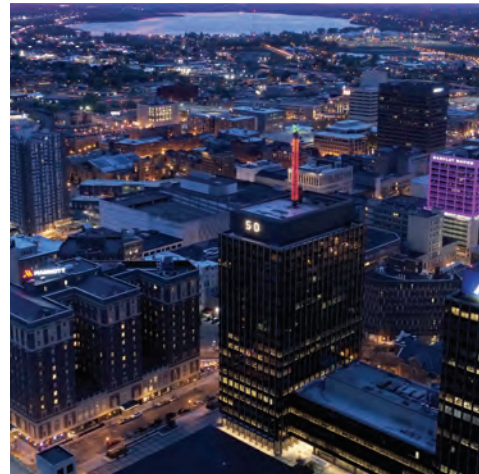




NEW YORK
STATE OF
OPPORTUNITY | Regional Economic
Development Councils

State of the Region

CENTRAL NEW YORK 2019-2020 Progress Report



CAYUGA | CORTLAND | MADISON | ONONDAGA | OSWEGO



CNY Regional Economic Development Council Members (back row, left to right): Timothy Penix, Michael Szidat, Tony Baird, Rita Paniagua, Deborah F. Stanley, Randy Wolken, Kipp Hicks, James Fayle, Rob Simpson (front row, left to right): Brian Tobin, Garry VanGorder, John Currier, Michael Treadwell, Tracy Verrier, Linda LeMura, Ben Walsh, William Magnarelli. Photo credit: James Russell, SUNY Oswego

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MESSAGE FROM CO-CHAIRS

On behalf of the Central New York Regional Economic Development Council (CNYREDC), we are pleased to present you with our 2019–2020 Progress Report and REDC project recommendations.



The CNYREDC has successfully partnered with the State through the Regional Economic Development Council process over the past nine years. The funding realized through this unique process has allowed us to execute the best strategies for investment suited to each of our hometown communities nestled within the counties of Cayuga, Cortland, Madison, Onondaga and Oswego. This foundation of success is built on our continued steadfast commitment to the CNYREDC’s original strategic goals while ensuring that community supported projects align with the consistently adapting business climate.

To date, our region has developed purposeful and prosperous plans that have **received over \$1.18 billion** in New York State supported funding and projects through the REDC process, including \$500 million through the Upstate Revitalization Initiative. This represents **780 projects** recommended by the CNYREDC that have leveraged **nearly \$4.5 billion in added private investment**. Since year one, **83% of priority projects supported have been completed or are on scheduled to be completed.**

Please find our latest Progress Report, proudly showcasing nine years of dedication and initiative for this opportunity of community-driven, State-supported investment. The ability to work from our strategic plan to set forth investments in our region continues to help us create an abundance of community-driven growth. This has led to a resurgence in quality-of-life in our communities and most importantly, a place where hundreds of thousands of New York residents proudly call “home.”

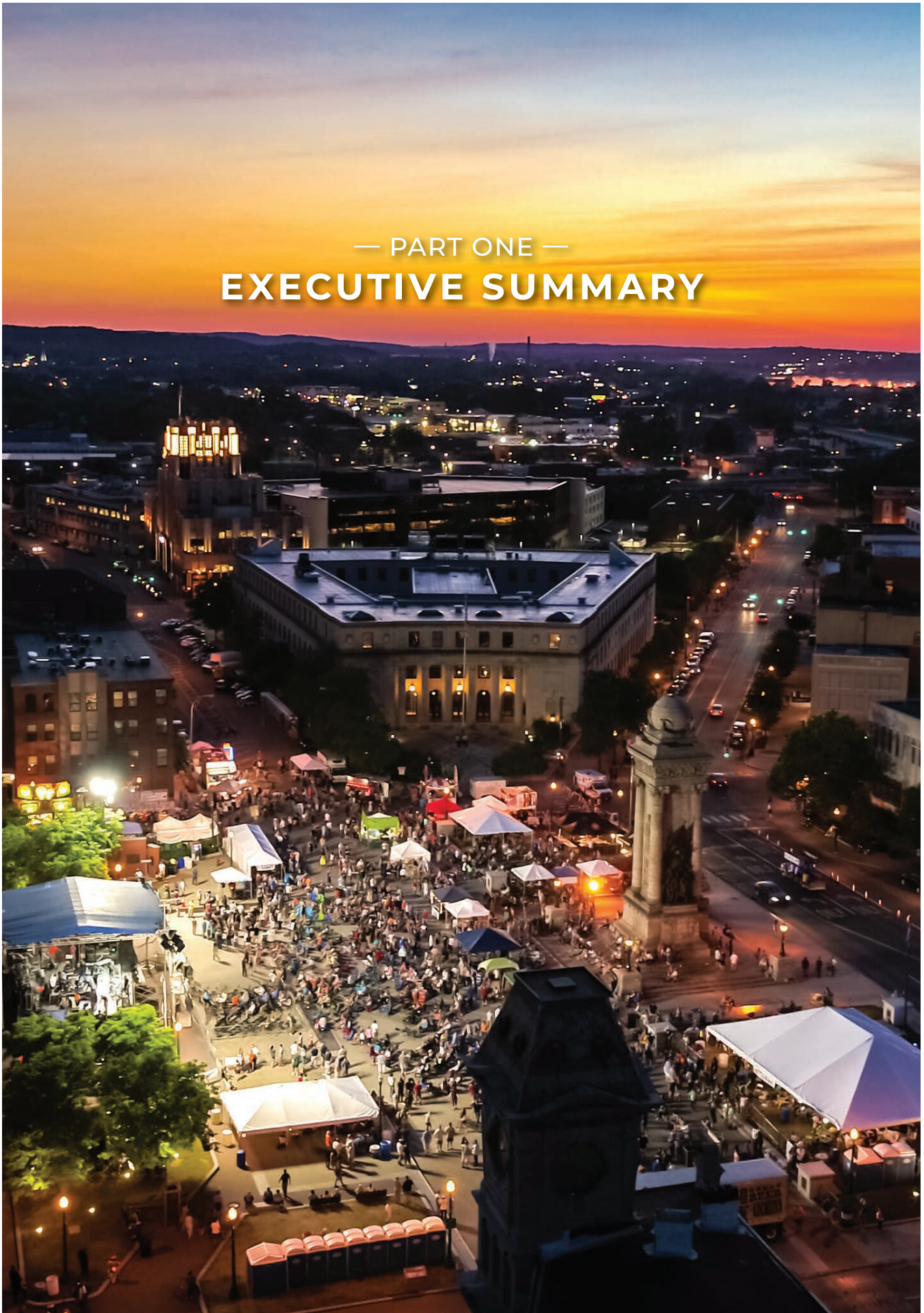
As we move forward, the CNYREDC is a grateful and active partner with the State on our focused, collective goals. We are eager to address the newest Statewide priorities, Childcare and Environmental Justice, while simultaneously supporting our unique regional priorities. We remain committed to a significant return on investment to the State where it is needed most: job retention and creation, capital investment, key industry sector growth and community revitalization.

Thank you again for this unique opportunity to showcase our regional priorities and the progress we have made over the last year.

Deborah F. Stanley
President,
SUNY Oswego

Randy Wolken
President and CEO,
Manufacturers Association of CNY

— PART ONE —
EXECUTIVE SUMMARY



EXECUTIVE SUMMARY

Since 2011 when Governor Cuomo first introduced and redesigned the State's economic development strategy through the creation of the Regional Economic Development Councils, Central New York has led our five-county region on a strategic and successful trajectory of economic success and vitality. Since 2012, New York State has invested more than \$5.2 billion into Central New York to support our community-empowered strategic plans, and our region continues to see and benefit from the project successes as a result of the collaborative CNYREDC-supported work.

“This strategy allows our growth to continually adapt and align to the constantly evolving global and local economic climate...”

The successes resulting from past years and in this year's proposals are not accidental, but rather strategic and intentional. The State's investments each year have been buoyed by a plan, developed by regional stakeholders working collectively at the REDC table. This strategy allows our growth to continually adapt and align to the constantly evolving global and local economic climate, yet remain consistent with the three strategic goals put in place at the CNYREDC's inception:

1. Strengthen targeted industry concentrations that leverage unique economic assets
2. Improve competitiveness in and connections to regional, national and global economies
3. Revitalize the region's urban cores, main streets and neighborhoods

Additionally, the council continues to ensure all projects put forth in the recommendations and report align with the four inter-connected strategic initiatives identified by New York State:



Placemaking: Creating accessible job centers, sustainable infrastructure, and livable communities.



Workforce: Ensuring that jobs in high paying, in-demand tradeable sectors are filled in an equitable way through targeted job training and education.



Tradeable sectors: Targeting industry sectors that are part of a global market, including, but not limited to: manufacturing, agricultural products, and energy production to increase expert-based employment opportunities.



Innovation: Creating synergies between cutting-edge research and product commercialization to drive the economy forward.

This blueprint provides our community with the guidance necessary to follow our strategic initiatives, while giving us flexibility to adapt our regional recommendations based on current trends and needs. A part of this ongoing process, we are pleased to present our 2019–2020 Central New York Regional Economic Development Progress Report.

Regional Impact

Because of this innovative approach to regional economic development, results have brought to life a catalyzed vision and positive economic outcomes. Not only have local projects been successfully completed and enjoyed by the communities to which they serve, our critical regional statistics have been positively impacted as well. For example, **since the CNYREDC began its work in 2011:**

- The **unemployment rate** for the Central New York region **dropped** from 8.3%, **to just 3.5%**, a rate close to what economists call “full employment.”
- **Private sector jobs** have **increased 3.4%** during this same time period.
- The average annual **private sector wage** **increased 15.7%** from 2010 to 2017.
- **Nearly 13.6 million tourists** visited the Central New York region in 2017, **up 18.4%** since 2011.

Even beyond statistics, residents of and visitors to the Central New York region continue to personally and tangibly benefit from the many REDC supported improvements and enhancements to their regions. A few regional gems include:

CAYUGA COUNTY

While Cayuga County has seen progress across many sectors and geographies, strengthening agribusiness has been an area of note. In 2017, Empire State Development and the Regional Council funded an expansion of Du Mond Grain, a subsidiary of the 5,000-acre farming operation Du Mond Ag, LLC. Du Mond is expanding into the soy meal market by building a non-solvent soybean processing plant, bringing locally-grown product from seed to feed for livestock. The project includes the construction and equipping of a new facility, with soy meal extruding and oil pressing equipment, silos for storage, and a barn. This business expansion will allow NY soybean farmers to have their soybeans processed in NY State and NY livestock farmers (primarily dairy and swine) to buy NY grown and extruded non-solvent soy meal for their livestock.

This is just one example of growth in agribusiness throughout the county. New facilities like the Cayuga Milk Ingredients and Grober Nutrition milk processing plants, as well as business expansions like CIDEK, all contribute to the agricultural industry here in Cayuga County. The craft beverage industry in Cayuga County has also continued to grow, with new and expanded breweries, wineries, and other craft beverage manufacturers.

CORTLAND COUNTY

The ongoing revitalization of Cortland’s historic Downtown is one of, if not the most impactful changes in Cortland County since the beginning of the decade. Once home to vacant storefronts and empty second and third-floor spaces, Main Street Cortland is now a target for reinvestment and reinvigoration. McNeil & Company’s multimillion-dollar capital investment in some of those vacant spaces has facilitated company growth and new employment in the district, entrepreneurs have invested heavily in mixed-use rehabilitations bringing more people to live there, other investors have put significant dollars into the reconstruction of dated commercial and retail spaces, and the recently awarded Downtown Revitalization Initiative will help underwrite major investments in still more downtown living, a rebuild of the street’s infrastructure, and a reinforcement of Cortland’s reputation as a hotspot for live music and the arts. Residents once lamenting what used to be now look to an exciting new future for the county’s primary downtown district.

MADISON COUNTY

Madison County has long been a hub for agriculture, and over the last decade has seen the transformation and development of successful value-added agricultural projects. Transformative projects at Oweria Vineyards, Good Nature Brewery, Old Home Distillery and Cazenovia Distillery, have created approximately 100 jobs and are the foundation of Madison County’s popular beverage trail. Additionally, the newly constructed Hampton Inn in Cazenovia provides lodging for many agri-tourists in addition to visitors to Cazenovia College, Colgate University, and SUNY Morrisville.

Perhaps the largest value-added agriculture project of the last decade is Green Empire Farms, located in Oneida. With 1,400,000 square feet of indoor greenhouse space, it is CNY’s largest controlled environmental agriculture investment, with plans to double its size to 2,800,000 square feet under glass and lights by early 2020. The greenhouse will grow strawberries, cucumbers, peppers, and tomatoes, and create over 100 jobs. Historically, agriculture has been a primary industry for the county and has provided families with jobs and great quality of life. CNY has embraced the future and is leading the way for the next generation of farming and value-added processing.

The former Hotel Syracuse, now receives international acclaim thanks to its revitalization back to its original grandeur and glory.



ONONDAGA COUNTY

One of the most dramatic regional changes has been the renaissance of downtown Syracuse. The Marriott Syracuse Downtown, once a symbolic example of Syracuse’s decline as the shuttered and abandoned former Hotel Syracuse, now receives international acclaim thanks to the restoration back to its original grandeur and glory, bringing visitors from around the globe. A stroll up Warren Street reveals New York State investments that give the downtown a much-needed facelift and bring renewed life to historic buildings. As a result, downtown living and recreating have become magnets for occupancy in many buildings that just recently were abandoned or dilapidated, including the State Tower Building, Merchants Commons, the Galleries, Icon Tower and The Tech Garden, which continues to incubate new businesses sprouting to life in the Onondaga County urban core.

Onondaga County, in partnership with Oneida County, has made tremendous progress in developing the Unmanned Aerial System (UAS) technology sector. The region has defined itself as a leader in the growing global industry and are continuing to develop a world-leading test ecosystem for the routine commercial UAS operations. Recent successes include the completion of the UTM Corridor (one of the only ones in the world) development of NUSTAR and contributing to what will be the first drone delivered food. The work happening today will be crucial to how we live our lives in the future.

OSWEGO COUNTY

Uniquely positioned at the intersection of Lake Ontario and the NYS Canal, Oswego County is truly a multi-modal location with access to water, rail, air and ground transportation. For this reason, DRI-awarded projects have been transformative for the economic landscape of the City of Oswego and Oswego County. They tie in nicely with several other state funded projects including complementary projects awarded through the Department of State’s LWRP, as well as Dormitory Authority SAM grants program.

These projects include repainting the historic Oswego West Pierhead Lighthouse, the beautiful new Breitbeck Park Harbor Trail and Overlooks projects, and the soon to be completed Marina Fuel Dock and Oswego River Dock projects.

When combined with the DRI projects, these waterfront projects have helped unite our two greatest assets, our gorgeous waterfront and our revitalized downtown, creating an unmatched sense of excitement and community pride. This momentum has contributed to unparalleled community cooperation. Never before has our community experienced this type of collaboration between local businesses, developers, non-profits, and government agencies.

Oswego County is truly a community with one goal, built on a foundation of resilience and revitalization, building on momentum.



Oswego’s beautiful new Breitbeck Park Harbor Trail and overlook projects on Lake Ontario.

Building on a Foundation of Success: The CNY Rising Plan

Since 2015, **The CNY Rising Plan** has continually served as a blueprint, beginning its success when it was recognized amongst the inaugural class of “Best Plan” awardees, yielding \$103.7 million in awarded and funded projects to the region. By 2019, our region continues to build on this foundation of success, receiving more than \$700 million for 700+ approved projects—the most of any region throughout the State. Capitalizing on our regional successes, in 2015, the REDC developed yet another winning plan, this time for the coveted Upstate Revitalization Initiative (URI). The plan, aptly titled “Central New York Rising” filtered the REDC’s original guiding principles through a collaboratively created and updated lens. As a result, the REDC recommended aligning the original strategic goals along with three “growth pillars” in the latest regional plan:

1. Key drivers of growth, particularly in areas regionally primed and ready for innovative successes such as the drone and sensor industry and agribusiness;
2. Enablers of improvements in quality of life and prosperity especially in the urban core, to include connectivity, cluster development and startup businesses; and
3. Fostering an inclusive economy to connect people to jobs, education, resources and skills training.

By continuing to align the CNY Rising Plan with these pillars of success while adapting to the consistently evolving global economy, nearly \$304 million of the \$500 million URI award has been committed to 51 projects. This funding has leveraged nearly \$820 million in private investment and a commitment to create or retain more than 4,600 jobs. This represents a nearly 4:1 return on investment.

The Central New York region witnessed significant success in 2018–2019 in the priority areas identified in our URI plan. A sampling of these successes benefiting our regional businesses and residential communities are highlighted throughout the report. They include:

• **New York State Fair:** The New York State Fair has seen recent investments of over \$120 million, the first such investment in state facilities in more than 80 years. Three years of improvements include a new, attractive Main Gate, a large midway with heavy-duty pavement, a 313-unit RV park that receives use year-round, open spaces for programming, new or improved exhibit areas for the New York State Police and the Indian Village, and, in 2018, the new Exposition Center, the largest clear-span space north of New York City

between Boston and Cleveland. These improvements have been key to the significant growth of the Fair and Fairgrounds in recent years.

• **Equal Rights Heritage Center:** The \$10 million construction of the Equal Rights Heritage Center in Auburn, NY not only makes a significant investment into “history’s hometown” but also recognizes and pays tribute to the sacrifices of individuals like Harriet Tubman and Elizabeth Cady Stanton in the fight for equal rights. After opening in November of this year, this center now serves as a hub for visitors and highlights the historical significance of the Central New York region.



New York State Fair



TCGplayer, Inc.

• **TCGplayer, Inc.:** TCGplayer, an online marketplace and software business, is wrapping up construction of its new headquarters in downtown Syracuse. The renovation work included upgrades to 44,000 square feet of space inside of The Galleries of Syracuse building on South Warren Street, allowing the company to grow its eCommerce fulfillment service for collectible memorabilia. TCGplayer’s new headquarters will also feature a unique, interactive design that engages the community through a street-level view of its space and pop culture-themed work areas. The company has committed to providing more than 300 new and retained jobs in the region over the next five years. Construction is expected to be completed at the end of this year.

• **Unmanned Traffic Management Corridor:** Governor Cuomo participated in a demonstration of the first phase of the UTM Corridor in operation. That exhibition highlighted the State’s commitment to this burgeoning industry and what has become the most advanced drone testing corridor in the nation.

These opportunities build on the explosion in demand at the NUAIR-managed test site in Rome, and New York State’s investments in the drone sector. In the past year, 645 test flights were conducted at the test site, a tenfold increase from the year before. In 2016, Empire State Development invested \$30 million in the 50-mile drone test corridor between Syracuse and Rome in the form of a CNY Rising Upstate Revitalization Initiative Grant.

• **GENIUS NY:** Governor Cuomo has also invested \$25 million in GENIUS NY, one of the world’s largest business competitions focused on unmanned systems, cross-connected platforms and other technology-based sectors. Five new finalists were awarded this year in Round III, and 16 of the 17 awardees from all rounds are still working in Central New York.

• **Green Empire Farms:** Green Empire Farms is constructing up to four phases of new greenhouses in Madison County, with phase one expected to be finished by the end of 2019. Phases one, two, and three will have 32 acres in each phase growing under glass and lights. Phase four is anticipated to be 14 acres. The facility expects \$110 million invested, adding up to 200 new full-time employees. Strawberries, peppers, cucumbers, and tomatoes are to be grown and sold throughout New York State and the Eastern seaboard.

• **Grow-NY:** Grow-NY is a \$15 million, multi-regional business competition focused on growing an enduring food and agriculture innovation cluster in the Grow-NY region (Central NY, Finger Lakes, and Southern Tier). The competition runs for three rounds and will attract innovative, high-growth food and agriculture startups from across the globe, engaging them in the region’s rapidly-growing startup ecosystem.

Up to 20 finalists will be matched with a competition mentor and travel to the Grow-NY region on customized business development trips, meeting with specialized experts in a wide variety of sectors to identify potential partners, customers, manufacturers, etc.

Finalists will pitch their business ideas to a live audience and a panel of judges. One company will receive \$1 million, two companies will receive \$500k, and four companies will receive \$250k. Winning companies will be required to execute bold plans to grow jobs, connect with local industry partners, and contribute to a thriving Upstate economy.

Throughout this report, the CNYREDC will outline the many achievements accomplished within the seven strategies of the CNY Rising Plan.

Priorities in 2019

After nine successful rounds of regional plans and undisputed economic development success and growth, the time is now to take those successes and align them with some new strategic focuses in areas of need.

While each regional proposal continues to emphasize accessible job centers, sustainable infrastructure and thriving living communities that continue to retain and attract a talented workforce, this year each of the Regional Councils were requested to do a deep dive into four key areas. In addition to tracking the strategic economic development plan and projects funded through the Consolidated Funding Application, the CNYREDC will address the following priorities:

1. Work with local businesses and communities to identify childcare needs and develop potential solutions;
2. Create an economic and environmental justice strategy;
3. Support community investment in placemaking and downtown revitalization; and
4. Support the Workforce Development Initiative.

The CNYREDC developed task forces bringing together stakeholders from each of the counties and communities that work and advocate in these areas. As a result, this report outlines these task forces efforts and strategies regarding these priorities, both with regional and state-wide collaboration.

Along with these four state-wide priorities, the CNYREDC has identified seven strategic initiatives to prioritize in the coming year. These include:



Access to Economic Opportunity



Agribusiness



Entrepreneurship



Manufacturing



Transportation, Infrastructure, and Exporting Logistics



Tourism



Unmanned Aerial Systems (UAS)

These seven priorities are key drivers of growth in Central New York and the CNYREDC remains committed to building on our past successes.

2019 - 2020 Recommendations

The following report provides an outline the CDNYREDC 2019–2020 recommendations of 30 projects for Round 9. These recommendations were supported by the CNYREDC, with the belief that each project will serve to further advance our strategic blueprint for economic resurgence, in both our region and the smaller communities of which they serve.

In addition to the many benefits and enhancements each project will bring to our communities, it is the collective belief that these projects, totaling \$20,952,000 in proposed state investment, will leverage an additional \$266,424,940 in private and outside funding and investments, creating total investments of approximately \$287,376,940 into the region. This investment into our five-county region will create a five-year payroll of \$30,574,124, support the creation of 586 jobs, the retention of 5,476 existing jobs, and leverage a return on investments of 15.2 to 1.

Moving Forward

The last nine years have empowered our region to see the importance and many benefits of slow, steady and strategically aligned progress. Our plan continues to provide our region with abundances of opportunity, growth and a resurgence of quality of life in our communities that challenges us to continue the path to a prosperous economic future, and a place for hundreds of thousands of Central New Yorkers to proudly call “home.”

Dave Welsh at G.A. Braun shows students a coating that is put on final products at their facility, including industrial washers and dryers. Photo Credit: MACNY

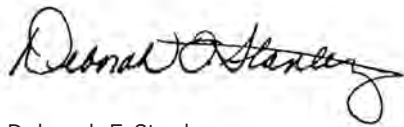


MENSAJE DE LOS COPRESIDENTES

A nombre del Concilio Regional de Desarrollo Económico Regional de New York Central (CNYREDC, por sus siglas en inglés) nos complace presentarles nuestro informe de progreso 2019-2020 y los proyectos recomendados por el REDC.

Durante los pasados nueve años, el CNYREDC se enorgullece de haber estado asociado exitosamente con el Estado de New York a través del proceso del Concilio de Desarrollo Económico Regional. Este proceso nos ha permitido ejecutar las estrategias de inversión más apropiadas para cada una de nuestras particulares comunidades ubicadas en los condados de Cayuga, Cortland, Madison, Onondaga y Oswego. La plataforma del éxito se basa en nuestro compromiso inquebrantable con las metas y objetivos estratégicos originales del CNYREDC, mientras que nos aseguramos de que los proyectos apoyados por la comunidad se adapten a un consistente cambiante clima de negocio.

Hasta el momento, la región se enorgullece de haber desarrollado planes y proyectos que **han recibido sobre \$1.18 billones** de apoyo financiero del Estado de New York a través del proceso del REDC, incluyendo \$500 millones de la Iniciativa de Revitalización del Área "Upstate". Esto representa **780 proyectos** recomendados por el CNYREDC que han generado una inversión adicional de **aproximadamente \$4.5 billones del sector privado**. Desde el primer año, el **83% de los proyectos prioritarios apoyados se han completado o están programados a ser completados**.



Deborah F. Stanley
Presidente,
SUNY Oswego



Adjunto encontrará nuestro último informe de progreso en el cual destacamos nueve años de dedicación y agradecimiento por esta oportunidad de inversiones propulsada por la comunidad y apoyada por el Estado. La habilidad de perpetuar nuestro trabajo a través del plan estratégico para impulsar inversiones en nuestra región continúa ayudándonos a propiciar un crecimiento económico propulsado por la comunidad. Esto propiciando un resurgimiento de la calidad de vida en nuestras comunidades, pero más importante, un lugar al cual cientos de miles de residentes pueden llamar con orgullo su hogar.

Mientras avanzamos adelante, CNYREDC se mantiene como un socio agradecido y activo con el Estado, enfocado en alcanzar nuestras metas colectivas. Nos encontramos deseosos de atender las nuevas prioridades Estatales Justicia Ambiental y de Cuido Infantil, mientras simultáneamente apoyamos nuestras prioridades regionales. Nos mantenemos comprometidos con un retorno de la inversión al Estado en donde es más necesario: retención y creación de empleos, inversión de capital, crecimiento de sectores industriales claves y revitalización comunitaria.

Gracias de nuevo por esta oportunidad única.

Cordialmente,



Randy Wolken
Presidente y Primer Oficial Ejecutivo,
Asociación de industriales de CNY

RESUMEN EJECUTIVO

Desde 2011, cuando el Gobernador Andrew Cuomo introdujo y rediseño la estrategia de desarrollo económico del Estado de New York mediante la creación de los Consejos de Desarrollo Económico Regionales, la región de New York Central, CNYREDC ha liderado nuestra región, compuesta por cinco condados, en una estratégica y exitosa trayectoria de progreso económico y vitalidad. Desde el 2012 el Estado de Nueva York ha invertido más de \$5.2 billones en la región de New York Central. Por nuestros planes estratégicos empoderados por la comunidad nuestra región y comunidades continúan viendo y beneficiándose del éxito de los proyectos y los resultados de nuestros trabajos colaborativos con el apoyo del CNYREDC.

Esta estrategia ha permitido que nuestro crecimiento se adapte y alinee con el cambiante ambiente económico global y local.

Los resultados exitosos obtenidos este año y en años recientes no fueron por accidente, si no que fueron basados en planes estratégicos e intencionales. Las inversiones del Estado cada año han sido propulsadas a base de un plan desarrollado por partes interesadas de la región trabajando en conjunto con el REDC. Esta estrategia ha permitido que nuestro crecimiento se adapte y alinee con el cambiante ambiente económico global y local. Pero siempre manteniéndonos fieles a las metas y objetivos estratégicos trazados para el CNYREDC desde sus comienzos:

1. Fortaleciendo Industrias Conducentes a Levantar Incomparables Bienes Económicos
2. Mejorar Competitividad en y Conexiones a Economías Regionales, Nacionales y Globales
3. Revitalizar Núcleos Urbanos, áreas céntricas y vecindades de la Región

Además, el Consejo continúa asegurándose que todos los proyectos presentados en las recomendaciones y en el reporte sean cónsonos con las cuatro iniciativas estratégicas identificadas por el Estado de Nueva York:



Produciendo: Centros de trabajos accesibles, infraestructura sostenible, y comunidades habitables.



Personal de Trabajo: Personal de Trabajo: Asegurándonos que empleos en sectores de negocios en demanda y bien pagados sean ocupados equitativamente a través de entrenamientos y educación dirigida.



Sectores de Negocios: Señalando sectores de industrias que son parte de mercados globales, incluyendo, pero sin limitarse, a la manufactura, productos agrícolas, y producción de energía para incrementar oportunidades de empleos basadas en especialidades.



Innovación: Creando sinergias entre investigación de vanguardia y comercialización de producto para mover la economía hacia adelante.

Este esquema provee a nuestra comunidad con las directrices necesarias para seguir nuestras iniciativas regionales y estratégicas; pero proveyendo la flexibilidad de adaptar nuestras recomendaciones regionales a las tendencias y necesidades actuales. Como parte de este proceso, nos place presentarles nuestro Reporte Anual de Desarrollo Económico para la Región Central de Nueva York para 2019-2020.

Impacto Regional

Debido a este innovador enfoque los resultados han sido sólidos y sostenidos. No solo los proyectos locales se han completado exitosamente y disfrutados por las comunidades a las que sirven, pero también nuestras estadísticas críticas regionales han sido impactadas positivamente. Por ejemplo, desde que el **CNYREDC comenzó sus trabajos en el 2011:**

- La tasa de desempleo para la región de New York Central bajo de 8.3%, a solo 3.5%, una tasa cerca de lo que los economistas llaman “empleo pleno”.
- Empleos en el sector privado han incrementado 3.4% durante este mismo periodo de tiempo.
- El promedio anual de salarios en el sector privado subió 15.7% desde el 2010 al 2017.
- Cerca de 13.6 millones de turistas han visitado la región de New York Central in 2017, un incremento de 18.4% desde el 2011

Más allá de las estadísticas los residentes y visitantes a la región de New York Central continúan beneficiándose tangiblemente de toda la variedad de mejoras realizadas en la región apoyadas y propulsadas por el REDC. Algunas de estas obras regionales incluyen:

CONDADO DE CAYUGA

Si bien el condado de Cayuga ha estado viendo progresos en muchos sectores y áreas geográficas, el fortalecimiento del sector agroindustrial ha sido un área de referencia. En el 2017, la oficina de “Empire State Development” y el Consejo Regional, financiaron la expansión de Du Mond Grain, una subsidiaria de la operación agrícola de 5,000 acres. Du Mond Ag, LLC. Du Mond se está expandiendo en el mercado de la harina de soya mediante la construcción de una planta de procesamiento de soya no solvente, llevando el producto cultivado localmente desde la siembra de las semillas a alimento para ganado. El proyecto incluye la construcción y equipo de una nueva instalación, equipada para la extrusión de harina de soya y equipos para el prensado de aceite, silos para almacenamiento y un granero. Esta expansión comercial permitirá a los agricultores de soya de New York tener su producto procesado en el Estado y los ganaderos de Nueva York (principalmente lácteos y porcinos) comprar harina de soya cultivada y procesada para alimento de su ganado en Nueva York. Este es sólo un ejemplo de crecimiento del sector agroindustrial en todo el condado.

Nuevas instalaciones como las plantas de procesamiento de leche Cayuga Milk Ingredients y Grober Nutrition, así como expansiones comerciales como la de CIDEC, contribuyen a la industria agrícola aquí en el Condado de Cayuga. La industria de bebidas artesanales en el Condado de Cayuga también ha continuado creciendo, con cervecerías nuevas y otras ampliadas, bodegas y elaboradores de otras bebidas artesanales.

CONDADO DE CORTLAND

La revitalización en curso del centro histórico de Cortland es uno de, si no el cambio más impactante que este condado ha visto desde el comienzo de la década. Una vez hogar de los espacios comerciales vacíos y una gran parte de las segundas y terceras plantas también desocupadas y abandonadas, “Main Street Cortland” es ahora objeto de nuevas inversiones y revitalización. La inversión multimillonaria de capital de McNeil & Company en algunos de los espacios vacíos ha facilitado el crecimiento de la empresa y la creación de nuevo empleo en el distrito. Los empresarios han invertido substancialmente en rehabilitaciones para uso mixto que atraen a más personas a vivir allí, otros inversionistas han puesto significativas cantidades de capital en la reconstrucción de espacios comerciales y de venta al detal, y la recientemente galardonada Iniciativa de Revitalización del Centro ayudará a suscribir importantes inversiones en céntrica vivienda urbana, una reconstrucción de la infraestructura de la calle, y un apoyo a la reputación de Cortland como un punto de acceso a la música en vivo y las artes. Los residentes una vez lamentaban lo que solía ser, ahora pueden mirar a un emocionante futuro para el centro de la ciudad como el distrito principal del condado.

CONDADO DE MADISON

El condado de Madison ha sido durante mucho tiempo un centro para la agricultura, y en la última década ha visto la transformación y el desarrollo de exitosos proyectos agrícolas de valor agregado. Los proyectos transformadores de Ower Vineyards, Good Nature Brewery, Old Home Distillery y Cazenovia Distillery, han creado aproximadamente 100 puestos de trabajo y son la base del popular sendero de bebidas del Condado de Madison. Además, el Hampton Inn que se encuentra en Cazenovia es de nueva construcción, y ofrece alojamiento para muchos visitantes agroturísticos, además de visitantes al Cazenovia College, la Universidad Colgate y SUNY Morrisville.

Tal vez el mayor proyecto de agricultura de valor agregado de la última década es Green Empire Farms, ubicado en Oneida. Con 1,400,000 pies cuadrados de espacio de invernadero, es la mayor inversión en la agricultura ambiental controlada de New York Central, con planes de duplicar su tamaño a 2,800,000 pies cuadrados bajo cristal y luces para principios de 2020. En el invernadero se cultivarán fresas, pepinos, pimientos y tomates, creando más de 100 puestos de trabajo. Históricamente, la agricultura ha sido una industria primaria en el condado y ha proporcionado a las familias trabajos y una buena calidad de vida. CNY ha abrazado al futuro y está liderando el camino para la próxima generación de agricultura y procesamiento de productos de valor agregado.

El antiguo Hotel Syracuse, ahora recibe reconocimiento internacional gracias a su renovación y revitalización de vuelta a su grandeza y gloria original.



CONDADO DE ONONDAGA

Tal vez lo más impresionante en el Condado de Onondaga ha sido el renacimiento del centro de Syracuse. El Marriott Syracuse Downtown, una vez un llamante símbolo del declive de Syracuse como el antiguo Hotel Syracuse, ahora recibe reconocimiento internacional gracias a su renovación y revitalización de vuelta a su grandeza y gloria original, atrayendo huéspedes de todo el mundo a sus alojamientos y belleza.

Un paseo por Warren Street revela las inversiones estatales que están dando al centro de la ciudad una muy necesaria nueva estética trayendo vida renovada a edificios históricos. Como resultado, la vida y el entretenimiento en el centro de la ciudad se han convertido en imanes para la ocupación en muchos edificios que habían abandonados y estaban deteriorados, incluyendo el Edificio de la Torre Estatal, el Merchants Commons, las Galerías, la Torre del Icono y el Jardín Tecnológico, que continúa incubando nuevos negocios que brotan a la vida en el núcleo urbano del Condado de Onondaga.

El condado de Onondaga, en asociación con el condado de Oneida, ha hecho enorme progreso en la tecnología del Sistema Aéreo No Tripulado (UAS). La región se ha definido como líder en esta creciente industria mundial y continúa desarrollando un ecosistema de pruebas líder en el mundo para las operaciones comerciales rutinarias de la UAS. Los éxitos recientes incluyen la finalización del desarrollo del Corredor UTM (uno de los únicos en el mundo) de NUSTAR y contribuyen a lo que será el primer

alimento entregado por drones. El trabajo que se lleva a cabo hoy será crucial para la manera en que vivamos en el futuro.

CONDADO DE OSWEGO

Los proyectos premiados por DRI han sido transformadores para el panorama económico de la ciudad y el Condado de Oswego. Se vinculan muy bien con varios otros proyectos financiados por el Estado, incluyendo proyectos complementarios otorgados a través de la LWRP del Departamento de Estado, así como del programa de subvenciones SAM del Dormitory Authority.

Estos proyectos incluyen la nueva pintura del histórico faro de Oswego West Pierhead, el hermoso nuevo Breitbeck Park Harbor Trail y los proyectos Overlooks, y los proyectos de Marina Fuel Dock y Oswego River Dock que se terminarán próximamente.

Cuando se combinan con los proyectos DRI, estos proyectos frente al mar han ayudado a unir nuestros dos mayores activos, nuestro magnífico paseo frente al agua y nuestro revitalizado centro de la ciudad, creando una sensación inigualable de emoción y orgullo comunitario. Este impulso ha contribuido a una cooperación comunitaria sin precedentes. Nunca nuestra comunidad había experimentado este tipo de colaboración entre empresas locales, desarrolladores, organizaciones sin fines de lucro y agencias gubernamentales.

¡El condado de Oswego es realmente una comunidad con objetivo, construida sobre una base de resiliencia y revitalización, construyendo con impulso!



En Oswego el hermoso Sendero en la Bahía del Parque Breitbeck y mira sobre los proyectos del Lago Ontario.

Construyendo Sobre una Fundación de Éxito: Plan de Levantamiento de Nueva York Central

Desde 2015, El Plan de Levantamiento de New York Central ha servido continuamente como un modelo, comenzando su éxito cuando fue reconocido entre la clase inaugural de los premiados "Mejor Plan", produciendo \$103.7 millones en proyectos galardonados y financiados en la región. Para 2019, nuestra región continúa construyendo sobre esta base de éxito, recibiendo más de \$700 millones para más de 700 proyectos aprobados, la mayor de cualquier región en el Estado.

Aprovechando nuestros éxitos regionales, en 2015, el REDC desarrolló otro plan ganador, esta vez para la codiciada Iniciativa de Revitalización Upstate (URI). El plan, acertadamente, titulado "Central New York Rising" filtró los principios rectores originales del REDC a través de un lente creado y actualizado de forma colaborativa. Como resultado, el REDC recomendó alinear los objetivos estratégicos originales junto con tres "pilares de crecimiento" en el último plan regional:

1. Los principales impulsores del crecimiento, en particular en las áreas preparadas y listas a nivel regional y preparadas para éxitos innovadores como la industria de drones y sensores y la agroindustria;
2. Facilitadores de mejoras en la calidad de vida y la prosperidad, especialmente en el núcleo urbano, para incluir la conectividad, el desarrollo de clústeres y los negocios de "startups"; y
3. Fomentar una economía inclusiva para conectar a las personas con el empleo, la educación, los recursos y la formación en habilidades.

Al continuar alineando el Plan CNY Rising con estos pilares de éxito mientras se adapta a la economía global en constante evolución, casi \$304 millones del premio URI de \$500 millones se ha comprometido a 51 proyectos. Este financiamiento ha propiciado casi \$820 millones en inversión privada y el compromiso de crear o retener más de 4.600 puestos de trabajo. Esto representa un retorno de la inversión de casi 4:1.

En el 2018-2019 se tuvo mucho éxito a través de las áreas prioritarias identificadas en nuestro plan URI. Una muestra de algunos de nuestros éxitos regionales destacados a lo largo del informe (y lo que es más importante, beneficiando a nuestras comunidades comerciales y residenciales todos los días) incluyen:

• **La Feria del Estado de New York:** La Feria Estatal de New York ha recibido inversiones recientes por más de \$120 millones, la primera inversión de este tipo en instalaciones estatales en más de 80 años. Tres años de mejoras incluyen una nueva y atractiva Entrada Principal, una gran vía intermedia con pavimento

pesado, un parque de RV con capacidad de 313 unidades que recibe uso durante todo el año, espacios abiertos para programación, nuevas o mejoradas áreas de exhibición para la Policía del Estado de New York y Villa India, y, en 2018, el nuevo Centro de Exposiciones, el espacio abierto para este tipo de uso más grande al norte de la ciudad de Nueva York entre Boston y Cleveland. Estas mejoras han sido clave para el crecimiento significativo de la Feria y el Terreno de Feria en los últimos años.

• **Centro del Patrimonio de la Igualdad de Derechos:** La construcción con una inversión de \$10 millones del Centro de Patrimonio de Igualdad de Derechos en Auburn, New York, no sólo hace una inversión significativa en "la ciudad natal de la historia", sino que también reconoce y rinde homenaje a los sacrificios de individuos como Harriet Tubman y Elizabeth Cady Stanton en la lucha por la igualdad de derechos. Después de abrir en noviembre del año pasado, ahora sirve como un centro para visitantes y destaca la importancia histórica de la Región Central de Nueva York.



La Feria del Estado de New York



TCGplayer, Inc.

- **TCGplayer, Inc.:** un negocio en línea y de “software”, está terminando la construcción de su nueva sede en el centro de Syracuse. Los trabajos de renovación incluyen mejoras a 44,000 pies cuadrados de espacio dentro del edificio The Galleries of Syracuse en la calle South Warren, lo que permite a la compañía hacer aumentar su servicio de cumplimiento para recuerdos coleccionables a través comercio electrónico. La nueva sede de TCGplayer también contará con un diseño único e interactivo que involucra a la comunidad a través de una vista a nivel de la calle de su espacio y áreas de trabajo temáticas de la cultura pop. La compañía se ha comprometido a proporcionar más de 300 puestos de trabajo nuevos y retenidos en la región durante los próximos 5 años. Se espera que la construcción se complete a finales de este año.

- **Corredor de Gestión del Tráfico No Tripulado:** El Gobernador Cuomo participó en una demostración de la primera fase del Corredor UTM en funcionamiento. Esa exhibición puso de relieve el compromiso del Estado en el desarrollo de esta floreciente industria y lo que se ha convertido en el corredor de pruebas de drones más avanzado de la nación.

Estas oportunidades se basan en la explosión en la demanda en el sitio de pruebas administrado por

NUAIR en Roma, y las inversiones del estado de New York en el sector de los drones. En el último año, se realizaron 645 vuelos de prueba en el lugar de prueba, un aumento de diez veces con respecto al año anterior. En 2016, Empire State Development invirtió \$30 millones en el corredor de prueba de drones de 50 millas entre Syracuse y Roma en forma de un CNY Rising Upstate Revitalization Initiative Grant.

- **GENIUS NY:** El gobernador Cuomo también ha invertido \$25 millones en GENIUS NY, uno de los concursos empresariales más grandes del mundo centrado en sistemas no tripulados, plataformas interconectadas y otros sectores basados en la tecnología. Cinco nuevos finalistas fueron galardonados este año en la Ronda III, y 16 de los 17 premiados de todas las rondas todavía están trabajando en New York Central.

- **Green Empire Farms:** Green Empire Farms está construyendo hasta cuatro fases de nuevos invernaderos en el condado de Madison, con la primera fase que se espera esté terminada a finales de 2019. Las fases uno, dos y tres tendrán 32 acres cada una creciendo bajo cristal y luces. Se prevé que la fase cuatro sea de 14 acres. La instalación estima una inversión de \$110 millones, creando hasta 200 nuevos empleados a tiempo completo. Se cultivarán fresas, pimientos, pepinos y tomates que se venderán en todo el estado de Nueva York y en la costa este.

- **Grow-NY:** Grow-NY es una competencia empresarial multirregional de \$15 millones enfocada en el desarrollo de un clúster permanente de innovación de productos alimentarios y agrícolas en la región de Grow-NY (Nueva York Central, Finger Lakes y Southern Tier). La competencia se extiende durante tres rondas y atraerá a empresas innovadoras y de alto crecimiento y “startups” de los sectores alimentarios y agrícolas de todas partes del mundo, involucrándolas en el rápido crecimiento del ecosistema de “startups” de la región.

- Hasta 20 finalistas serán emparejados con un mentor de la competencia y viajarán a la región de Grow-NY en viajes personalizados de desarrollo de negocios, reuniéndose con expertos especializados en una amplia variedad de sectores para identificar socios potenciales, clientes, fabricantes, entre otros.

- Los finalistas presentarán sus ideas de negocio a una audiencia en vivo y a un panel de jueces. Una empresa recibirá \$1 millón, dos compañías recibirán \$500 mil, y cuatro compañías recibirán \$250 mil. Las empresas ganadoras deberán ejecutar planes audaces para creación de empleos, conectarse con socios locales de la industria y contribuir a una próspera economía de Upstate New York.

A lo largo de este informe, el CNYREDC esbozará los numerosos logros obtenidos dentro de las siete estrategias del Plan de Levantamiento de New York Central.

PRIORIDADES EN 2019

Después de nueve exitosas rondas de planes regionales y el éxito y crecimiento indiscutibles del desarrollo económico, ahora es el momento de tomar esos éxitos y alinearlos con un enfoque más estratégico en áreas de necesidad.

Dado que cada propuesta regional debe seguir enfatizando en centros de trabajo accesibles, infraestructura sostenible y comunidades de vida sostenible que siguen reteniendo y atrayendo a una fuerza de trabajo talentosa, este año se pidió a cada uno de los Consejo Regionales que profundizaran en cuatro áreas clave y abordaran las siguientes prioridades, además de realizar un seguimiento al plan estratégico de desarrollo económico y los proyectos actualizados en este reporte financiado a través del proceso de Solicitud de Financiamiento Consolidada:

1. Trabajar con negocios locales y comunidades para identificar necesidades de cuidado de niños y desarrollar soluciones potenciales;
2. Crear estrategia de economía para la justicia ambiental;
3. Apoyar inversión comunitaria para la revitalización de espacios de transformación y áreas céntricas; y
4. Apoyar iniciativas de desarrollo de la fuerza laboral.

El CNYREDC desarrolló grupos de trabajo que reunieron a las partes interesadas de cada uno de los condados y comunidades que trabajan y abogan por estas áreas. Como resultado, este informe describe los informes del grupo de trabajo sobre las formas en que podemos desarrollar estrategias para estas prioridades, tanto con la colaboración regional como en todo el estado.

Junto con estas cuatro prioridades a nivel estatal, el CNYREDC ha identificado siete iniciativas estratégicas para priorizar en el próximo año. Estos incluyen:



Acceso a Oportunidad Económica



Agronegocios



Emprendimiento



Manufactura



Transportación, Infraestructura, y Logísticas de Exportación



Turismo



Sistemas No Tripulados (UAS, por sus siglas en inglés)

Estas siete prioridades son los principales motores del crecimiento en el centro de Nueva York y el CNYREDC sigue comprometido a construir sobre nuestros éxitos pasados.

Recomendaciones 2019 - 2020

En el siguiente informe se describen las recomendaciones de CDNYREDC 2019-2020 de los proyectos 30 para la Ronda 9. Estas recomendaciones fueron apoyadas por el CNYREDC, con la creencia de que cada proyecto servirá para avanzar aún más nuestro plan estratégico para el resurgimiento económico, tanto en nuestra región como en las comunidades más pequeñas a las que sirven.

Además de los muchos beneficios y mejoras que cada proyecto traerá a nuestras comunidades, es la opinión colectiva de que estos proyectos, que suman \$20,952,000 de inversión estatal propuesta, se aprovecharán de una inversión \$266,424,940 adicional por el financiamiento privado e inversiones externa, creando inversiones totales de aproximadamente \$287,376,940 en la región. Esta inversión en nuestra región de cinco condados creará una nómina por cinco años de \$30,574,124, apoyará la creación de empleos 586 directos, la retención de 5,476 empleos existentes y aprovechará un retorno en las inversiones de 15.2 a 1.

Avanzando

Los últimos nueve años han permitido a nuestra región ver la importancia y muchos beneficios de un progreso lento, constante y estratégicamente alineado. Nuestro plan continúa proporcionando a nuestra región abundancia de oportunidades, crecimiento y un resurgimiento de la calidad de vida en nuestras comunidades que nos reta a continuar el camino hacia un futuro económico próspero, y un lugar que cientos de miles de neoyorquinos de New York Central puedan llamar con orgullo “hogar”.

Dave Welsh en G. A. Braun enseña a estudiantes la aplicación de la capa cual se pone en productos terminados en sus facilidades, incluyendo lavadoras y secadoras industriales. Crédito de Fotografía: MACNY



— PART TWO —
PROGRESS



General Progress in the Region

A snapshot of Central New York's current economic outlook reveals results not seen region-wide in some decades as **employment, wages, and productivity have reached the highest levels in a decade**. Following national trends, the unemployment rate in Central New York has dipped to near-record levels as those looking for work find companies eager to hire and in need of talent. Following years of sustained decline in the labor force, losses to the worker pool showed signs of slowing, and in 2019 this trend began to reverse as the labor force grew and workers were enticed back into the labor market. Driven by expanding **wages, which are up nearly 20% since 2011**, these workers have contributed to expanding regional GDP (up approximately 2.25% annually 2012–2015) and at 16.9% from 2007–2017, **the 5th highest metro productivity** (product per worker) **growth in the nation**. (Source, *Brookings Metro Monitor*).

Significant past-year changes that confirm the widespread improvement of economic growth in the region include the emergence of a rapidly expanding tech sector, a strong defense and UAS industry, new investment in agribusiness, and significant attention in the region's largest urban area, Syracuse, through Syracuse Surge, Blueprint 15 and an unprecedented investment from JP Morgan Chase. Continued strength in our regional economic cornerstones of education and healthcare provide an ongoing source of stability as our region's largest employers continue to seek out talent and employ thousands of workers.

Trumpeting the Tech sector's arrival, TCGplayer moved its operations to the Galleries of Syracuse, where 250 employees work 24/7 at the nation's premier online marketplace for collectible gaming cards. Sidarm Sports, a platform developer for college sports websites, also chose to position itself along a growing innovation corridor on S. Warren Street in Downtown Syracuse in the newly renovated State Tower. Other technology companies are also growing in Downtown Syracuse: Plowz & Mowz, an online on-demand service provider of plowing and landscaping service more

than doubled their workforce from 24 to 55. Terakeet, a provider of custom SEO programs for fortune 500 companies and a top company to work for, currently employs 150 people in downtown Syracuse.

The recent \$20 million purchase of an ethanol-producing facility in Volney by Attis brings 100 new skilled jobs in addition to the existing 90 employees and underscores the continued and developing strength of agribusiness in Central New York. Attis is planning to invest \$139 million in this research-focused facility which will attract new talent to the region. Public investments from the \$3 million award from Grow-NY Food and Agriculture Competition ensure that the long history of agriculture as a foundation to the economy continues into our region's future.

Ensuring that this prosperity will impact the entire community, investments from JP Morgan Chase and Syracuse Surge will elevate the region's approach to economic inclusion, which was originally piloted by successful investments from the Alliance for Economic Inclusion. With the Syracuse Surge investments and the \$3 million J.P. Morgan Chase *AdvancingCities* award, substantial investments in our region's largest urban area, Syracuse, will ensure that our economic success will be sustainable and broadly shared by our entire population.

Finally, capping off a core strategy of the CNY Rising plan, the 50-mile UTM Corridor connecting Rome and Syracuse will be launched in the fall, creating one of the most highly instrumented test ecosystems in the world. Managed by NUAIR, in partnership with the New York UAS Test Site at Griffiss International Airport, the Corridor offers capabilities needed to facilitate beyond visual line of site (BVLOS) flight, tracking of cooperating and non-cooperating targets, multiple UAS Service Supplier (USS) support, simulation capabilities, and secure data collection. The completion of the corridor opens the test site up to a global audience and is platform and technology agnostic to facilitate as many test operations as possible.



“One of the most underrated cities in the country, Syracuse is brimming with excitement and charm that beckon discerning travelers who desire an experience that is hard to duplicate elsewhere.” — *Forbes*

STATUS OF PAST PRIORITY PROJECTS

Progress Made Since 2011

Central New York is proud of the progress our region has made to date. Since 2011, 708 projects have been awarded, representing \$703.6 million dollars in state investments, the most of any region. These investments are transforming our communities, while creating an ecosystem of support for our families, workers and businesses.

Central New York (CNY) continues to see an impressive rate of return on the investments the state has made in our region. Across its priority projects, CNY is seeing an average **return on investment of 10 to 1**. Because of support and follow up by the CNYREDC, projects see a high rate of success, with **72% of Empire State Development (ESD) priority projects complete or on schedule**. These investments have spurred additional development, job creation, and entrepreneurship as this ecosystem of support continues to grow. The impact goes far beyond just job creation and new development however—these investments are making a difference in people’s lives every day. These are immeasurable impacts that can’t be quantified but are critical for a community to thrive.

The CNYREDC is committed to continuing its success in the future. While not all projects are completed as planned, we continue to work closely with all our awardees to ensure they are successful in their efforts. The following pages detail the status of all the past priority projects for our region.

Progress Status Key

- Completed
- On Schedule
- Progressing Slowly
- Concerns
- Not Yet Executed
- Canceled

Drone package delivery company Flytrex lines up their drones at the New York UAS Test Site for parachute validation. Photo Credit: Flytrex



Round 1 Priority Project Status

CFA #	Applicant Name	Project	Status
5775	Cayuga Milk Ingredients, LLC	Marketing Campaign	Blue
4210	COR Development Company, LLC	Loguen Crossing Phase I	Blue
6016	COR Development Company, LLC	COR Inner Harbor Capital — Phase I	Blue
7544	Cortland County IDA	Best Deck Rail	Black
5641	Cortland Downtown Partnership	Cortland Downtown Partnership	Green
6844	Cortland Plastics International	Expansion	Blue
2711	Currier Plastics, Inc.	Expansion	Green
1983	EBAC, LLC	Owera Vineyards	Blue
6370	Ephesus Lighting, Inc.	Expansion	Green
4835	Finger Lakes Musical Theatre Festival	Performing Arts Center Construction	Black
7730	HealthWay Home Products, Inc.	Expansion	Black
6577	Inns of Aurora, LLC	Reconstruction of Hotel	Blue
8217	Matt Industries, Inc.	Dupli Envelope	Blue
6223	Nojaim, Inc.	Renovation	Blue
6529	Onondaga County IDA	White Pine Commerce Park	Yellow
6800	PDJ, Inc.	Johnson Brothers Lumber	Green
6274	Southside Community Coalition, Inc.	Eat to Live Food Co-Op	Blue
5058	St. Joseph's Hospital Health Center	Health Center Expansion	Green
6419	SUNY Upstate Medical University	CNY Biotechnology Accelerator Buildout	Green
7457	Syracuse Center of Excellence	NYE/RIC Advanced Building Consortium	Blue
5986	Syracuse Economic Development Corporation	Sibley's Parking Garage	Green
8071	United Healthcare	Expansion	Black
7375	Washington Street Partners, Inc.	Merchants Commons Mixed-Use	Blue

Round 2 Priority Project Status

CFA #	Applicant Name	Project	Status
14507	3Gi Terminals, LLC	CNY Inner Harbor	Blue
16552	400 South Salina Street, LLC	Sibley's Building Redevelopment	Green
18461	Bo-mer Plastics, LLC	Expansion	Blue
19311	Central New York Raceway Park, Inc.	Soft Costs	Green
38181	Central New York Raceway Park, Inc.	Infrastructure	Green
16594	City of Cortland	Downtown Parking I	Green
17219	City of Oneida	Elm Street Industrial Site Infrastructure	Green
19270	Community Memorial Hospital, Inc.	IT Upgrades	Blue
19115	COR Development Company, LLC	Inner Harbor Infrastructure Phase II	Black
19145	COR Real Property Company, LLC	Loguen Crossing Phase II	Black
19138	Crouse Health Hospital	Neonatal ICU Renovations	Green
17334	Design Concepts and Enterprises, LLC	Relocation	Black
11906	Empire Farmstead Brewery, Inc.	New Brewery	Red
15814	GIS Information System, Inc.	Relocation	Black
18165	Growing Upstate Food Hub, LLC	Growing Upstate Food Hub	Green
16964	Home HeadQuarters, Inc.	Prospect Place Mixed-Use Development	Green
17696	Homer Soy Products, LLC	Start Up Capital	Black
15396	International Boxing Hall of Fame	New Facility	Black
18808	Knowles Cazenovia, Inc.	Expansion and Maryland Relocation	Blue
16678	LeMoyne College	Business Exchange	Blue
17931	Oswego Health, Inc.	Fulton Medical Endoscopy Center	Black
17597	Pall Corporation	Finger Lakes Center of Excellence Expansion	Black
16781	Rapid Response Monitoring Services, Inc.	Expansion	Green
17814	Solvay Iron Works, Inc.	Machinery and Equipment Acquisition	Black
17145	SUNY ESF	Biomass Cooperative Innovation Center	Green
18404	SUNY Upstate	CNY Biotech Accelerator	Green
16727	Sweet Spot Development	Camillus Mills Redevelopment	Blue
15513	Syracuse Community Health Center, Inc.	Health Care Campus Phase I	Black
16361	Syracuse University	Syracuse Stage Renovations	Black
19908	Syracuse University	Connective Corridor Facade Program	Green
17641	The Gear Factory	The Gear Factory Capital	Blue
17361	Total Care, Inc.	Total Care Capital	Black
16560	U.S. Optical, LLC	U.S. Optical Capital	Blue
19667	Wakefern	South Avenue PriceRite Supermarket	Green
14628	WST33, LLC	Plaza of the Arts Mixed-Use Development	Blue

Round 3 Priority Project Status

CFA #	Applicant Name	Project	Status
32093	300 East Washington Street, LLC	NYNEX Building Rehabilitation	Yellow
29358	706 North Clinton, LLC	706 North Clinton Redevelopment	Blue
31471	Ariston Dairy Products, LLC	New Dairy Plant	Black
31711	Catholic Charities	Urban Partnership for Economic Opportunity	Blue
26825	Cayuga County	Dredging Little Sodus Bay	Black
31926	Cazenovia College	NYS Center for Equine Business Development	Green
31097	Central New York Raceway Park, Inc.	Raceway Park Construction	Green
28556	CNY Fabrication, LLC	G.A. Braun	Green
31329	COR Real Property Company, LLC	Loguen Crossing Phase 3	Black
32549	Cornell Cooperative Extension	Malting Project Feasibility	Black
31812	Cortland Line	Plants Renovations and Equipment	Green
31108	C'Ville Cafe, Inc./Byrne Dairy	Agritourism Destination Facility	Black
30940	G.C. Hanford Manufacturing, Co.	Expansion	Black
24055	Inficon, Inc.	Plant Expansion	Green
29292	Johnston Paper Company, Inc.	Expansion	Green
31772	L. & J. G. Sitckley, Inc.	Warehouse Expansion	Black
32530	Marc P. Pietropaoli MD PC	Victory Sports Medicine Complex	Black
28685	Marquardt Switches, Inc.	Global Technology Center	Green
28902	Near Westside Initiative, Inc.	Case 3 Unit Saltmakers Redevelopment	Green
27308	Northland Filter International	Equipment Purchase	Green
32160	Onondaga County WEP	Agrana Foods Infrastructure	Green
26769	Queensboro Farm Products, Inc.	Equipment Upgrade	Black
28057	Southern Graphic Systems	Equipment Purchase	Black
31424	Syracuse Community Health Center, Inc.	Building and Infrastructure Phase 2	Black
32195	Syracuse University	Facade Phase III	Green
37136	Tessy Plastics	Medical Clean Room Manufacturing	Green
27128	The MOST	MOST Energy Exhibit	Green
31959	TRW Transportation Electronics Div.	Plant Equipment Upgrade	Black
38194	U.S. Concrete and Block Company, Inc.	Expansion Project	Black
26876	YMCA of Greater Syracuse, Inc.	NW Family YMCA Construction	Green

Round 4 Priority Project Status

CFA #	Applicant Name	Project	Status
42427	538 Erie Boulevard West, LLC	CG Meaker Mixed-Use Redevelopment	Blue
39396	Altmar Genesee, LLC	Tailwater Barn Banquet Facility	Blue
41162	Bauer Performance Lacrosse, Inc.	Expansion	Black
40747	Cazenovia Hospitality, LLC	New Hotel	Blue
39913	CNY Enterprise Development Corp.	Quasi Equity Loan Program	Blue
41093	CNY Enterprise Development Corp.	Slkirk Point Redevelopment	Green
42129	City of Auburn	Smart Grid Implementation	Green
39018	Colgate University	Center for Art and Culture	Black
39965	Common Space Development, Inc.	Business Live/Work Facility	Blue
39866	Corso's Cookies	New Plant	Black
40213	County of Oneida	Radar Installation	Blue
42074	Crouse Health Hospital	Emergency Department Expansion	Green
41709	EBAC, LLC	Owera Farm Winery II	Green
41970	Empire Housing and Development Corporation	Inner Harbor One-Stop Center	Black
35685	Euphony, Inc.	Audio and Speech Technology	Black
41908	Good Nature Brewing, Inc.	New Facility	Blue
41345	Hardwood Transformations Inc.	Engineered Flooring	Green
38740	Home HeadQuarters, Inc.	Mixed-Use Redevelopment	Green
42179	Infinity Armory, LLC	SKY Armory Phase II	Green
40944	LeMoyne College	Health Professions Expansion	Green
42641	Marriott Downtown Syracuse	Hotel Syracuse Redevelopment	Green
40033	Onondaga County	Carnegie Building Rehabilitation	Green
41464	Onondaga County WEP	Inner Harbor/ North Side Sanitary Sewer	Green
41295	Onondaga Historical Association	Iroquois Heritage Center Capital II	Green
43032	Oran Station Brewing Supplies, LLC	Hops Yard and Micro Malting	Black
39911	Paradise Companies II, LLC	Excellus 2014	Blue
43271	Redhouse Arts Center, Inc.	Redhouse Arts and Culture Complex	Green
39934	SBB Inc.	Expansion	Black
42295	St. Joseph's Hospital Health Center	Northside Training Center	Green
37541	Stonewell Bodies Machine, Inc.	Prototype Facility Development	Black
41216	Sunoco, Inc.	Truck Scale and Entrance Improvements	Blue
42946	Syracuse Economic Development Corporation	Mizpah Tower Structural Analysis	Blue
42277	The Brewster Inn	Banquet Hall and Inn Expansion	Green
42685	The Cortland Companies	Relocation	Black
41726	Town of Clay	Three Rivers Point Improvements	Black
39774	Twenty East, LLC	Agritourism Capital	Green
39512	US Intercorp, LLC	Expansion	Black
38746	VG Rentals, Inc.	Mixed-Use Redevelopment	Blue

Round 5 Priority Project Status

CFA #	Applicant Name	Project	Status
49727	400 West Division Street, LLC	Solar Street Mixed-Use	Green
54781	900 East Fayette Group, LLC	900 East Fayette Redevelopment	Green
56398	Aurora Shoe Company	Aurora Shoe Company Capital	Green
54969	CEA Fresh Farms	Indoor Farm	Black
53073	City of Cortland	Main Street Feasibility Study	Blue
57237	Community Memorial Hospital, Inc.	Emergency Department	Green
56255	COR Van Rensselaer Street Company, LLC	Van Rensselaer Street Mixed-Use	Black
55272	Cortland Plastics International	Expansion Project	Green
50896	Crouse Health Hospital	Chemical Dependency Treatment Facility	Green
55787	Earned Visibility, Inc.	Terakeet Relocation	Yellow
53428	Empire Farmstead Brewery, Inc.	Brewery Expansion	Black
55760	Empire Housing and Development Corp	The Inner Harbor One-Stop Veterans Center	Black
53471	Farm It Out Produce, Inc.	Farm It Out Produce	Black
53896	Felix Schoeller North America, Inc.	Coating Line Expansion	Black
56983	Gear Motions, Inc.	Nixon Gear Division Expansion	Blue
55932	Gelesis, Inc.	Facilities and Equipment Expansion	Black
52673	Giovanni Food Co., Inc.	Facility Consolidation and Upgrade	Green
55924	Housing Visions Consultants, Inc.	Crescent Commons Redevelopment	Green
52423	Inns of Aurora, LLC	New Hotel Facilities	Green
57225	Interface Performance Materials, Inc.	New Production Line	Black
56382	JPW Structural Contracting, Inc.	Paint Bay Expansion	Green
57502	Lake Ontario Water Park, Inc.	Indoor Water Park	Green
57367	Life of Reilley Distilling Company	Expansion Project	Black
56317	McNeil Development Company, LLC	McNeil & Co. Insurance Office Campus	Green
55667	Morse Manufacturing Co., Inc.	Building and Equipment	Green
52738	Near Westside Initiative, Inc.	Neighborhood Performance Infrastructure	Green
56926	Oswego County IDA	Incubator	Green
57955	Park Avenue Lantern Corporation	The Dietz Redevelopment	Green
57946	Power Guardian New York	Power Guardian Green Energy	Black
55282	Prima Terra Properties, LLC	Crossroads New Hampton Inn and Out Parcels	Blue
54394	SR Energy, LLC	Integrated Biomass Processing Facility	Black
53109	Sunoco, Inc.	Malted Barley Project	Blue
55232	Syracuse 727, LLC	Mixed-Use Redevelopment	Green
55153	Syracuse Lighting Company, LLC	Brewery & Mixed-Use	Yellow
55106	Syracuse Regional Airport Authority	Hancock Airport Planning Study	Blue
57662	Syracuse University	National Veterans Resource Complex Capital I	Green
54146	TCGplayer	Facility and Equipment Purchase	Green
55627	The Kimberly at Grant Boulevard, LLC	Kimberly Enterprise Center	Green
51292	Tony Baird Electronics, Inc.	Manufacturing Expansion	Green
51126	Town of DeWitt	Sports Complex	Green
56466	Triad Recycling and Energy, Corp.	Recycling Facility	Black
56466	Village of Phoenix	Marina Feasibility Study	Blue
52960	Visiting Nurse Association of CNY, Inc.	Continuing Care Call Center	Blue
56313	Whitlock Partners Ltd	Whitlock Building Redevelopment	Green

Round 6 Priority Project Status

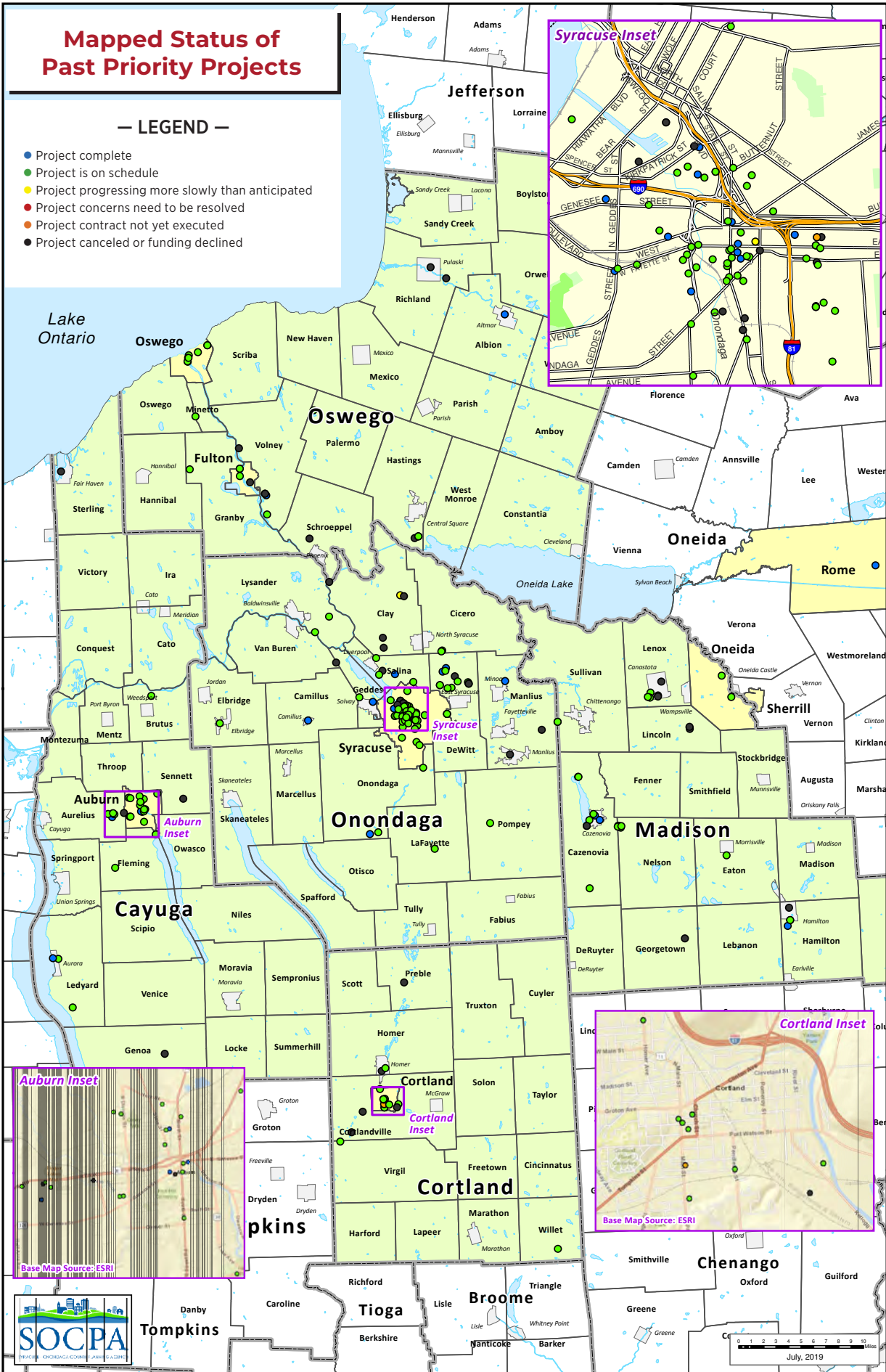
CFA #	Applicant Name	Project	Status
66955	55 Main Street Holdings, LLC	55 Main Street Revitalization	Green
61899	Beak & Skiff Holding Company, LLC	New Cider House and Press Facility	Blue
65632	Cayuga Economic Development Agency, Inc.	Cayuga Innovation Business Accelerator	Green
68430	CIDEC, LLC	Expansion 2016	Green
67639	City of Oswego	Multi-Purpose Athletic Facility	Green
51982	Clear Path for Veterans, Inc.	Supporting the Journey Home	Green
68519	Cortland Downtown Partnership	Actor's Hostel and Performance Venue	Green
63438	Crouse Health Hospital	Prompt Care Relocation and Expansion	Green
66698	Half in the Bag Brewery, LLC	Willow Rock Brewing Company Phase 1	Green
66412	JD Farms	Biomass Processing Facility	Black
67454	LeMoyne College	Quantitative Reasoning Center	Green
66379	Northeast Information Discovery, Inc.	Expansion	Green
66739	Oneida Air Systems Incorporated	Expansion	Green
63681	Onondaga Historical Association	Brewseum at Lightworks	Green
68318	Operation Oswego County, Inc.	Mitchell Street Expansion	Green
65217	Owasco Lake Hotel, LLC	Northern Crossing Hotel	Green
68303	Steri-Pharma, LLC	Line 7 Expansion	Green
67713	Town of Cortlandville	Gutchess Park Sports Complex	Blue
67315	Town of Oswego	Route 104 Sewer Study	Blue
64381	United Cerebral Palsy Assoc., Inc.	E. John Gavras Center Expansion	Blue
68697	Weaver Machine	Expansion	Green

Round 7 Priority Project Status

CFA #	Applicant Name	Project	Status
75857	101 North Salina Street, LLC	101 North Salina Street Development	Green
72494	321 South Salina Street, LLC	321 South Salina Street Development	Green
74060	Apple Acres, LLC	Expansion	Green
72657	Brockway Bedding Inc.	Expansion	Green
75851	BTCNY, LLC	Expansion	Green
74723	Cafe Kubal	Headquarters and Roastery Expansion	Blue
76760	Camelot Lodge, LLC	Expansion	Green
75111	Cayuga County IDA	Pump Station Development	Green
75167	Central Association of the Blind, Inc.	New Call Center	Green
75678	CIDC-Schines Theater, LLC	Theater Restoration	Green
74587	Clear Path for Veterans, Inc.	Expansion of Programs	Green
71372	Contento's Recycling, LLC	Expanded Recycling Center	Green
73530	Copper John Corporation	Reshoring and Expansion	Green
73507	CURRIER PLASTICS, INC.	Expansion	Green
74461	D. Yaman Properties, LLC	Ames Building Redevelopment	Green
75001	D. Yaman Properties, LLC	Cortland Plaza Development	Green
73800	Douglas Outdoors, LLC	Expansion	Black
75222	Du Mond Grain, LLC	Soybean Extruding Plant	Green
75115	Dupli Associates, LLC	600 North Franklin Street Renovations	Green
76555	Fulton Group NA, Inc.	Expansion	Black
76977	Heritage Hill Brewhouse & Kitchen	Farm Brewery	Green
74384	Home HeadQuarters, Inc.	Neighborhood Revitalization	Green
74553	Hudson Dairy, Inc.	Refrigerated Dairy Food Warehouse	Green
72677	MARQUARDT SWITCHES, INC.	Global Technology Center Phase II	Green
77216	Martens Companies, LLC	Refrigerating and Packing Facility	Green
76203	Matt Industries, Inc.	Production Rehab and Upgrade	Blue
75372	North Ridge Dairy	New Feed Facility and Rail Siding	Green
74564	PACE CNY	Transportation Logistics Center	Green
76834	Prison City Brewing, LLC	Expansion	Green
76777	R.O.D.E South Ave, LLC	Palmer Rice	Green
76366	Sankofa N.E.S.T.	Hawley Green Avenue Phase 1	Green
76842	Siano, Pinckney, Hugo Advertising, LLC	Pinckney Hugo Group Expansion	Black
77174	SUNY Morrisville	Four Seasons Farm Initiative	Green
74852	Town of Cortlandville	Gutchess Athletic Complex Development	Green
77034	Virgilio's Event Centre, LLC	Event Centre	Green
75545	YMCA of Oswego, Inc.	Connector to Reopen Pool	Green

Round 8 Priority Project Status

CFA #	Applicant Name	Project	Status
84430	301 Belle Isle Road, LLC	Regional Organic Waste to Energy	Orange
83652	Acropolis Center, LLC	Acropolis Center Redevelopment	Green
81492	All Seasonings Ingredients, Inc.	All Seasons Ingredients, Inc. Expansion	Green
84250	Cayuga Community College	Collaborate Workforce Dev Center	Green
82066	CNY Hemp Processing	Expansion	Orange
82721	Cueva Contract, Inc.	Relocation and Expansion	Green
84857	Good Life Philanthropic Youth Foundation	Center For Youth Entrepreneurship	Green
80049	Immediate Mailing Services, Inc.	Expansion	Green
83480	Keith Titus Corporation	Driver Training, Health and Wellness Center	Green
83970	Kelsey Moody & Associates, LLC	LaFayette Square Redevelopment	Orange
80939	Knowles Cazenovia, Inc.	Thin Film Commercial Expansion 2019	Orange
84411	Lindsey Aggregates, Inc.	Equipment Purchase	Blue
82867	LOOP Recycled Products of New York	Paint Recycling Plant	Orange
84562	Maple Hollow Farm	Dairy processing Farm	Green
82026	Northeastern Electronics Co., Inc.	Expansion	Green
83398	NYS Craft Beverage Services Inc	NYS Craft Beer Collaborative	Orange
84559	PPC Broadband Inc	Project Excellence	Orange
83046	SAF-GLAS, LLC	NYS EnergyGlass	Orange
82490	Salina 1st, LLC	Salina 1st Redevelopment	Green
83488	Strathmore Community Development Group	Trinity Place Brewery and Development	Green
80644	Sutton Real Estate Companies	East Lake Commons	Orange
83374	Syracuse Bioanalytical, LLC	Food Quality Testing Laboratory	Green
81916	Syracuse Label Co. Inc.	Expansion	Green
80171	Syracuse Urban Partnership, Inc.	Redevelopment	Green
82942	Volpi Manufacturing USA, Inc.	Cleanroom Construction	Green
83501	Willet Hop and Grain, LLC	Expansion of Hops farm	Green
80743	YMCA of Greater Syracuse	Downtown YMCA Revitalization	Green



Aggregate Status of Past Priority Projects by Round

Project Status	Round 1	Round 2	Round 3	Round 4	Round 5	Round 6	Round 7	Round 8	Total	% of all Projects
Blue: Completed	11	9	2	11	7	4	2	1	47	18.50%
Green: On Schedule	7	13	14	16	23	16	31	17	137	53.94%
Yellow: Progressing Slowly	1	0	1	0	2	0	0	0	4	1.57%
Red: Concerns	0	1	0	0	0	0	0	0	1	0.39%
Orange: Not Yet Executed	0	0	0	0	0	0	0	9	9	3.54%
Black: Canceled	4	12	13	11	12	1	3	0	56	22.05%
Total Projects	23	35	30	38	44	21	36	27	254	

Leverage of State Investment in All Past Priority Projects*

Round	Total Award	Total Project Cost	Total Projects	ROI
Round 1 ESD	\$25,492,550	\$313,165,205	19	12:1
Round 2 ESD	\$17,175,000	\$154,781,467	23	9:1
Round 3 ESD	\$10,635,000	\$126,439,164	17	12:1
Round 4 ESD	\$20,830,000	\$214,903,960	27	10:1
Round 5 ESD	\$19,062,500	\$302,975,536	32	16:1
Round 6 ESD	\$9,968,000	\$83,989,096	20	8:1
Round 7 ESD	\$17,766,500	\$123,599,633	33	7:1
Round 8 ESD	\$20,000,000	\$156,375,323	27	8:1
Total	\$140,929,550	\$1,476,229,384	198	10:1

*Excludes terminated projects and five-year payroll

Status of All Projects Awarded CFA Funding

Since 2011, the CNYREDC has prioritized and funded 732 projects, of which an incredible 83% are either completed or on time. This has leveraged \$2,719,500,209 in private investment, a 9:1 return on investment, and is projected to create or retain 23,287 jobs.

Aggregate Status of All Projects Awarded CFA Funding

Project Status	Round 1	Round 2	Round 3	Round 4	Round 5	Round 6	Round 7	Round 8	Total	% of all Projects
Blue: Completed	65	38	41	41	34	19	5	0	243	33.20%
Green: On Schedule	12	20	27	25	39	51	101	87	362	49.45%
Yellow: Progressing Slowly	1	2	1	0	5	3	0	0	12	1.64%
Red: Concerns	0	1	0	0	0	0	0	0	1	0.14%
Orange: Not Yet Executed	0	0	1	0	4	3	4	4	16	2.19%
Black: Canceled	11	21	25	17	20	2	2	0	98	13.39%
Total Projects	89	82	95	83	102	78	112	91	732	

Job Creation in All CFA Projects*

Round	Projected Jobs Created	Projected Jobs Retained	Projected Jobs Total	Total Projects
Round 1 ESD	773	4,056	4,829	78
Round 2 ESD	445	3,108	3,553	61
Round 3 ESD	1,082	1,172	2,254	70
Round 4 ESD	474	2,526	3,000	66
Round 5 ESD	625	3,597	4,222	82
Round 6 ESD	254	335	589	76
Round 7 ESD	588	2,445	3,033	110
Round 8 ESD	672	1,135	1,807	91
Total	4,913	18,374	23,287	634

*Does not include canceled projects

For a full list of all funded CFA projects, see the Appendix on page 123



— PART THREE —
IMPLEMENTATION AGENDA

IMPLEMENTATION AGENDA

CNY continued to see strong progress with our regional priorities over the past year. Our DRI communities are transforming as projects are completed or beginning, the region is becoming a hot spot for UAS start ups and research, and manufacturing remains strong. The vision and priorities set forth by the CNYREDC continue to direct our efforts and inform our decisions moving forward.

Strategies and Actions Related to State Priorities

› Childcare Needs and Potential Solutions

Access to childcare is a multifaceted problem in the Central New York Region with many implications for businesses and economic development. The Governor’s Agenda for the Regional Economic Development councils for 2019–2020 includes a provision for a task force to focus on childcare solutions within each region.

The CNYREDC areas face significantly higher demand for childcare than is available. The number of children, who need care as compared to the open spaces in licensed childcare programs, creates a considerable gap of need for parents. The REDC is only able to cover about 33% of all childcare need based on the number of seats open in childcare centers.

Across the five-county area of the CNYREDC, the average childcare need that is regulated is only 19% with counties such as Madison and Oswego only being able to meet 16% of need by regulated care and the highest percentage of need met in Cortland County with 23%.

In addition to a lack of supply for children in New York State, the cost of childcare rivals the cost of a college education. The United States is reaching historically low unemployment rates which lead to a higher demand for childcare arrangements for working parents. 60% of families with children have two working parents.

The childcare industry as a whole faces significant challenges when finding and keeping a high-quality workforce. Many employees who work for childcare centers are at or near the poverty line due to low wages. According the U.S. Bureau of Labor Statistics, the median annual wage for an early childcare worker is just \$22,000. This low pay rate often leads to a higher employee turnover that limits the number of children that can be cared for in one place.

The task force brought stakeholders from throughout the five-county region to collectively make recommendations and solutions that will address this crippling economic development issue.

2019–2010 Task Force Members

Laurie Black	Early Childcare Alliance
Karyn Burns-Gerling	MACNY
Pamela Caraccioli	SUNY Oswego
Sue Dale-Hall	Child Development Council
Stephanie Fritz	SUNY Cortland
Nancy Gabriel	SUNY OCC
Kristina Gambitta	Cayuga Medical
Lindy Glennon	Cortland County Community Action Program Inc.
Zachary Griswold	Oswego County
Bob Haight	Cortland County Chamber of Commerce
Daniel Kolinski	Empire State Development Corporation
Brandy Koproski	Integrated Community Planning of Oswego County, Inc.
Patricia Martin	SUNY OCC
Lori Shakow	Child Care Solutions CNY
Richelle Singer	Madison County CC&R
Brian Tobin	City of Cortland
Kelly Tobin	Cortland YWCA
Robin Walker	Happy Hearts Child Care Inc.
Christina Wilson	Integrated Community Planning of Oswego County, Inc.

"Childcare..." continued on next page.

Progress to Date

Since May, the Childcare Task Force has held three meetings. The first meeting was assembled in Onondaga County and the task force identified the key areas in need of attention as part of the long-term collaborative strategy. The second meeting was held in Oswego County, where the key findings were discussed, and a strategy for community outreach was determined. Specifically, the task force is seeking input and engagement on this issue from a very critical part of the needs and solutions: local industry. As a result, a four-question survey was assembled asking for input on childcare and its impact on business. Various regional trade associations and Chambers were identified to disseminate this survey. The survey, still ongoing, has two objectives:

1. Collect critical regionally based information and feedback from the business community on how childcare impacts their day-to-day operations, and what they currently offer or participate in for childcare employee solutions; and
2. Create awareness to employers and the community-at-large that this is a critical economic development issue and collect interest for roundtable participation to include business leaders and community members to join in our solutions-seeking efforts.

The third meeting was held in Cortland County, where an update on the survey was given, as well as a discussion of what steps we would like to achieve moving forward as we continue to work together to identify best practices and potential solutions to regional childcare needs.

Next Steps

For the remainder of 2019 and into 2020, the Childcare Task Force is committed to continuing the dialogue and adding input from additional stakeholders in academia, business and otherwise to collectively identify what we can do as a community to improve and enhance our existing childcare resources. We will do this through:

- **Completion of our Employer Survey.** The CNYREDC aims to identify the main issues that employers face when their employees are looking for childcare. By surveying employers within the five counties, Cayuga, Cortland, Madison, Onondaga and Oswego and creating a task force designed around this feedback, the CNYREDC aims to find methods that address the gaps that employers face. From this task force we will work to find solutions to economic development problems as they relate to childcare in Central New York.
- **Hosting a Stakeholders Roundtable.** Early in 2020, our team will invite regional stakeholders identified from the survey results, to include business owners and HR professionals, together as a group to identify challenges and potential solutions of our regional childcare needs.
- **Presentation of findings and potential solutions.** The task force remains committed to collaboration into 2020, developing a comprehensive plan with objectives and outcomes that can be presented to the REDC as a regional approach and plan for the childcare issues we currently face.

The Childcare Task Force looks forward to presenting these findings and working together with the REDC on identifying and executing a clear strategic plan moving forward to address our childcare needs and provide stronger, more viable and accessible childcare solutions for the community-at-large.

› Economic and Environmental Justice Strategy

In 2019, New York State Governor Andrew Cuomo established the Regional Economic Development Council priorities with a focus on Environmental Justice. This priority involves “Developing an economic and environmental justice strategy for the region.” The EPA defines environmental Justice as the fair and meaningful treatment of all people regardless of race, income, education level, national origin, or religion, with respect to the development, implementation and enforcement of environmental regulations and policies. The EPA also cites the specific policy goals of: 1) the same degree of protection from environmental and health hazards; (2) equal access to the decision-making process to have a healthy environment in which to live, learn, and work.

In response to the Governor’s request, the CNYREDC appointed a task force to create an environmental justice strategy for our region. The task force recognized that the above definition is narrow, focusing specifically on the environmental regulations and policies. However, the implications of our actions (or inaction) with regard to environmental justice extend far beyond this limited view. We see an overlap with many socioeconomic issues like safe housing, access to clean water and healthy food, obesity, poverty, and many others. For this reason, our efforts cannot be made in a vacuum, but rather as a collective effort with those already doing great work in our community to mitigate and solve these issues.

The NYS Department of Environmental Conservation has identified several Environmental Justice areas in the Central New York Region. To be classified as a potential environmental justice area, the area must according to the U.S. Census, are U.S. Census block groups of 250–500 households that met or exceeded at least one of the following thresholds:

- At least 51.1% of the population in an urban area reported themselves to be people of color;
- At least 33.8% of the population in a rural area reported themselves to people of color; or
- At least 23.59% of the population in an urban or rural area had household incomes below the federal poverty level.

The Central New York Region is home to 14 potential areas where environmental justice efforts are needed. Environmental problems are often equated to systemic inequities in society. For example, people who are lower income, women, and/or people of color bear the pressure of environmental short comings (i.e.



Onondaga Earth Corps Youth Exploration in Improving Air Quality Syracuse, NY

*Photo credit: New York State Department of
Environmental Conservation*

access to lead mitigation or healthy food options) and changes at a higher rate than others in our region. These communities disproportionately are affected by polluted air, contaminated water, and other environmental hazards. Across Central New York, low-income individuals and people of color live in the areas with the highest percentiles of Ozone exposure, contaminated water, waste water, lead paint exposure and proximity to hazardous waste. This is compounded by the fact that these communities do not have the resources to address these environmental issues.

The task force is charged with addressing environmental disparities that exist in Central New York Communities and creating plans to address them to preserve and enhance the quality of life found in Central New York.

Structure of the Task Force

Structurally, the group includes community leaders, business owners, academia, tribal leaders, and nonprofits. Operationally, the task force is designed to seek input from all community stakeholders across the region. The goal of the task force is to create innovative and collaborative solutions for environmental issues within and across environmental justice areas.

“Economic and Environmental...” continued on next page.

2019–2020 Task Force Members

Aaron Baier , Executive Director	Access To Independence of Cortland County, Inc.
Marian Brown , Director	Center for Sustainability and the Environment
Karyn Burns-Gerling	MACNY
Pamela Caraccioli , Deputy to the President	SUNY Oswego
Lisa Coward Davis , Board Member.....	Cornell Cooperative Extension
Adam Effler , Executive Director	Owasco Lake Watershed Management Council
Lindy Glennon , Executive Director.....	CAPCO
Sid Hill	Onondaga Nation
Rodmon King , Chief Diversity and Inclusion Officer.....	SUNY Oswego
Katelyn Kriesel , Financial Advisor	Hansen’s Advisory Services
Sarah Krisch , Planner	Madison County
Alison McCabe , Education Advocacy Coordinator	Access To Independence of Cortland County, Inc.
Mike McMahon , Owner	EZ Acres Dairy Farm
Karen Noyes , Associate Planner.....	Oswego County
Sharon Owens , Deputy Mayor	City of Syracuse
Katherine Spector , Campus Sustainability Manager.....	SUNY Oswego
Dr. Lemir Teron , Professor	SUNY ESF
Gwen Webber-Mcleod , Owner	Gwen Inc.

Progress to Date

Over the past three months, the task force has collected valuable data and information about each of our counties and the communities they comprise. Since May, the task force has met three times, with an additional three stakeholder meetings taking place with community members. These meetings have narrowed our focus to five main themes for which this group will identify problems and attempt to offer solutions. These themes include:

- 1. Environmental Policies and Regulations**
- 2. Intentional Data Collection and Information Sharing**
- 3. Access to Capital**
- 4. Environmental Health**
- 5. Community Stakeholders**

Each of these themes will identify specific issues and concerns facing our region. In the short time this task force has been meeting, specific issues such as access to healthy food options, lead poisoning, access to green space, safe housing, and

many others have been brought to our attention. We are committed to completing a comprehensive review of all the data collected to ensure no part of our region is missed. We look forward to presenting our findings to the CNYREDC in the coming year.

Moving Forward

For the remaining months of 2019 and into 2020, the task force will continue to hold stakeholder meetings throughout our region as we continue to collect information related to environmental justice. At the beginning of next year, we plan to outline what our data collection has found and assign tasks for individual members to accomplish as our report is written. These tasks will include adding facts and statistics to bolster our claims, hold town-hall style events to speak with those directly affected by these issues, provide context and collaborate with other groups performing similar work in our community, and generate support for our proposals.

The work over the next year will be challenging, but this task force is committed to working intentionally and tirelessly on behalf of our region to create solutions that will bring impactful changes to our most vulnerable populations.

› Support for Community Investment in Placemaking and Downtown Revitalization

The CNYREDC remains committed to supporting our downtowns through both the Downtown Revitalization Initiative (DRI) and intentional investments in projects that continue to transform our urban cores.

Support for downtown revitalization and placemaking serves a broader agenda for revitalization, growth, and transformation in ways that reflect the collective reimagining of the downtown and provides funding to help achieve that vision with a higher quality of life, amenities, and connection of place and community. Worldwide, business and development leaders recognize that vibrant downtowns with attractive public amenities and a high quality-of-life provide a catalyst for increased economic development, re-population (particularly by young professionals), and urban redevelopment.

2018–2019 Progress DRI Winning Communities

Round 1: Oswego

In 2016, the City of Oswego was selected as one of the first winners of the Governor’s Downtown Revitalization Initiative (DRI). Since this announcement, the transformation of the City of Oswego and its downtown is well underway. It is a diverse community that is building on its strength, embracing its current, historic, and natural assets, and positioning itself as a regionally competitive area while maintaining its small-town charm. Spurred by significant investments from institutions serving higher education and the health needs of its residents, as well as the expansion of its nearby manufacturing base, and its importance as a hub for all manner of energy production, Oswego is Building on Momentum.

Create a Multi-Building Mixed Use Development on West First Street “Riverwalk Project”

Summary: \$2,000,000 award leveraging an estimated \$8,000,000 project. Project will include 35 residential apartments and will include 12,000 square feet of commercial space. This will generate more 24/7 downtown activity, improve visual aesthetics and support nearby businesses.

Update: Estimated to begin construction in the fall of 2019 with completion date expected by the end of 2020 or early 2021.

Provide Housing Options in New Harbor View Square Mixed-Use Development

Summary: \$740,000 leveraging an estimated \$26,000,000. Project will include the transformation

Lt. Governor Kathy Hochul, Oswego elected officials, and community leaders cut the ribbon on the renovated Children’s Museum in the City of Oswego.

Photo Credit: Elizabeth Canfield Photography



of an underutilized industrial Brownfield site on the waterfront in downtown Oswego into 75 mixed income residential apartments featuring moderate income to working family to market rate and will include 10,000 square feet of commercial space. The new development will provide much-needed housing options to Oswego's downtown and will activate the blocks between the heart of downtown and Lake Ontario, better connecting the downtown to the lakefront and creating a more vibrant pedestrian environment.

Update: Construction underway. Expected to be completed by June 2020.

Transform the Aging Midtown Plaza

Summary: \$2,000,000 award leveraging an estimated \$28,000,000. Project will include 73 mixed income residential apartments and 15,000 square feet of retail and restaurant commercial space. This project will create an attractive, mixed-use gateway development on the east side of the Oswego River on what is currently a downtown eyesore and will become the catalyst for additional investment and growth on the east side of the Oswego River.

Update: Currently finalizing funding. Estimated ground breaking in Spring 2020.

Restore the Historic Buckhout-Jones Building

Summary: \$180,000 award leveraged to stabilize and restore the façade of the historic Buckhout-Jones building located in the center of downtown. The building which is listed on the National Register of Historic Places, houses the Children's Museum of Oswego, and is a centerpiece in downtown Oswego. Renovations will improve the appearance of the building and preserve it into the future.

Update: Scheduled to be completed by Fall 2019.

Transform the Historic Cahill Building into Upscale Housing Along the River

Summary: \$700,000 award leveraging an estimated \$1,800,000 project. Project will create 7 luxury apartments and restore the oldest commercial structure in Oswego. Will also create a new building creating additional downtown commercial space.

Update: Nearly complete with six of the seven apartments completed and filled. Commercial space fully leased.

Create a Pocket Park on Market Street and Improve the River Walk

Summary: \$680,000 award leveraged an estimated \$850,000. Project has created flexible space for community gatherings and public events and will provide a much-needed connection between West First Street and Water Street adjacent to a cluster of other DRI projects.

Update: Project completed. Ribbon cutting took place in August 2019.

Create an Indoor Water Park as a new Downtown Destination

Summary: \$500,000 award leveraging an estimated \$4,500,000. Project will create a 3-story in-door waterpark featuring a 20-foot water slide, activity pool, wading pool, and mezzanine bar/café. Project is linked to an existing hotel and event/conference center near the waterfront and will attract visitors and create a four-season family destination downtown.

Update: Project construction underway. Expected to open December 2020.

Renovate the Children's Museum of Oswego

Summary: \$300,000 award leveraged new, state-of-the-art museum exhibits. Project included renovations of space and installations of hands-on educational and cultural exhibits for the Children's Museum of Oswego and enhances the ability of this local attraction to bring visitors to downtown Oswego.

Update: Project completed, and grand re-opening held June 18, 2019.

Add Housing to a Renovated Gateway Building "LITATRO Project"

Summary: \$1,000,000 award will leverage an estimated \$4,000,000. Project will include 24 residential apartments, a new 4,000 square foot southern-style restaurant "Southern Fare," and a rooftop bar.

Update: Construction underway. Expected to open in the Fall of 2020.

Support Local Business Growth, Building Renovation and Outdoor Programming

Summary: \$600,000 award to establish a mini-grant program for private improvements to commercial interiors, façade and signage improvements, and renovation of downtown vacant upper floors for housing.

Update: 20 projects awarded funding. The majority are at the design stage and should begin construction / installation in the Fall of 2019.

Perform a Complete Streets Streetscape Make-Over on West Bridge Street

Summary: \$1,500,000 award to improve streetscapes and beautification from West Bridge Street to West 3rd Street along Route 104, including a new stairwell on the south side of Bridge Street to improve downtown walkability and give access to the river trail.

Update: Project completed. Ribbon cutting took place in August 2019.

Round 2: Cortland

The City of Cortland was selected as a DRI winner in 2017, the second year of Governor Andrew Cuomo’s innovative competition bringing additional transformational resources to emerging downtown districts in our region.

The centerpiece of the Cortland plan is the complete reinvention of its Main Street. The \$5 million project will focus on improvements to underground infrastructure, installation of new Wi-Fi framework, new streetscape amenities including sidewalk and curb replacements, new lighting, public gathering spaces, public art installations, and a new traffic pattern.

The balance of the funds will leverage several major private projects focusing on the rehabilitation of chronically vacant buildings, and still more have been set aside for a business loan and grant fund, a multi-use entertainment facility, and a downtown health and fitness center.

An engineering firm has been secured for the planning and design of the Main Street work, and permitting, planning and design is also underway for the private projects. The business loan and grant fund is expected to be available in late 2019. Vine Health and Fitness has been operating since the fall of 2018.

Round 3: Auburn

In July of 2019, Governor Cuomo announced 13 transformational projects for downtown Auburn as part of the \$10 million Downtown Revitalization Initiative award. The strategic investments in downtown Auburn will build on the interconnected relationships between its many natural, multicultural, educational, and historic assets, serving as a meeting place for civic engage-

ment, and sustaining its unparalleled quality of life supported by a strong local economy, diversity, and restored vibrancy for all in the Auburn Business Improvement District and West End Arts District.

While recent public and private investment, local planning efforts, and capital infrastructure projects have begun to catalyze downtown’s redevelopment, there is still work to be done along the City’s riverfront, transportation corridors, and arts district that comprise the DRI investment area and provide the greatest potential for vacant property revitalization and corridor enhancement. The City is seeking to keep the momentum of recent development going by mending a historic downtown impacted by urban renewal and revitalizing vacant brownfield and riverfront properties. To leverage DRI funds, City leadership has embraced a #ThisPlaceMatters campaign to achieve \$40 million in public-private funds to invest in downtown.

The specific projects to be funded through the DRI include:

Create a Unified Arts Campus as a Gateway to Downtown

Implement architectural and site improvements to unify the campuses of the Schweinfurth Art Center and the Cayuga Museum of History and Arts as a gateway to the future Auburn Arts and Entertainment District. This will create a cultural destination and build community through expanded programming and access to open space in an underserved area. Proposed improvements include a continuous outdoor walkway, parking lot and driveway upgrades, new plazas, new accessible entryways, and amenities such as lighting, signage, interpretive panels, bike racks, benches, and a play sculpture.



Downtown Cortland was named the Round 2 winner for Central New York. Photo credit: Cortland County IDA



The Auburn DRI planning committee holds a public workshop in October of 2018 to gather feedback on the proposed projects. Photo Credit: Bergmann

Transform an Underutilized Strip Mall into a Public Safety Building

Redevelop a 1970s strip mall on Seminary Street as a new shared services public safety building to create office space for a City and County Emergency Operations Center and Emergency Management Office, as well as facilities to replace the deteriorating City of Auburn Fire Department facility currently located in a dam inundation zone. This project will enable efficient emergency delivery services for the people of Auburn and catalyze revitalization in this portion of the DRI.

Transform a Vacant Lot into a Prominent Public Plaza

Redevelop a centrally-located vacant site into a public plaza for events, festivals, and socializing to fill a need for open spaces in downtown Auburn, round out the vision for the State Street Creative Corridor, and draw people to adjacent retail stores and restaurants. The DRI will fund site preparation, water lines, storm-water management, seating areas, landscaping, fencing, hardscaping, and flexible performance space. The project will also include public art, moveable furniture, pedestrian-scale lighting, bike racks, and interpretive signage.

Enable the Auburn Public Theater to Achieve a Sustainable Future

Renovate the Auburn Public Theater to allow for a greater variety of programming and ensure the community anchor's long-term stability. The project includes the creation of a café, community event space, a black box theater, an Auburn Music Hall of Fame, an elevator, kitchen space, a new entryway, and exterior renovations such as a new entrance, digital sign, awnings, and marquees. The facility will activate an underutilized stretch of West Genesee Street, bringing students and staff into downtown and cultivating a workforce equipped for the local restaurant and hospitality industries.

Establish a Peer Recovery Facility

Rehabilitate a vacant three-story structure at 13 Chapel Street into a central facility for comprehensive recovery, treatment, and complementary health care services. The facility will house the existing not-for-profit Nick's Ride 4 Friends and other health-based organizations with similar missions, fostering a collaborative approach to the urgent issues of addiction. The project will include both interior and exterior renovations.

Rehabilitate the Historic Seward House Museum's Carriage House and Barn

Rehabilitate the Seward House Museum's barn and carriage house to serve as meeting, office, and event

spaces, preserving a local cultural asset and driving tourism downtown. The project will include stabilizing and repairing the barn foundation and facade, repairing interior and exterior features, updating electrical service, conducting thermal improvements, protecting the buildings from future degradation, and either fixing or removing an adjacent potting shed.

Create a Culinary Arts Facility for Cayuga Community College

Renovate the vacant Plaza of the Arts building to accommodate Cayuga Community College's new Culinary Arts Program and provide a cafe and central space for community events. Interior renovations will include instructional space as well as a build-out and adding fixed equipment for a commercial grade kitchen.

Convert a Vacant Structure into Mixed-Use Development

Convert a vacant commercial structure at 22 East Genesee Street into market-rate apartments and ground-floor retail space to create opportunities for people to live, work, and play downtown. The scope of the project includes new plumbing, electrical, sprinkler, and HVAC systems; energy-efficient windows; apartment kitchens and bathrooms; an elevator; fire-rated stairways; facade improvements; flooring and finishes; masonry and carpentry; and storage units.

Establish a Fund to Support Small Business Growth, Exterior Improvements, and Upper-Story Housing

Establish a fund to support the establishment and growth of small businesses, improve the built environment, and increase housing options in downtown Auburn. The program will provide financial support to establish or expand businesses, implement exterior improvements that complement the character of downtown, and undertake interior improvements to renovate or create upper-story housing.

Renovate the Health Central Building to Accommodate Specialty Health Services

Rehabilitate 10,000 square feet of space within the Health Central building to house medical, surgical, behavioral, and dental specialties, as well as additional diagnostic and treatment services. This project will reduce the need for residents to travel outside of the community for health care, creating new local employment opportunities, and attracting or retaining ancillary service providers. Examples of improvements include the creation of a waiting room and reception area, exam or therapy rooms, individual and group offices, nursing or staff working areas, and administrative areas and storage.

Launch a Public Art Placemaking Initiative

Install public art throughout the DRI area to celebrate local artists, beautify the public realm, and attract visitors to a new “Avenue of the Arts.” Proposed installations include sculpture and green space improvements at the Boyle Center, a Harriet Tubman Life Cycle sculpture at Freedom Park, a sculpture at South Street and Genesee Street, a mural at the Auburn Public Theater, a mural at Nash’s Art Supply, and light pole banners along Loop Road establishing the “Avenue of the Arts.”

Restore a Historic Chapel as a Cultural and Tourist Asset: Renovate the Willard Memorial Chapel, a National Historic Landmark, to improve its community event venue and promote cultural heritage tourism. The project consists of the interior restoration of the chapel in keeping with its original design and finishes, and exterior improvements to the parking lot and landscaping.

Renovate the Vacant Rudolph Building for Mixed-Uses: Convert the Rudolph Building at 99 Genesee Street into mixed-use development across from the Auburn Public Theater. New ground-floor retail space and upper-story residential units will boost traffic downtown following the installation of a sprinkler system and new electrical and plumbing, renovations to apartments and other interior spaces, and facade improvements.

Round 4: Fulton

In August of this year, Governor Cuomo announced the city of Fulton as the winner of Round 4 of the DRI competition. The City of Fulton is located along the Oswego River, an area rich in history. It is home to nationally registered historical sites, retail stores, restaurants, banks, service organizations, and cultural attractions, with recent development setting the stage for the redevelopment of vacant sites and brownfields, spurring growth in the fields of clean energy, health, biomedical and biosciences, financial services, agribusiness and food processing, advanced manufacturing, and destination tourism. The City aims to “Blaze New Trails” by building on this momentum in its historic downtown waterfront and NYS 481 corridor, enhancing natural

and cultural attractions, and continuing to grow opportunity in local health, service, and manufacturing industries. With a boost from the DRI, the City will strengthen the infrastructure necessary to support downtown businesses and create recreational and cultural opportunities attractive to visitors and residents alike.

The Central New York Regional Economic Development Council went through a competitive review process of proposals from communities throughout the region and considered all seven criteria below before recommending Fulton as its nominee for winner:

- The downtown should be compact, with well-defined boundaries;
- The downtown can capitalize on prior or catalyze future private and public investment in the neighborhood and its surrounding areas;
- There should be recent or impending job growth within, or near the downtown that can attract workers to the downtown, support redevelopment and make growth sustainable;
- The downtown must be an attractive and livable community for diverse populations of all ages, including existing residents, millennials and skilled workers;
- The municipality should already embrace or can create and implement policies that increase livability and quality of life, including the use of local land banks, modern zoning codes and parking standards, complete streets plans, energy efficient projects, green jobs, and transit-oriented development;
- The municipality should have conducted an open and robust community engagement process resulting in a vision for downtown revitalization and a preliminary list of projects and initiatives that may be included in a DRI strategic investment plan; and



Governor Cuomo announces the City of Fulton as the Central New York winner of Downtown Revitalization Initiative Round 4.

Photo credit: Mike Groll/Office of Governor Andrew M. Cuomo

- The municipality has identified transformative projects that will be ready for implementation with an infusion of DRI funds within the first one to two years.

Fulton’s fourth-round DRI win entitles the city to receive \$10 million in state funding and investments to revitalize its downtown neighborhoods and generate new opportunities for long-term growth.

To see more details on Fulton’s DRI plan, see part 6 of this report on page 115.

Syracuse “Smart Cities” Infrastructure Investments

The City of Syracuse in collaboration with Onondaga County, CenterState CEO, and multiple public and private sector partners across the region are making significant investments in technology infrastructure and internet connectivity, workforce training, entrepreneurship, and neighborhood development. Several key initiatives have successfully launched and are underway to position Syracuse as a leading “Smart City” and grow high-tech jobs and the workforce needed to sustain them, including:

“Smart” Street Lights

The City of Syracuse is working with the New York Power Authority to replace and network all streetlights

Citywide with LED. As of August 2019, about 2,000 streetlights (more than 10% of the total Citywide) have been upgraded, with the remaining streetlights expected to be replaced by the Spring of 2020. The project will save the City about \$3 million annually in maintenance and energy efficiency. Because of the upgraded and networked streetlights, the City will be able to more equitably and consistently deliver streetlight service across neighborhoods while also increasing data capacity and other connectivity-enabled services for both residents and businesses.

Citywide 5G Data Network

In May 2019, the Syracuse City Council approved an agreement with Verizon to install approximately 600 small cell towers to create a 5G data network throughout the City. The installation is beginning this summer/fall, enabling Syracuse to be among the first cities in the U.S. with Citywide 5G connectivity.

Syracuse University Data Sharing Agreement

A Memorandum of Understanding (MOU) between the City of Syracuse and Syracuse University was approved in July 2019 to enable the City to share select data with University students, who will provide analytics and insights from the data, as well as build dashboards to help the City improve programs and more effectively serve residents, visitors, and businesses.



Mayor Ben Walsh discusses progress on city LED light installation process with contractors. Part of Mayor Walsh’s Syracuse Surge strategy, all light poles will have “Smart City” sensors, making them both energy efficient and cost effective, with Walsh estimating tax payer savings of approximately \$3 million dollars. Photo Credit: City of Syracuse

› Support the Workforce Development Initiative

Identify Workforce Development Strategies and Shrink the Skills Gap Through Industry and Educational Collaboration.

Since its inception, the CNYREDC has delivered on Governor Cuomo's strategy of linking higher education to economic prosperity by facilitating collaboration between business and academia. This linkage ensures that developing and growing a talent pool and skilled workforce continues to remain a regional top priority, trending with similar needs across the nation. Industries across the board continue to rate recruitment of a skilled and trained workforce as one of their most pressing issues impacting their ability to operate and grow their business.

The regional strategy put in place by the REDC remains focused on matching sector specific worker's skills to the constantly evolving needs of any given industry and does this through our highly effective and widely acclaimed partnerships and workforce programs supporting community development. Additionally, the regional approach has continued its focus on career pathway models, combining classroom training, work experience and credential attainment as a successful method for identifying, recruiting education, and creating the region's top workforce talent.

Thanks to platforms set forth by the CNYREDC that receive support and input from the community at large—industry, higher education and government continue to work side by side to create the most effective platform to best prepare the workforce for constantly changing industry needs. Adding to the region's workforce efforts, in 2017 the CNYREDC created the Talent Task Force, allowing for members from industry, labor, academia, business and community leaders to collectively monitor and identify the trending demands for skilled work and implementing strategies to best address those needs.

Providing access to some of the State's most transformative learning environments are the 17 public and private higher education partners who are on the ground, delivering coursework throughout the Central New York region to more than **70,000 students**, listed below by education sector, size, and student enrollment.

Syracuse University (22,803 students)

Founded in 1870, Syracuse University is a private, coeducational, research institution located in the heart of Central New York. Students can choose from more than 200 majors, 100 minors, and 200 advanced degree programs across Syracuse's 13 academic units.

Syracuse is a university of national stature and international opportunity, known for its professional programs, investment in research and innovation, and undeniable school spirit

Syracuse University is recognized as a student-focused global research university renowned for academic rigor, richly diverse learning experiences, and a spirit of discovery.

Infused with a strong entrepreneurial culture, the University is home to over 30 research centers and institutes spanning disciplines from performance, design, fine arts, and humanities to information, health, and social sciences, and STEM (Science, Technology, Engineering, and Mathematics) fields.

Ranked #53 among the Best National Universities by U.S. News & World Report, Syracuse offers many highly-ranked programs and co-curricular opportunities, including:

- #1 Best College Newspaper, 2018 Princeton Review

- #2 Best Special Education Colleges in the U.S., 2018 College Factual

- #3 Best Colleges Offering Degrees in Communications & Journalism, 2018 College Factual

Upstate Medical University (1,580 students)

SUNY Upstate Medical University is the only academic medical university in Central New York and the region's largest employer. Its mission—to improve the health of the communities we serve—is expressed through its activities in education, research and patient care. At Upstate, every course taught, every piece of research conducted, and every clinical service offered all go toward the goal of improving human health.

Upstate traces its roots to 1834 and became part of the State University of New York in 1950. Upstate offers 31 degree and certificate programs through its four colleges. More than 90% of Upstate's students come from the state and the vast majority of graduates stay in New York to contribute to the health care workforce.

On the education front, Upstate has responded to the state's pressing need for doctors and health care providers by growing enrollment by 40 percent over the last 15 years. Degree programs are connected to workforce needs. Education here is characterized by experience in labs and clinics, combined with lectures

and small group learning. Our newest facilities—a state-of-the-art simulation center and a new academic building—support interprofessional learning in an advanced healthcare setting.

As a major research enterprise, Upstate investigates some of the most critical illnesses and diseases. Areas of research strength include cancer, neuroscience disorders, musculoskeletal conditions, global health, infectious disease and the mechanisms of disease.

Like the majority of academic medical centers, Upstate Medical University has its own teaching hospital. As a clinical enterprise SUNY Upstate serves 1.8 million people through its hospitals and clinics. Upstate also is the site for 600 medical residents and fellows who complete their training here.

SUNY College of Environmental Science and Forestry (2,195 students)

The SUNY College of Environmental Science and Forestry graduates approximately 450 undergraduates and 90 graduate students each year in STEM disciplines. A survey of the class of 2018 indicates 90%+ ESF students are employed within 6 months or attending graduate school. Over 85% of its graduates find employment directly related to their ESF major. ESF graduates tend to remain in New York State after

graduation. Over 68% of undergraduates and over 50% of graduate students find employment in the state and many reside in Central New York. Enrollment at ESF is strong with record setting incoming student numbers the past two years.

The college sees significant opportunity in participating in workforce development programs and is partnering with the Workforce Development Institute. This collaboration is working to facilitate stronger relationships with regional companies to develop skills and stackable credentials for students, advisory councils to academic departments, apprenticeship programs, more internship and research opportunities and pipelining for job placement. ESF is using the CenterState CEO CNY Talent Task Force report as a roadmap for its graduate students to more effectively contribute to regional workforce development in mid to high skilled jobs.

ESF students are well-suited to careers in Green Building Technology, Sustainability Management, Life Sciences, Environmental Planning, Engineering, Medical and Health Services. The college is actively seeking funding to recruit more minority graduate students into STEM disciplines and enroll an additional 100 total graduate students to fill the employment needs of the region.



Photo Credit: SUNY Oswego

SUNY Oswego (7,986 students)

SUNY Oswego's 360-plus faculty lead over 110 academic programs at the bachelor's, master's, and post master's certificate of advanced study degree levels through SUNY Oswego's four schools: Business; Education; Communication, Media and the Arts; and the College of Liberal Arts and Sciences. Recognized by U.S. News among the top public institutions of higher learning in the North, SUNY Oswego is deeply committed to increasing student success, preserving the institution and protecting the environment through sustainable practices.

Oswego is succeeding in its efforts to position its graduates. 95% of Oswego graduates are employed and/or continuing their education; 89% of those are working full-time in their field of choice; and 66% work in New York State. Oswego students receive local, national and international awards, are named SUNY Chancellor's Award winners and Fulbright Scholars; compete in regional business competitions; and travel to learn more or to pay it forward and serve those in need. Some students start their own businesses while others help test and refine advanced anatomical medical training tools in Vietnam.

The college is committed to expanding access and opportunity having transformed the diversity of its student body and inclusive campus community. Also, Oswego enrolls a large number of Excelsior Scholarship students. Further, SUNY Oswego's Syracuse campus provides public price point capping programs for place bound students in an urban setting.

Oswego's curriculum includes high-demand, high quality, innovative degree programs developed with industry and business partners. Examples are Electrical and Computer Engineering, and Software Engineering programs, recently accredited from the Engineering Accreditation Commission of ABET. SUNY Oswego's online MBA ranks #3 among all programs in NYS.

Over the past 20 years, SUNY Oswego has invested more than \$900 million in capital infrastructure at its unique location on the inspiring shore of Lake Ontario. Notably, of the 3.5 million gross square feet on campus, 1.2 million gross square feet have been LEED gold certified.

SUNY Cortland (6,858 students)

SUNY Cortland has a current enrollment of over 6,858 full-time and part-time undergraduate and graduate students. As the largest employer in the area, the college employs over 1,378 faculty, staff and professionals. Eighty-seven undergraduate and 25 graduate academic programs are provided by the Schools of Arts and Sciences, Education, and Professional Studies. With nearly one-third of the student body enrolled in teacher preparation programs, all three schools offer teacher preparation. The unique Cortland's Urban Recruitment of Educators (C.U.R.E.)

program prepares preservice teachers to work in urban and inner-city settings.

SUNY Cortland offers disciplinary study aimed at preparing students to enter the workforce after graduation, including criminology, sport management, community health, athletic training, sustainability energy systems and business economics. In addition, the General Education program, civic engagement, service learning and hands-on applied learning are important components of a SUNY Cortland education. Entrepreneurship classes, study abroad and internships with regional employers prepare students for the workforce. Nationally recognized as one of the healthiest campuses by Healthier Partnership for America, SUNY Cortland is home to twenty-five athletic teams, thirty-six sports clubs and a state-of-the-art Student Life Center that is visited daily by nearly half of the student population. SUNY Cortland faculty share their expertise through regular participation on committees and other initiatives within the Cortland community, including the Downtown Business Incubator. A charter signatory of the American College and University Presidents' Climate Commitment, SUNY Cortland is a sustainability leader within the SUNY System. The college has achieved gold status on the Association for the Advancement of Sustainability in Higher Education (AASHE) STARS rating system. Sierra Club named SUNY Cortland a member of the "Cool Schools" list, for being an environmentally friendly campus. In keeping with the institutional vision, "SUNY Cortland will be a college of opportunity, from which students graduate with the knowledge, integrity, skills and compassion to excel as leaders, citizens, scholars, teachers and champions of excellence."

Le Moyne College (3,326 students)

Founded as an engine of workforce development in 1946, LeMoyne graduates are intellectually nimble, critical thinkers and ethical problem solvers. The youngest of 27 Jesuit colleges and universities in the U.S., LeMoyne was the first co-educational Jesuit institution and first with a laywoman president. Our commitment to diversity and inclusion is in LeMoyne's DNA, and remains central today as 1/3 of students are Pell eligible. Although their careers lead them near and far, graduates often come home to CNY to grow their futures, families and careers. Thus, LeMoyne has a disproportionately high impact on workforce development in the region. Deep local roots combined with adaptability, creativity and innovative spirit enable LeMoyne to respond nimbly to emerging needs throughout the regional economy.

The college has always graduated the region's accountants and doctors, its teachers and lawyers. A generation ago—in response to critical workforce shortages—LeMoyne pivoted quickly to develop new and innovative health programs to prepare nurses and physician assistants for the regional workforce. These

programs continue to prepare professionals for the health sector, a cornerstone of the CNY economy. The college educates all of its students with laser-like focus on the centrality of a core curriculum that instills the ethical values for which they are known.

Today, LeMoyne supports workforce development by focusing on emerging needs at the intersection of science, technology, business and education, introducing new programs in computer science, entrepreneurship, cybersecurity, and information systems, to build workforce readiness for expanding sectors in CNY. Its ERIE21 initiative—drawing upon technology and education—is creating a pathway running from middle school to college to the workplace to yield 21st century talent most needed by employers. The new Le Moyne Institute is collaborating with business and industry to enable them to meet challenges and create a workforce of lifelong learners.

SUNY Morrisville (3,000 students)

The core mission of SUNY Morrisville has remained steadfast throughout its history: to educate and prepare graduates as future leaders in their specialized professions and their communities. Programs in aquaculture, automotive, computing & informatics, dairy, diesel technology, entrepreneurship, environmental resources, equine, horticulture, hospitality, nursing, renewable energy and residential construction are a sampling of the college's bachelor and associate degrees that help students realize important career-ready experiences.

Morrisville's commitment to hands-on, applied education now involves a wide array of campus-based enterprises and institutes. These operations are campus-supported and integrated into aligned academic programs, with course outcomes requiring that students become engaged in the plans, operations and sustainability of these enterprises. Prime examples include a world-class Equine Rehabilitation Center, a certified organic Four Seasons Farm; a renewable energy-focused Aquaculture Center, Dairy Complex and wind turbines, a full-service restaurant, Copper Turret; a small-scale, FDA-inspected food processing incubator, Nelson Farms; automotive facilities emulating real-world body shops and dealerships, and a vast array of farmland allowing the college to pioneer the revitalization of the hemp and cannabis crop industries.

With 95 percent of bachelor's degree students completing a full-semester internship as a requirement of their capstone academic experience, SUNY Morrisville emphasizes work integrated learning as an essential component to a completed program. Together, these experiential learning opportunities offer diverse settings for students to create and innovate, design and build, cultivate and harvest, breed and rehabilitate, troubleshoot and repair, analyze and sustain, and diagnose and heal.

Colgate University (2,900 students)

Colgate University offers 56 majors and supports 25 Division-I athletic teams on a campus of about 2,900 students in Central New York. Of the University's 32,000 alumni, about 8,100 live in New York State and of those about 1,300 are in Central New York. Colgate is one of the largest employers in Madison County with more than 1,000 employees. Salaries, wages, and benefits total more than \$100 million per year. The University's for-profit subsidiary, the Hamilton Initiative, encourages economic development ventures in the Village of Hamilton, and this year invested \$1.5 million in a complete renovation of the local movie theater.

Colgate is also part of the Partnership for Community Development (PCD), a joint effort with the village and town of Hamilton to enhance sustainable economic opportunities in the village and surrounding areas. Last year, the PCD received \$625,000 in New York State grant funding to support a small-business incubator, which was started by Colgate's Thought Into Action Institute, in downtown Hamilton.

The Colgate Volunteer Income Tax Assistance Program (VITA) provides free tax preparation assistance for low- and middle-income working families in Madison and Chenango counties. Last year, the VITA program was responsible for helping to return nearly \$1.7 million to 832 families in the two counties that it serves.

Colgate's Upstate Institute encourages faculty to pursue academic research on subjects important to our region. Each year, the Upstate Institute Field School sends about 25 students into the community to work for 10 weeks with not-for-profit organizations and local governments. In October, Upstate is hosting a day-long series of conversations on workforce development, funding, and branding with regional business leaders, academics, non-profit organizations, and area elected officials.

SUNY Syracuse Educational Opportunity Center (1,100 students)

The SUNY Syracuse Educational Opportunity Center (EOC) provides academic programs that lead to higher education, and vocational training programs that lead to career and local outreach programs to nearly 2,000 Central New York residents. Located in Syracuse's Southside the EOC's strategic focus is to teach/train underserved residents in a wide range of disciplines and trades that will lead to gainful employment in our region, provide industry driven training in technical fields of the new economy such as Advanced Manufacturing, Drone Technology, Warehouse Logistics, and Green and Cellular industries, and train in present drivers of the CNY economy such as Health Care, Building and Highway Construction, and Office Technologies.

Other Syracuse EOC programs include High School

Equivalency Prep Program, College Preparation, English-as-a-Second Language, Certified Nurse Aid, Medical Billing & Coding, Clinical & Life Skills, Computer Software Training, ATAIN Lab Digital Literacy, Microsoft Certification Classes, Advanced Manufacturing Training, and Construction Pre-Apprenticeship Training.

Cazenovia College (900 students)

Cazenovia College provides a workforce development program for local businesses that encourages and develops knowledgeable leaders throughout the organization. The training program fosters development of a company legacy, improves the understanding of stakeholders' interests, establishes an atmosphere of innovation, and instills within employees a vested interest in the company's growth.

The curriculum is offered in a variety of delivery formats including on-campus, online, and virtual classroom. Students participate in an on-campus one-day orientation at the beginning of the program. In addition to an inclusive on-site experience, students complete eight interactive modules facilitated through the college's online learning management system, Blackboard. The training program culminates in a three-day capstone experience on-campus.

The workforce development program is for individuals who are looking to take the next step in their personal and professional development. The tools and skills learned through the program can be applied by individuals to better lead and positively impact their organizations. Those that are looking to learn, grow and develop while becoming more influential and impactful members of their teams, will find that the program provides them with the education, confidence, and tools to become a more effective leader.

Bryant & Stratton (600 students)

Bryant & Stratton College has been providing students with a strong, career-focused education for over 160 years. The college enrolls about 600 students at its two Syracuse campuses located at 953 James Street, Syracuse and 8687 Carling Road, Liverpool. The college plays a critical role in the region's workforce development by placing a qualified pool of graduates with degrees in business, accounting, human resources, networking technology, criminal justice and a variety of healthcare programs with area employers.

The college is particularly strong in serving the growing employment needs of the healthcare community. Bryant & Stratton College has been regionally accredited by the Middle States Commission on Higher Education since 2002. The college's Occupational Therapy Assistant associate degree and the Physical Therapy Assistant associate degree programs prepare students for state licensure and are accredited by the Accredited Council for Occupational Therapy Education (ACOTE) and Commission on Accreditation

in Physical Therapy Education (CAPTE), respectively. The Medical Assisting associate degree prepares students to take the Certified Medical Assisting exam (CMA) and is accredited by the Commission on Accreditation of Allied Health Education Programs upon recommendation of the Medical Assisting Education Review Board (MAERB).

Wells College (414 students)

Wells College is a nationally recognized, private liberal arts college located on the shores of beautiful Cayuga Lake. Founded in 1868, Wells provides a rigorous and relationship-based academic experience strengthened by the college's emphasis on community, residential atmosphere, and dedication to hands-on learning. The mission of Wells College is to teach students to think critically, reason wisely, and act humanely as they cultivate meaningful lives.

Through Wells' academic programs, residential atmosphere, and community activities, students learn and practice the ideals of the liberal arts. The Wells experience prepares students to appreciate complexity and difference, to embrace new ways of knowing, to be creative, and to respond ethically to the interdependent worlds to which they belong. Committed to excellence in all areas of its reach, Wells College equips students for lifelong learning and for sharing the privileges of education with others.

Onondaga Community College (9,834 students)

Onondaga Community College (OCC) is a college of the State University of New York (SUNY) sponsored by the County of Onondaga. As Central New York's partner in education for success, OCC is developing new degrees to support economic innovation and career mobility in the region in such areas as health sciences, electromechanical: drone technology, sound engineering, and geospatial science technology. OCC's P-TECH (Pathways to Technology in Early College High School) partnerships with the Syracuse City School District and Oswego County high schools are preparing students for careers in applied engineering technology and other high-demand fields.

Moreover, OCC is developing new "earn & learn" models in its workforce portfolio. For example, in the last year OCC provided workforce education support to Feldmeier Equipment Company, which hired a dozen new welding apprentices to support a plant expansion, and to Bristol Myers-Squibb, which onboarded a dozen new Biological Process Technicians.

Cayuga County Community College (3,775 students)

In the spring of 2019, Cayuga Community College launched the groundbreaking Work Ready Oswego NY initiative, which helps participants earn a nationally-recognized work readiness certificate. As part of the larger ACT Work Ready Communities Initiative, Work Ready Oswego NY is designed to close the

workforce skills gap, producing a talented workforce to meet the demands of current and future jobs. Those who complete the initiative earn the ACT WorkKeys National Career Readiness Certificate, which verifies the participant's skills in three areas: Applied math, graphic literacy, and workplace documents.

Work Ready Oswego NY appeals to all parties in the workforce, including employers, employees, unemployed, and the future workforce currently enrolled in high school, college or other post-secondary education programs. Employees and those seeking employment can earn the national credential that announces them as a skilled member of the workforce. Employers can realize what skills they need in their employees, and have confidence that participants of the initiative will have those skills. If a sufficient percentage of the workforce earns the credential, Oswego County would be the first community certified by ACT as a skilled workforce in the Northeast. This county-wide designation would signal that the workforce in Oswego County is highly skilled and ready for new challenges, helping to attract new businesses and jobs. The initiative has already drawn widespread support from local governments, schools, community agencies and businesses, and has currently seen more than 170 people earn the national credential.

Tompkins Cortland Community College (2,500 students)

Over the past five years, Tompkins Cortland Community College, through its BIZ workforce development office, has secured \$319,683 in SUNY Workforce Training Grant funds to partner with local industry to increase the skillset of 1,923 incumbent workers. The grant funds helped employees increase skillsets which lead to increased production, efficiencies, sales, and capabilities of companies to keep them competitive in a global market. Training led to promotions in some cases, which created new entry level job openings.

Training focused on skills gaps to help businesses remain competitive. For example, this past year Transonic Systems developed the Transonic Automated Manufacturing Initiative. As part of the initiative, the targeted medical devices must be redesigned to make them more applicable for automated manufacturing. In addition, the product redesign is necessary to meet the changing global market demands. The training focused on a state-of-the-art software tool designed to automate the Finite Element Analysis of the product component redesign. Understanding how to use this software tool accelerates the mandatory process redesign and ensures that the resultant product leverages the current technology frontiers. BIZ supported this initiative by securing SUNY funds a customized two-day training program, which focused on specific Transonic product design challenges for engineers.

St. Joseph's College of Nursing (295 students)

St. Joseph's College of Nursing was established in 1898. Then, as now, students learned to practice professional nursing with compassion, excellence, vision, enthusiasm and integrity. St. Joseph's continues to educate excellent nurses who share these same values. Since the profession is ultimately about caring for people, St. Joseph's makes sure its students get as much hands-on patient care experience as possible. The College of Nursing is fortunate to be affiliated with one of the nation's leading health care facilities, so when its students go into their clinical rotations, they are learning alongside the best nurses in their chosen field.

The College of Nursing facilities are located on the main campus of St. Joseph's Hospital Health Center in Syracuse, NY. The Meccariello Center for Experiential Learning provides students with opportunities to practice in a "real" hospital environment, complete with all of the equipment found in the hospital setting. In addition to the patient rooms, its simulation labs are equipped with the newest high fidelity simulators such as SIM Man 3G, Victoria—its birthing simulator and the Hal series of infant and pediatric patients. The simulation lab provides students with the opportunity to practice their assessments and skills on a variety of patients.

The Pomeroy College of Nursing at Crouse Hospital (230 students)

The Pomeroy College of Nursing proudly offers a comprehensive two-year associate's degree program—one of the most hands-on training experiences available in Central New York. Graduates possess confidence in their ability to begin careers as exceptional practitioners in the nursing field. Accordingly, Crouse graduates enjoy excellent job placement within six months after graduation or continue their education at one of many affiliated RN to BS options.

The college, located in the heart of Central New York, recognizes and respects the individuality of each student. It offers competitive tuition and is sensitive to students who may be new high school graduates or those seeking a second career. The curriculum and affiliation with Crouse Hospital, a facility recognized for providing the best in patient care, allows students to attain the skills, knowledge, and experiences that are essential to nursing.

2018–2019 Progress

Continue to Support Education and Business Connections to Students through P-Tech Programs

P-TECH, our Pathways in Technology Early College High School, is an innovative approach to education resulting in student and local economic success and continues to remain a driver of collaborative business and education pathways since 2013. Partners for Education & Business (PEB), an affiliate of MACNY, The Manufacturers Association of Central New York, works to align business visits and job shadow experiences for student's in their chosen P-TECH program and helps identify potential employees for job openings. In 2018–2019, PEB directly impacted over 2,300 students, with over 300 students enrolled in eight P-TECH programs. 145 business partners participated with speakers, tours of their facilities, career coach volunteers and/or provided jobs shadows or internships.

One highlight from this past year was at the region's first annual Job Signings Day event, held during The PEB Awards Event in June. With over 300 students, parents, educators and business leaders in attendance, nine students were hired to direct employment. The event was modeled after letter-of-intent signings for athletes. After completing job shadowing at different companies as part of their education and then decided where to accept positions. Students who secured the jobs went through one of three programs. P-TECH programs at local schools, tech-sector pre-apprenticeship programs, or the STEM Scholars Programs.



On June 12, 2019, at its Annual Awards event, PEB held its first "Job Signing Day". Nine students were recognized by making a commitment to their sponsoring company to begin employment for full-time, part-time, or summer jobs. Partnering businesses included Anaren, G.A. Braun, SRC, Inc., and United Radio. Photo Credit: MACNY

2018–2019 highlights from the Regional P-Tech program include:

Auburn P-TECH freshman and sophomore students enjoyed a total of 18 industry tours and enjoyed presentations from 4 different speakers. Career Coaches spent 102 hours with these students. 21 juniors had job shadow experiences, 2 juniors were recruited for paid summer jobs, and overall 43 companies were engaged in the Auburn Electrical and Mechanical Engineering P-TECH Programs.

The Syracuse Electrical and Mechanical Engineering P-TECH freshman and sophomores experienced 23 industry tours and presentations from 49 speakers. Juniors enjoyed 155 job shadows throughout the year, six were offered paid summer jobs and three graduating students are now working full-time jobs. A total of 80 companies were engaged in this program; most notable were G. A. Braun, INFICON, Darco, Lockheed Martin, and Marquardt Switches.

Syracuse also saw three new P-TECH Programs launched: Computer Information Systems, Health Information Technology, and Remotely Piloted Aircraft Systems. The freshman and sophomores in these programs enjoyed 13 industry tours, presentations from 18 speakers and over 60 new career coaches were recruited, and they volunteered a total of 137 hours. 40 organizations were engaged with these new P-TECH Programs. United Radio, Upstate and OCC IT Departments, the Syracuse Tech Garden, Digital Hyve, TCG Player, Hematology-Oncology Associates, CNY Family Care, Crouse Hospital, Empower Federal Credit Union, and NUAIR Alliance were among the organizations opening their doors to these students. Representatives from the FAA and local photojournalist drone pilots were among the speakers that also presented to this group.

The Talent Task Force

With the launch of its strategic plan in the 2018 Council report, the Talent Task Force immediately set out to begin implementing its top priority recommendations. These include:

Strategy: Distinguish Central New York as a national leader in attracting, hiring, and retaining a diverse workforce

2018–2019 Progress: Partners and funders in the region banded together to jointly address this priority by launching Generation Next in September 2019. Generation Next is a social support initiative and fund for millennial leaders demonstrating a commitment to programming and cultivating spaces for diverse

audiences. The initiative aims to create culture of inclusive opportunity for young professionals seeking a world class urban experience. The tactical strategies include: incentivizing collaborative programming that promotes diversity, promoting leadership, and creating marketing that speaks to diverse audiences.

Strategy: Accelerate tailored talent acquisition for the region's leading growth industries

2018–2019 Progress: In October 2019, partners in Central New York will launch the Good Life CNY initiative, a talent attraction effort designed because of the work of the Talent Task Force. Good Life CNY addresses one of the biggest challenges our economy faces today: the ability to source and attract new talent into the region from outside the community. The effort is based on three core components:

1. A dedicated branding and content development platform at www.goodlifecny.com
2. A paid outbound digital marketing campaign targeting northeastern and mid-western communities
3. An online portal meant to connect job seekers with open positions.

The majority of funding for this campaign is coming directly from the companies that demand this talent the most yet any company hiring in CNY will be included as part of the online portal. This effort is meant to act as a direct compliment to the region's existing outbound marketing strategies around UAS, agriculture and the larger statewide strategy around nanotechnology and computer chip fabrication as its purpose is not to target businesses but to target the potential employees of existing and growing firms in CNY. Each of these industries that have dedicated marketing strategies demands software developers and engineers, two of the key target workers for this initiative.

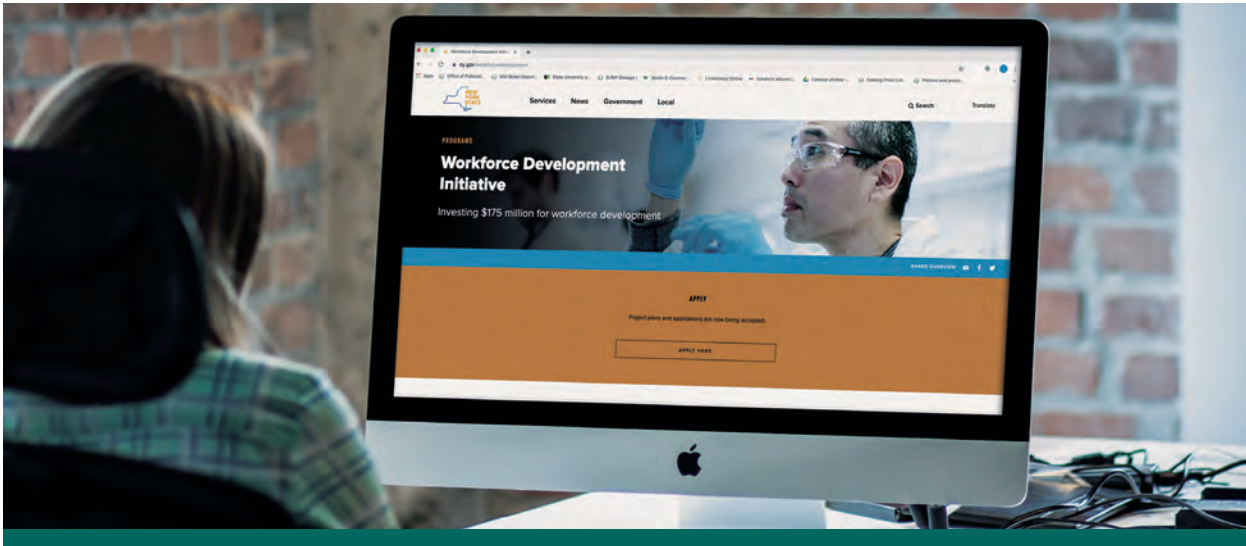
Strategy: Unlock hidden pools of talent among nontraditional labor pools

2018–2019 Progress: As previously mentioned, Syracuse was named one of five winners of the JPMC *AdvancingCities* program in early 2019. A core component of this award was support in translating some of the successful programs, which have already been used to unlock hidden pools of talent in the manufacturing and healthcare spaces, into the region's emerging Tech industry. Support for this effort will focus on ways to lower barriers to participating in

the wide variety of opportunities and jobs available in the Tech industry to groups that traditionally feel left behind by the industry's growth. This effort works alongside another core project announced as part of Mayor Walsh's Syracuse Surge initiative: the Syracuse STEAM school.

Strategy: Establish stronger feedback loops between employers and talent generators to fill current and future talent needs.

2018–2019 Progress: As previously mentioned our successful P-TECH programs as well as our success in the Manufacturers Intermediary Apprenticeship Programs (MIAP) continue to be successful in our efforts to connect industry with academia in identifying and educating our skilled workforce early and efficiently.



Workforce Development Initiative (WDI)

The Workforce Development Initiative (WDI) will invest \$175 million through a newly created Consolidated Funding Application (CFA), targeted to workforce investments. The awarded CFA projects will support strategic regional efforts that meet businesses' short-term workforce needs, long-term industry needs, improve regional talent pipelines, enhance the flexibility and adaptability of local workforce entities, and expand workplace learning opportunities. Focus will be on regionally significant industries in emerging fields with growing demands for jobs, including those in clean energy, life sciences, computer science, and advanced technologies. Funds will also support efforts to improve the economic security of women, young workers, and other populations that face significant barriers to career advancement.

Three different funding options will be available through this fund, which target different specific needs in the community. These include:

21st Century Skills Public Private Partnerships

Expand the infrastructure and capacity of SUNY and CUNY to produce skilled talent that meets the needs of regional employers by providing funding for classroom space, technology and equipment, industry-engaged curriculum development.

Employer Driven Skills Program

Expand employer investment in a skilled workforce pipeline providing funding or tax credits to train incumbent workers and recruit and train entry-level workers.

Workforce Solutions Program

Enable regions to enhance or develop workforce collaboratives to increase the number of skilled workers in key sectors through partnerships.

Project plans and applications will be accepted on a continual basis with the CNYREDC playing a role in selecting projects in accordance with the region's economic and workforce development plans. Also, a new Workforce Development Committee has been created to implement the new initiative and to coordinate workforce development efforts in the region. This committee will meet regularly to ensure the workforce development needs of the region are being met, while also coordinating with different stakeholders to continue building on the momentum of the past eight years. The CNYREDC is committed to ensuring that every Central New Yorker who is willing and able to join the workforce, has the skills and training necessary to do so.

Implementation of Key Regional Priorities



Access to Economic Opportunity

Syracuse City School District College Promise/Say Yes Syracuse



Syracuse proudly was the first “Say Yes” city-wide chapter in the nation, and this year it is commemorating 10 years of tremendous impacts in the lives of Syracuse’s students and the surrounding community. Over the last decade, 4,220 students have attended college with scholarships and other support totaling more than \$10 million. This investment has allowed Say Yes Syracuse (SYS) to leverage more than \$109 million through state, federal and institutional aid from their college partners. During the last 10 years, Syracuse City School District (SCSD) graduation rates have increased 11% (with many other factors contributing to this including the development of innovative programs that offer practical pathways to careers).

With support from the Upstate Revitalization Initiative (\$20 million) and an additional \$10 million in gifts from donors in the local community, the endowment has been fully funded, ensuring that students for next 10 years will be able to also benefit from this incredible program.

Alliance for Economic Inclusion

As the Central New York (CNY) region begins to see a transformation and revitalization in industries, infrastructure and cutting-edge technology, the high rates of poverty, especially amongst our minority communities, remains a priority that needs to be addressed. Estimates based on 2016 population data show 14.9% or 112,020 of CNY residents live in poverty (Cayuga, Cortland, Madison, Onondaga, and Oswego Counties). The poverty rate is significantly higher in more populated centers like the City of Syracuse.

Founded in 2017, the Alliance for Economic Inclusion (AEI) is a 24-member council representing all five



AEI Round 1 winning program: Empower: Language Interpretation and Translation Center

Photo Credit: Onondaga County

counties in Central New York. \$30 million from the CNY URI has been allocated and will be utilized to support projects and strategies designed to ensure that regional economic growth translates into economic opportunity within our distressed communities. Onondaga County will administer funds upfront to winning proposals to maximize access in the region. In the fall of 2017, the council released a request for proposals to the five-county region, receiving a total of 92 responses. Of those requests, 22 projects have been chosen to receive \$6.9 million in year one with the opportunity to earn further funding in subsequent years. The awarded projects cover a broad range of issues and can be broken into six categories:

1. Early-Childhood Education
2. Transportation
3. Workforce Development
4. Post-Secondary Education
5. Neighborhood Revitalization
6. Access to Startup Funding

2018–2019 Progress:

Since awarding the first round of AEI funding, many of these projects have been successfully implemented and are making a difference in our communities. To track these programs and their impact, Onondaga County has created a database that generates information based on demographics in each county served the programs. This information allows the AEI committee to better understand who is being served, what areas are still lacking support and will guide the decision making for Round 2 of funding.

Over the last year, Onondaga County has also held technical workshops through the region in preparation for the second RFP, which was released in August. Emphasis will be placed on applications that help address transportation barriers faced by many who live in our region. Applications closed on September 13, 2019 and the committee expects a large number of submissions again this year. As with Round 1, the allocations committee will meet several times to review and discuss the new submissions before announcing the winners of the second round of funding.

AEI Round 1 winning program: Hack Upstate: Careers in Code

Photo Credit: Onondaga County



JP Morgan Chase AdvancingCities Challenge

Syracuse is one of five winning cities in its inaugural *AdvancingCities* Challenge, part of the \$500 million, five-year initiative to drive inclusive growth and create greater economic opportunity in cities. The *AdvancingCities* Challenge awarded \$3 million to five U.S. cities, totaling \$15 million, which presented cross-cutting approaches to solving entrenched challenges in their communities. The four other winning cities are Chicago, IL, Louisville, KY, Miami, FL and San Diego, CA.

Through *AdvancingCities*, CenterState CEO, in partnership with the City of Syracuse, Onondaga County, Syracuse University, LeMoyne College, and the Allyn Family Foundation will translate economic growth related to Syracuse Surge into shared prosperity among Syracuse residents. To achieve this goal, the application team will turn to key collaborators, including Syracuse SUNY EOC, the Syracuse City School District, Onondaga Community College, the Upstate Minority Economic Alliance, and other key stakeholders.

Syracuse's proposal builds on the recently-announced Syracuse Surge, an unprecedented series of investments in tech infrastructure that will position Syracuse as one of America's "smartest" cities and a leader in the New Economy.

As part of this program, the partners will align with local nonprofits and businesses to develop long-term strategies to surface talent from vulnerable populations and connect them to jobs in high-tech industries, while also attracting, expanding, and incubating tech businesses led by diverse founders.

While Surge will impact all neighborhoods with the City of Syracuse, initial investments will target the Southside neighborhood, adjacent to Syracuse's Downtown district. This area includes the city's most impoverished census tract, with 55% of its population below 30% AMI and 32% between 30–50 percent AMI. The partners will commit to economic empowerment for residents across the city, with a focus on this area.

Workforce Innovation & Development

- Seek to pilot tech apprenticeship models
- Expand mid-tech training opportunities at SUNY EOC
- Support coding programs for unemployed and under-employed job seekers

Community Investment

- Engage in business development for existing small to mid-sized businesses in the tech ecosystem, dynamism, and access to resources and capital
- Adapt entrepreneurial programs/Start Up Model to help small and neighborhood businesses align to the new economy

Community Engagement

- Engage in a robust community engagement strategy to increase awareness of opportunities and digital literacy to prepare the community to be successful in the new economy.



Thelma Ferguson, JPMorgan Chase Commercial Banking, announces Syracuse is the recipient of a \$3 million investment from JPMorgan Chase's AdvancingCities Challenge to develop long-term strategies to surface talent from vulnerable populations and connect them to jobs in high-tech industries, while also attracting, expanding and incubating tech businesses led by diverse founders. Photo Credit: CenterState CEO

AdvancingCities Challenge 2019 Inaugural winners

The Challenge

AdvancingCities is a \$500 million initiative to invest in cities that are creating sustainable solutions and helping more people benefit from the growing economy.



256
APPLICATIONS

45
STATES

143
COMMUNITIES

5
WINNERS

2019 winners

The 5 inaugural winners receive a commitment of

\$3 MM
OVER 3 YEARS

West Side United

will leverage the hiring, procurement and investment power of major health systems on the West side to improve health outcomes by creating greater economic opportunity and strengthening the vitality of surrounding neighborhoods.

Syracuse Surge: Blueprint for Inclusive Growth

Growth will develop long-term strategies to surface talent from vulnerable populations and connect them to jobs in high-tech industries, while also attracting, expanding, and incubating tech businesses led by diverse founders.



Advancing San Diego

will use a demand-driven, employer-led strategy to both connect underrepresented residents to high-demand jobs and provide small businesses access to diverse talent pipelines.

Digital Inclusion and Economic Resilience

will help equip residents with skills necessary to compete for jobs while also connecting them to financial and social services through high-touch community outreach strategies and a formalized referral network.

Resilient 305

will help strengthen the region's economic resilience by dismantling silos across service providers to increase access to quality jobs, and working with anchor institutions to connect small businesses to procurement opportunities.

Work Train

Continuing to address the challenge of un-and-underemployment in Central New York, the Work Train program has served a total of 1,277 since its creation in August of 2019. A quarter of those served do not have a high school diploma and over 20 percent have a record of prior conviction. In 2019, the Work Train program reorganized into three core focus areas: its job seeker programs, systems change, and workforce competitiveness.

Job Seeker Programs

In 2019 the Pro Train program increased the number of employer partner relationships from seven to 28 including New York Bakery, Selflock Screws, and PPC. It also expanded its focus from electrical manufacturing to include food and label manufacturing, and machining, while graduating its 7th cohort Aug 2019. Work Train also expanded into the construction industry with the Build Ready program with curriculum customized to ten employer partners' staffing needs. Finally, the Health Train program continued its work in Onondaga and Cayuga Counties and secured new employee partners to launch a program in Oswego County by the end of the year.

Systems Change

In early 2019, Work Train secured a three-year grant from Ballmer Group through the National Fund for Workforce Solutions to research increasing access to careers in technology and construction for individuals—specifically women and persons of color—currently and historically disconnected from these industries and the economy in general. As part of

this support Work Train has worked with employers to develop candidate profiles for each targeted industry. Candidate Profiles clarify aptitudes and skills of ideal candidates and will be used in program recruitment, curriculum design and to match candidates with employers.

Workforce Competitiveness

Work Train partners also expanded its work into helping employers secure and develop quality jobs and enhance their internal workforce competitiveness. As part of these efforts Work train piloted and identified strategies to address retention and advancement challenges with health care employer partners- including embedding a Career Coach within the workplace, eliciting worker input through surveys, and identifying advancement opportunities. This new effort also uncovered access to jobs as a major barrier to employment. It is now working with industry and community funders to explore new transportation options to allow employees to access all employers throughout various shifts during the work week. ■



Through demand-driven solutions, Work Train connects individuals to economic opportunities and helps businesses build strong workforces to contribute to greater shared prosperity in Central New York. The dynamic workforce initiative continues to deepen its partnerships with employers, training providers and community organizations to drive impact for job seekers, employers and overall systems change. Photo Credit: CenterState CEO



Agribusiness and Agriculture remain a cornerstone of the Central New York economy. This industry contributes more than \$53 billion annually to the economy and is expected to grow by nearly 30% in the next five years. With the concerted efforts of the Agriculture committee, the CNYREDC continues to prioritize this important industry and has seen positive developments over the last year. New breweries and distilleries continue to open across the region, farmers are finding innovative value-added processes to stabilize their revenue streams, controlled environment agriculture is one step closer to allowing us to grow fresh produce year-round, and access to capital continues to become easier for our producers. However, we realized that much work still needs to be done. The committee and the council will continue to work tirelessly in 2020 to reach our goals and build on the momentum that has already been created.

2018–2019 Progress:

Access to Capital

For this industry to continue to thrive, farmers and agribusinesses must be able to access the capital needed for growth and sustainability. This includes, grants, loans, tax incentives, and counseling. Over the past year, the agriculture committee, with major help

from the Cayuga Economic Development Agency, has created a document outlining the various forms of funding available at the local, state and federal level. This document will be made available early next year once it is finalized. Beyond this document, the committee will also be creating a potential project application to help identify projects that are being considered throughout the region and provide the necessary assistance to bring them to fruition. This will include guidance on what sources of funding are available, advice on the application process, and refining business plans to increase the odds of success. The CNYREDC wants to see an increase not only in the number of applications for funding, but specifically applicants in the agriculture industry. Both the funding guide and potential project application represent steps to seeing that goal met.

Grow-NY Competition

Grow-NY is a business competition focused on growing an enduring food and agriculture innovation cluster in the Grow-NY region (Central NY, Finger Lakes, and Southern Tier). The competition runs for three rounds and will attract innovative, high-growth food and agriculture startups from across the globe, engaging them in the region's rapidly-growing startup ecosystem.



DuMond Farm in Cayuga County. Photo Credit: Matt Champlin

Up to 20 finalists will be matched with a competition mentor and travel to the Grow-NY region on customized business development trips, meeting with specialized experts in a wide variety of sectors to identify potential partners, customers, manufacturers, etc.

Finalists will pitch their business ideas to a live audience and a panel of judges. One company will receive \$1 million, two companies will receive \$500k, and four companies will receive \$250k. Winning companies will be required to execute bold plans to grow jobs, connect with local industry partners, and contribute to a thriving Upstate economy.

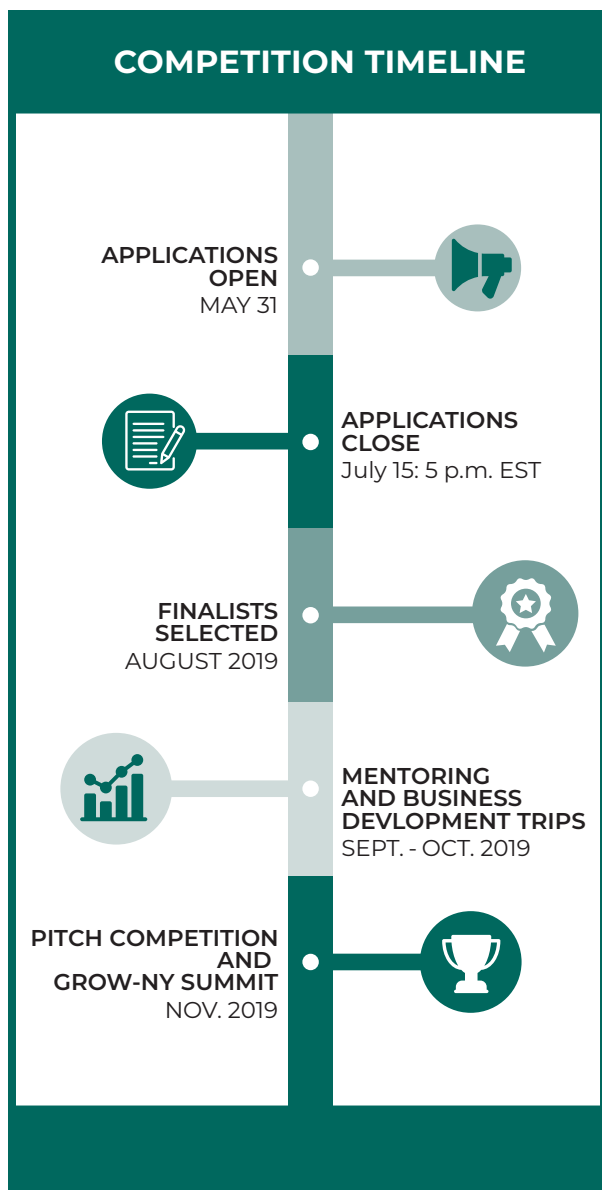
Funding is provided through Empire State Development and the Upstate Revitalization Initiative organization connected with each of the three regions—Finger Lakes Forward, CNY Rising and Southern Tier Soaring.

The Cornell University Center for Regional Economic Advancement is administering the competition.

Applications

199 applications were submitted for the first round of the competition.

- Applications were received from 23 states and 16 countries
- In addition to North America, applications came from Europe, Central America, Africa, the Middle East, and in one case, New Zealand
- More than half of all submitted applications came from NY state
- 32% of applicants are women and 28% of the businesses were started by women



The Grow-NY Food and Ag Summit

The multifaceted Summit is planned for November 12–13, 2019 at the Rochester Riverside Convention Center. We are expecting a crowd of 700 attendees and the event will include:

- Live pitches from the 20 startup finalists
- Symposium with panels hosted by the Center of Excellence
- A tradeshow featuring startups, corporations, and resources
- Grand finale: award show announcing the startup winners

Inquiries about the tradeshow can be directed to info@grow-ny.com, and applications for exhibitor or sponsor participation can be submitted when the Summit registration site goes live the week of August 5 at <https://growny.splashthat.com>.

Current Focus

The Competition and Summit have many moving parts. Here are a few areas we are currently focused on:

- ESD and the Governor’s office is currently vetting the list of 20 finalists selected by the first-round judges. The Grow-NY team plans to share the vetted list of finalists publicly in early/mid-September.
- We are seeking contacts in food and ag on an ongoing basis to add to our network of Grow-NY Specialized Regional Experts, with the goal of facilitating warm introductions to our finalists during the business development trips taking place in September and October. Extending our network of co-packers, researchers, manufacturers, and other strategic supply chain partners will offer reciprocal benefit to the finalists and the Specialized Regional Experts themselves.
 - Suggestions for experts to add to our network can be shared with the newly appointed director of the Grow-NY program, **Jenn Smith, at jbs444@cornell.edu.**
- The Grow-NY Partner Group and Mentors for the finalist startups will convene in Geneva, NY on September 4 to review finalists, refine plans for finalist business development trips, and review plans for the Summit.
- Strategic planning for the Year Two and Year Three iterations of the Grow-NY competition and Summit is underway.

NY Grown and Certified



Since its launch in 2016, the NY Grown and Certified label continues to grow rapidly, particularly in Central New York. As consumers demand healthier, locally grown food, they come to recognize this label as providing just that. New York continues to be one of the

largest fruits and vegetables producers in the nation, and the NY Grown and Certified seal indicates that this produce has been inspected for safe food handling and environmental stewardship. This past year, \$475,000 was made available to producers, helping them market their farms, products, and stores, allowing them to also discuss why their involvement in this program is so important.

Currently in Central New York, 29 different farms and 32 different products are enrolled in the program. They include:

DAIRY

- Byrne Dairy..... Onondaga County
- Maple Hollow FarmOswego County

EGGS

- Hudson Egg Farms, LLC Onondaga County
- Maple Hollow FarmOswego County

PRODUCE

- Apple Acres, LLC Onondaga County
- Emmi & Sons, Inc..... Onondaga County
- Kubecka Farms.....Madison County
- Long Point Orchards, LLC..... Cayuga County
- Main Street Farms, LLC..... Cortland County
- Reeves Farms, LLC..... Onondaga County

CHRISTMAS TREES

- Beckwith Family Christmas Trees.....Oswego County
- Cedarvale Maple Syrup Co Onondaga County
- Grace FarmsOswego County
- Hill of Beans Tree Farm..... Cortland County
- Muncey Hill Tree Farm..... Cortland County
- Rocking Horse Farm Onondaga County
- Springside Farm..... Onondaga County

BEEF

- Field House Farm, LLC Onondaga County
- Maple Acres..... Cortland County
- O’Mara Farms.....Madison County

MAPLE

- Komrowski Maple Onondaga County
- Maple Hollow FarmOswego County
- Shadow Hill Maple..... Cayuga County

CRAFT BEVERAGE

- The Bineyard.....Madison County
- Foothill Hops.....Madison County
- Heritage Hill Brewhouse Kitchen.... Onondaga County
- Mosher Farms, LLC.....Madison County
- Willet Hop & Grain, KKC..... Cortland County

PROCESSED FOODS

- Gianforte Farm, LLC.....Madison County

The CNYREDC is committed to increasing participants in this program and to highlighting the success of those already participating.



Controlled Environment Agriculture

Agriculture plays a vital role in our region's economy, but the climate of Central New York limits our growing season to only 6 months out of the year. Controlled Environment Agriculture allows farmers to take the unpredictability and seasonality of the weather out of the equation and allow them to plant year-round. Given the changes in weather and climate worldwide, this type of technology will be vital in helping us meet the growing demand for food in the coming decades.

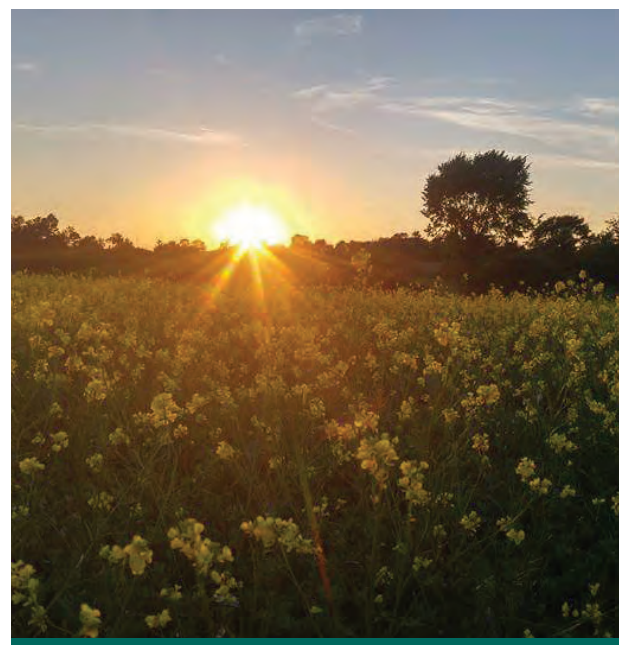


The Future of Farming
Making Its Way to Oneida.
“We’re bringing local produce
to the area so everyone in the
vicinity will have access to
greenhouse-grown produce”
—*Oneida Dispatch, 04/10/19*

Recognizing the importance of controlled environment agriculture, the CNYREDC has prioritized these projects, and are excited at the progress made in Madison County with the Green Empire Farms project. Green Empire Farms is constructing up to four phases of new greenhouses in Madison County, with phase one

expected to be finished by the end of 2019. Phases one, two, and three will have 32 acres in each phase growing under glass and lights. Phase four is anticipated to be 14 acres. The facility expects \$110 million invested, adding up to 200 new full-time employees. Strawberries, peppers, cucumbers, and tomatoes are to be grown and sold throughout New York State and the Eastern seaboard.

With the completion of phase one this year, the CNYREDC hopes projects like this will serve as a catalyst for others willing to invest in this vital technology.



Field of Buttercups. Photo Credit: John Mulroy



Entrepreneurship

The CNYREDC believes that collaboration can and will always lead to innovative and transformative ideas. Central New York's dynamic and growing economy is driven by this philosophy and the entrepreneurial and collaborative spirit each of our communities continues to foster up and coming ideas and the hard-working folks who bring them to fruition.

The CNY entrepreneurship and innovation ecosystem highlighted below, continues to identify and coordinate key resources for entrepreneurs and startups to accelerate their business development and help transition big ideas into big business and success, right here in Central New York.



GENIUS NY is the largest in-residence business competition accelerator of its kind and throughout the world, the competition caters to business proposals in Unmanned Systems and Data to Decisions Applications. The program, currently in its third year and funded through year five, is housed at The Tech Garden in Downtown Syracuse and brings together some of the most promising start ups to help shape the future of Central New York.

Five teams were selected for the GENIUS NY 3 program. The number of finalists was reduced from six teams to five teams in the 2019 cohort to increase prize funding for the teams. The minimum prize is now \$500,000 compared to the previous year's minimum prize of \$250,000. This increase provides additional operating capital to create more full-time jobs and allow ample opportunity for the teams to develop a product and launch it in the market. The teams successfully completed the phase 1 curriculum and pitched on April 9th in front of a live audience of 400 community leaders and business owners. The winner of the \$1,000,000 grand prize was Sentient Blue, previously based out of Italy.

The nine-month phase two program of GENIUS NY focuses on building-out and hiring a team, developing a product, implementing a go-to-market strategy,

and developing a positive cash flow business model or obtaining follow-on investment. The five teams have been operating their businesses at The Tech Garden for seven months and continue to utilize GENIUS NY funding, resources, and programming to their advantage. Some exciting progress updates about each team are described below:

Sentient Blue, Italy

Hybrid micro turbine engines to increase UAV flight duration. Sentient Blue hired a full-time software developer at The Tech Garden and is currently employing multiple Syracuse University interns. They are also searching for a full-time operations and project manager lead. Their product design has been finalized and their prototype manufacturing is set to begin in September.

Civdrone, Israel

Autonomous markings solution that increases construction site productivity. Civdrone has recently closed a \$500,000 follow-on investment with ffVC, a venture capital firm based in NYC. Tom Yeshrun, CEO, recently joined Governor Cuomo in Israel to announce his continued technology development and expansion efforts in New York State.

EagleHawk, Buffalo

Drone and data services for commercial roof and property management. EagleHawk has continued to grow their service business, leading the industry with over 1,000 commercial roof inspections. The company recently hired a full-time marketing and sales manager based in The Tech Garden. They've completed their software requirements and are working on their software-as-a-service product that has an estimated launch date of early 2020.

Vermeer, Brooklyn

Frictionless and customizable drone shots virtually developed in augmented reality. Vermeer has launched its first prosumer app on the Apple Store and is currently marketing professional drone video services in select cities. The company has also secured enterprise contracts with leading film and television companies as well as fortune 50 engineering and construction companies.

ResilienX, Syracuse

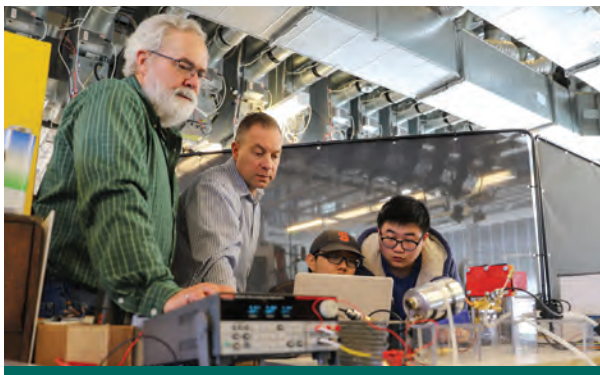
Software for adding resilience and safety to UAS traffic management systems. ResilienX has been selected

as a key integrator for the NUAIR test site in Rome, NY. The company has hired four full-time interns from Syracuse University to help develop a minimum viable product for unmanned traffic management integration. ResilienX will be working as a subcontractor on two NASA SBIR funding grants for \$125,000 each, which were recently awarded to Tech Garden member CAL Analytics.

This 2019 GENIUS NY cohort is one of the most developed and experienced cohorts that has entered the GENIUS NY program. This has resulted in faster acceleration and the need for more specific resources. GENIUS NY has brought in subject matter experts to help teams develop a professional due diligence package for investors, manufacturing consultants to find local companies and suppliers for building prototypes and products at scale, and other legal expertise to help companies execute large contracts and investment opportunities. The teams show a continued interest to remain in the region and continue to hire new employees to support their growth. GENIUS NY has focused on growing its investor network but can always use assistance finding additional investors and customers that focus on New York State projects and development.

SyracuseCoE Labs

Catalyzed by a New York State investment, in partnership with Syracuse University and SUNY ESF, SyracuseCoE completed construction of an \$8.7-million project in 2017 that created new facilities to support industry-university collaborations on innovations in environmental and energy systems. New facilities expand and extend SyracuseCoE's capabilities for research, development and demonstration projects on emerging technologies for electric vehicles, solar power, biofuels production, stormwater management, interactive visualization, and advanced buildings



Bush Technical founder, James "Bill" Bush, SyracuseCoE Research Engineer Brian Carter, and Syracuse University mechanical engineering students Elton Zhang, and Chaohe Chen, work on the development of Bush Technical's micro-chiller breadboard at SyracuseCoE headquarters.

technologies. A new transportation center provides convenient access to SyracuseCoE, the surrounding Near Eastside commercial district, and public transportation between The Hill and Downtown. With support from National Grid and in collaboration with Upstate Medical University's Central New York Biotech Accelerator, SyracuseCoE initiated a branding effort for the neighborhood as the "Innovation Crossroads," leveraging the proximity of these two innovation centers to the academic community and to downtown Syracuse and creating a wealth of intellectual capital and a hub for synergy and collaborative research and development.

During the past year, key indicators include the following:

- Over the past year, investments in SyracuseCoE have allowed collaborators to secure more than \$17 million in additional federal, state and non-government funding;
- Three (3) new start-up companies were formed;
- Three (3) new product innovations were released to market by companies resulting from SyracuseCoE-supported projects and research;
- One newly formed company, Acumen Detection, Inc., is commercializing its innovative technology for detecting the pathogens causing disease in dairy cow and recently relocated its R&D and manufacturing to SyracuseCoE and the CNY Biotechnology Accelerator in CNY's Innovation Crossroads, at the foot of University Hill in Syracuse.

SUNY Upstate Central New York Biotech Accelerator

Upstate Medical University's Central New York Biotech Accelerator (CNYBAC) provides infrastructure to accepted biotech innovator clients who are in discovery through late stage commercialization. With competitive pricing, shared equipment, access to Upstate's research expertise and core facilities and strong partnerships, clients can target their efforts efficiently. CNYBAC actively promotes investment and funding opportunities, provides matching services for internships and job opportunities, and provides educational opportunities such as the annual Concept to Commercialization Boot Camp and NEXT Innovation Conference. The 2019 Boot Camp, October 3-4, includes Empire State Development's Innovation Resource Center as co-host.

CNYBAC believes that through strong reciprocal partnerships, we are best able to support our commercializing clients. To this end, CNYBAC works closely with

Syracuse University's Blackstone LaunchPad, Innovation Law Center and Center for Advanced Systems in Engineering (CASE). CNYBAC and SyracuseCoE have developed an Innovation Corridor sponsored by National Grid and meets routinely with CenterState CEO to develop business opportunities. CNYBAC also develops and co-hosts programs that address the needs of clients. For instance, CNYBAC and CenterState CEO hosted an Opportunity Zone Panel Discussion in June. A core group of Syracuse incubation centers, The Tech Garden, CNYBAC, InSourcing and CASE, all lobbied to bring the Business Incubator Association of NYS (BIANYS) Annual Conference to Syracuse to put a spotlight on the innovation activity that is occurring in throughout the CNY region. The annual NEXT Innovation Conference is coordinated by the Innovation Law Center, CASE, FuzeHub and CNYBAC. The 2018 conference included over 40 exhibitors and 200 attendees. The 2019 program will be held November 8 at the Nicholas J. Pirro Convention Center to accommodate a larger tech showcase and inclusion of new innovation technology sectors.

CNYBAC as a NYS Certified Business Incubator, is also in its third year of a five-year Empire State Development \$625,000 grant supporting the Medical Device Innovation Challenge (MDIC). The MDIC program has graduated 12 early stage companies thus far and has accepted another six exciting teams in 2019. This program provides intensive mentor guidance and coordinated partnership development with Upstate Medical University clinical expertise, as well as access to pilot and clinical trial test facilities. The intent of this program is to move the innovator teams through their mentor-assisted six-month project plan. Most team goals include bringing on team members, protecting their intellectual property, completing customer discovery and participating in a December pitch program. This program has become a highlight of the activity that CNYBAC supports. Inclusive of mentorship is hardware and software prototyping supplies and equipment, such as a 3D printer and free co-working space in our Creation Garage as well as coordination with student engineering capstone projects and paid services for use of the Innovation Law Center.

The CNYBAC client and MDIC teams spin ideas into new innovative directions, then hire, train, and ultimately bring new products and services to the patients served at Upstate Medical University. The ability to support these companies in navigating the startup process is their mission.

Additional 2018–2019 successes include the following:

1. Graduated six Medical Device Innovation Challenge (MDIC) teams in 2018 and selected 6 new exciting teams for the 3rd Annual MDIC 2019 class.

2. Expanded client occupancy to 14 commercializing clients, one virtual tenant, two anchor tenants and one pending client. We are at 99.7% licensable space occupancy and now have a waiting list.
3. Commercializing clients have been very successful in bringing in grant and investment funding to include over \$19M in non-government funding and two SBIR grants.
4. Client employment has increased as well, providing internship and full-time job opportunities to include 27 new jobs created in 2018–2019. Quadrant Biosciences is the largest commercializing client employer at CNYBAC, hosting 17 on-site employees.
5. CNYBAC's state-of-the-art event center including our 250-seat theater, has rented space to 21 organizations in 2018 and is expecting to provide space to as many in 2019.

Next Steps for 2019–2020:

CNYBAC has increased occupancy to 99.7% of licensable lab space within CNYBAC. This was essentially made possible through a Collaboration Lab model where clients initially licensed space in a shared lab. This supports their ability to start small, gain access to costly equipment provided within the facility or within Upstate Medical University, target their approach, gain funding support, hire new employees and eventually expand. For instance, CNYBAC clients Zetagen Therapeutics, Quadrant Biosciences, Repair Biotechnologies and Pelitex have all expanded their operations. The collaboration model along with supportive infrastructure as well as clinical and basic science expertise and core facilities provided through Upstate Medical University makes CNY an attractive biotech space for investment and startup company growth.

Upstate Minority Economic Alliance

The Upstate Minority Economic Alliance (UMEA) is a nonprofit organization operating in Central New York that works as a chamber of commerce on behalf of minority business owners and as an agency for economic development on behalf of professionals of color.

In 2019, the UMEA in partnership with CenterState CEO held and awarded Minority Business of the Year Awards at the CenterState CEO luncheon. This award was presented to NJ Jones Plumbing, LLC, a family-owned and operated Syracuse company, and was presented to owner NaDonte J. Jones, Onondaga County's first and only African-American master plumber.

The UMEA also continued its outreach efforts, with representatives attending the KeyBank Boost & Build Grantee Summit and the Startup/ScaleUp Conference held in Cleveland, Ohio.

Thought into Action

TIA celebrated its 10th year in 2019. In that time, we have had:

- 592 entrepreneurs go through the incubator, with
- 385 ventures
- 159 alumni, parent and community members mentor our students, donating
- 26,380 hours of mentoring

TIA started the academic year with 43 ventures and approximately 85 students. Approximately 60 students with 26 ventures completed the year and participated in the annual Entrepreneur Weekend in April. Some highlights of the year include:



NaSo is a contemporary clothing company that creates minimalist clothing accented with authentic African Prints. We invest in the future of Africa by building schools in rural villages and manufacturing 100% on the continent.

Photo Credit: NaSo

NaSo

A marriage of Western and African clothing (<https://shopnaso.com>) — Uyi Omorogbe '19

- Sold his first 300 pieces through a Kickstarter campaign, earning \$45,000
- Won first place in the 2019 New York Business Plan competition
- Was awarded \$10,000 and accepted into Colgate's Entrepreneur's Fund summer accelerator
- Continuing his business full-time in NYC
- <https://news.colgate.edu/magazine/2019/08/20/how-i-became-an-entrepreneur/>

Dunne Goodwin

A full service digital agency providing next generation digital marketing solutions to drive business growth (<https://dunnegoodwin.com>) — Sheila Dunne '20 and Luke Goodwin

- Average 19 recurring clients per month
- Works with anywhere from 2-5 one-time projects each month
- Averages \$30K in revenue per month
- Based out of Rochester, NY

Gipper

A graphics creation platform for schools that makes graphic design quick and easy (<https://www.gogipper.com>) — Matthew Glick '19 and Jack Zamore '20

- 30+ clients — prep schools and smaller D2 & D3 colleges who typically don't have large athletic communication offices
- Generating an average of \$75K annually
- Continuing his business full-time in NYC



Manufacturing

The Central New York region has a strong and robust manufacturing sector creating many good-paying jobs and other community benefits.

For that reason, the CNYREDC continues its strong commitment to providing the state and region’s manufacturing sector with both necessary resources and supported projects that foster a consistently evolving and adapting business climate. This course of action allows manufacturers to continue doing what they do best: create world class products, generate revenue to invest back into our communities, and sustain and grow not only reliable and good paying jobs, but long-term careers.

Given the undisputed importance of connecting strong economic community prosperity to a robust manufacturing sector, the CNYREDC continues to seek projects and initiatives that support advanced-sector innovation and growth in manufacturing companies of all sizes, and increasing and improving available resources to identify, train and produce a highly skilled workforce. It does this while making strong and strategic investments in critical areas that support strong export activity, supply chain density and accessibility, and continued sector-located ecosystem development.

As a result, the CNYREDC is pleased to report on several key initiatives and successes within our manufacturing sector—all part of the long term and continuously adapting strategic growth initiatives put in place by CNY Rising and the CNYREDC strategic plan. These initiatives are as follows:

Advanced Manufacturing Jobs and Innovator Accelerator Challenge (AM-TEC) Initiative

Summary of 2018–2019 efforts and objectives: The three-year “TEC Innovates” project promotes entrepreneurship and innovation in “thermal and environmental controls” (TEC) in the five-county CNY region. TEC products monitor and control energy and environmental quality in built environments—homes, schools, offices, factories, and neighborhoods—and in related applications, such as food production, transport and preservation. The “TEC Innovates” project leverages the recently reborn CNY cluster of more than 120 TEC manufacturers and synergistic regional strengths in “precision sensing technologies and data analytics” to address and counter negative impacts due to import competition and global trade, which have been the



μX team from Syracuse University, Air Innovations, UTRC, Bush Technical and ARPA-E present research at U.S. Department of Energy ARPA-E Summit

primary drivers for losses of more than 22,000 jobs in the CNY manufacturing workforce since 1990. The project accelerates growth in regional entrepreneurship and in the development of TEC innovations that interoperate on the emerging Internet of Things (IoT).

Highlights and results (Top 5): During the past year, key indicators include the following:

- \$96,084,007 in total sales reported
- \$42,349,500 in investment capital raised
- \$3,427,550 in grants and loans leveraged
- 4 new companies launched
- 4 new products developed

Next Steps for 2019–2020: SyracuseCoE will continue to work with companies to develop new product research and development, catalyze the development of new companies and innovations, support technical workforce needs, and strengthen the TEC Innovates cluster throughout Central New York.

With assistance provided by SyracuseCoE through the TEC Innovates project, Air Innovations of North Syracuse, NY, successfully developed, constructed, and tested the first commercial version, proof-of-concept of a personal microenvironmental control system (μ X) that provides individualized cooling or heating to office workers when thermostat set-points are incremented outside of the comfort range to save energy. The prototype commercial μ X unit is based on conceptual designs that were developed during a three-year, \$4.2-million research and development project that was led by Syracuse University with primary funding from the U.S. Department of Energy's Advanced Research Projects Agency-Energy (ARPA-E) and matching funding from New York State and project partners.

Manufacturers Intermediary Apprenticeship Program (MIAP)

MACNY was successful in obtaining funding in the 2019–2020 State Budget for the continued efforts of the New York State Manufacturers Alliance Intermediary Apprenticeship Program (NYSMIAP). The initial steering committee consisting of manufacturers, educators, subject matter experts, and relevant NYSDOL representatives continue to guide our program as we grow into a statewide alliance of intermediaries with partners in Rochester (RTMA), The Hudson Valley (COI), The Capital District (CEG), and The Southern Tier (MAST), as well as recent expansion into Long Island through Ignite Long Island.

MACNY, acting as the leader of the Manufacturer's Alliance effort, obtained approval to function as a single "program sponsor" acting on behalf of small and medium sized manufacturers in 2016. The structure of the MACNY program has allowed scalability across the state to 5 additional regions where we are seeing an exponential growth in apprenticeship expansion.



Alexis Havens, second from left, receives MACNY's first registered New York State "Apprentice of the Year" award at the Partners for Education and Business Awards Event in June. As part of her accreditation, Alexis completed 4,000 hours of on-the-job training in addition to 288 hours of technical instruction as part of the minimum requirements, also earning her a "Certificate of Completion," a nationally recognized credential from the Department of Labor. Photo Credit: MACNY

All program registration with NYSDOL passes through MACNY but each company personalizes its program to meet company needs. MACNY aids companies in managing apprentice selection criteria, apprentice registration, wage progressions, and affirmative action plans. We also work with NYSDOL and all related instruction providers to centralize and coordinate services and make sure all program essentials are completed. Also, in the MACNY program, supervisors who train the apprentices can receive special "Train the Trainer" preparation.

In addition to our traditional training programs, MACNY continued its partnership with SUNY, Workforce Development Institute of NYS, and local workforce development boards to create apprenticeship accelerators to train entry level workers, who immediately progress into registered apprenticeships within their company. The first expansion cohort began training in The Southern Tier in June 2018 and added in the option to enroll incumbent workers in the program. We have helped workforce development groups in New York City utilize this model to revive the use of registered apprenticeships in advanced manufacturing in the New York City region.

MACNY continues to partner on a national level with Jobs For the Future as a subcontractor on their Federal Department of Labor Apprenticeship Grant in the Advanced Manufacturing Sector, as well as part of the Youth Apprenticeship Expansion Grant, where we act as Subject Matter Experts for the PAYA Grantees, nationally. This national partnership allows us to look at national expansions and scalability options based on best practices from across the country for our own statewide rollouts.

Our talent pipeline growth was also extended with the Fall of 2018 launch of our pre-apprenticeship program. Our pilot program with the Syracuse City School District is based on the Industrial Manufacturing Technician curriculum approved by the Department of Labor on April of this year. Students should graduate from high school with an industry recognized credential, as well as 100 percent of the related instruction required for the trade. This credential will make them qualified as entry level employees with advanced standing toward most traditional NYSDOL registered trades in advanced manufacturing.

Following are some of the many accomplishments through MIAP:

- Soft launch of the youth pre- apprentice program for SCSD students, providing students with credentials for careers in manufacturing and other STEM career fields.
- Joined JFF on a Partnership to Advance Youth Apprenticeship (PAYA) grant to develop intermediary apprenticeships throughout industries across the U.S.

- Collaborated with several disability assistance organizations to support work-based activities that address eliminating skill gaps to ensure potential employees can support manufacturer's needs and further their skills through Registered Apprenticeship programs.
- Expanded Registered Apprenticeships across the state; 250+ registered apprentices in active trades
- Assisted in developing two new trade outlines for NYS Department of Labor: TIG Welder and Flexographic Press Operator

Central New York also continued to experience and benefit from the many manufacturing expansions and successes our sector has provided to our region:

1. **Morse Manufacturing**, a 93-year-old metal parts manufacturer, recently moved into its new 120,000 square foot facility in Syracuse. The company is one of the nation's leading manufacturers of drum handling equipment, and its new headquarters will accommodate expanded operations, 35 current employees, and opportunity for new jobs and expansion.



Morse opened its doors to the public for the unveiling of their new headquarters. The new building contains 120,000 square feet of space, and 90,000 square feet of that is currently being used for production. Picture here, employees, community leaders, and various local, state, and federal officials join Morse Manufacturing President Nate Andrews for the official ribbon cutting ceremony. Photo credit: Rebecca Milner Photography

2. **Tessy Plastics Corp.** announced their expansion of cleanrooms in two of their manufacturing facilities in Upstate New York. One of the plants is its corporate headquarters located in Skaneateles, NY and the other plant is located in Elbridge. The cleanroom expansion added approximately 15,000 square feet to the cleanroom, totaling space in their corporate headquarters to 36,000 square feet. Tessy has five manufacturing plants in Upstate New York for a business comprised of medical business and 50% consumer business.
3. **U.S. Secretary of Commerce Wilbur Ross** presented Air Innovations President & CEO Michael Wetzell with the President's "E" Award for Exports at a ceremony in Washington, D.C. the highest recognition any U.S. entity can receive for making a significant contribution to the expansion of U.S. exports. Winners were selected for demonstrating record years of successive export growth and clear demonstration of an innovative international marketing plan with only 48 U.S. companies receiving the honor. Air Innovations, headquartered in North Syracuse, is a world leader in designing and building environmental process control systems for applications that can't be addressed with standard HVAC equipment.
4. **Cryomech Inc.**, a global cryogenic equipment manufacturing company, started their 76,000 square foot expansion in the town of DeWitt. This expansion will consolidate their separate buildings to house all operations under one roof, creating 19 jobs and allow the company to grow to 140 jobs total.
5. **Byrne Dairy** expanded their Ultra Dairy production facility in the town of Dewitt. The expansion added 38,400 square feet of additional manufacturing space to the existing structure. The factory will be able to grow to over 200 employees with the expansion.
6. **All Seasonings**, a 70-employee spice manufacturer and distributor in Oneida, recently announced its fourth expansion since 2005, with plans to add 16,500 square feet of space to accommodate their growing sales and production needs, with plans to add as many as 10 new jobs.
7. **Cathedral Candle**, a liturgical candle manufacturer located on Syracuse's North Side since 1897, recently celebrated their latest expansion, adding a new addition to their original building to double their shipping floor and create more storage for their growing operations.
8. **SRC**, the North Syracuse based not-for-profit research and development firm announced that it planned to double its workforce by hiring about 1,000 new employees over five years. SRC now employs about 900 people at its corporate headquarters and manufacturing plant in Central New York, and about 1,300 nationwide. Company sales have been fueled by growth in three of their divisions: radar, counter drone systems and electronic warfare data analysis.
9. **Feldmeier Equipment**, a manufacturer of stainless-steel tanks for pharmaceutical, biotech and food processing industries internationally, recently completed their new headquarters, a 125,000 square foot facility that accommodates their expanded office and manufacturing operations. The manufacturer has been in business since 1952 and employs 128 people.
10. **Page Material Management, LLC.** acquired 34 acres and a 100,000 square foot building in the Town of Scriba to expand material handling, processing and warehouse space. The company specializes in material management resources and trucking. This resulted in the creation of 21 jobs.



Transportation, Infrastructure, and Exporting Logistics

Central New York is in the heart of New York State and serves as a gateway from the Northeast and the rest of the country. With major shipping routes passing through the Port of Oswego, rail lines that run from NYC to the Midwest, and an international airport, our region is more connected than ever to the rest of the world. This transportation infrastructure is vital to the success of our economy and is responsible for thousands of jobs in the region. For these reasons, the CNYREDC continues to prioritize its improvement and success.

Last year, Syracuse Hancock International Airport renovations were completed, creating an inviting and 21st century airport to attract new visitors and businesses to CNY. The Port of Oswego continues to make improvements allowing goods to be moved more quickly to and from the port. Progress continues to be made on the inland port, which will reduce congestion at the Port of New York / New Jersey with completion expected within the year. And the NYS Department of Transportation released its draft environmental impact analysis on the I-81 viaduct which runs through the heart of downtown Syracuse.

These projects collectively represent the region's commitment to improving our transportation infrastructure and exporting logistics. The CNYREDC plans to build upon this past year's momentum to make additional improvements in 2020.

2018–2019 Progress:

Syracuse Hancock International Airport

Last November, Governor Cuomo announced the completion of a \$62.4 million project to transform the Syracuse Hancock International Airport into a modern, state-of-the-art gateway for travelers living in and visiting the Central New York Region. The new and improved airport continues New York State's record infrastructure investments in the region, which have helped spur tourism, reduce unemployment and build infrastructure that will stand the test of time.

Completed less than two years after the Governor first announced the project, the redesigned airport features a terminal that is 14,500 square feet larger than the original structure, with more modern ticketing and baggage handling processes. Additionally, a new exterior façade allows natural light to illuminate the passenger drop-off area and a precast concrete canopy that ran along the front of the terminal has been removed. Two renovated glass pedestrian bridges above the passenger drop-off area provide travelers with mobile airline tickets a more efficient route to their flights, allowing them to skip ticket lines. A Taste NY grab-and-go kiosk will promote New York's food and beverage producers and provide travelers with the opportunity to purchase locally-made and grown snacks, such as chips, candies, apples, ice cream, and beverages.



Governor Cuomo cuts the ribbon with leaders from Onondaga County on the completed \$62.4 million modernization of the Syracuse Hancock International Airport. Photo Credit: Mike Groll/Office of Governor Andrew M. Cuomo

The exterior of the airport features perforated steel panels to withstand inclement weather, energy efficient windows and a new rainwater collection system. Energy efficient lighting, solar arrays and a cold weather green roof canopy have also been installed to promote eco-friendly practices. The perforated steel panels that greet motorists entering the airport from the south are decorated with "SYR" lettering with the outline of a state map.

Since its completion, the renovated airport has experienced even more transformational momentum, adding the following new opportunities for passengers:

- Daily, nonstop service to Denver by United Airlines
- Nonstop service to Punta Gorda and Sarasota FL by Allegiant Airlines
- Nonstop service to Tampa and Ft. Myers FL by Frontier Airlines

Syracuse Hancock Airport now boasts 24 nonstop destinations as well as the following accolades:

- An increase of 11.6% in passenger traffic by the end of 2018 (over the previous year) and an additional 12.9% so far in 2019.
- The launch of Fly Guides, a new passenger amenity program where volunteers (airport ambassadors) roam throughout the airport terminal and assist passengers.
- The launch of Aira Access, a free innovative service that gives passengers who are blind or low vision instant access to the eyes of a trained professional while traveling through the terminal.

The success of the Syracuse airport is representative of the success of the region. With new services to more locations being added, Syracuse is not only a destination for visitors, but is also connecting Central New York residents to the rest of the country and the world.



*A shipping container is moved to a truck in the Port of Oswego.
Photo Credit: The Port of Oswego Authority*

Port of Oswego

As the first U.S. major port of call within the Great Lakes system, the Port of Oswego, owned and managed by the Port of Oswego Authority, is a vital asset to our region. Since 2017, major improvements to the port have included a new roadway and rail connection to the Port's East Terminal, doubling the storage capacity and operation area to reduce congestion, and a new, state-of-the-art Mariana and gas dock. Over the past year, the Port continues to make improvements and find innovative solutions to the challenges it faces. This progress has included:

1. Winning the SLSDC Robert Lewis Pacesetter Award:
"WASHINGTON — The U.S. Saint Lawrence Seaway Development Corporation (SLSDC) today announced that eight U.S. ports in the Great Lakes St. Lawrence Seaway System are receiving the agency's Robert J. Lewis Pacesetter Award for registering increases in international cargo tonnage shipped through their ports during the 2018 navigation season." Saint Lawrence Seaway Development Corporation, 4/8/2019
2. Opening a USDA Export Office with new USDA approved scales for international grain export.
3. Loading the first grain ship on the East Dock for export to Egypt.
4. Initiating a \$6.2M FEMA high-water rebuilding project from the high water damage in 2017 and 2019.
5. Proposing a \$12.5M International Grain Export Center development to NYS DOT, to allow Central New York Farmers access to international markets as the only port on Lake Ontario in New York State.
6. Evaluating a waterfront performing arts center on Port property on the city's west side.

With new projects on the horizon, the Port of Oswego continues its long tradition of serving business and industry in Central New York and surrounding regions.

Global Logistics Hub

In an effort to ease congestion at the Port of New York and New Jersey, CSX is progressing in its plan to create a global logistics hub and inland port by expanding its railyard in Dewitt. This expansion will allow for 30,000 containers a year to move between Central New York and the Port of New York and New Jersey. Over the past year, CSX has worked with New York State to complete an environmental review and receive necessary permits for construction. To assist the project, Governor Cuomo announced last year that up to \$21 million will be available. This funding will be used to install a new crane and lifts, upgrade security

at the railyard, deploy new technology enhancements, and construct new areas required for stacking and handling of shipping containers. These improvements will not only bring new business to the region but will also make it easier to move goods out of our region, while reducing shipping costs to local businesses. As progress is made the inland port could be operational as early as next year.

Interstate 81 Viaduct

I-81's useful life ended in 2017, and the process of investigating alternatives for the highway's replacement is being spearheaded by NYS DOT. Over the past few years, DOT has been holding a series of public meetings to review various designs for the three concepts and collecting feedback. This feedback was essential for the release of the Draft Environmental Impact statement which was made public in April of this year. The document laid out in detail all of the planned changes that will occur during the projects, including the different options still available for the viaduct. In this document, the State DOT recommends the community grid as its preferred option.

With the release of the DEIS, a decision while closer, still remains ways away. A final EIS still needs to be released and a recommendation made to the Federal Highway Authority. They must then enter a joint record of decision with the State of New York, before any final decision will be made. As the process continues to unfold, the CNYREDC recognizes the challenges and opportunities that this project presents. The members of the council stand ready to support the state in its efforts and to ensure residents and businesses are prepared for the eventual construction that will take place. This represents one of the largest infrastructure projects in a generation and has the potential to transform the region and specifically Syracuse for generations to come.

Exporting

Each year Central New York, partnering with the Mohawk Valley continues to lead regional efforts to increase exports. More regional goods and / or services companies are looking outwardly to exporting as an option to increase revenues, reduce costs and develop globally. Still, many exporters are exporting to only a few countries whilst potential in other markets remains untapped. The opportunities are there, and increased sales can be gained from foreign markets for many if enough focused effort is applied.

2018–2019 Progress: Export Assistance Programs

The Central New York International Business Alliance (CNYIBA) assists both exporters and those 'New to Export' companies break down the barriers to exporting. Over 120 companies a year, in all types of industries, small or large are engaging with the CNYIBA. It's become the hub where exporters seek

help, are connected to resources, fill knowledge gaps and develop their exporting skills. Programs such as the ExportNY training program and the Export Catalyst program, hand holding companies through export projects are also accelerating them further.

Through CNYIBA hub, exporters can find buyers, build export plans, obtain guidance for export regulations and compliance, logistics and legal connections with practically all areas of exporting served. Companies can find out about grants to help them export, get connected to U.S. Federal resources, and find options to resolve most export issues and challenges.

One illustration of successful export assistance has been the International Trade Administrations Market Developer Cooperator Program Grant (2013–2019). This was awarded to the CenterState CEO organization that, with the CNYIBA has helped over 15 companies develop higher export revenues from the ASEAN nations. This has permitted companies to travel to Asia to find and meet with buyers. They have travelled to multiple ASEAN trade shows including the Singapore Air Show, IndoDefense - Indonesia, Unmanned Systems Asia-Singapore, and the Union APRC show in the Philippines. The grant also helped fund a Trade Mission to Singapore and other regional ASEAN countries offering preset meetings with buyers interested in the Trade Mission Participants products. All participants of this program have all increased export orders and found new opportunities that has progressed their export business.

Another example of a regional exporter growing their exports in new countries is Air Innovations, Inc. This Syracuse NY company travelled to Singapore on an MDCP Trade Mission, were introduced to buyers and began new market distribution. Subsequent MDCP supported trips developed continued their exports further. In May, Air Innovations were also awarded the Presidents "E" for exports award, one of only 48 companies in the U.S. to receive this award in 2019. ■

“Based on a balanced consideration of the need for safe and efficient transportation; the social, economic, and environmental effects of the project alternatives; and national, state, and local environmental protection goals, the Community Grid Alternative would be selected as the preferred alternative.”

—NYS DOT Draft Environmental Impact Statement



Tourism

The tourism industry for Central New York remains one of our region's most treasured assets and continues to provide a significant contribution to our region's economic development strategy and growth. Nearly 13.6 million tourists visited Central New York in 2017, up from 18.4% since 2011. Our tourism blueprint offers an expansive array of different and unique offerings thanks to our abundance of natural resources, expansive economic development and infrastructure investments in entertainment and tourism, with all of this provided at a central point location from anywhere within the State.

Based on these factors, the tourism industry remains one of the largest overall employers in the region, employing nearly 40,000 workers in Central New York. Strategic planning and continued efforts to boost tourism in Central New York in the past five years have provided one of our strongest industry growth strategies for the community.

In 2018–2019, a strategic focus was placed on recruitment and retention of convention and large event businesses into the region. With our location as the Center of the State, coupled with our abundance of tourist attraction and regional gems to enjoy and explore, we remain committed to our vision of making Syracuse a premier convention and festival destination.

Additionally, 2019 marked our regional entrap into the highly competitive film industry. A comprehensive marketing strategy was designed and executed to recruit film makers and talent into the region for potential film making, highlighting the abundance of assets our region can offer this highly lucrative and in demand industry. As a result, several high-profile films have been filmed in our five-county region, with many more exciting projects on the horizon.

2018–2019 Highlights:

The New York State Fair

New York's commitment and significant investment into upgrades and improvements at the Great New York State Fair is already showing significant return on investment. Thanks to fantastic weather, expanded and improved fairgrounds as well as the tripling of the popular and family friendly \$1 admission days that was implemented, the 2019 New York State Fair set a milestone record for attendance, exceeding last year's total of 1,279,010. At this year's conclusion, 2019 numbers were 1,329,275.



Governor Andrew M. Cuomo and Attorney General Letitia James fish on Lake Ontario near Oswego.

Photo Credit: Mike Groll/Office of Governor Andrew M. Cuomo

Another exciting initiative announced by Governor Andrew Cuomo and state officials is "GreenFair," which aims to install solar, wind and other renewable energy systems. Objectives include providing power not only the annual State Fair, but all year-round activities held at the facility, by the end of 2023. In efforts to make the State Fair "the greenest fair in the U.S." according to Richard Ball, commissioner of New York State's Agriculture & Markets Department, additional efforts and enhancements will include cutting down on trash and waste, supporting more recycling facilities and the building of an Environmental Stewardship Pavilion, also powered exclusively by renewable energy sources.



Renderings of the Environmental Stewardship Pavilion were released by Governor Andrew Cuomo and his team during his recent visit to the State Fair.



The Central New York Welcome Center

In 2018, the Central New York Welcome Center at Destiny USA operated its first year. I Love NY and Taste NY continue to be strong partners in the region’s efforts to grow the economy and support tourism. The CNY Welcome Center was one of eleven welcome centers built statewide in the last few years to support the same goal—showcasing how food and beverage create economic impact. Operated by Onondaga County’s *Visit Syracuse*, a team of tourism experts at the center showcase curated products unique to our region. In addition to tangible items, the Center also shows off regional attractions and destinations, experienced through interactive kiosks. With millions of visitors walking through Destiny USA, the Central New York Welcome Center is wonderfully positioned to capture a large segment of these visitors.

International Trails Symposium

Together with Onondaga County Parks and the Oncenter, Visit Syracuse hosted the 2019 International Trails Symposium, providing a premiere educational and vending opportunity for trail planners, builders, engineers, users, advocates and all trail-related professionals to convene around the current state and future direction of trails. In addition to a tradeshow and a variety of classroom-based learning sessions, more than 800 attendees had the opportunity to participate in mobile workshops at a variety of area State and



County parks, showcasing trails as a dimension of Central New York’s Quality of Life. In addition, an element of the program left behind a very visible, hands-on trail development in the repair and rebuild of the trail steps at Pratt’s Falls County Park, located in Pompey, NY.

Central New York Film Production

In our continued efforts to expand and grow from the successful New York State Film Tax Credit our region continues to see many advancements and successes in the growing film industry. In 2018, the Central New York region had 7 films shoot in CNY totaling approximately \$10,000,000 in production budgets, leaving nearly 70% of that number in our community through labor, accommodations, vehicle and equipment rental, location fees and food & beverage.

The region is already experiencing a significant return on investment, thanks in part to this initiative. Since 2019, four films have been shot in Syracuse, with two of these films, *Big Time Adolescence* and *The Mountain*, proudly premiering at 2019 Sundance Film Festival. Additionally, regional film revenues are on pace to exceed \$20 million in 2019.

Actions to Advance Regional Strategies and/or Revitalization Plan:

- Continued strategic focus and growth for local workforce efforts supporting the growing film industry
- Continuing to explore the concept of a Tourism Improvement District for Onondaga County to increase available marketing dollars for the region
- Continue to enhance product training for front-line service employees and hospitality management
- Explore new approaches to support the region’s strong arts and cultural assets, possibly through the creation of arts and cultural districts



Unmanned Aerial Systems (UAS)

Central New York and the Mohawk Valley continue to lead the national dialogue in integrating unmanned aerial systems (“UAS”) into the national airspace for commercial purposes. In 2015, Governor Cuomo jumpstarted the region’s growth and prominence in this industry through the significant investment made in Project U-SAFE through the region’s winning Upstate Revitalization Initiative proposal. This investment supports three key regional strategies that remain the guiding framework for this approach:

1. Construct a world leading unmanned aerial system traffic management (UTM) corridor
2. Establish a national unmanned aerial system standardized testing and rating (NUSTAR) facility
3. Support UAS business development, growth, and innovation

These three strategies are premised upon the fundamental belief that CNY and the Mohawk Valley can become a national leader in the integration of unmanned systems into our daily lives. While the region’s core strategy is built around attracting and growing companies with a focus on UAS, the ultimate goal is to play a leading role in the research, development and manufacturing of these systems regardless of their application.

To advance these strategies, the CNYREDC has established a UAS working group to provide three core functions:

1. Act as an experienced advisor to the state and those responsible for executing the component parts of Project U-SAFE;
2. Seed, support, vet, and grow other elements of Project U-SAFE, or new concepts, which do not have an official sponsor;
3. Facilitate the exchange of open information to the extent possible.
4. Work group members include: Automodality, Empire State Development, CenterState CEO, Saab, Griffiss International Airport, Oneida County, Thales, SUNY ESF, Onondaga County, Mohawk Valley EDGE, GENIUS, Skyop, C&S Companies, Syracuse University, United Radio, Blue Water Capital Management, SRC, Fotokite, and AIS.

2018–2019 Progress:

In 2018–2019, New York State continued to define itself as a leader among the growing global UAS industry. Continuing its goal of developing a world leading test

ecosystem for the routine commercial UAS operations, partners in Central New York and the Mohawk Valley conducted a strategy refresh exercise to ensure the regions remain at the vanguard of the industry. The results of this refresh included the prioritization of the following core objectives:

- Completion of the UTM Corridor and the launch of routine UTM flight services;
- Development of UAS airworthiness center of excellence;
- Development of NUSTAR (National UAS Standardized Testing and Rating);
- Understanding and identifying gaps in the UAS manufacturing and services supply chain in NYS;
- Launching a talent acquisition program and supporting the development of the regional STEAM school;
- Promoting the enactment of statewide enabling UAS legislation;
- Launching an autonomy focused policy institute;
- Fostering stronger use and adoption among public agencies and authorities;
- Enhancing the UAS Central branding and marketing efforts;
- And, accelerating the growth of GENIUS NY companies;

Testing and Flight Operations

In the fall of 2019, New York State announced the completion of the 50-mile UTM Corridor connecting Rome and Syracuse with one of the most highly instrumented test ecosystems in the world. Managed by NUAIR, in partnership with the New York UAS Test Site at Griffiss International Airport, the completion of the corridor caps a key strategy laid out in the CNY Rising plan to make Central New York and the Mohawk Valley a global center for UAS testing and innovation. With a \$30 million investment from the Upstate Revitalization Initiative, the Corridor offers capabilities needed to facilitate Beyond Visual Line of Site (BVLOS) flight, including tracking of cooperating and non-cooperating targets, multiple UAS Service Supplier (USS) support, simulation capabilities, and secure data collection. The completion of the corridor opens the test side up to a global audience and is a platform and technology agnostic to facilitate as many test operations as possible.

During the second annual New York UAS Symposium hosted by NUAIR in September, a series of capstone demonstrations were presented, showcasing the full capabilities of the 50-mile UTM Corridor including:

- **Public Safety UTM Operations** — Showcases the execution of multiple interdependent UAS operations conducted across different USS platforms which are able to communicate with each other through integration in the NY UTM Corridor. Demonstrates effective coordination across commercial, public safety, and non-participant operators through use of UTM capabilities and inter-USS communications. Highlights common operational airspace picture generated through integration of technologies and services.
- **Airport to Airport Operations** — Emphasizes the scope and scale of the end-state NY UTM Corridor. Demonstrates how UTM operations may communicate with traditional Air Traffic Control (ATM) to allow use of controlled airspace and even airports in support of UTM operations.
- **Urban Environment Operations** — Demonstrates practical UTM operations in a real urban environment—Downtown Rome, NY. Highlights the ability to operate multiple concurrent use cases at medium density safely around urban obstacles.

Additionally, NUAIR conducted 467 total UAS test flights between October 2018 and June 2019, increasing the total number of test flights occurring in NYS to 2,377 over the history of the FAA Designated New York UAS Test Site.

NUAIR continues developing and conducting new capabilities to test and validate UAS technologies and platforms. In 2019, it conducted two American Society for Testing and Materials (ASTM) drone parachute standard validations for Indemnity and Flytrex, paving the way for future standards testing and validation work. Building on this effort, Governor Cuomo, during a trip to Israel, announced that NUAIR would develop a UAS Center of Excellence around innovation and testing in the Mohawk Valley.

Autonomous Systems Policy

In May 2019, Chancellor Kent Syverud announced the creation of an Autonomous Systems Policy Institute (ASPI) at Syracuse University. Leveraging cross-disciplinary expertise of the Maxwell School of Citizenship and Public Affairs along with additional schools and colleges at the University ASPI will examine the complex social, legal, ethical and technical questions brought by an increased reliance on

autonomous systems in our society. The formation of the institute aligns directly with the strategy, originally articulated in the CNY Rising plan to develop a policy institute focused on the deployment of unmanned systems into the national airspace.

Potential areas of analysis and collaboration within the University include:

- Public policy and social science experts at the Maxwell School;
- Legal scholars in the College of Law;
- Ethical and philosophical expertise in the humanities from the College of Arts and Sciences;
- Industry development and dynamics in the Whitman School and the School of Information Studies;
- Media relevance in the Newhouse School;
- Basic and applied research in the Colleges of Engineering and Computer Science and the College of Arts and Sciences;
- Design applications in the College of Visual and Performing Arts and the School of Architecture;
- New educational imperatives and inclusion possibilities in the School of Education; and
- Health and mobility implications of these new technologies in the Falk College.

Next Steps for 2019–2020:

In the remainder of 2019 and 2020, partners in CNY and the Mohawk Valley expect to continue executing against the objectives outlined above, including:

- The launch of routine commercial UAS traffic on the newly completed UTM Corridor;
- The creation of strategies to address any gaps in the UAS supply chain;
- The continued development of a UAS Center of Excellence focused on airworthiness;
- The passage of statewide UAS enabling legislation;
- The launch of a new effort to better link public agencies with UAS solutions; and
- The relaunch of a new UAS marketing and lead generation program.

Upstate Revitalization Initiative

Since its inception in 2015, the CNY Rising plan has helped to focus the efforts of the CNYREDC, specifically with funding projects out of the \$500 million URI awarded to the region. To date, nearly \$304 million of the \$500 million URI award has been committed to 51 projects. This funding has leveraged nearly \$820 million in private investment and a commitment to create or retain more than 4,600 jobs. This represents a nearly 4 to 1 return on investment. These investments have been guiding by seven strategies identified in the winning plan. These strategies include:

1. Establish the region as a center for the drone and sensor industry
2. Strengthen the region's agribusiness sector

3. Cultivate an inclusive economy
4. Make Central New York a center for Veterans
5. Invest in innovation and entrepreneurship
6. Develop a connected and modern transportation and logistics system
7. Build welcoming and connected communities by modernizing the region's governance, reusing historic building supporting tourism and related initiatives

The winning plan has since been executed and continues to serve as a guide for not only investing URI dollars, but for leveraging other state resources as well. As a result, much progress has been made on some of the challenges identified in 2015.

Highlights of accomplishment in the Seven Strategies of CNY Rising

Establish the Region as a Center for the Drone and Sensor Industry

- In 2018, the Governor announced six companies—including two international firms—have committed to expanding operations in Central New York, creating up to 200 jobs.
- By 2018, the GENIUS NY Competition has awarded \$6 million in prizes to 12 innovative companies in the industry, looking to make CNY their home
- In 2017 NASA and the Northeast UAS Airspace Integration Research Alliance entered into an historic agreement to grow the drone industry in Central New York and the Mohawk Valley.
- Also, in 2017, building on the region's strengths in the aerospace and precision sensing industries, the North American headquarters of Saab Defense and Security USA announced it would move to Onondaga County, creating over 250 jobs.
- In 2016, NYS invested \$30 million in the 50-mile drone test corridor between Syracuse and Rome.
- New York State has also made a related \$5 million URI investment in Gryphon Sensors, a company based in Central New York that has developed a state-of-the-art mobile Unmanned Traffic Management system called Mobile Skylight, which provides three-dimensional detection of low-flying, small, UAS at a distance of out to approximately 6.2 miles.
- In 2015, as part of the round four Consolidated Funding Application process, the State invested \$4 million to install state-of-the-art surveillance and airport surface radar equipment at Griffiss Airport to support the burgeoning UAS industry in the region. (Pre URI)

Strengthen the Region's Agribusiness Sector

- **NYFAC:** Earlier this year, Governor Cuomo announced that the three URI regions (CNY, the Southern Tier and the Finger Lakes) would establish the first ever food and ag industry business competition
- **Byrne Dairy:** In 2018, ground broke for Byrne Dairy's Ultra Dairy plant \$24 million expansion—the first phase of the company's \$125 million plan to expand and create nearly 250 jobs in Onondaga County.
- **DuMond Grain, LLC:** In 2017 DuMond Farms received \$879,000 to expand its production and distribution processes. The funding assists in realizing its expansion business plan which includes construction of a 6,000 square foot facility, soybean extruding and oil pressing equipment, and silos for storage.
- **Green Empire Farms:** In 2017, Green empire Farms received state support to construct climate-controlled greenhouse facilities that will allow for year-round growth of various fruits and vegetables in Madison County.
- **Giovanni Food Co. Inc.:** Giovanni has moved into a 168,000-square-foot state-of-the-art facility in Lysander, Onondaga County consolidating their four locations into one.
- **Sunoco Inc.:** In Sept. 2017 Sunoco opened the 1886 Malt House, a 60-metric-ton-per-week grain malting facility, in a portion of its facility in Volney, Oswego County. The facility will help supply a significant percentage of the malt requirements for New York State farm breweries. The total project costs are \$14.8 million, and the project was awarded \$700,000 URI Award.

- **NY Grown and Certified:** The New York Grown and Certified label continues to be recognized both nationally and globally. Launched in 2016, the program has over 2,300 participating farms across the state and many local retailers, including Tops, Stewart’s ice cream, and Price Chopper. New York is one of the nation’s top producers of fruits and vegetables, and this seal indicates that the farms products come from have been inspected for safe food handling and environmental stewardship. As the demand for locally sourced products continues to increase, Central New York is committed to meeting that demand. Several Central New York producers have signed up to participate:

› **Produce:** Apples Acres, Onondaga County; Emmi & Sons, Inc., Onondaga County; Long Point Orchards, LLC, Cayuga County; Main Street Farms, LLC, Onondaga County Reeves Farms, LLC, Onondaga County.

› **Dairy Processors:** Byrne Dairy, Onondaga County

› **Eggs:** Maple Hollow Farm, Oswego County

› **Maple:** Ben & Judy’s Sugarhouse, Madison County; Dutch Hill Maple, Onondaga County; Komrowski Maple, Onondaga County; Maple Hollow Farm, Oswego County; Schoolyard Sugarbush, Cayuga County.

Cultivate an Inclusive Economy

- **Syracuse College Promise:** The Central New York Community Foundation, Inc. invested \$30 million to endow the Syracuse College Promise “Say Yes Syracuse” scholarship fund that will perpetually guarantee a path to college for every student graduating from the Syracuse City School District (SCSD), regardless of income. As a component of the Alliance for Economic Inclusion, the Syracuse College Promise is a key strategic investment of the CNY Rising plan and was awarded a \$20 million URI Grant.
- **Alliance for Economic Inclusion:** 22 projects have been selected to be funded through the \$30 million Alliance for Economic Inclusion anti-poverty initiative. Founded in 2017, the AEI is comprised of a group of 24 community leaders from within Central New York who were chosen to represent the diversity of governments, businesses, schools and economic opportunities and challenges as identified by the community.
- **Programs aimed at at-risk youth:** Last year, the Governor announced \$2.3 million in funding to support after-school programs, as well as mental

health and counseling services, job training initiatives, and other community-based programs for at-risk youth in Central New York.

- **Empire State Poverty Reduction Initiative (ESPRI):** This \$25 million program, launched in 2016, is helping impoverished communities across upstate New York, including Syracuse and Oswego.

Make CNY a Center for Veterans

- **National Veterans’ Resource Complex:** Syracuse University’s National Veterans Resource Complex, a strategic investment of CNY Rising, is receiving \$14.5 million in support from the URI and the REDC. The NVRC will function as a bridge to forging public-private partnerships, a collaborative space to nurture academic research and actionable programming, and a forum to facilitate collaborative thought leadership — all for the purpose of advancing the social, economic, and wellness concerns of the nation’s veterans and their families. The NVRC will also serve as the center of veteran life on the campus of Syracuse University, in the local community, and across Central New York.
- **Warriors Working, Clear Path for Veterans:** The Warriors Working program empowers veterans to enter the workforce by equipping them with the necessary skills and training. This program provides career services support customized to meet each individual’s needs. Any veteran who seeks to start a career or desires to continue in their current workplace can benefit from the services offered. Veterans who require additional support will work with a peer mentor. Clear Path’s in-house programs are supplemented by resources offered through local community organizations and employers. Clear Path is expanding its on-sight facilities, including new cabins, a kitchen, and improvements to amenities that will allow for multi-day training programs and retreats through a \$847,000 grant.

Invest in Innovation and Entrepreneurship

- **Grow-NY:** The CNYREDC believes that collaboration can lead to innovative and transformative ideas. While our regions may be broken up into counties and cities, the benefits of agriculture transcend these boundaries. It is for this reason that the three winning URI regions — Central New York, Finger Lakes, and Southern Tier — continue to collaborate on a food and agriculture-related business competition/accelerator. This competition would rotate among the regions each year, with each region helping to score applications, identify finalists, and judge winning proposals. Each region

has committed \$5 million in URI grant funds to create a successful competition over the next three years.

- **UAS Central Job Fund:** Started in 2017 by NUAIR and CenterState CEO the UAS Central Job Fund has received \$10 million to assist small to mid-sized companies in the UAS Industry to locate and grow in Central NY. By the end of 2018 the fund had already incentivized five businesses to create 174 jobs in the region, with an average annual salary of \$83,000. This has been done with an average cost of less than \$20,000 per job.
- **GENIUS NY:** GENIUS NY is the largest in-residence business competition accelerator of its kind in the world. The competition caters to business proposals in Unmanned Systems and Data to Decisions Applications. The program, currently in year three and funded through year five, is housed in The Tech Garden in Downtown Syracuse and brings together some of the most promising startups to help shape the future of Central NY. Past winners are AutoModality, whose technology allows drones to automatically conduct close-up inspections of bridges, buildings, power lines and other structures, and FotoKite, a Switzerland-based company that developed a kite-like, tethered drone that can stay in the air almost indefinitely.
- **TCGplayer,** an online marketplace and software business, is wrapping up construction of its new headquarters in downtown Syracuse. The renovation work will include upgrades to 44,000 square feet of space inside of The Galleries of Syracuse building on South Warren Street, allowing the company to grow its eCommerce fulfillment service for collectible memorabilia. TCGplayer's new headquarters will also feature a unique, interactive design that engages the community through a street-level view of its space and pop culture-themed work areas. The company has committed to providing more than 300 new and retained jobs in the region over the next five years. Construction is expected to be completed at the end of this year.
- **SpinCar** is a local startup utilizing technology allowing car dealers to embed 360-degree images of their cars online. As the auto industry has seen a major shift in how customers purchase vehicles, this technology has been at the forefront of that change. SpinCar, who was a member of the 2013 class at the StartFast Venture Accelerator and has moved out of The Tech Garden into its own space in downtown Syracuse, recently received a \$22 million private investment which will be used to

invest further in their product, meet new demand, and expand, including hiring more employees.

Develop a Connected and Modern Transportation and Logistics System

- **Inland Port at Dewitt Railyard:** \$19 million has been made available to transform the DeWitt rail yard to handle stacked, non-wheeled international shipping containers, including installing new crane equipment and lifts; upgrade security and deploy technology enhancements to allow for International import/export services; and construct new areas required for the stacking and handling of shipping containers. The existing rail yard will be expanded, allowing for 30,000 containers a year to move between Central New York and the Port of New York and New Jersey. This will also lead to a reduction of shipping costs by as much as \$500 per container, making regional exports such as agricultural products, metals, and wood to Asia and other international destinations more competitive.
- **Syracuse Hancock International Airport:** Last year, the newly renovated terminal at Syracuse Hancock International Airport, a \$52 million project, will reopen as a modern, 21st-century facility. More than two million visitors and residents fly into and out of Hancock Airport every year, making it the region's front door to people from all over the world. The new Hancock Airport combines modern materials and design elements, including large glass panes and natural stone and wood elements to create a space that is functional, yet inviting and interesting. The new grand hall will feature a central staircase designed to serve as a focal meeting point. Additional features include new terrazzo flooring throughout the terminal; new food, beverage, and retail options; updated airline and rental car facilities; renovated restroom facilities; and a solar panel array that will power an outdoor flight display system in the existing cell phone parking lot.
- **Port of Oswego:** In 2017 the Port of Oswego Authority constructed a roadway with the help of a \$250,000 grant from Ags and Markets, embedded with heavy rail track, connecting the port's main East Terminal to a 12-acre secure, open-storage area to accommodate increased traffic and new commodities. The roadway connector will utilize the existing right-of-way to accommodate both truck and rail traffic. The development doubled the present storage and operation area for the port and greatly reduced truck traffic congestion. Construction of the new access corridor and storage area will improve truck movement within the

port, and the rehabilitated rail/road network will connect the port's main deep-water dock to this new almost 12-acre, intermodal center. In addition, the new expansion area will include a rail transload center, which will have rail spurs for railcar storage and movement; two loading docks directly connected to a side spur; and an expanded multi-purpose open yard for heavy lift, aluminum, windmill, and new cargo storage. Other recent improvements include a new start-of-the-art marina and gas dock. The port has obtained several pieces of specialized heavy machinery in the past few years to handle a quickly growing grain market in and out of the Port of Oswego.

Build welcoming and connected communities by modernizing the region's governance, reusing historic buildings supporting tourism and related initiatives

- \$10 million **State Tower Building renovation**, Syracuse
- **Equal Rights Heritage Center**: The \$10 million construction of the Equal Rights Heritage Center in Auburn, NY not only makes a significant investment into "history's hometown" but also recognizes and pays tribute to the sacrifices of individuals like Harriet Tubman and Elizabeth Cady Stanton in the fight for equal rights. After opening in November of this year, this center now serves as a hub for visitors and highlights the historical significance of the Central New York region.
- **Downtown Revitalization Initiative**: \$30 million Downtown Revitalization Initiative Investments in Oswego, Cortland and Auburn are creating transformative change in the urban centers around Central New York. In Oswego, Harborview Square broke ground last year on a former manufacturing site, the Cahill Building, the oldest merchant building in the city, was put back to use with new apartments, and the downtown improvement fund began funding projects encouraging building repairs, expansions, and improvements for downtown businesses. In Cortland, ten priority projects were announced in 2018 that include advancing the Crown City Artworks Project, creating a downtown pocket park, and renovating four buildings into a vibrant mix of new commercial and residential use. The most recent winner, Auburn, is currently working with its planning committee and local residents to select the priorities projects for 2019.
- **New York State Fair**: The New York State Fair has seen recent investments of over \$120 million, the first such investment in state facilities in more than 80 years. Three years of improvements include

a new, attractive Main Gate, a large midway with heavy-duty pavement, a 313-unit RV park that receives use year-round, open spaces for programming, new or improved exhibit areas for the New York State Police and the Indian Village, and, in 2018, the new Exposition Center, the largest clear-span space north of New York City between Boston and Cleveland. These improvements have been key to the significant growth of the Fair and Fairgrounds in recent years.

- **RestoreNY**: In Rounds 4 and 5 of RestoreNY Central NY has seen significant investments in underutilized properties across the region. The program has seen a state investment of nearly \$12 million, leveraging over \$60 million in private investment, to revitalize over 30 sites in Central NY.

Vision Moving Forward

Since 2015, much progress has been made with regards to transforming Central New York. Many of the initial investments have been completed and are making differences in people's lives every day. However, we recognize that there is more still to do! With approximately \$200 million remaining in the URI fund, the Central New York Regional Economic Development Council is reimagining how that money can best impact our community, while continuing to transform Central New York into the economy of the future. The following represents collaborative ideas put forth by all five counties and their leaders for how those funds could be allocated.

Rural Revitalization Initiative

With models like Restore NY, the Main Streets grant program, and Downtown Revitalization Initiative, the RRI will create smaller pots of money available to rural communities to reimagine and redevelop their main business corridors. Multiple municipalities within a county would put forth a plan for how much money their community needs, what specific projects they would be used for, how much private investment the funds would leverage, and how these funds would be "transformational" to their community. This strategy allows projects to move forward in smaller communities that can serve as a catalyst for other investments in the business corridors. Potential projects could include restoring historic buildings, infrastructure upgrades, façade and street scape improvements, etc. It will also provide a platform for collaboration between different municipalities, to find solutions to common issues. This initiative is still in the early stages of planning, but the CNYREDC believes this type of initiative is vital to the success of the region.

Syracuse Surge

Syracuse Surge is a transformative series of projects and long-term investments that will create a technology campus on the South Side of Syracuse, provide entrepreneurial support for XBE businesses, and invest in the built environment. The Surge builds on the City's technology investment in its street light system and technology infrastructure to drive new strategic investment that leads to economic growth, shared prosperity, and neighborhood transformation. Large portions of the plan are still in early development; however, the major components include:

South Side Campus for the New Economy

- The former Syracuse Central High School building will serve as the anchor for the Campus. The building will reopen as a city operated high school dedicated to science, technology, engineering, arts and math (STEAM) and will enroll students from across Onondaga County. The city school district and Onondaga County will partner to finance the school. The renovation is expected to cost approximately \$90 million.
- Expanded SUNY EOC: The renovated and expanded school will house workforce development training opportunities.
- Invest in targeted streetscape and infrastructure improvements that enhance and support the programs and projects of the Surge. The City will use existing BOA dollars to begin the planning process.
- Center City Innovation Hub: A \$16.5 million plan to expand The Tech Garden will add additional stories to the current one-floor design of The Tech Garden, to accommodate current and future growth. An additional project will improve the plaza and streetscape surrounding the building.
- Create a cooperative operating/business model and plan for capital improvements for a unified tourist destination to attract Tech Tourism opportunities in and around the Hub and Onondaga County Convention Assets.
- New York Center for Smart Cities: A public-private center of excellence for the development and implementation of smart city and Internet of Things (IoT) technology. Site acquisition and development will be initial steps in the target area for immediate investment.
- Surge Project Acceleration Fund: To facilitate business growth and job creation, the fund will provide direct capital funds to key community projects and assets that align with the Surge's key strategies for economic development.

- Develop a small-scale manufacturing hub to benefit residents, draw tenants and facilitate hands-on training.
- Establish a grant and revolving loan fund designed to foster transformation of neighborhoods and facilitate economic development and job growth. The program should support transit-oriented development (TOD), be modeled after the NYS Main Street Program, and follow the recommendations of the City's Commercial Corridor Reinvestment Study.

The Syracuse Neighborhood Stabilization Fund: The Fund will promote scattered site development of homeownership and quality, affordable rental opportunities, to complement investment in the Blueprint 15 reimagining of SHA's existing East Adams footprint.

Establish a dedicated funding source to support acquisition and stabilization of at-risk historic buildings in the target investment areas.

In all, the project comprises more than \$200 million of investments from a variety of sources, including URI money, city investment, the Allyn Foundation and other private companies with an eye on Syracuse.

Shovel-Ready Sites

Working in partnership with National Grid and other utility companies, Central New York will identify tracts of land to invest in and make shovel ready for agribusinesses looking to move into Central New York. Once identified, plans will be put in place and budgets created for exactly what it will take to make each site shovel ready. This may include utilities studies, environmental reviews, laying new infrastructure, etc. We believe with the start of the Grow-NY competition this year, having shovel-ready sites available for future agribusinesses will make Central New York competition.

Value Added Agriculture Capital Investment Fund (VACIF)

Allocated an investment fund (total amount to be determined but estimated around \$5 million) to be used for farmers to create value-added systems for their crops. This could include adding a brewery, locally sourced store, creamery (milk, cheese, ice cream) or any other system to add value to a farmer's crop. This will create incentive for farmers to invest in these systems and allow them to stay competitive in the market.

— PART FOUR —
PROJECTS



PROJECTS

The CNYREDC is recommending 30 priority projects for Round 9. It is expected that these projects, totaling \$20,952,000 in proposed state investment, will leverage an additional \$266,424,940 in private and outside funding, creating total investments of approximately \$287,376,940 into the region. This investment will create a five-year payroll of \$30,574,124, support the creation of 586 jobs, the retention of 5,476 existing jobs, and leverage a return on investments of 15.2 to 1.

REDEVELOPMENT OF FORMER GENERAL ICE CREAM FACTORY

CFA Number: 92696

Project Applicant: 120 Wilkinson Development, LLC

Project Location: Syracuse, Onondaga County

Amount of Award Requested: \$450,000

Total Project Cost: \$4,837,500

Description: 120 Wilkinson Development LLC will invest \$4.8 million to purchase and redevelop the 74,000 square foot. former General Ice Cream Corporation Factory at 112-16 Wilkinson Street in the City of Syracuse, Onondaga County. The property will undergo a certified historic rehabilitation, including renovation of 30,000 square feet of vacant space for potential commercial tenants, a new parking lot, and expansion space for existing tenants Middle Ages Brewery and D&D Motor Systems. Built in 1935, the building was partially transformed to productive reuse in the 1990s, but since then, the building's out-of-state owners have not invested in the property. This project will lead to job creation on the part of new and existing business tenants and contribute to the ongoing improvement of the Near Westside area adjacent to Downtown.

Link to Goal or Strategy Being Implemented:

Goal 3 — Revitalize the Region's Urban Cores, Main Streets and Neighborhoods
Support for Community Investment in Placemaking and Downtown Revitalization

ACCESS DENTAL LABORATORIES

CFA Number: 92633

Project Applicant: ACCESS Global Enterprises, LLC

Project Location: Syracuse, Onondaga County

Amount of Award Requested: \$280,000

Total Project Cost: \$1,400,000

Description: \$1.4 million will be invested by ACCESS Dental Laboratories to build out a 7,500 square foot full service light manufacturing tech company that specializes in dental restorations. The project intentionally invests in one of Syracuse's poorest neighborhood to bring employment opportunity to the people that need it most.

Link to Goal or Strategy Being Implemented:

Goal 1 — Strengthen Targeted Industry Concentrations that Leverage Unique Assets
Goal 3 — Revitalize the Region's Urban Cores, Main Streets and Neighborhoods
Support for Community Investment in Placemaking and Downtown Revitalization
Support Childcare Needs and Potential Solutions

ARMoured ONE EXPANSION PROJECT

CFA Number: 85859

Project Applicant: Armoured One, LLC

Project Location: Syracuse, Onondaga County

Amount of Award Requested: \$700,000

Total Project Cost: \$2,500,000

Description: Armoured One, LLC, a manufacturer of bullet resistant glass and active shooter training provider, will expand manufacturing operations in Syracuse, Onondaga County. The project involves building renovation, demolition and environmental remediation, and the purchase and installation of machinery and equipment.

Link to Goal or Strategy Being Implemented:

Goal 1 – Strengthen Targeted Industry Concentrations that Leverage Unique Assets

PROJECT EAGLE

CFA Number: 94343

Project Applicant: Cayuga Milk Ingredients, LLC

Project Location: Auburn, Cayuga County

Amount of Award Requested: \$6,000,000

Total Project Cost: \$89,000,894

Past CFA Award: CFA# 5775

Description: Cayuga Milk Ingredients will invest approximately \$89,000,000 to install an evaporator and feed system, and also install a UHT/Aseptic bottling line.

Link to Goal or Strategy Being Implemented:

Goal 1 – Strengthen Targeted Industry Concentrations that Leverage Unique Assets

Goal 2 – Improve Competitiveness In and Connections to Regional, National, and Global Economies

FINANCE LAB

CFA Number: 92719

Project Applicant: Cazenovia College

Project Location: Cazenovia, Madison County

Amount of Award Requested: \$40,000

Total Project Cost: \$250,000

Description: Cazenovia College will invest \$250,000 to construct a state-of-the-art Finance Program Teaching Laboratory in Cazenovia, Madison County. The Laboratory will accommodate 24 students and will include an L-shaped display tickers, a world clock, LCD market walls, and digital displays; student desks, computers, and monitors; instructor computer and monitor and podium, associated systems software, and access to domestic and international finance markets and other financial data sources.

CITY OF CORTLAND COMMUNITY CHILD CARE PROJECT

CFA Number: 94486

Project Applicant: City of Cortland

Project Location: Cortland, Cortland County

Amount of Award Requested: \$799,400

Total Project Cost: \$3,997,000

Description: The City of Cortland will redevelop the former Parker School Building at 84 Madison Street in Cortland, Cortland County. The newly renovated building will be home to childcare and pre-school facilities run by the local YWCA and Cortland County Community Action Program. It will also house administrative offices for the City of Cortland.

Link to Goal or Strategy Being Implemented:

Goal 3 – Revitalize the Region’s Urban Cores, Main Streets and Neighborhoods

Support for Community Investment in Placemaking and Downtown Revitalization

Support Childcare Needs and Potential Solutions

CITY OF ONEIDA WWTP IMPROVEMENTS

CFA Number: 94422

Project Applicant: City of Oneida

Project Location: Oneida, Madison County

Amount of Award Requested: \$2,000,000

Total Project Cost: \$43,305,000

Description: This project is an upgrade to the City of Oneida’s WWTP that includes anaerobic digestion improvements and high-strength organic waste receiving. The project will repair failing infrastructure, produce renewable energy, protect local water quality, and strengthen partnerships with HP Hood and other local businesses. The project will help the WWTP reduce its carbon footprint, improve resiliency, increase fiscal independence, and create mutually beneficial relationships with local industries.

COMMONSPACE NY

CFA Number: 92497

Project Applicant: Commonsplace Warren, LLC

Project Location: Syracuse, Onondaga County

Amount of Award Requested: \$1,448,330

Total Project Cost: \$7,241,650

Description: Commonsplace Campus Phase 3 will transform a historically significant, but distressed, parking structure into a destination for families of Downtown Syracuse. It will add a child care center in the 14,000 square foot ground floor commercial space to provide deeply needed access to child care downtown and add 5,500 square feet of affordable office and coworking space on the second floor to better attract and retain a diverse workforce in Downtown Syracuse.

Link to Goal or Strategy Being Implemented:

Goal 3 — Revitalize the Region’s Urban Cores, Main Streets and Neighborhoods
Support for Community Investment in Placemaking and Downtown Revitalization
Support Childcare Needs and Potential Solutions

NEW BUILDING AT NESTLE SITE (FAY STREET)

CFA Number: 92778

Project Applicant: Construction, Design and Management, Inc.

Project Location: Fulton, Oswego County

Amount of Award Requested: \$282,000

Total Project Cost: \$1,410,000

Description: Construction, Design and Management, Inc. will invest approximately \$1,410,000 to acquire and develop 2.5 acres of the former Nestle site in the City of Fulton, Oswego County. The project will construct 9,000 square feet of warehousing and office building custom designed for its tenant, Charter Communications. Charter Communications will relocate its 35 employees from Oswego to Fulton.

Link to Goal or Strategy Being Implemented:

Goal 3 — Revitalize the Region’s Urban Cores, Main Streets and Neighborhoods
Support for Community Investment in Placemaking and Downtown Revitalization

MANUFACTURING STARTUP FACILITY

CFA Number: 94205

Project Applicant: County of Oswego Industrial Development Agency

Project Location: Fulton, Oswego County

Amount of Award Requested: \$850,000

Total Project Cost: \$4,250,000

Description: The Manufacturing Start-Up Facility will provide 30,000 square feet of world class manufacturing space for innovative small manufacturing, and research and development companies with strong growth potential. This project is a critical strategic initiative in the redevelopment of the former Nestle site in the City of Fulton and will help create new jobs and investment in an economically distressed community.

Link to Goal or Strategy Being Implemented:

Goal 1 – Strengthen Targeted Industry Concentrations that Leverage Unique Assets

Goal 3 – Revitalize the Region’s Urban Cores, Main Streets and Neighborhoods

Support for Community Investment in Placemaking and Downtown Revitalization

CURRIER PLASTICS MEDICAL MARKET EXPANSION

CFA Number: 90882

Project Applicant: Currier Plastics, Inc.

Project Location: Auburn, Cayuga County

Amount of Award Requested: \$2,500,000

Total Project Cost: \$16,420,000

Past CFA Award: CFA# 2711; 73507

Description: Currier Plastics 2020 Medical Market Expansion requires addition of a building for manufacturing and warehouse space, and the purchase of equipment totaling \$16.4 million. The expansion will result in 32 additional positions. Currier Plastics has completed assessments in various medical market segments that showed strong indication that our value proposition are of significant value to medical applications.

Link to Goal or Strategy Being Implemented:

Goal 1 – Strengthen Targeted Industry Concentrations that Leverage Unique Assets

CUTLERY LOFTS MIXED-USE CONSTRUCTION (CAMILLUS MILLS PHASE 2)

CFA Number: 91887

Project Applicant: Cutlery Lofts, LLC

Project Location: Camillus, Onondaga County

Amount of Award Requested: \$695,000

Total Project Cost: \$15,309,181

Description: Cutlery Lofts, LLC will invest \$15.3 million to construct a 70,500 square foot, three- and four-story mixed-use building on the vacant, NYSDEC-designated Brownfield site of the former Camillus Cutlery factory at 52 Genesee Street in the Village of Camillus, Onondaga County, which was destroyed by fire in 2013. The project includes 19,050 square feet of commercial space; street front retail and co-working space; 67 residential loft apartments; covered parking; and landscaped grounds. The project also includes a public access trail along Nine Mile Creek to provide municipal benefit and add to the walkability and appeal of the Village. Designed to be reminiscent of industrial era architecture, the building will renew a critical stretch of Genesee Street in the heart of the Village and will serve as the centerpiece of the Village's rejuvenated Central Business District. As Phase 2 of a planned three-phase development, this project expands on Phase 1, an \$11 million, 42,000 square foot adaptive reuse of the Camillus Cutlery headquarters building. Completed in 2017 with the assistance of a \$500,000 RCCF grant in CFA Round 2, Phase 1 brought 29 apartments and 8,500 square feet of leased commercial space to the Village.

Link to Goal or Strategy Being Implemented:

Goal 3 — Revitalize the Region's Urban Cores, Main Streets and Neighborhoods

Support for Community Investment in Placemaking and Downtown Revitalization

DOWNTOWN HAMILTON MIXED-USE DEVELOPMENT

CFA Number: 92784

Project Applicant: Hamilton Initiative, LLC

Project Location: Hamilton, Madison County

Amount of Award Requested: \$751,000

Total Project Cost: \$10,908,030

Description: The Hamilton Initiative, LLC will redevelop 18-22 Utica Street in the Village of Hamilton, Madison County into a mixed-use, four-story row of buildings. The first floor of 18-20 will house community development and incubator offices, and will include co-working and makers' spaces space, a commercial kitchen, and the Hamilton Market. The upper three floors will be rental apartments. The first floor of the adjacent 22 Utica Street will be commercial space.

Link to Goal or Strategy Being Implemented:

Goal 3 — Revitalize the Region's Urban Cores, Main Streets and Neighborhoods

Support for Community Investment in Placemaking and Downtown Revitalization

HAUN SPECIALTY GAS—NEW DRY ICE MANUFACTURING LINE

CFA Number: 94930

Project Applicant: Haun Specialty Gas, Inc.

Project Location: Syracuse, Onondaga County

Amount of Award Requested: \$153,400

Total Project Cost: \$767,000

Description: Haun Specialty Gas, Inc., a gas and welding supply company, will renovate and equip its existing warehouse facility in the City of Syracuse, Onondaga County to begin manufacturing dry ice, which the company currently sources primarily from outside NYS. In recent years, the market for dry ice has grown rapidly due to agricultural and biomedical advances. The project will result in diversification of Haun’s product offerings, and will add jobs to the company’s existing local workforce.

Link to Goal or Strategy Being Implemented:

Goal 1 — Strengthen Targeted Industry Concentrations that Leverage Unique Assets

J.M. MURRAY—MANUFACTURING EXPANSION

CFA Number: 94067

Project Applicant: J.M. Murray Center, Inc.

Project Location: Cortland, Cortland County

Amount of Award Requested: \$1,180,000

Total Project Cost: \$5,923,154

Past CFA Award:

Description: J.M. Murray Center, Inc. will purchase and renovate a vacant manufacturing facility in Cortland to relocate two for-profit divisions and its services division, which are currently located in multiple facilities. This will free space in the company’s Route 13 headquarters facility to start a new line to do liquid compounding, tube filling, packaging, warehouse, and distribution. The J.M. Murray Center provides employment and support services for individuals with developmental disabilities.

Link to Goal or Strategy Being Implemented:

Goal 1 — Strengthen Targeted Industry Concentrations that Leverage Unique Assets

LE MOYNE COLLEGE — ENTREPRENEURIAL PLAZA DEVELOPMENT

CFA Number: 93218

Project Applicant: Le Moyne College

Project Location: Syracuse, Onondaga County

Amount of Award Requested: \$485,000

Total Project Cost: \$2,425,000

Description: Le Moyne College will invest \$2.4 million to create an Entrepreneurship Center and Makerspace Lab at its campus in the City of Syracuse, Onondaga County. Though the programs will be located at Le Moyne's private campus, it will be a public space open to the community at large. The Entrepreneurship Center, located in the same building as the Barnes and Noble Plaza at 1135 Salt Springs Road, will act as an incubator, accelerator, and shared workspace for entrepreneurs across all industries to work, learn, and grow. The Makerspace Lab, located adjacent to the Barnes and Noble Plaza at 1146-54 Salt Springs Road, will be a collaborative workspace open to people of all ages throughout the community. The Makerspace Lab will include a mechanical room, virtual lab, wood shop, finishing lab, 3D printing lab, director space, and shared workspaces to experiment, create, craft, tinker, and exchange ideas and resources.

Link to Goal or Strategy Being Implemented:

Goal 3 — Revitalize the Region's Urban Cores, Main Streets and Neighborhoods

Support for Community Investment in Placemaking and Downtown Revitalization

Support the Workforce Development Initiative

FIRST LOCATION EXPANSION

CFA Number: 90909

Project Applicant: Liland Trade & Radiator Service, Inc. dba Liland Global

Project Location: Town of Salina, Onondaga County

Amount of Award Requested: \$1,296,000

Total Project Cost: \$6,480,000

Description: Liland Global will acquire, renovate and equip a new building at 2801 Court Street in Syracuse, Onondaga County. The project will include upgrading the building to spec, adding racking and an intergrated computer system with distrubotors and retailers. If funding allows, the project will also purchase 3D scanners and printers.

Link to Goal or Strategy Being Implemented:

Goal 1 — Strengthen Targeted Industry Concentrations that Leverage Unique Assets

Goal 2 — Improve Competitiveness In and Connections to Regional, National, and Global Economies

LYDALL PERFORMANCE MATERIALS — RECOMMISSION MANUFACTURING LINE

CFA Number: 93190

Project Applicant: Lydall Performance Materials, Inc.

Project Location: Volney, Oswego County

Amount of Award Requested: \$700,000

Total Project Cost: \$3,500,000

Description: Lydall Performance Materials, Inc. will recommission an idled part of its existing Volney, Oswego County factory to manufacture materials used in the global flooring manufacturing industry. The project involves machinery and equipment, site infrastructure, building improvements, and related systems. The new line will create new jobs, and retain the company's statewide workforce.

Link to Goal or Strategy Being Implemented:

Goal 1 — Strengthen Targeted Industry Concentrations that Leverage Unique Assets

MARATHON BOAT GROUP EXPANSION

CFA Number: 94858

Project Applicant: Marathon Boat Group, Inc.

Project Location: Marathon, Cortland County

Amount of Award Requested: \$800,000

Total Project Cost: \$3,890,000

Description: Marathon Boat Group (MBG) will renovate and equip its 50,000 square foot facility in Marathon, Cortland County. The project scope includes a new roof, showroom, office space, painting systems, energy improvement updates, and production equipment.

Link to Goal or Strategy Being Implemented:

Goal 1 — Strengthen Targeted Industry Concentrations that Leverage Unique Assets

Goal 2 — Improve Competitiveness In and Connections to Regional, National, and Global Economies

THE MOST — RENOVATIONS TO CREATE COMMERCIAL RENTAL SPACE

CFA Number: 93331

Project Applicant: Milton J. Rubenstein Museum of Science & Technology (MOST)

Project Location: Syracuse, Onondaga County

Amount of Award Requested: \$300,000

Total Project Cost: \$1,500,000

Description: Milton J. Rubenstein Museum of Science & Technology (MOST) will invest \$1.5 million for renovations to prepare 10,000 square feet of currently unused space in its City of Syracuse, Onondaga County facility to be leased to a long-term commercial tenant yet to be identified. As part of the MOST's strategy to sustain its operations, this project is intended to help the museum develop an additional source of income. In order to sustain the building itself, the museum has been implementing extensive interior and exterior improvements, but these are outside the scope of this project. Located in a former armory, the MOST is the anchor and defining feature of downtown Syracuse's Armory Square district, and a major regional tourism destination and cultural asset.

Link to Goal or Strategy Being Implemented:

Goal 3 — Revitalize the Region's Urban Cores, Main Streets and Neighborhoods
Support for Community Investment in Placemaking and Downtown Revitalization

NJ JONES SOUTH AVE REDEVELOPMENT

CFA Number: 93608

Project Applicant: NJ Jones Plumbing, LLC

Project Location: Syracuse, Onondaga County

Amount of Award Requested: \$240,000

Total Project Cost: \$1,200,000

Description: NJ Jones will invest roughly \$1.2 million to acquire and redevelop four vacant parcels on South Ave with a mixed use project that will include three buildings consisting of commercial, office, retail and residential housing creating 5 new full time jobs in addition to tenant created jobs.

Link to Goal or Strategy Being Implemented:

Goal 3 — Revitalize the Region's Urban Cores, Main Streets and Neighborhoods
Support for Community Investment in Placemaking and Downtown Revitalization

OSWEGO LAKE SIDE PERFORMING ARTS AND WELCOME CENTER

CFA Number: 93079

Project Applicant: Port of Oswego Authority

Project Location: City of Oswego, Oswego County

Amount of Award Requested: \$20,000

Total Project Cost: \$50,000

Description: The Port of Oswego Authority will perform a feasibility study to determine the viability of a Lakeside Performing Arts Center in Oswego, Oswego County. Options may include a Lake Ontario Visitor Center, office for a Federal Marine Sanctuary and partial relocation of the Port's Museum facility. Potential uses will include concerts, performing arts and community events.

THROUGHPUT OPERATIONS CENTER

CFA Number: 91996

Project Applicant: State University of New York (SUNY) Health Science Center at Syracuse

Project Location: Syracuse, Onondaga County

Amount of Award Requested: \$618,402

Total Project Cost: \$3,092,011

Description: SUNY Upstate will renovate 1,700 square feet of existing space to create a Throughput Operation Center at 750 East Adams Street, Syracuse, Onondaga County.

Link to Goal or Strategy Being Implemented:

Goal 1 – Strengthen Targeted Industry Concentrations that Leverage Unique Assets

Goal 3 – Revitalize the Region's Urban Cores, Main Streets and Neighborhoods

Support for Community Investment in Placemaking and Downtown Revitalization

SYRACUSE BREAD FACTORY

CFA Number: 94307

Project Applicant: Syracuse Bread Factory, LLC

Project Location: Syracuse, Onondaga County

Amount of Award Requested: \$2,150,000

Total Project Cost: \$12,769,400

Description: Syracuse Bread Factory, LLC will invest \$12,769,400 to purchase and renovate 200 Maple Street in Syracuse, Onondaga County. The project will create a destination experience for regional visitors to enjoy a symbiotic mix of food, beverage, and retail, while also melding with the surrounding neighborhood via its housing, office space, art studios, and an expansive green roofscape. The building has already garnered interest in its spaces: a commissary and teaching kitchen; an upstart brewery; and, an educational and production facility has the goal of training and creating opportunities for residents and new Americans.

Link to Goal or Strategy Being Implemented:

Goal 3 — Revitalize the Region’s Urban Cores, Main Streets and Neighborhoods
Support for Community Investment in Placemaking and Downtown Revitalization

SYRACUSE-ONONDAGA STRATEGIC PLANNING COUNTY PLAN

CFA Number: 94775

Project Applicant: Syracuse-Onondaga County Planning Agency

Project Location: Syracuse, Onondaga County

Amount of Award Requested: \$100,000

Total Project Cost: \$200,000

Description: Syracuse-Onondaga County Planning Agency will invest approximately \$200,000 to develop a countywide comprehensive plan to guide economic growth and investment in Onondaga County. The plan will identify the means to strengthen municipal centers and corridors through creative and modern placemaking, protect and conserve rural areas and greenspaces, and plan for an improved quality of life in each and every community. The project’s deliverable will be a plan will be inclusive of all municipalities and stakeholders, have broad community support, will be informative and helpful to implementers and clearly and concisely guide decision making at all levels toward quality communities, economic growth, and wise investments for the county’s future.

Link to Goal or Strategy Being Implemented:

Goal 3 — Revitalize the Region’s Urban Cores, Main Streets and Neighborhoods
Support for Community Investment in Placemaking and Downtown Revitalization

TESSY PLASTICS 2019 EXPANSION PROJECT

CFA Number: 91952

Project Applicant: Tessy Plastics Corp.

Project Location: Auburn; Elbridge; Van Buren, Cayuga County

Amount of Award Requested: \$4,000,000

Total Project Cost: \$20,000,000

Past CFA Award: CFA# 71369

Description: To meet the demands of new and existing customers, Tessy Plastics is planning another expansion of its Central New York manufacturing services. This time, Tessy Plastics will be investing approximately \$20M to redevelop its existing manufacturing facilities to create new clean room facilities and manufacturing lines.

Link to Goal or Strategy Being Implemented:

Goal 1 – Strengthen Targeted Industry Concentrations that Leverage Unique Assets

TOWN OF CORTLANDVILLE — GUTCHESS LUMBER SPORTS COMPLEX PHASE 2

CFA Number: 92408

Project Applicant: Town of Cortlandville

Project Location: Cortlandville, Cortland County

Amount of Award Requested: \$204,000

Total Project Cost: \$1,019,120

Description: The Town of Cortlandville will construct Phase 2 of the Gutches Lumber Sports Complex, including a central restroom and concession building, playground, walking trails, and landscaping. The project will further establish the Complex as a premier location of regional sporting tournaments and events.

TRACEY ROAD EQUIPMENT EXPANSION

CFA Number: 93770

Project Applicant: Tracey Road Equipment, Inc.

Project Location: East Syracuse, Onondaga County

Amount of Award Requested: \$400,000

Total Project Cost: \$2,000,000

Description: Tracey Road Equipment will invest roughly \$2 million to construct an 18,000 square foot addition to its existing 30,000 square foot facility to increase production and client services. The investment includes construction and purchase of equipment as well as the addition of 30 full time jobs.

Link to Goal or Strategy Being Implemented:

Goal 1 – Strengthen Targeted Industry Concentrations that Leverage Unique Assets

ERIE BLVD WEST UNITED AUTO SUPPLY REDEVELOPMENT

CFA Number: 94337

Project Applicant: United Auto Supply of Syracuse West, LLC

Project Location: Syracuse, Onondaga County

Amount of Award Requested: \$1,518,400

Total Project Cost: \$7,592,000

Description: Over \$7.5 million will be invested by United Auto Supply of Syracuse West, LLC to build an 80,000 square foot full warehouse/distribution center. The project invests in one of Syracuse's poorest neighborhood to bring employment opportunity to the people that need it most. Over the next five years 50 full time positions will be created. These positions are entry level and new hires will be provided employment training.

Link to Goal or Strategy Being Implemented:

Goal 3 — Revitalize the Region's Urban Cores, Main Streets and Neighborhoods

Support for Community Investment in Placemaking and Downtown Revitalization

CAZENOVIA EASTERN GATEWAY (PHASE 1)

CFA Number: 91451

Project Applicant: VES Building Three, LLC

Project Location: Cazenovia, Madison County

Amount of Award Requested: \$1,400,000

Total Project Cost: \$14,140,000

Description: VES Building Three, LLC will invest \$14,140,000 to acquire land and construct a commercial development at 64 Nelson Street in Cazenovia, Madison County. This project includes three buildings, the first a roughly 35,000 square foot multi-tenant office building at the corner of Lakers Lane and Route 20. It will be 2 or 3 stories, with the first and second having ground floor entrances at different locations. Adjacent parking, sidewalks and green space. A second 7,000-10,000 square foot 1 or 2 tenant building sharing the parking with the first building. A third roughly 5,000 square foot stand-alone restaurant near the adjacent Hampton Hotel. It may have its own parking and a sidewalk to the hotel.

Link to Goal or Strategy Being Implemented:

Goal 3 — Revitalize the Region's Urban Cores, Main Streets and Neighborhoods

Support for Community Investment in Placemaking and Downtown Revitalization



Proposed Priority Projects Relating to Goals and State Priorities

CFA #	Project Applicant	Project Name	County	Goal Implemented			Projects Related to State Priorities			
				Goal 1 – Target Industries	Goal 2 – Exporting	Goal 3 – Urban Core	Childcare Needs and Potential Solutions	Environmental Justice Strategy	Placemaking and Downtown Revitalization	Workforce Development Initiative
92696	120 Wilkinson Development, LLC	Redevelopment of Former General Ice Cream Factory	Onondaga							
92633	ACCESS Global Enterprises, LLC	ACCESS Dental Laboratories	Onondaga							
85859	Armoured One, LLC	Armoured One Expansion Project	Onondaga							
94343	Cayuga Milk Ingredients, LLC	Project Eagle	Cayuga							
92719	Cazenovia College	Finance Lab	Madison							
94486	City of Cortland	City of Cortland Community Child Care Project	Cortland							
94422	City of Oneida	City of Oneida WWTP Improvements	Madison							
92497	Commonspace Warren, LLC	Commonspace NY	Onondaga							
92778	Construction, Design and Management, Inc.	New Building at Nestle Site (Fay Street)	Oswego							
94205	County of Oswego Industrial Development Agency	Manufacturing StartUp Facility	Oswego							
90882	Currier Plastics, Inc	Currier Plastics Medical Market Expansion	Cayuga							
91887	Cutlery Lofts, LLC	Cutlery Lofts Mixed-use Construction (Camillus Mills Phase 2)	Onondaga							
92784	Hamilton Initiative, LLC	Downtown Hamilton Mixed-use Development	Madison							
94930	Haun Specialty Gas, Inc.	New Dry Ice Manufacturing Line	Onondaga							
94067	J.M. Murray Center, Inc.	J.M. Murray – Manufacturing Expansion	Cortland							

Proposed Priority Projects Relating to Goals and State Priorities (continued)

CFA #	Project Applicant	Project Name	County	Goal Implemented			Projects Related to State Priorities			
				Goal 1 – Target Industries	Goal 2 – Exporting	Goal 3 – Urban Core	Childcare Needs and Potential Solutions	Environmental Justice Strategy	Placemaking and Downtown Revitalization	Workforce Development Initiative
93218	Le Moyne College	Le Moyne College – Entrepreneurial Plaza Development	Onondaga							
90909	Liland Trade & Radiator Service, Inc. dba Liland Global	First location expansion	Onondaga							
93190	Lydall Performance Materials, Inc.	Recommission Manufacturing Line	Oswego							
94858	Marathon Boat Group, Inc.	Marathon Boat Group Expansion	Cortland							
93608	NJ Jones Plumbing, LLC	NJ Jones South Ave Redevelopment	Onondaga							
93331	Milton J. Rubenstein Museum of Science & Technology (MOST)	The MOST – Renovations to Create Commercial Rental Space	Onondaga							
93079	Port of Oswego Authority	Oswego Lake Side Performing Arts and Welcome Center	Oswego							
91996	SUNY Upstate Health Science Center at Syracuse	Throughput Operations Center	Onondaga							
94307	Syracuse Bread Factory, LLC	Syracuse Bread Factory	Onondaga							
94775	Syracuse-Onondaga County Planning Agency	Syracuse-Onondaga Strategic Planning County Plan	Onondaga							
91952	Tessy Plastics Corp.	Tessy Plastics 2019 Expansion Project	Cayuga							
92408	Town of Cortlandville	Gutchess Lumber Sports Complex Phase 2	Cortland							
93770	Tracey Road Equipment, Inc.	Tracey Road Equipment Expansion	Onondaga							
94337	United Auto Supply of Syracuse West, LLC	Erie Blvd West United Auto Supply Redevelopment	Onondaga							
91451	VES Building Three, LLC	Cazenovia Eastern Gateway (Phase 1)	Madison							

Other (Non ESD) Projects Relating to State Priorities

Agency	Program	CFA #	Project Name
Arts	Arts & Cultural Facilities Improvement Program (Round 9) – Mid-Size Capital Project Fund	93774	Landmark Theatre
Arts	Council on the Arts – NY State Arts Impact Awards (Round 9)	93048	Downtown Committee of Syracuse, Inc.
Arts	Council on the Arts – Workforce Fellowship Program (Round 9)	94177	CNY Jazz Arts Foundation, Inc.
Arts	Council on the Arts – Workforce Investment (Round 9)	94132	Musical Associates of Central New York
Arts	Council on the Arts – Workforce Fellowship Program (Round 9)	88851	Parents Promoting Dance
Arts	Council on the Arts – Workforce Investment (Round 9)	93498	CNY Arts, Inc.
Arts	Council on the Arts – Workforce Investment (Round 9)	93493	Auburn Public Theater, Inc.
Arts	Council on the Arts – Workforce Investment (Round 9)	92799	Cayuga Museum of History and Art
Arts	Council on the Arts – Workforce Investment (Round 9)	91830	Syracuse City Ballet
Arts	Council on the Arts – Workforce Investment (Round 9)	91256	Cultural Council of Cortland County
Arts	Council on the Arts – Workforce Investment (Round 9)	90711	Everson Museum of Art
Arts	Council on the Arts – Workforce Investment (Round 9)	91134	Syracuse Children’s Theatre
Canals	NYS Canalway Grant Program	91710	Village of Cazenovia
DEC	Engineering Planning Grant Program	95060	Village of Mexico
DEC	Engineering Planning Grant Program	94828	G&G Municipal Consulting and Grant Writing
DEC	Engineering Planning Grant Program	94108	City of Syracuse
DEC	Engineering Planning Grant Program	93709	Blue Line Engineering, DPC
DEC	Engineering Planning Grant Program	92479	Madison County
DEC	Engineering Planning Grant Program	90412	Cayuga County Water and Sewer Authority
DEC	Water Quality Improvement Project (WQIP) Program	92682	Cortland County SWCD
DEC	Water Quality Improvement Project (WQIP) Program	94809	Cayuga County Soil and Water Conservation District
DEC	Water Quality Improvement Project (WQIP) Program	95082	Cayuga County Soil and Water Conservation District

Project Applicant	County	Goal Implemented			Projects Related to State Priorities			
		Goal 1 – Target Industries	Goal 2 – Exporting	Goal 3 – Urban Core	Childcare Needs and Potential Solutions	Environmental Justice Strategy	Placemaking and Downtown Revitalization	Workforce Development Initiative
Auditorium Seating nysca mid-cap	Onondaga							
ArtsWeek 2020	Onondaga							
Workforce Readiness 2 – CNYJAF Apprentice Program	Onondaga							
Music as a Catalyst for Change	Cayuga, Cortland, Herkimer, Madison, Oneida, Onondaga, Oswego							
Dance Theater of Syracuse	Cayuga, Cortland, Herkimer, Madison, Oneida, Onondaga, Oswego							
Workforce Investment 2020-2022	Cayuga							
Workforce Development Admin Assis	Cayuga							
NYSCA Workforce Investment	Onondaga							
Marketing Manager	Cortland							
Advancing the Arts in Cortland County	Onondaga							
Manager of Marketing & Communications	Onondaga							
Syracuse Children’s Theatre Workforce Investment Education Director	Onondaga							
Lakeland Park Canal Enhancement and Walkway	Madison							
Village of Mexico II Study	Oswego							
Sandy Creek Municipal Sewer System	Oswego							
Outer Eastwood Inflow and Infiltration Study	Onondaga							
Village of Parish – Wastewater Infrastructure Improvements	Oswego							
Madison County Public Sewer Extension	Madison							
Honoco Road Sewer Project	Cayuga							
Rural Road & Road Ditch Maintenance for Water Quality Improvement	Cayuga							
Filmore Road Stream Enhancement Project	Cortland							
Town of Ledyard Salt Storage	Cayuga							

Other (Non ESD) Projects Relating to State Priorities

Agency	Program	CFA #	Project Name
DEC	Water Quality Improvement Project (WQIP) Program	94949	Town of Marcellus
DEC	Water Quality Improvement Project (WQIP) Program	94422	C Oneida
DEC	Water Quality Improvement Project (WQIP) Program	94097	Village of Homer
DEC	Water Quality Improvement Project (WQIP) Program	93785	Town of Cortlandville
DEC	Water Quality Improvement Project (WQIP) Program	91492	Town of CICERO
DEC	Water Quality Improvement Project (WQIP) Program	91081	BCA Architects and Engineers
DEC	Water Quality Improvement Project (WQIP) Program	89808	Town of Oswego
DEC	Water Quality Improvement Project (WQIP) Program	89715	Village of Canastota
DOS	Brownfield Opportunity Areas	94003	Town of Clay
DOS	Local Government Efficiency Program	93298	City of Cortland
DOS	Local Government Efficiency Program	92641	Village of Homer
DOS	Local Government Efficiency Program	91735	City of Syracuse Bureau of Research
DOS	Local Waterfront Revitalization Program	91541	Town of Oswego
DOS	Local Waterfront Revitalization Program	94455	Village of Canastota
DOS	Local Waterfront Revitalization Program	91965	Syracuse Onondaga County Planning Agency
DOS	Local Waterfront Revitalization Program	92638	Village of Homer
DOS	Local Waterfront Revitalization Program	89965	Cayuga County
DOS	Local Waterfront Revitalization Program	89464	Village of Union Springs
DOS	Local Waterfront Revitalization Program	89431	Cayuga County
EFC	Green Innovation Grant Program	93906	Jed Walsh
EFC	Green Innovation Grant Program	90083	McNeil Development Company, LLC
ESD	Market New York	85126	Julie Taboulie Enterprises, LLC
ESD	Market New York	93497	CNY Arts, Inc.

Project Applicant	County	Goal Implemented			Projects Related to State Priorities			
		Goal 1 – Target Industries	Goal 2 – Exporting	Goal 3 – Urban Core	Childcare Needs and Potential Solutions	Environmental Justice Strategy	Placemaking and Downtown Revitalization	Workforce Development Initiative
Marcellus Knolls Drainage Improvement Plan	Onondaga							
WWTP Long-Term Improvements	Montgomery							
Salt Shed VoH 2019	New York							
Source Water Protection Lime Hollow Well 2019	Cortland							
Town of CICERO 2019 – WQIP Salt Storage	Onondaga							
Town of Oswego Thompson Road Bridge WQIP	Oswego							
Town of Oswego Lake Shore Commercial Sewer District	Oswego							
WWTP UV Disinfection Implementation Project – WQIP	Madison							
Clay BOA PreDevelopment	Onondaga							
Consolidated Water System and Operation Study	Cortland							
Village of Homer and City of Cortland Water Meters Phase 4	Cortland							
Fire Department Tower Study	Onondaga							
LWRP Town of Oswego	Madison							
Revitalize the Canal	Cortland							
County Plan	Onondaga							
Community Sports Complex and Waterfront Parks Project	Oswego							
Village of Cayuga Local Waterfront Revitalization Program	Cayuga							
Frontenac Park Boat Launch Design and Construction II	Cayuga							
Town of Sterling and Village of Fair Haven LWRP	Cayuga							
Butternut Street Green Corridor Phase 1	Onondaga							
Green Infrastructure Parking Lot McNeil Development	Cortland							
Julie Taboulie	Cayuga, Cortland, Herkimer, Madison, Oneida, Onondaga, Oswego							
Market NY 2020	Cayuga, Cortland, Herkimer, Madison, Oneida, Onondaga, Oswego							

Other (Non ESD) Projects Relating to State Priorities

Agency	Program	CFA #	Project Name
ESD	Market New York	93246	Visit Syracuse
ESD	Market New York	92658	Arts at the Palace
ESD	Market New York	93310	New York State Rhythm and Blues Festival Inc
ESD	Market New York	93342	City of Auburn
HCR	HCR – Community Development Block Grant (CDBG) – Community Planning	91934	Village of Hamilton
HCR	HCR – Community Development Block Grant (CDBG) – Community Planning	91509	Cortland County
HCR	HCR – Community Development Block Grant (CDBG) – Microenterprise	89391	Cazenovia Area Community Development Association
HCR	HCR – Community Development Block Grant (CDBG) – Public Infrastructure & Public Facilities	92769	City of Fulton / Fulton Public Library
HCR	HCR – Community Development Block Grant (CDBG) – Public Infrastructure & Public Facilities	92410	Village of Fair Haven
HCR	HCR – Community Development Block Grant (CDBG) – Public Infrastructure & Public Facilities	89448	Village of Cleveland
HCR	HCR – New York Main Street (NYMS)	93331	Discovery Center of Science and Technology
HCR	HCR – New York Main Street (NYMS)	92731	City of Cortland
HCR	HCR – New York Main Street (NYMS)	91016	Village of Phoenix
NYSERDA 2	Commercial & Industrial Carbon Challenge	92959	AnheuserBusch InBev
NYSERDA 2	Net Zero Energy for Economic Development	93371	Salina 1st, LLC
NYSERDA 2	Net Zero Energy for Economic Development	94261	SUNY Morrisville
Parks	Environmental Protection Fund: Parks, Preservation and Heritage Grants	93715	City of Oswego
Parks	Environmental Protection Fund: Parks, Preservation and Heritage Grants	92766	Osborne Center for Social Justice, Inc.
Parks	Environmental Protection Fund: Parks, Preservation and Heritage Grants	92406	Town of Cortlandville
Parks	Environmental Protection Fund: Parks, Preservation and Heritage Grants	91671	Greater Syracuse Property Development Corporation
Parks	Environmental Protection Fund: Parks, Preservation and Heritage Grants	91106	Oneida Community Mansion House
Parks	Environmental Protection Fund: Parks, Preservation and Heritage Grants	89561	SPCSyracuse
Parks	Recreational Trails Program	91890	Redfield Snowmobile Association, Inc.

Project Applicant	County	Goal Implemented			Projects Related to State Priorities			
		Goal 1 – Target Industries	Goal 2 – Exporting	Goal 3 – Urban Core	Childcare Needs and Potential Solutions	Environmental Justice Strategy	Placemaking and Downtown Revitalization	Workforce Development Initiative
Central New York Tourism	Onondaga							
Hamilton Summer Arts Fest: Warm Hearts, Cool Culture	Madison							
28th New York State Blues Festival	Onondaga							
NYS Equal Rights Heritage Center Marketing Plan	Cayuga							
Hamilton Multi-Modal Transportation Redesign	Madison							
Cortland County Housing Conditions Survey 2019	Cortland							
Madison County Microenterprise Assistance Program	Madison							
2019 Fulton Public Library Renovation Project	Oswego							
Village of Fair Haven ADA Renovations	Cayuga							
New Village of Cleveland Water System Improvements	Oswego							
MOST – Building Renovation	Cortland							
Keator Block Redevelopment Project	Oswego							
NYMS 2 Project	Onondaga							
Baldwinsville Brewery Carbon Reduction	Onondaga							
Salina 1st, LLC Net Zero	Onondaga							
Alternative Fuels Building	Madison							
City of Oswego Park Improvement at Breitbeck	Oswego							
Osborne Library Exterior Stabilization Project	Cayuga							
Gutchess Lumber Park Phase 2 Development	Cortland							
Gustav Stickley House Phase 2	Onondaga							
Revitalization of Historic Oneida Community Mansion House	Madison							
St. Paul’s Downtown Living	Onondaga							
Trail Grooming Equipment 2019	Oswego							

— PART FIVE —
PARTICIPATION



PARTICIPATION

The CNYREDC is committed to including all members of our diverse communities in the regional economic development process. This includes holding multiple forums throughout the region, utilizing online methods of communication such as social media and our website, and working with our partners to spread the word on how individuals can be involved. The CNYREDC has also empowered several working groups whose efforts are vital to addressing our priority areas.

The CNYREDC does not work alone in its efforts to address the priority areas outlined in its strategic plan. By empowering individual working groups to serve a prominent and advisory role for both the council and in our communities, significant progress continues to be made each year. These work groups meet regularly to set goals for the year, perform outreach to stakeholders, and come up with solutions to some of the most pressing concerns in the region. Below is a listing of the CNYREDC working groups and their members.

Work Groups

- Agribusiness**
- Alliance for Economic Inclusion**
- Childcare Task Force**
- Environmental Justice Task Force**
- Downtown Revitalization Initiative: Auburn**
- Talent Task Force**
- Strategic Outreach**
- Workforce Development Initiative**

The Auburn DRI planning committee holds a public workshop in October of 2018 to gather feedback on the proposed projects. Photo Credit: Bergmann



Work Group Members

Agribusiness

Brian Anderson,
Economic Developer,
National Grid

Keven Bucklin,
COO Cayuga Milk Ingredients

James Fayle,
Regional Director,
ESD Central New York

Andrew Fish,
Vice President, CenterState CEO

Kipp Hicks,
Director, Madison County IDA

Dan Kolinski, Deputy Director
REDC, Central New York Region

Dan Palladino, President
Onondaga County Farm Bureau

Dave Rogers,
President, SUNY Morrisville

Tom Shephard, President,
Dairy Farmers of America

Genevieve Suits, Specialist,
Onondaga County Industrial
Development Agency

Nancy Weber, Chairwoman
Oswego County Dairy Promotion

Alliance for Economic Inclusion

Pastor Bernard Alex,
Victory Temple Fellowship Church

Luke Avery-Dougherty,
United Way of Central New York

Monica Brown, Onondaga County
Department of Social Services

Rickey Brown, Upstate Minority
Economic Alliance

James Fayle,
Empire State Development

Helen Hudson,
Syracuse Common Council

Otis Jennings

Chuck Mason, City of Auburn

Ryan McMahon,
Onondaga County Legislature

Duane Owens,
Onondaga County Department of
Facilities Management

Sharon Owens,
Southwest Community Center

Rita Paniagua, Molina Healthcare

Tim Penix, SUNY EOC

Roy Reehil,
Oswego County Legislature

Frank Ridzi, Central New York
Community Foundation

Justin Rudgick, City of Oswego

Alden Smith

David Sutkowy

Ahmeed Turner,
Say Yes to Education

Matt Whitman, Catholic Charities
of Cortland County

Childcare Task Force

Laurie Black,
Early Childcare Alliance

Karyn Burns-Gerling, MACNY

Pamela Caraccioli, SUNY Oswego

Sue Dale-Hall,
Child Development Council

Stephanie Fritz, SUNY Cortland

Nancy Gabriel, SUNY OCC

Kristina Gambitta, Cayuga Medical

Lindy Glennon, Cortland County
Community Action Program, Inc.

Zachary Griswold, Oswego County

Bob Haight, Cortland
County Chamber of Commerce

Daniel Kolinski,
Empire State Development
Corporation

Brandy Koproski,
Integrated Community
Planning of Oswego County, Inc.

Patricia Martin, SUNY OCC

Lori Shakow,
Child Care Solutions CNY

Richelle Singer,
Madison County CC&R

Brian Tobin, City of Cortland

Kelly Tobin, Cortland YWCA

Robin Walker,
Happy Hearts Child Care Inc.

Christina Wilson,
Integrated Community
Planning of Oswego County, Inc.

Environmental Justice Task Force

Aaron Baier, Executive Director,
Access To Independence of Cortland County, Inc.
Marian Brown, Director,
Center for Sustainability and the Environment
Karyn Burns-Gerling, MACNY
Pamela Caraccioli,
Deputy to the President, SUNY Oswego
Lisa Coward Davis, Board Member,
Cornell Cooperative Extension
Adam Effler, Executive Director,
Owasco Lake Watershed Management Council
Lindy Glennon, Executive Director CAPCO
Sid Hill, Onondaga Nation
Rodmon King,
Chief Diversity and Inclusion Officer, SUNY Oswego
Sarah Krisch, Planner, Madison County
Alison McCabe,
Education Advocacy Coordinator
Access To Independence of Cortland County, Inc.
Mike McMahon, Owner, EZ Acres Dairy Farm
Karen Noyes, Associate Planner, Oswego County
Sharon Owens, Deputy Mayor City of Syracuse
Katherine Spector,
Campus Sustainability Manager, SUNY Oswego
Dr. Lemir Teron, Professor, SUNY ESF
Gwen Webber-Mcleod, Owner, Gwen, Inc.

Downtown Revitalization Initiative: Auburn

CO-CHAIRS

Mayor Michael Quill,
City of Auburn
Tracy Verrier, Executive Director
Cayuga Economic Development Agency

MEMBERS

Joel Campagnola, Director, Nick's Ride 4 Friends
Councilor Dia Carabajal,
Councilwoman, City of Auburn
John Currier, President,
Currier Plastics,
Keith Cuttler, President and CEO
East Hill Family Medical,
Angela Daddabbo, Artistic Director,
Auburn Public Theater
Stephanie DeVito, Executive Director,
Downtown Auburn Business Improvement District
Brian Durant, President, Cayuga Community College
Andrew Fish, Senior Vice President, CenterState CEO
Reverend Patrick Heery, Pastor,
Westminster Presbyterian Church
James Hutchinson, Board Member,
Auburn Land Development Corporation
Demetrius Murphy, Vice President,
Lyons National Bank
Ray Richardson, Vice President, Cayuga Centers,
Case Manager, NAACP Auburn/Cayuga Branch

MUNICIPAL AND STATE STAFF SUPPORTING THE COMMITTEE

Jim Fayle, NYS Empire State Development
Patricia O'Reilly, NYS Homes and Community Renewal
Christina Selvek, Director of Capital Projects and
Grants, City of Auburn
Julie Sweet, NYS Department of State, Office of
Planning, Development, & Community Infrastructure

CONSULTING TEAM

Primary: Bergmann Associates
Support/Subs: Camoin Associates, STC Design,
Stuart Alexander and Associates, and
Sustainable Planning Design, LLC

Work Group Members *continued*

Talent Task Force

Chedy Hampson,
TCGPlayer.com (chair)

Jason Chiesa, New York State
Department of Labor

Eric Ennis, Adapt CNY

James Fayle, Empire State
Development

Chuck Greene, AIS

Janie Goddard, Jadak

David Goodness, Workforce
Development Institute

Michael Hudson, OBG

Meg O'Connell,
Allyn Family Foundation

Rachel Paddock, Saab USA

Rob Simpson, CenterState CEO

Mark Southwick, Huhtamaki

William Sympson, SRC

RESEARCH TEAM MEMBERS

Patrick Fiorenza, Adapt CNY

Karen Knapik-Scalzo, New York
State Department of Labor

David Mankiewicz, CenterState CEO

Tamara Rosanio, SyracuseCoE

Ben Sio, CenterState CEO

Chris Stassel, CenterState CEO

Strategic Outreach

James Fayle,
Empire State Development

Kara Jones, CenterState CEO

Daniel Kolinski,
Empire State Development

Greg Loh, City of Syracuse

Neil Murphy, SUNY College of
Environmental Science and Forestry

Tim Penix, SUNY EOC

Randall Wolken,
Manufacturers Association
of Central New York

Workforce Development Initiative

Pamela Caraccioli, Deputy to the
President, SUNY Oswego

Jason Chiesa,
Regional Representative,
Department of Labor

David Goodness,
Regional Director, CNY Region
Workforce Development Institute

Ocesa B. Keaton,
Executive Director,
Greater Syracuse H.O.P.E.

Tim Penix, Vice President/Director,
SUNY Syracuse EOC

Martha Ponge,
Director of Apprenticeship, MACNY

Rob Simpson, President & CEO,
CenterState CEO

Chena Tucker, Director,
Oswego County Workforce
Development Board

Colleen Viggiano, Deputy
Commissioner, OCM Boces

Engagement and Support of the Public and Local Officials

The CNYREDC understands the importance of community outreach and is committed to encouraging mass participation in the regional economic development process. Central New York is a diverse region with different needs and concerns in each of our communities. Our success as a region is tied directly to the inclusion of these diverse areas in the entire process. It is for this reason that public forums are held in each county every spring and why regional council meetings are moved between the counties. This approach allows more people to engage in the process and as a result leads to stronger applications.

Last year, six public forums were held that drew over 160 participants. These public forums provide an opportunity for community members to engage with the CNYREDC, ask questions about the CFA application, and receive back on potential projects. This, coupled with the diligence and hard work of the CNYREDC council members, helped Central New York become a top performing region again last year.

These events were so successful in 2018, that the effort was duplicated in 2019. Seven events were held across the region, drawing 116 in-person participants and an additional 177 views of the online stream. With technology constantly advancing, the CNYREDC plans to review methods for expanding the reach of these events throughout the region.

Location	Date	Number of Attendees
Auburn, Cayuga County	03/11/2019	13 In Person / 177 Online Views
Cortland, Cortland County	03/20/2019	16
Syracuse, Onondaga County	03/25/2019	2
Syracuse, Onondaga County	03/26/2019	5
Wampsville, Madison County	04/02/2019	11
Oswego, Oswego County	04/04/2019	48
Dewitt, Onondaga County	04/11/2019	21
TOTAL	7	293

Central New York Regional Director of Empire State Development, James Fayle, presents to potential CFA applicants at MACNY.



The CNYREDC also held multiple public meetings and two workshops throughout the year.

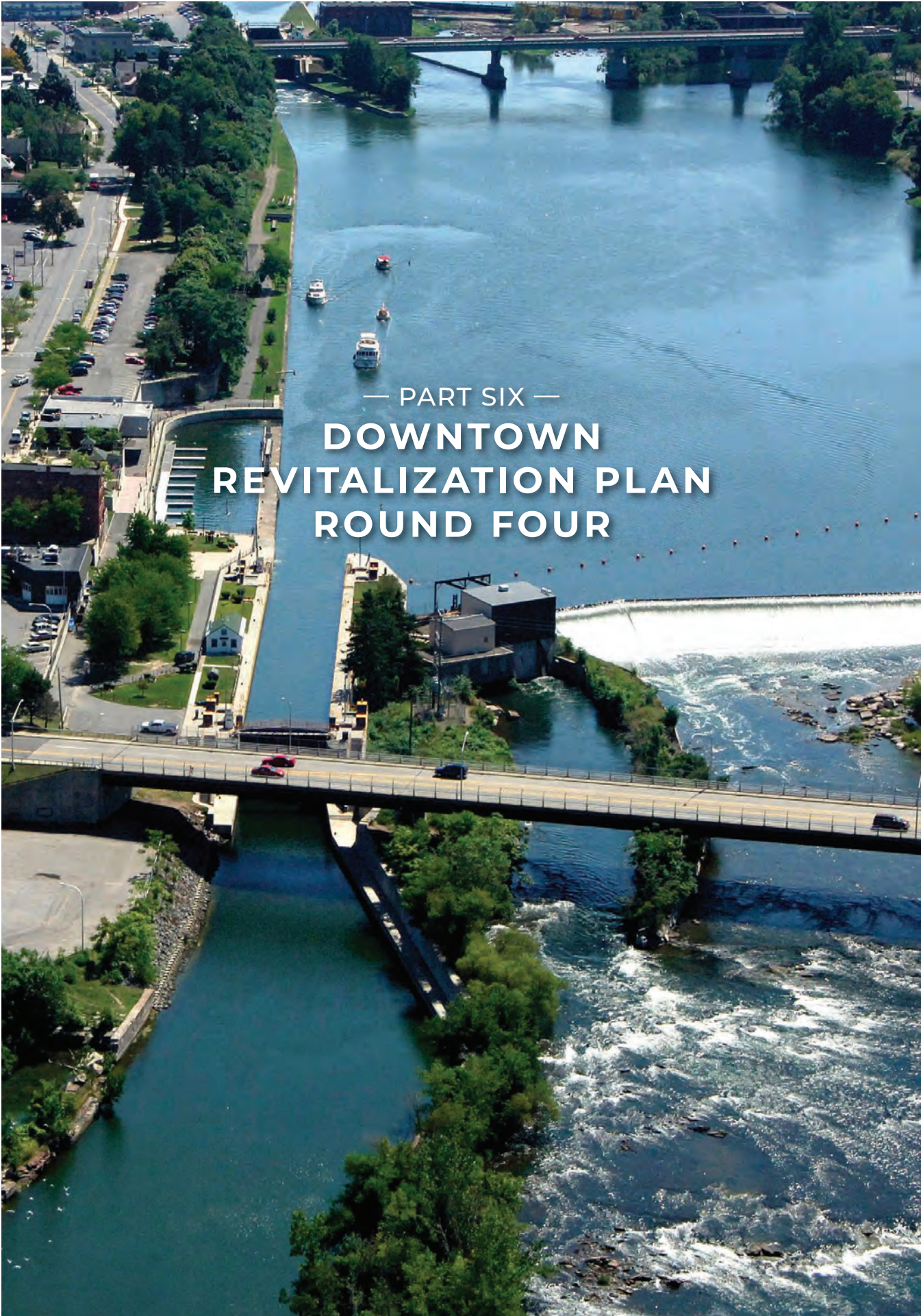
Location	Date	Number of Attendees
CNY REDC Meeting — SUNY Oswego Syracuse Campus, Syracuse	02/36/2019	47
Public Forum — Auburn, Cayuga County	03/11/2019	13 In Person / 177 Online Views
Public Forum — Cortland, Cortland County	03/20/2019	16
Public Forum — Syracuse, Onondaga County	03/25/2019	2
Public Forum — Syracuse, Onondaga County	03/26/2019	5
Public Forum — Wampsville, Madison County	04/02/2019	11
Public Forum — Oswego, Oswego County	04/04/2019	48
Public Forum — Dewitt, Onondaga County	04/11/2019	21
CNY REDC Meeting — Kallet Theatre, Pulaski	05/16/2019	65
CFA Workshop — Onondaga Community College, Syracuse	05/28/2019	30
CFA Workshop — Cayuga Community College, Auburn	06/21/2019	21
CNY REDC Meeting — Springside Inn, Auburn	07/11/2019	22
CNY REDC Meeting — Lake Ontario Conference Center, Oswego	08/27/2019	31
TOTAL	13	492

The CNYREDC holds a public meeting in May at the Kallet Theater in Pulaski, NY.





Bullfrog watching at Cazenovia Art Park. Photo Credit: Brittany Pfohl



— PART SIX —
**DOWNTOWN
REVITALIZATION PLAN
ROUND FOUR**

DOWNTOWN REVITALIZATION PLAN: FULTON

The City of Fulton in Oswego County has been selected as Central New York’s Round 4 DRI recipient. Their project readiness, public outreach and support, and ability to leverage private investment made this application rise to the top.

In August of this year, Governor Cuomo announced the city of Fulton as the winner of round four of the DRI competition. The City of Fulton is located along the Oswego River, an area rich in history. It is home to nationally registered historical sites, retail stores, restaurants, banks, service organizations, and cultural attractions, with recent development setting the stage for the redevelopment of vacant sites and brownfields, spurring growth in the fields of clean energy, health, biomedical and biosciences, financial services, agribusiness and food processing, advanced manufacturing, and destination tourism. The City aims to “Blaze New Trails” by building on this momentum in its historic downtown waterfront and NYS 481 corridor, enhancing natural and cultural attractions, and continuing to grow opportunity in local health, service, and manufacturing industries. With a boost from the DRI, the City of Fulton will strengthen the infrastructure necessary to support downtown businesses and create recreational and cultural opportunities attractive to visitors and residents alike.

Location and Boundary of City

The City of Fulton is divided by the Oswego River which runs south to north. Fulton’s DRI area will concentrate on the east side of the river along the Oswego River and Canal waterfront.

The boundary runs along the Oswego River from Oneida Street south to the former Nestle site and includes South First and South Second (NYS 481) Streets. This boundary was selected with community input and includes Fulton’s traditional downtown and the NYS 481 business district, which is the major gateway to the city.

It comprises an area of approximately 8 city blocks and two streets wide. The NYS 481 business district also includes Huhtamaki, a major manufacturer, many retail establishments, as well as the former Nestle site whose first tenant is the supermarket Aldi’s. The former Nestle site has opportunities from retail to medium scale manufacturing already subdivided and ready for development.

Mural in downtown Fulton. Photo Credit: City of Fulton



Rationale for Selection

The City of Fulton applied four straight years for the DRI award. Each year, the community took feedback from the Council and State to strengthen the application in the succeeding year. As they continually tweaked their application, they also encouraged input from community members and created partnerships with businesses throughout the city. This year's application incorporated all of this feedback into their year four application. Their persistence, ability to create partnerships, project readiness, and city-wide support helped this application stand above the others received.

Fulton's downtown revitalization play was chosen for the following reasons:

- Over the last five years, over \$90 million in new investment has occurred inside the DRI boundary. This has created momentum within the community to make their DRI plan a reality. This plan has the potential to leverage an additional \$61 million in projects that will truly transform the city and its downtown.
- Throughout the development of the plan, the DRI committee held strategic meetings with stakeholders, one-on-one meetings with business leaders, community leaders, property owners and developers, and those involved with workforce development. They used an open community engagement process that has resulted in a unified vision for downtown revitalization and waterfront development to develop this DRI application.
- The Fulton DRI application demonstrated strong project readiness. All said, 26 projects and initiatives could be ready to implement by fall of 2020. These projects will leverage tens of millions of dollars in private investment in three strategic locations: Canalview, NYS 481 Gateway, and Historic Downtown. These projects include improvements to municipal infrastructure, waterfront project investments, new affordable housing, investments in the NYS 481 corridor, and creating a vibrant, traditional downtown.

After reviewing the applications and hearing presentations from each of the communities, the Scoring Committee and CNYREDC both unanimously approved Fulton as this year's recommended city.

Importance of Downtown Revitalization in Advancing Regional Strategies

The plans for development in all areas of Fulton's downtown are targeting many of the visions and goals put forth by the Central New York REDC. The CNYREDC authored the Central New York Five Year Strategic Plan which outlined three priority goals:

- Strengthen Targeted Industry Concentrations that leverage unique economic assets
- Improve competitiveness in, and connections to, the Regional, National and Global Economies
- Revitalize our Region's Cores, Main Streets, and Neighborhoods

There is a high degree of alignment between the industries that drive the Fulton economy and those that drive Central New York. The goal of this DRI plan is to assist the major employers in Fulton to find the infrastructure, talent and community support that they need to be successful while adding to residents' cultural experience and quality of life. The execution of this plan will support local jobs, infuse more skilled labor into the local economy, and spur entrepreneurial growth.

Fulton is dependent on many regional resources, such as the Port of Oswego, the region's extensive rail, telecommunications and highway networks for its connections to the global economy. Additionally, Fulton has been a significant beneficiary of foreign direct investment (FDI) and many of its leading firms have foreign ownership and sell into global markets.

Making these investments in these key industries will also enable Fulton to capture more of the vehicle traffic that flows through the city on a daily basis and allow residents more options to shop and dine within the city limits to bolster the overall economy, enhance the city's ability to capture sales tax, and add to property values. This opportunity of Governor Cuomo's DRI application directly addresses the third goal in the CNYREDC's priority list.

Summary of Assets that Make City Unique

Fulton's DRI boundary contains many cultural and natural resources that are significant assets for the city. Central to the boundary is our beautiful scenic waterfront and historic district along the Oswego River and Canal in downtown Fulton. Many strategic planning initiatives are focused here including the 1997 Bridge-to-Bridge Plan and the NYS Canal Recreationway Plan and Canal Corridor Initiative that have resulted in the following waterfront revitalization projects that continue to beautify and enhance our city:

- Canal Landing Park and Gazebo
- Improved downtown vehicular access and parking
- Development of the Canal Landing Retail Center
- Improvement and expansion of the marina and docking facilities at Canal Park Marina
- A waterfront walkway, towpath trail, lighting, benches and interpretive signs along the marina and at Indian Point Landing

In addition, the northeastern DRI boundary encapsulates the expanding business district on highly accessible NYS 481 running parallel to the waterfront. To build on this foundation, Fulton is finalizing a Local Waterfront Revitalization Program (LWRP) Plan to guide future waterfront development. Included in this Plan are projects to link waterfront initiatives to Fulton's downtown and business districts; develop consistent, interpretive waterfront signage; construct multi-use walking trails; build on its ongoing city park improvements; and improve boating accessibility and Canal Landing Marina facilities, among others.



Overview of Community's Vision for Downtown Revitalization of City

The vision for the City of Fulton's Downtown Revitalization Initiative is to leverage Fulton's historic downtown waterfront and the economic drivers found in Fulton's health, service, and manufacturing industries and its innovative entrepreneurs to enhance the city's natural and cultural attractions. This will create an improved quality of life, new downtown living, retail, restaurants, entertainment and job opportunities.

Strategies to Guide Fulton's DRI:

- Bring needed jobs and economic development to Fulton's downtown and business districts through investment in anchor institutions, entrepreneurial growth, highway access, and mixed use.
- Enhance Fulton's cultural downtown experience.
- Invest in Fulton's waterfronts and capitalize on our access to the Oswego River and Canal and a growing multi-use walking trail network.
- Strengthen infrastructure for downtown businesses.
- Build on the cluster of legacy manufacturing.
- Enhance Fulton's downtown and gateway 481 corridor to welcome residents and visitors.
- Train the local labor force so they can qualify for newly-created and available jobs.

Central to the DRI boundary is the beautiful, scenic waterfront and historic district along the Oswego River and Canal in downtown Fulton.

Photo credit: City of Fulton

Preliminary Projects Identified

Potential DRI Investment Summary			
Project	Total Cost	DRI	Jobs Created / Retained
1. Case-Lee Historical Bed and Breakfast	\$775,000	\$155,000	5
2. CNY Drone Works	\$325,000	\$65,000	5
3. CNY Community Arts Center – Phase 3	\$330,000	\$66,000	6
4. Blue Moon Grill Rooftop Dining/Entertainment	\$250,000	\$50,000	16
5. Fulton Public Library Renovations	\$1,200,000	\$240,000	10
6. Downtown Fiber-Optic Upgrade and WiFi Installation	\$500,000	\$100,000	12
7. City of Fulton Multi-Use Trail System Construction	\$4,517,000	\$903,000	37
8. Canal Landing Marina Revitalization	\$2,275,000	\$455,000	10
9. Canalview Mall Renovations	\$195,000	\$39,000	6
10. Cayuga Community College BEST Student Center	\$400,000	\$80,000	5
11. Tavern on the Lock Expansion	\$127,500	\$25,500	4
12. Fulton Family Medicine	\$650,000	\$130,000	16
13. Eastern Shore Insurance Building Renovations	\$250,000	\$50,000	5/45
14. Dizzy Block Brewing	\$250,000	\$50,000	10
15. Riverside East Condominiums Housing/Retail Project	\$3,750,000	\$750,000	10
16. Oswego Health Urgent Care Expansion in Fulton	\$18,000,000	\$3,600,000	24
17. The Maples Assisted Living Facility	\$3,900,000	\$780,000	40
18. Huhtamaki Packaging Upgrades	\$2,058,000	\$411,600	40/450
19. OCIDA Manufacturing Building	\$3,975,000	\$795,000	30
20. Former Nestle Site Retail/Commercial Development	\$12,850,000	\$2,570,000	140
21. NYS 481 Pedestrian Crossings and Streetscaping	\$225,000	\$45,000	8
22. Gosch Electric Façade & New Construction	\$858,000	\$171,600	5
23. Indoor Family Fun Center/Sports Complex	\$2,157,000	\$431,400	23
24. King's Road Café and Coffee House	\$125,000	\$25,000	4
25. Fulton Historic District and Downtown Marketing	\$100,000	\$20,000	NA
26. Fulton Microenterprises/Small Business Loan Fund	\$1,000,000	\$200,000	100
Total	\$61,042,500	\$12,208,100	571/495

Members of the DRI Local Planning Committee

Joseph Fiumara, Executive Director,
Fulton Community Development Agency

Brittney Jerred, Fulton Footpaths Co-Chair
and LWRP Advisory Committee Member

Marie Mankiewicz, Fulton Footpaths Co-Chair
and LWRP Advisory Committee Member

David Mankiewicz,
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The CNYREDC would like to take a moment to acknowledge and thank those who made our 2019-2020 Progress Report so incredible:

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Photos

Report Cover

Madison County IDA (Top)

City Cortland; Cayuga Economic Development Agency; Elizabeth Judge, Visit Syracuse (Middle)
City of Oswego (Bottom)

Section 1 Cover

Visit Syracuse

Section 2 Cover

Mike Groll / Office of Governor Andrew M. Cuomo

Section 3 Cover

CenterState CEO

Section 4 Cover

Syracuse University

Section 5 Cover

Operation Oswego County, Inc.

Section 6 Cover

City of Fulton

Section 7 Cover

Visit Syracuse



— PART SEVEN —
APPENDIX

APPENDIX

In the following pages, find a list of all funded projects through the CNYREDC since 2011.

Our region is proud of the progress made over the last nine years and are excited to continue this success into the future. These projects demonstrate what is possible when we come together with intention and determination to make a difference in our communities. The CNYREDC is committed to incentivizing projects like these that while not always obvious or shiny, play a vital role in our expanding economy.

Progress Status Key

- Completed
 - On Schedule
 - Progressing Slowly
 - Concerns
 - Not Yet Executed
 - Canceled
-

Barn and Windmills. Photo Credit: Robert Shoemaker



Round	CFA #	Applicant	Project	Agency
Round 1	2090	Village of Fayetteville	Canal Landing Prk	Canals
Round 1	6684	Canal Society of NYS	Port Byron Restoration	Canals
Round 1	5319	C & S Engineers, Inc.	Worker Skills Upgrading	DOL
Round 1	7176	Welch Allyn, Inc.	Worker Skills Upgrading	DOL
Round 1	7417	Marquardt Switches, Inc.	Worker Skills Upgrading	DOL
Round 1	8451	IV4, Inc.	Worker Skills Upgrading	DOL
Round 1	5502	Syracuse University	Unemployed Worker	DOL
Round 1	6509	Madison-Oneida BOCES	Unemployed Worker	DOL
Round 1	5532	Springport (T)	Springport Comprehensive Plan	DOS
Round 1	3295	Skaneateles Aerodrome, LLC	Skaneateles Aerodrome: Taxiway Replacement, Hangar Construction, and Electrical Feed	DOT
Round 1	7424	City of Syracuse	Syracuse International Airport: Emergency Operations Center (EOC)	DOT
Round 1	7049	Port of Oswego Authority	East Terminal Connector Project	DOT
Round 1	7362	Finger Lakes Railway Corp.	Auburn Transload Terminal Improvement	DOT
Round 1	7438	The New York, Susquehanna and Western Railway Corp.	Cortland Transload Terminal	DOT
Round 1	4083	Onondaga County	Washington Street - Green Streets	EFC
Round 1	6089	The Research Foundation of SUNY at SUNY ESF	Gateway Building Green Roof	EFC
Round 1	7238	Village of East Syracuse	Roof Drain and Sump Pump Relocation	EFC
Round 1	7735	Onondaga County	Save the Rain Downspout Disconnection Program	EFC
Round 1	2711	CURRIER PLASTICS, INC.	Currier Plastics	ESD
Round 1	6274	Southside Community Coalition, Inc.	Southside Community Coalition Capital	ESD
Round 1	2711	CURRIER PLASTICS, INC.	Currier Plastics Excelsior	ESD
Round 1	5775	Cayuga Milk Ingredients, LLC	Cayuga Milk Ingredients, LLC	ESD
Round 1	6501	COOPER INDUSTRIES/CROUSE-HINDS DIV.	Cooper Crouse-Hinds Excelsior	ESD
Round 1	6715	FULTON THERMAL CORPORATION	Fulton Thermal Expansion	ESD
Round 1	7495	HUHTAMAKI, Inc.	Huhtamaki Excelsior	ESD
Round 1	8071	UNITED HEALTHCARE	United Healthcare - Excelsior RC1	ESD
Round 1	9570	C Speed, LLC	C Speed Excelsior	ESD
Round 1	6529	Onondaga County IDA	Clay Business Park	ESD
Round 1	7579	NYS HFA	James St Apts	ESD
Round 1	7943	NYS HFA	Greenway Apartments	ESD
Round 1	1983	EBAC, LLC	Owera Vineyards Capital	ESD
Round 1	4210	COR Development Company, LLC	COR Loguen Crossing Phase I	ESD
Round 1	4835	Musical Theatre Festival, Inc. dba Finger Lakes Musical Theatre Festival	Finger Lakes Musical Theatre Festival Capital	ESD
Round 1	5058	St. Joseph's Hospital Health Center	St. Joseph's Hospital Health Center Capital	ESD
Round 1	5641	Cortland Downtown Partnership	Cortland Downtown Partnership Capital	ESD
Round 1	5775	Cayuga Milk Ingredients, LLC	Cayuga Marketing Capital	ESD
Round 1	5986	Syracuse Economic Development Corporation	Sibley's Parking Garage Capital	ESD

Program	CFA Award	Total Project Cost	Funds Disbursed to Date	Status
NYS Canalway Grant Program	\$150,000	\$517,420	\$121,609.00	Blue
NYS Canalway Grant Program	\$150,000	\$960,100	\$-	Blue
Business Hiring and Training Incentives: Worker Skills Upgrading	\$13,128	\$13,128	\$-	Black
Business Hiring and Training Incentives: Worker Skills Upgrading	\$17,500	\$17,500	\$17,500.00	Blue
Business Hiring and Training Incentives: Worker Skills Upgrading	\$47,700	\$46,950	\$-	Black
Business Hiring and Training Incentives: Worker Skills Upgrading	\$49,115	\$48,050	\$31,250.00	Blue
Unemployed Worker Skills Training	\$50,000	\$50,000	\$36,250.00	Blue
Unemployed Worker Skills Training	\$42,000	\$40,000	\$24,647.50	Blue
Local Waterfront Revitalization	\$50,000	\$100,000	\$5,408.11	Blue
Aviation Bond Project	\$597,081	\$746,351	\$597,081.00	Blue
Aviation Bond Project	\$810,000	\$900,000	\$810,000.00	Blue
Rail & Port Bond Project	\$1,750,000	\$2,587,500	\$1,749,288.94	Blue
Rail & Port Bond Project	\$508,240	\$635,300	\$185,179.09	Blue
Rail & Port Bond Project	\$917,442	\$1,019,380	\$870,809.06	Blue
Green Innovation Grant Program	\$819,000	\$824,454	\$733,454.49	Blue
Green Innovation Grant Program	\$413,000	\$780,108	\$413,000.00	Blue
Green Innovation Grant Program	\$279,000	\$373,250	\$279,000.00	Blue
Green Innovation Grant Program	\$472,000	\$578,000	\$472,000.00	Blue
Economic Development Purposes Fund	\$750,000	\$19,820,500	\$750,000.00	Blue
Economic Development Purposes Fund	\$394,000	\$1,021,106	\$444,000.00	Blue
Excelsior Jobs Program	\$1,000,000	\$20,820,500	\$-	Green
Excelsior Jobs Program	\$1,022,845	\$71,247,944	\$95,745.00	Green
Excelsior Jobs Program	\$298,966	\$2,339,000	\$150,000.00	Green
Excelsior Jobs Program	\$349,000	\$2,600,000	\$-	Green
Excelsior Jobs Program	\$152,741	\$152,741	\$-	Black
Excelsior Jobs Program	\$1,652,414	\$1,652,214	\$-	Black
Excelsior Jobs Program	\$1,528,200	\$4,325,000	\$-	Black
Industrial Development Bond Cap	\$5,200,000	\$6,200,000	\$-	Black
Industrial Development Bond Cap	\$9,000,000	\$16,300,722	\$-	Blue
Industrial Development Bond Cap	\$14,000,000	\$23,676,933	\$9,000,000.00	Blue
Regional Council Capital Fund	\$994,000	\$4,046,977	\$14,000,000.00	Blue
Regional Council Capital Fund	\$3,600,000	\$4,084,900	\$994,000.00	Blue
Regional Council Capital Fund	\$751,450	\$6,500,000	\$-	Black
Regional Council Capital Fund	\$2,500,000	\$113,825,000	\$3,600,000.00	Green
Regional Council Capital Fund	\$500,000	\$955,863	\$-	Green
Regional Council Capital Fund	\$3,000,000	\$101,115,104	\$-	Blue
Regional Council Capital Fund	\$1,600,000	\$3,974,461	\$637,903.21	Green

Round	CFA #	Applicant	Project	Agency
Round 1	6016	COR Development Company, LLC	COR Inner Harbor Capital - Phase I	ESD
Round 1	6223	Nojaim, Inc.	Nojaim Capital	ESD
Round 1	6370	Ephesus Lighting, Inc.	Ephesus Technologies Capital	ESD
Round 1	6419	SUNY Upstate Medical University	CNY Biotechnology Accelerator Buildout Capital	ESD
Round 1	6529	Onondaga Convention Center Hotel Development Corporation	OCIDA-White Pine Commerce Park (Clay Business Park) - Capital	ESD
Round 1	6577	Inns of Aurora, LLC	Rowland House Capital	ESD
Round 1	6800	PDJ, Inc.	Johnson Brothers Lumber Aquaculture Capital	ESD
Round 1	6844	Cortland Plastics International	Cortland Plastics International Capital	ESD
Round 1	7375	Washington Street Partners, Inc.	Merchants Commons Capital	ESD
Round 1	7457	Syracuse Center of Excellence in Environmental	Syracuse University NYE - RIC Capital	ESD
Round 1	7544	CORTLAND COUNTY IDA	Cortland County Industrial Development Agency Capital	ESD
Round 1	7730	HealthWay Home Products, Inc.	HealthWay Home Products Capital	ESD
Round 1	8071	UNITED HEALTHCARE	United Healthcare Service Capital	ESD
Round 1	8217	Matt Industries, Inc.	Matt Industries Capital	ESD
Round 1	14064	ONONDAGA COUNTY COMMUNITY DEVELOPMENT	2011 ONONDAGA COUNTY ACCESS TO HOME PROGRAM	HCR
Round 1	14078	BISHOP SHEEN ECUMENICAL HOUSING FOUNDATION, INC.	TIOGA/TOMPKINS/CAYUGA	HCR
Round 1	14094	ARISE CHILD AND FAMILY SERVICE, INC.	SYRACUSE ACCESS TO HOME PROGRAM	HCR
Round 1	14142	Habitat for Humanity NYS	HFH-NYS 2011	HCR
Round 1	14176	Onondaga County	Onondaga County Neighborhood Rehab	HCR
Round 1	14177	Onondaga County	Onondaga County Purchase-Rehab	HCR
Round 1	14178	Cortland Housing Assistance Council	Cortland County Purchase-Rehab	HCR
Round 1	14179	Empire Housing & Development Corp.	Syracuse Purchase-Rehab Program	HCR
Round 1	14180	Southern Hills	Southern Hills First-Time Homebuyer	HCR
Round 1	14166	City of Cortland	City of Cortland Multi-Family Acquisition Rehabilitation Program	HCR
Round 1	14167	Town of Cortlandville	Town of Cortlandville Housing Rehabilitation Program	HCR
Round 1	14194	Village of Homer	Village of Homer Housing Rehabilitation Program	HCR
Round 1	14205	Town of Marathon	Town of Marathon Housing Rehabilitation Program	HCR
Round 1	14227	City of Oswego	City of Oswego Westside Disinfection Project	HCR
Round 1	14231	Village of Phoenix	Village of Phoenix Sanitary Sewer System Improvements	HCR
Round 1	4510	City of Cortland	ALPLA, Inc.	HCR
Round 1	6689	Madison County	NY Beef Farmer's Cooperative	HCR
Round 1	6887	Town of Aurelius	Construction of the Aurelius Wastewater Pump Station	HCR
Round 1	5357	Madison County	Madison County Microenterprise Assistance Program	HCR
Round 1	3621	Housing Visions Consultants, Inc.	S.E. Payne Cornerstone	HCR
Round 1	7604	Home Leasing, LLC	Centerville Court Apts	HCR
Round 1	8019	Housing Visions Unlimited	VanKeuren Square	HCR
Round 1	8723	Syracuse IV Star Redevelopment, LLC	Roosevelt & Hillside Apts	HCR

Program	CFA Award	Total Project Cost	Funds Disbursed to Date	Status
Regional Council Capital Fund	\$3,000,000	\$3,351,019	\$2,500,000.00	Blue
Regional Council Capital Fund	\$1,000,000	\$2,516,551	\$533,333.00	Blue
Regional Council Capital Fund	\$150,000	\$585,203	\$3,000,000.00	Green
Regional Council Capital Fund	\$1,950,000	\$18,050,936	\$1,000,000.00	Green
Regional Council Capital Fund	\$1,517,050	\$6,200,000	\$112,500.00	Yellow
Regional Council Capital Fund	\$250,000	\$8,395,585	\$-	Blue
Regional Council Capital Fund	\$150,000	\$1,710,000	\$-	Green
Regional Council Capital Fund	\$100,000	\$680,000	\$250,000.00	Blue
Regional Council Capital Fund	\$837,500	\$12,500,000	\$-	Blue
Regional Council Capital Fund	\$3,000,000	\$8,700,000	\$100,000.00	Blue
Regional Council Capital Fund	\$350,000	\$850,000	\$837,500.00	Black
Regional Council Capital Fund	\$100,000	\$900,000	\$3,000,000.00	Black
Regional Council Capital Fund	\$250,000	\$250,000	\$-	Black
Regional Council Capital Fund	\$150,000	\$632,000	\$-	Blue
Access to Home	\$300,000	\$375,000	\$-	Blue
Access to Home	\$300,000	\$480,000	\$150,000.00	Blue
Access to Home	\$300,000	\$326,691	\$300,000.00	Blue
Affordable Home Ownership Development Program (AHC)	\$900,000	\$3,815,433	\$299,550.00	Blue
Affordable Home Ownership Development Program (AHC)	\$300,000	\$1,000,000	\$120,493.00	Blue
Affordable Home Ownership Development Program (AHC)	\$300,000	\$1,830,000	\$900,000.00	Blue
Affordable Home Ownership Development Program (AHC)	\$375,000	\$1,635,000	\$300,000.00	Blue
Affordable Home Ownership Development Program (AHC)	\$875,000	\$3,320,500	\$282,000.00	Blue
Affordable Home Ownership Development Program (AHC)	\$360,000	\$1,524,660	\$371,809.00	Blue
CDBG - Housing	\$400,000	\$1,010,400	\$875,000.00	Blue
CDBG - Housing	\$400,000	\$400,000	\$330,000.00	Blue
CDBG - Housing	\$400,000	\$400,000	\$400,000.00	Blue
CDBG - Housing	\$400,000	\$400,000	\$400,000.00	Blue
CDBG - Public Infrastructure	\$300,000	\$2,299,534	\$398,637.00	Blue
CDBG - Public Infrastructure	\$400,000	\$7,200,000	\$400,000.00	Blue
Community Development Block Grant (CDBG) Economic Development	\$132,000	\$2,812,000	\$299,656.00	Blue
Community Development Block Grant (CDBG) Economic Development	\$250,239	\$1,405,239	\$400,000.00	Black
Community Development Block Grant (CDBG) Economic Development	\$750,000	\$835,000	\$132,000.00	Blue
Community Development Block Grant (CDBG) Economic Development Microenterprise	\$200,000	\$218,943	\$-	Blue
Federal Low Income Housing Tax Credit	\$770,000	\$10,215,070	\$744,889.00	Blue
Federal Low Income Housing Tax Credit	\$850,000	\$15,854,503	\$60,220.00	Blue
Federal Low Income Housing Tax Credit	\$579,877	\$11,402,628	\$770,000.00	Blue
Federal Low Income Housing Tax Credit	\$1,219,136	\$12,547,328	\$850,000.00	Blue

Round	CFA #	Applicant	Project	Agency
Round 1	14018	CAYUGA COUNTY HOMESITE DEVELOPMENT CORP.	MOBILE HOME REPLACEMENT FOR CAYUGA COUNTY	HCR
Round 1	14020	HOMESITE FUND, INC.	HOME REPAIR FOR CAYUGA COUNTY	HCR
Round 1	14063	HOME HEADQUARTERS, INC.	SYRACUSE NEIGHBORHOOD REVITALIZATION PROGRAM 2011	HCR
Round 1	14092	BISHOP SHEEN ECUMENICAL HOUSING FOUNDATION, INC.	CAYUGA	HCR
Round 1	3621	Housing Visions Consultants, Inc.	S.E. Payne Cornerstone	HCR
Round 1	7604	Home Leasing, LLC	Centerville Court Apts	HCR
Round 1	8019	Housing Visions Unlimited	VanKeuren Square	HCR
Round 1	14019	HOMESITE FUND, INC.	HOME REPAIR FOR CAYUGA COUNTY	HCR
Round 1	14022	STONELEIGH HOUSING, INC.	RESTORE 2011	HCR
Round 1	14079	ONONDAGA COUNTY COMMUNITY DEVELOPMENT	2011 ONONDAGA COUNTY RESTORE	HCR
Round 1	8570	Onondaga County	Cleaner Greener Communities Phase I: Regional Sustainability Planning Grants	NYSERDA3
Round 1	6511	Discovery Center of Science and Technology	MOST Roof Repair and Building Restoration	Parks
Round 1	2041	Howland Stone Store Museum	Stabilization and Rehabilitation	Parks
Round 1	6883	University Neighborhood Preservation Association, Inc.	BabcockShattuck Home Restoration	Parks
Round 1	5934	Lime Hollow Nature Center, Inc.	Osbeck Acquisition	Parks
Round 2	16216	Port of Oswego Authority	Port of Oswego Agriculture Handling Project	Ag_and_Markets
Round 2	18165	Madison County Agricultural Economic Development	Growing Upstate Food Hub	Ag_and_Markets
Round 2	15409	Central NY Jazz Arts Fndn	Cultivating Resources in the Arts for Value in our Economy (CRAVE) Festival and Conference	Arts
Round 2	17260	Syracuse University	Talent Agency	Arts
Round 2	18705	Everson Museum of Art	Gustav Stickley House	Arts
Round 2	18919	CNY Arts, Inc.	Initiative to Develop Audiences & Services, IDEAS	Arts
Round 2	19373	Erie Canal Museum	History Happens Here: Beeline to Bville	Arts
Round 2	13813	Village of Fayetteville	Canal Landing Park Phase 2	Canals
Round 2	16224	Village of Phoenix	Pavilion and Restrooms	Canals
Round 2	17416	Village of Marcellus	Wastewater Engineering Study	DEC
Round 2	19024	Town of Constantia	Sewer District Engineering Study	DEC
Round 2	18295	Currier Plastics, Inc.	Currier Plastics, Inc. - Existing Employee Training	DOL
Round 2	15301	Syracuse (C)	Bridge Removal at Onondaga Creek	DOS
Round 2	18474	Onondaga (Co)	Onondaga Loop the Lake Trail	DOS
Round 2	19472	Cayuga (Co)	Owasco Lake Watershed Management and Waterfront Revitalization Plan	DOS
Round 2	17080	Syracuse University	Carrier Dome Rainwater Harvesting and Reuse	EFC
Round 2	11906	Empire Farmstead Brewery, Inc.	Empire Farmstead Brewery Capital	ESD
Round 2	14507	3Gi Terminals, LLC	3Gi CNYIP Capital	ESD
Round 2	14628	WST33, LLC	WST33 Plaza of the Arts Capital	ESD
Round 2	15396	International Boxing Hall of Fame	International Boxing Hall of Fame Capital	ESD
Round 2	15513	Syracuse Community Health Center, Inc.	Syracuse Community Health Center Phase 1 Capital	ESD
Round 2	15814	GIS Information System, Inc. dba Polaris Library	Polaris Library Systems Capital	ESD

Program	CFA Award	Total Project Cost	Funds Disbursed to Date	Status
HOME	\$324,000	\$504,000	\$566,919.00	Blue
HOME	\$700,000	\$950,000	\$1,219,136.00	Blue
HOME	\$1,000,000	\$3,818,727	\$324,000.00	Blue
HOME	\$400,000	\$469,320	\$562,440.00	Blue
Housing Trust Fund	\$2,292,142	\$10,215,070	\$960,000.00	Blue
Housing Trust Fund	\$2,274,255	\$15,854,503	\$400,000.00	Blue
Housing Trust Fund	\$2,400,000	\$11,402,628	\$2,292,142.00	Blue
RESTORE	\$75,000	\$116,500	\$2,274,255.00	Blue
RESTORE	\$75,000	\$150,000	\$2,325,801.00	Blue
RESTORE	\$75,000	\$150,000	\$51,323.00	Blue
Cleaner, Greener Communities Regional Sustainability Planning Program	\$1,000,000	\$1,240,068	\$57,832.00	Blue
Heritage Areas System Acquisition, Development and Planning	\$300,000	\$533,300	\$75,000.00	Green
Historic Property Acquisition, Development and Planning	\$400,000	\$800,000	\$998,849.93	Green
Historic Property Acquisition, Development and Planning	\$200,000	\$773,000	\$245,890.00	Blue
Park Acquisition, Development and Planning	\$53,308	\$71,077	\$360,000.00	Blue
Agriculture Development Program	\$250,000	\$500,000	\$200,000.00	Blue
Agriculture Development Program	\$500,000	\$4,289,180	\$51,883.00	Green
Art Project Grant	\$62,000	\$88,000	\$250,000.00	Blue
Art Project Grant	\$58,375	\$116,750	\$308,679.00	Blue
Art Project Grant	\$50,000	\$100,000	\$18,600.00	Blue
Art Project Grant	\$150,000	\$300,000	\$17,512.00	Blue
Art Project Grant	\$100,000	\$200,000	\$15,000.00	Blue
NYS Canalway Grant Program	\$150,000	\$300,000	\$101,500.00	Blue
NYS Canalway Grant Program	\$50,000	\$100,000	\$30,000.00	Blue
CWSRF Engineering Planning Grant Program	\$30,000	\$37,500	\$-	Blue
CWSRF Engineering Planning Grant Program	\$30,000	\$37,500	\$-	Blue
Worker Skills Upgrading - Existing Employee Training	\$100,000	\$100,000	\$30,000.00	Blue
Local Waterfront Revitalization	\$485,000	\$970,000	\$30,000.00	Green
Local Waterfront Revitalization	\$75,000	\$150,000	\$25,608.10	Blue
Local Waterfront Revitalization	\$75,000	\$150,000	\$-	Blue
Green Innovation Grant Program	\$1,350,000	\$1,497,614	\$75,000.00	Blue
Empire State Development Grant Funds	\$550,000	\$9,297,330	\$74,990.01	Red
Empire State Development Grant Funds	\$420,000	\$2,070,000	\$1,347,614.17	Blue
Empire State Development Grant Funds	\$700,000	\$3,810,303	\$412,500.00	Blue
Empire State Development Grant Funds	\$1,000,000	\$3,250,000	\$420,000.00	Black
Empire State Development Grant Funds	\$3,100,000	\$17,536,812	\$700,000.00	Black
Empire State Development Grant Funds	\$100,000	\$580,000	\$-	Black

Round	CFA #	Applicant	Project	Agency
Round 2	16361	Syracuse University	Syracuse Stage Capital	ESD
Round 2	16552	400 South Salina Street, LLC	Sibley's Building Redevelopment Capital	ESD
Round 2	16560	U.S. Optical, LLC	U.S. Optical Capital	ESD
Round 2	16594	CITY OF CORTLAND	Cortland Downtown Parking Capital	ESD
Round 2	16678	LeMoyne College	LeMoyne College Science Capital	ESD
Round 2	16727	Sweet Spot Development	Camillus Mills Redevelopment Capital	ESD
Round 2	16781	RAPID RESPONSE MONITORING SERVICES, INC.	Rapid Response Monitoring Services Capital	ESD
Round 2	16964	Home HeadQuarters, Inc.	Prospect Place Mixed-Use Development Capital	ESD
Round 2	17145	The Research Foundation for State University of New York	SUNY College of ESF Biomass Cooperative Innovation Center Capital	ESD
Round 2	17219	City of Oneida	Elm Street Industrial Site Infrastructure	ESD
Round 2	17334	Design Concepts and Enterprises, LLC	Design Concepts and Enterprises Capital	ESD
Round 2	17361	Total Care, Inc.	Total Care Capital	ESD
Round 2	17597	Pall Corporation	Pall Finger Lakes Center of Excellence Capital	ESD
Round 2	17641	Vibrant Syracuse Spaces, LLC dba The Gear Factory	The Gear Factory Capital	ESD
Round 2	17696	Homer Soy Products, LLC	Homer Soy Products Capital	ESD
Round 2	17814	Solvay Iron Works, Inc.	Solvay Iron Works Capital	ESD
Round 2	17931	Oswego Health, Inc.	Fulton Medical Endoscopy Center Capital	ESD
Round 2	18165	Growing Upstate Food Hub, LLC	Growing Upstate Food Hub Capital	ESD
Round 2	18386	Ciotti Enterprises, Inc.	Ciotti Enterprises C&D Recycling Facility - EIP	ESD
Round 2	18404	The Research Foundation for State University of New York	CNY Biotechnology Accelerator M&E Capital	ESD
Round 2	18461	BO-MER PLASTICS, LLC	Bo-Mer Plastics Capital	ESD
Round 2	18808	Knowles Cazenovia, Inc., div. of Knowles Corporation	Knowles Cazenovia Expansion and Maryland Relocation	ESD
Round 2	19115	COR Development Company, LLC	COR Inner Harbor Infrastructure - Phase II Capital	ESD
Round 2	19138	Crouse Health Hospital	Crouse Hospital - Neonatal ICU Renovations Capital	ESD
Round 2	19145	COR Real Property Company, LLC	COR Real Property Company Capital	ESD
Round 2	19270	Community Memorial Hospital, Inc.	Community Memorial Hospital Capital	ESD
Round 2	19311	Central New York Raceway Park, Inc.	CNY Raceway Park Soft Costs Capital	ESD
Round 2	19667	WAKEFERN FOOD CORP.	South Avenue PriceRite Supermarket Capital	ESD
Round 2	19908	Syracuse University	SU Connective Corridor Facade Capital	ESD
Round 2	38181	Central New York Raceway Park, Inc.	CNY Raceway Park Infrastructure Capital	ESD
Round 2	18386	Ciotti Enterprises, Inc.	Ciotti Enterprises C&D Recycling Facility - EIP	ESD
Round 2	18603	North Brook Farms, Inc.	Powder Impression Molding Research - EIP	ESD
Round 2	18386	Ciotti Enterprises, Inc.	Ciotti Enterprises C&D Recycling Facility - EIP	ESD
Round 2	15814	GIS Information System, Inc. dba Polaris Library	Polaris Library Sytems Capital	ESD
Round 2	16781	RAPID RESPONSE MONITORING SERVICES, INC.	Rapid Response Monitoring Services Capital	ESD
Round 2	17334	Design Concepts and Enterprises, LLC	Design Concepts and Enterprises Capital	ESD
Round 2	17597	Pall Corporation	Pall Finger Lakes Center of Excellence Capital	ESD

Program	CFA Award	Total Project Cost	Funds Disbursed to Date	Status
Empire State Development Grant Funds	\$500,000	\$5,080,000	\$-	Black
Empire State Development Grant Funds	\$2,500,000	\$16,211,581	\$-	Green
Empire State Development Grant Funds	\$225,000	\$2,391,000	\$-	Blue
Empire State Development Grant Funds	\$250,000	\$655,000	\$-	Green
Empire State Development Grant Funds	\$2,000,000	\$18,848,886	\$225,000.00	Blue
Empire State Development Grant Funds	\$500,000	\$9,700,000	\$-	Blue
Empire State Development Grant Funds	\$1,200,000	\$26,990,000	\$2,000,000.00	Green
Empire State Development Grant Funds	\$320,000	\$14,765,520	\$500,000.00	Green
Empire State Development Grant Funds	\$245,000	\$1,461,638	\$900,000.00	Green
Empire State Development Grant Funds	\$1,000,000	\$1,992,000	\$-	Green
Empire State Development Grant Funds	\$100,000	\$349,764	\$244,215.00	Black
Empire State Development Grant Funds	\$150,000	\$1,162,400	\$-	Black
Empire State Development Grant Funds	\$500,000	\$8,584,571	\$-	Black
Empire State Development Grant Funds	\$680,000	\$1,406,794	\$-	Blue
Empire State Development Grant Funds	\$300,000	\$1,774,681	\$-	Black
Empire State Development Grant Funds	\$75,000	\$276,000	\$680,000.00	Black
Empire State Development Grant Funds	\$500,000	\$2,940,000	\$-	Black
Empire State Development Grant Funds	\$810,000	\$2,361,000	\$-	Green
Empire State Development Grant Funds	\$96,000	\$422,500	\$-	Yellow
Empire State Development Grant Funds	\$500,000	\$991,080	\$-	Green
Empire State Development Grant Funds	\$100,000	\$560,000	\$-	Blue
Empire State Development Grant Funds	\$500,000	\$5,469,074	\$491,080.91	Blue
Empire State Development Grant Funds	\$1,500,000	\$2,222,222	\$100,000.00	Black
Empire State Development Grant Funds	\$575,000	\$10,551,329	\$500,000.00	Green
Empire State Development Grant Funds	\$1,000,000	\$1,112,000	\$-	Black
Empire State Development Grant Funds	\$250,000	\$2,696,808	\$305,325.00	Blue
Empire State Development Grant Funds	\$2,000,000	\$1,404,000	\$-	Green
Empire State Development Grant Funds	\$600,000	\$4,824,404	\$250,000.00	Green
Empire State Development Grant Funds	\$250,000	\$275,000	\$850,000.00	Green
Empire State Development Grant Funds	\$1,000,000	\$16,048,720	\$-	Green
Environmental Investment Program - Capital	\$96,000	\$422,500	\$-	Black
Environmental Investment Program - RD & D	\$100,000	\$188,550	\$-	Black
Environmental Investment Program - Technical Assistance	\$96,000	\$422,500	\$-	Yellow
Excelsior Jobs Program	\$850,000	\$1,330,000	\$-	Black
Excelsior Jobs Program	\$1,300,000	\$27,090,000	\$-	Green
Excelsior Jobs Program	\$400,000	\$649,764	\$-	Black
Excelsior Jobs Program	\$300,000	\$8,384,571	\$-	Black

Round	CFA #	Applicant	Project	Agency
Round 2	17696	Homer Soy Products, LLC	Homer Soy Products Capital	ESD
Round 2	18808	Knowles Cazenovia, Inc., div. of Knowles Corporation	Knowles Cazenovia Expansion and Maryland Relocation	ESD
Round 2	16647	Cazenovia Area Community Development Association, Inc.	Cazenovia Beverage Trail Initial Marketing Project	ESD
Round 2	16916	Ithaca/Tompkins County Convention & Visitors Bureau	Finger Lakes Beer Trail Passport Program	ESD
Round 2	17639	Convention & Visitors Bureau of Oneida County, Inc.	Central New York Agri-Tourism Marketing Project	ESD
Round 2	18000	Town of Cortlandville	Precision Eforming Project	HCR
Round 2	17656	Town of Preble	Northeast Transformer Services (NETS)	HCR
Round 2	18449	Village of Homer	Homer Soybean Project	HCR
Round 2	14322	Center State Corporation for Economic Opportunity	Prospect Hill North Salina Revitalization Project	HCR
Round 2	14489	Village of Fair Haven	Fair Haven Downtown Rehabilitation Program	HCR
Round 2	15573	City of Cortland	Cortland Downtown Revitalization Program	HCR
Round 2	17558	Village of Marathon	Marathon Downtown Revitalization Program 2012	HCR
Round 2	12589	Center for the Arts of Homer, Inc.	Route 90 Scenic Byway Visitor Center and Historical Museum	HCR
Round 2	16029	Cortland Downtown Partnership	Cortland Repertory Theatre Downtown	HCR
Round 2	16481	Howland Stone Store Museum	Opendore Project	HCR
Round 2	18165	Cornell Cooperative Extension of Madison County	Growing Upstate Food Hub	HCR
Round 2	17796	Housing Visions Consultants, Inc.	Salina Crossing Project	HCR
Round 2	16454	SUNY ESF	Willow Biomass Crop Deployment	NYSERDA
Round 2	17461	Village of Skaneateles	Skaneateles Village Hall	NYSERDA
Round 2	18705	Everson Museum of Art of Syracuse and Onondaga County	Gustav Stickley House	Parks
Round 2	13826	Lime Hollow Nature Center	Lime Hollow BOCES Environmental Education Center	Parks
Round 2	14842	County of Oswego	Camp Zerbe Lodge Project	Parks
Round 2	15773	City of Auburn	Casey Falcon Park Improvement Project	Parks
Round 3	30451	National Abolition Hall of Fame and Museum	Smithfield Community Historic Landmark Internships	Arts
Round 3	32022	Syracuse Poster Project	Internship Funding	Arts
Round 3	27526	CNY Arts Inc	CNY Arts Economic Development 2013	Arts
Round 3	30913	Syracuse University Office of Arts	Arts Engage	Arts
Round 3	31073	Onondaga Historical Association	Ska nonh Planning	Arts
Round 3	27753	Town of Scriba	Town of Scriba Sewer System Engineering Study	DEC
Round 3	30128	Town of Fleming	Town of Fleming Wastewater Engineering Study	DEC
Round 3	31745	City of Cortland	City of Cortland Clint Street Sewer Study	DEC
Round 3	31919	Onondaga County Department of Water Environment Pr	Onondaga County Baldwinsville-Seneca Knolls Wastewater Treatment Plant Engineering Study	DEC
Round 3	32132	Village of Cleveland	Village of Cleveland Wastewater Engineering Study	DEC
Round 3	32368	Town of Sullivan	Town of Sullivan Engineering Study for East Sullivan Sewer District	DEC
Round 3	32383	City of Fulton	City of Fulton Wastewater Engineering Study	DEC
Round 3	31239	Tony Baird Electronics, Inc.	Quality Management and Operations Training	DOL
Round 3	31644	Indian Springs Mfg. Co. Inc.	Operations and ISO Quality Management Training	DOL

Program	CFA Award	Total Project Cost	Funds Disbursed to Date	Status
Excelsior Jobs Program	\$185,319	\$1,660,000	\$-	Black
Excelsior Jobs Program	\$2,000,000	\$6,891,534	\$-	Blue
Regional Tourism Marketing Grant Initiative (I LOVE NY Fund)	\$18,500	\$29,725	\$-	Blue
Regional Tourism Marketing Grant Initiative (I LOVE NY Fund)	\$40,500	\$40,500	\$-	Blue
Regional Tourism Marketing Grant Initiative (I LOVE NY Fund)	\$270,000	\$597,000	\$18,499.00	Blue
HCR - Community Development Block Grant (CDBG) - Small Business Assistance	\$70,000	\$182,050	\$40,500.00	Blue
HCR - Community Development Block Grant (CDBG) Economic Development	\$750,000	\$2,400,000	\$270,000.00	Blue
HCR - Community Development Block Grant (CDBG) Economic Development	\$315,000	\$2,015,000	\$70,000.00	Black
HCR - New York Main Street (NYMS)	\$241,875	\$1,179,755	\$749,982.00	Blue
HCR - New York Main Street (NYMS)	\$250,000	\$1,049,010	\$-	Blue
HCR - New York Main Street (NYMS)	\$250,000	\$2,351,000	\$134,004.00	Blue
HCR - New York Main Street (NYMS)	\$250,000	\$325,100	\$249,748.00	Blue
HCR - Rural Area Revitalization Projects (RARP)	\$200,000	\$375,700	\$220,000.00	Black
HCR - Rural Area Revitalization Projects (RARP)	\$200,000	\$560,886	\$238,750.00	Blue
HCR - Rural Area Revitalization Projects (RARP)	\$200,000	\$800,000	\$-	Blue
HCR - Rural Area Revitalization Projects (RARP)	\$200,000	\$4,062,088	\$200,000.00	Blue
HCR - Urban Initiatives (UI)	\$200,000	\$13,876,000	\$200,000.00	Black
NYSERDA - Regional Economic Development and GHG Reduction Program	\$397,831	\$546,656	\$200,000.00	Green
NYSERDA - Regional Economic Development and GHG Reduction Program	\$546,493	\$817,031	\$-	Green
Historic Property Acquisition, Development and Planning	\$500,000	\$3,418,806	\$318,356.66	Green
Park Acquisition, Development and Planning	\$383,253	\$509,760	\$496,766.00	Blue
Park Acquisition, Development and Planning	\$349,419	\$468,985	\$221,810.00	Green
Park Acquisition, Development and Planning	\$412,500	\$550,000	\$258,750.00	Blue
Arts Intern Workforce Development Program	\$6,370	\$9,100	\$383,252.00	Blue
Arts Intern Workforce Development Program	\$4,480	\$6,400	\$-	Blue
Arts, Culture & Heritage Project Grant	\$74,000	\$318,000	\$6,370.00	Blue
Arts, Culture & Heritage Project Grant	\$62,012	\$182,600	\$4,480.00	Blue
Arts, Culture & Heritage Project Grant	\$50,000	\$210,000	\$74,000.00	Blue
Engineering Planning Grant Program	\$24,000	\$30,000	\$62,012.00	Blue
Engineering Planning Grant Program	\$15,000	\$19,000	\$50,000.00	Blue
Engineering Planning Grant Program	\$24,000	\$30,000	\$24,000.00	Blue
Engineering Planning Grant Program	\$50,000	\$84,404	\$15,000.00	Blue
Engineering Planning Grant Program	\$24,000	\$30,000	\$24,000.00	Blue
Engineering Planning Grant Program	\$30,000	\$37,500	\$50,000.00	Blue
Engineering Planning Grant Program	\$28,720	\$35,900	\$21,790.77	Blue
Existing Employee Training Program	\$17,000	\$32,000	\$30,000.00	Blue
Existing Employee Training Program	\$12,480	\$19,410	\$28,720.00	Blue

Round	CFA #	Applicant	Project	Agency
Round 3	29456	Syracuse Jet Real Estate Management, LLC	Management and Operations Training	DOL
Round 3	30940	G. C. Hanford Manufacturing Company dba Hanford Pharmaceuticals	Operations and Technical Skills Training	DOL
Round 3	30940	G. C. Hanford Manufacturing Company dba Hanford Pharmaceuticals	Operations and Technical Skills Training	DOL
Round 3	29937	Oswego County Opportunities, Inc.	2013 CSBG JART	DOS
Round 3	31268	Village of Cayuga and Town of Aurelius	Water and Sewer Operations Consolidation	DOS
Round 3	27133	Cayuga (Co)	Emerson Park Improvements	DOS
Round 3	30953	Syracuse (C)	Onondaga Creek Bank Stabilization	DOS
Round 3	30958	Oswego (Co)	Central New York Region Recreation and Heritage Plan	DOS
Round 3	31688	Syracuse (C)	Onondaga Lake Access Improvements	DOS
Round 3	30273	Village of Fayetteville	Green Gateway	EFC
Round 3	24055	Inficon, Inc.	Inficon Capital	ESD
Round 3	26769	Queensboro Farm Products, Inc.	Queensboro Farm Products Equipment Capital	ESD
Round 3	26825	Cayuga County	Cayuga County - Dredging Little Sodus Bay Capital	ESD
Round 3	26876	YMCA of Greater Syracuse, Inc.	NW Family YMCA Capital	ESD
Round 3	27128	Discovery Center of Science & Technology dba MOST	MOST Energy Exhibit Capital I	ESD
Round 3	27308	Filtration Lab USA, Inc. dba Northland Filter International	Northland Filter Equipment Capital	ESD
Round 3	28057	Southern Graphic Systems	Southern Graphic System Equipment Excelsior	ESD
Round 3	28556	CNY Fabrication, LLC	G.A. Braun Capital	ESD
Round 3	28685	MARQUARDT SWITCHES, INC.	Marquardt Switches Global Technology Center Capital	ESD
Round 3	28902	Near Westside Initiative, Inc.	Near Westside Initiative Case 3 Unit Saltmakers Capital	ESD
Round 3	29292	Johnston Paper Company, Inc.	Johnston Paper Capital	ESD
Round 3	29358	706 North Clinton, LLC	706 North Clinton Redevelopment Capital	ESD
Round 3	30940	G.C. HANFORD MFG., CO.	G.C. Hanford Manufacturing Capital	ESD
Round 3	31097	Central New York Raceway Park, Inc.	CNY Raceway Park Construction Capital	ESD
Round 3	31108	C'Ville Cafe, Inc./Byrne Dairy	C'Ville Cafe, Inc. Capital	ESD
Round 3	31329	COR Real Property Company, LLC	COR - Loguen Crossing Capital	ESD
Round 3	31424	Syracuse Community Health Center, Inc.	Syracuse Community Health Center- Phase 2 Capital	ESD
Round 3	31471	Ariston Dairy Products, LLC	Ariston Dairy Products Capital	ESD
Round 3	31772	L. & J.G. Stickley, Inc.	L. & J.G. Stickley – Excelsior	ESD
Round 3	31812	CORTLAND LINE	Cortland Line Holdings Capital	ESD
Round 3	31926	Cazenovia College	Cazenovia College Capital	ESD
Round 3	31959	TRW TRANSPORTATION ELECTRONICS DIV	TRW Automotive Capital	ESD
Round 3	32093	PEMCO Washington, LLC	PEMCO Washington, LLC Capital	ESD
Round 3	32160	Onondaga County Department of Water Environment Protection	Baldwinsville-Seneca Knolls Wastewater Treatment Plant Capital	ESD
Round 3	32195	Syracuse University	Syracuse University Facade Phase III	ESD
Round 3	32530	Marc P. Pietropaoli MD PC	Victory Sports Medicine Complex Capital	ESD
Round 3	37136	TESSY PLASTICS	Tessy Plastics Excelsior	ESD

Program	CFA Award	Total Project Cost	Funds Disbursed to Date	Status
New Hire (On-the-Job) Training	\$9,440	\$7,000,000	\$12,424.71	Black
New Hire (On-the-Job) Training	\$47,919	\$8,000,000	\$9,780.00	Black
Unemployed Worker Training	\$50,000	\$8,000,000	\$-	Black
Community Services Block Grant	\$93,358	\$116,698	\$-	Blue
Local Government Efficiency Program	\$292,545	\$325,050	\$-	Green
Local Waterfront Revitalization Program	\$102,876	\$205,752	\$93,358.00	Blue
Local Waterfront Revitalization Program	\$332,000	\$664,000	\$152,072.00	Green
Local Waterfront Revitalization Program	\$65,000	\$130,000	\$102,876.00	Blue
Local Waterfront Revitalization Program	\$720,000	\$1,440,000	\$-	Green
Green Innovation Grant Program	\$557,100	\$616,193	\$65,000.01	Blue
Empire State Development Grant Funds	\$1,000,000	\$20,000,000	\$-	Green
Empire State Development Grant Funds	\$250,000	\$984,900	\$554,292.57	Black
Empire State Development Grant Funds	\$15,000	\$15,000	\$-	Black
Empire State Development Grant Funds	\$985,000	\$21,533,000	\$-	Green
Empire State Development Grant Funds	\$100,000	\$420,000	\$-	Green
Empire State Development Grant Funds	\$50,000	\$325,000	\$492,500.00	Green
Empire State Development Grant Funds	\$200,000	\$2,202,858	\$61,400.00	Black
Empire State Development Grant Funds	\$1,500,000	\$10,935,000	\$-	Green
Empire State Development Grant Funds	\$600,000	\$5,412,105	\$-	Green
Empire State Development Grant Funds	\$1,000,000	\$1,880,000	\$1,500,000.00	Green
Empire State Development Grant Funds	\$300,000	\$7,653,797	\$462,000.00	Green
Empire State Development Grant Funds	\$500,000	\$8,874,854	\$-	Blue
Empire State Development Grant Funds	\$1,000,000	\$7,320,000	\$225,000.00	Black
Empire State Development Grant Funds	\$750,000	\$20,522,100	\$500,000.00	Green
Empire State Development Grant Funds	\$500,000	\$4,600,000	\$-	Black
Empire State Development Grant Funds	\$750,000	\$24,435,000	\$-	Orange
Empire State Development Grant Funds	\$850,000	\$4,100,000	\$-	Black
Empire State Development Grant Funds	\$900,000	\$6,511,302	\$-	Black
Empire State Development Grant Funds	\$500,000	\$3,345,000	\$-	Black
Empire State Development Grant Funds	\$150,000	\$685,000	\$-	Green
Empire State Development Grant Funds	\$500,000	\$2,222,000	\$-	Green
Empire State Development Grant Funds	\$200,000	\$1,985,000	\$-	Black
Empire State Development Grant Funds	\$2,500,000	\$18,270,508	\$325,000.00	Yellow
Empire State Development Grant Funds	\$150,000	\$738,800	\$-	Green
Empire State Development Grant Funds	\$200,000	\$220,000	\$-	Green
Empire State Development Grant Funds	\$800,000	\$5,418,000	\$-	Black
Empire State Development Grant Funds	\$250,000	\$6,536,000	\$-	Black

Round	CFA #	Applicant	Project	Agency
Round 3	38194	U.S. Concrete and Block Company, Inc.	U.S. Concrete and Block Company Capital	ESD
Round 3	26272	Syracuse Fiber Recycling, LLC	Syracuse Fiber Recycling Capital	ESD
Round 3	32549	CORNELL COOPERATIVE EXTENSION	Madison County Malting Feasibility Study	ESD
Round 3	31711	CATHOLIC CHARITIES	Urban Partnership for Economic Opportunity Working Capital	ESD
Round 3	24055	Inficon, Inc.	Inficon Excelsior (2)	ESD
Round 3	26769	Queensboro Farm Products, Inc.	Queensboro Farm Products Equipment Capital	ESD
Round 3	27308	Filtration Lab USA, Inc. dba Northland Filter International	Northland Filter Equipment Capital	ESD
Round 3	28057	Southern Graphic Systems	Southern Graphic System Equipment Excelsior	ESD
Round 3	30940	G.C. HANFORD MFG., CO.	G.C. Hanford Manufacturing -Excelsior	ESD
Round 3	31471	Ariston Dairy Products, LLC	Ariston Dairy Products Capital	ESD
Round 3	31772	L. & J.G. Stickley, Inc.	L. & J.G. Stickley – Excelsior	ESD
Round 3	37136	TESSY PLASTICS	Tessy Plastics Excelsior	ESD
Round 3	38194	U.S. Concrete and Block Company, Inc.	U.S. Concrete and Block Company Excelsior	ESD
Round 3	26837	Finger Lakes Beer Trail Marketing and Tourism Associates, LLC	Finger Lakes Beer Trail Working Capital	ESD
Round 3	27128	Discovery Center of Science & Technology dba MOST	MOST Energy Exhibit Capital I	ESD
Round 3	27526	CNY Arts, Inc. (fka Cultural Resources Council)	CNY Arts Economic Development 2013 Working Capital	ESD
Round 3	29456	Syracuse Jet Real Estate Management, LLC	Syracuse Jet Facility Capital	ESD
Round 3	29974	FINGER LAKES ASSOCIATION, INC.	Wine Water and Wonders Working Capital	ESD
Round 3	30031	Cayuga Wine Trail, Inc.	Cayuga Lake Wine Trail Northern PA Working Capital	ESD
Round 3	31372	CenterState Corporation for Economic Opportunity	CNY Branding Working Capital	ESD
Round 3	31946	Town of DeWitt	Willis Carrier Recreation Center Capital	ESD
Round 3	32628	Finger Lakes Trail Conference	Finger Lakes Trail and NYS Parks Working Capital	ESD
Round 3	27876	CenterState CEO	Central New York Innovation Hot Spot	ESD
Round 3	27295	Town of Sandy Creek	Town of Sandy Creek Water District No. 2	HCR
Round 3	27579	Onondaga County Community Development Division	Village of Camillus Main St Program	HCR
Round 3	27618	Village of Homer	Homer NY Main Street 2	HCR
Round 3	28622	Downtown Committee of Syracuse, Inc.	City of Syracuse NYMS	HCR
Round 3	29203	Village of Phoenix	State Street Improvement Project	HCR
Round 3	30407	Cayuga Economic Development Agency	John Street Restoration	HCR
Round 3	30667	Syracuse Model Neighborhood Corp	Salina Street Building Renovation	HCR
Round 3	31977	Everson Museum of Syracuse and Onondaga County	Gustav Stickley House Restoration	HCR
Round 3	29356	Onondaga Community College Foundation	Summer Success Academy	HESC
Round 3	29757	City of Cortland	Cortland Zoning Analysis	NYSERDA
Round 3	30900	City of Syracuse	Zoning Ordinance Revisions	NYSERDA
Round 3	31214	Central New York Regional Planning and Development Board	Vision CNY Regional Partnership For Comprehensive Planning Project	NYSERDA
Round 3	26840	3Gi CNYIP, Inc.	Freight Center In Syracuse	NYSERDA
Round 3	31256	COR Inner Harbor Company, LLC	Mixed Use Development In Syracuse	NYSERDA

Program	CFA Award	Total Project Cost	Funds Disbursed to Date	Status
Empire State Development Grant Funds	\$350,000	\$10,650,000	\$-	Black
Environmental Investment Program - Capital	\$250,000	\$581,542	\$-	Black
ESD - Strategic Planning and Feasibility Studies	\$30,500	\$30,500	\$-	Black
ESD Technical Assistance and Training Grants - Opportunity Agenda Projects	\$100,000	\$222,435	\$-	Blue
Excelsior Jobs Program	\$2,000,000	\$19,000,000	\$-	Green
Excelsior Jobs Program	\$43,000	\$890,000	\$100,000.00	Black
Excelsior Jobs Program	\$325,000	\$600,000	\$-	Green
Excelsior Jobs Program	\$200,000	\$2,202,858	\$-	Black
Excelsior Jobs Program	\$100,000	\$6,320,000	\$-	Black
Excelsior Jobs Program	\$857,000	\$5,611,302	\$-	Black
Excelsior Jobs Program	\$475,000	\$3,320,000	\$-	Black
Excelsior Jobs Program	\$1,500,000	\$7,786,000	\$-	Black
Excelsior Jobs Program	\$1,000,000	\$1,000,000	\$197,977.46	Green
Market New York	\$198,000	\$198,000	\$180,000.00	Blue
Market New York	\$180,000	\$500,000	\$100,000.00	Blue
Market New York	\$100,000	\$318,000	\$-	Blue
Market New York	\$810,000	\$5,810,000	\$197,750.29	Green
Market New York	\$200,000	\$300,000	\$50,000.00	Blue
Market New York	\$50,000	\$54,778	\$365,583.50	Blue
Market New York	\$370,000	\$659,000	\$77,385.00	Blue
Market New York	\$247,500	\$2,500,000	\$82,108.00	Blue
Market New York	\$82,710	\$91,900	\$679,617.00	Blue
New York State Business Incubator and Innovation Hot Spot Support Program	\$250,000	\$2,250,000	\$600,000.00	Green
HCR - Community Development Block Grant (CDBG) - Public Infrastructure	\$600,000	\$1,658,000	\$200,000.00	Blue
HCR - New York Main Street (NYMS)	\$200,000	\$501,935	\$200,000.00	Blue
HCR - New York Main Street (NYMS)	\$200,000	\$344,600	\$199,089.00	Blue
HCR - New York Main Street (NYMS)	\$200,000	\$20,885,000	\$186,277.00	Blue
HCR - New York Main Street (NYMS)	\$187,071	\$245,811	\$150,000.00	Blue
HCR - Urban Initiatives (UI)	\$150,000	\$482,439	\$-	Blue
HCR - Urban Initiatives (UI)	\$150,000	\$377,606	\$-	Black
HCR - Urban Initiatives (UI)	\$150,000	\$2,214,606	\$46,211.00	Black
College Access Challenge Grant	\$50,000	\$210,592	\$-	Blue
Cleaner Greener Communities (CGC), Phase II Implementation Grants, Category 2: Comprehensive Planning	\$112,000	\$150,000	\$167,716.00	Green
Cleaner Greener Communities (CGC), Phase II Implementation Grants, Category 2: Comprehensive Planning	\$300,000	\$549,000	\$390,000.00	Green
Cleaner Greener Communities (CGC), Phase II Implementation Grants, Category 2: Comprehensive Planning	\$390,000	\$520,000	\$126,750.00	Blue
Cleaner Greener Communities (CGC), Phase II Implementation Grants, Category 3: Sustainability Projects	\$1,000,000	\$3,432,000	\$1,343,000.00	Green
Cleaner Greener Communities (CGC), Phase II Implementation Grants, Category 3: Sustainability Projects	\$1,343,000	\$474,800,000	\$71,753.71	Green

Round	CFA #	Applicant	Project	Agency
Round 3	31854	Oswego City County Youth Bureau	Oswego AmeriCorps	ONCS
Round 3	27555	Housing Visions Unlimited	Housing Visions Unlimited SNAP Opportunities Program	OTDA
Round 3	30514	Peoples Community Development Corporation	Save 711: The Benediction Cafe	Parks
Round 3	27115	Village of Cazenovia	Lakeland Park Planning and Development	Parks
Round 3	27617	City of Cortland	Wickwire Pool	Parks
Round 3	31413	Village of Lacona	Lacona Park Project	Parks
Round 3	28084	Kasoag Trailblazers, Inc.	Trail Grooming Equipment	Parks
Round 4	40484	Cortland Repertory Theatre	Downtown Performance Art Facility	Arts
Round 4	41888	Light Work	Lighting and Creative Artist Workstations	Arts
Round 4	40501	Auburn Public Theater	Cinema Innovation Project	Arts
Round 4	42183	Everson Museum of Art	'Prendergast to Pollock' Exhibition Support	Arts
Round 4	42740	Syracuse Opera	Glory Denied Project	Arts
Round 4	40883	City of Syracuse	Canalway Trail	Canals
Round 4	40388	Town of Sullivan	Bridgeport Sewer District Extension No. 1	DEC
Round 4	40773	Onondaga County Department of Water Environment Pr	Meadowbrook Limestone WWTP Enhanced Wet Weather Operations Planning	DEC
Round 4	40904	Onondaga County Dept. of Water Environment Protect	Erie Boulevard Storage System Investigation for Water Quality Enhancement	DEC
Round 4	42411	Village of Homer	Village of Homer Sewer System Inflow and Infiltration Study	DEC
Round 4	42524	Village of Central Square	Village of Central Square Wastewater Treatment Plant Improvements	DEC
Round 4	42603	Cayuga Community College	Advanced Manufacturing Technician Training	DOL
Round 4	41170	Cayuga/Seneca Community Action Agency, Inc.	Employment Pathways Project	DOS
Round 4	42082	City of Cortland	Smart Water Network	DOS
Round 4	39949	DeWitt (T)	ReConnecting the Erie Canalway - A Call for Innovative Thinking	DOS
Round 4	40881	Syracuse (C)	Onondaga Creek Public Access Improvements	DOS
Round 4	40009	The Research Foundation for SUNY with a place of b	Green ARB	EFC
Round 4	37541	Stonewell Bodies Machine, Inc.	Stonewell Bodies Machine Capital	ESD
Round 4	38740	Home Headquarters, Inc.	Home Headquarters Capital	ESD
Round 4	38746	VG Rentals, Inc.	VG Rentals Capital	ESD
Round 4	39018	Colgate University	Colgate University Center for Art and Culture	ESD
Round 4	39396	Altmar Genesee, LLC	Tailwater Barn Banquet Facility Capital	ESD
Round 4	39512	US Intercorp, LLC	US Intercorp Capital	ESD
Round 4	39774	20/East, LLC	20/East Agritourism Capital	ESD
Round 4	39866	Adirondack Cookie Co., Inc. dba Corso's Cookies	Corsos Cookies- New Plant	ESD
Round 4	39911	Paradise Companies 2, LLC	Excellus 2014- Paradise Companies II Capital	ESD
Round 4	39913	Central New York Enterprise Development Corp.	Quasi Equity Loan Program Capital	ESD
Round 4	39934	SBB, Inc.	SBB Capital	ESD
Round 4	39965	Common Space Development, Inc.	CommonSpace Capital	ESD
Round 4	40033	Onondaga County	Onondaga County Carnegie Building Rehabilitation Capital	ESD

Program	CFA Award	Total Project Cost	Funds Disbursed to Date	Status
New York State AmeriCorps Program	\$128,588	\$207,348	\$169,352.14	Green
SNAP Opportunities	\$100,000	\$200,000	\$-	Blue
Historic Property Acquisition, Development and Planning	\$250,000	\$912,368	\$10,711.00	Green
Park Acquisition, Development and Planning	\$22,000	\$44,000	\$171,585.00	Blue
Park Acquisition, Development and Planning	\$500,000	\$915,000	\$450,000.00	Blue
Park Acquisition, Development and Planning	\$48,979	\$65,305	\$7,260.00	Blue
Recreational Trails Program	\$127,200	\$159,000	\$7,000.00	Blue
Artistic Program Capital Equipment - Round 4	\$7,000	\$14,000	\$35,000.00	Blue
Artistic Program Capital Equipment - Round 4	\$35,000	\$73,633	\$54,600.00	Blue
Arts, Culture & Heritage Project Grant - Round 4	\$54,600	\$195,191	\$30,000.00	Blue
Arts, Culture & Heritage Project Grant - Round 4	\$30,000	\$100,000	\$47,600.00	Blue
Arts, Culture & Heritage Project Grant - Round 4	\$47,600	\$127,865	\$-	Blue
NYS Canalway Grant Program	\$45,000	\$90,000	\$19,920.00	Blue
Engineering Planning Grant Program	\$19,920	\$24,900	\$28,689.60	Blue
Engineering Planning Grant Program	\$28,690	\$35,862	\$50,000.00	Blue
Engineering Planning Grant Program	\$50,000	\$96,737	\$30,000.00	Blue
Engineering Planning Grant Program	\$30,000	\$37,500	\$20,000.00	Blue
Engineering Planning Grant Program	\$20,000	\$25,000	\$12,500.00	Blue
Unemployed Worker Training Program	\$100,000	\$151,600	\$84,275.53	Blue
Community Services Block Grant	\$115,098	\$143,873	\$589,586.90	Blue
Local Government Efficiency Program	\$600,000	\$1,927,280	\$111,353.87	Blue
Local Waterfront Revitalization Program	\$124,000	\$248,000	\$-	Green
Local Waterfront Revitalization Program	\$370,000	\$740,000	\$-	Green
Green Innovation Grant Program	\$500,000	\$-	\$-	Black
Empire State Development Grant Funds	\$300,000	\$3,349,500	\$-	Black
Empire State Development Grant Funds	\$260,000	\$2,571,000	\$700,000.00	Green
Empire State Development Grant Funds	\$700,000	\$4,625,366	\$-	Blue
Empire State Development Grant Funds	\$750,000	\$19,798,100	\$200,000.00	Black
Empire State Development Grant Funds	\$200,000	\$2,000,000	\$-	Blue
Empire State Development Grant Funds	\$1,000,000	\$1,000,000	\$15,000.00	Black
Empire State Development Grant Funds	\$30,000	\$167,215	\$-	Green
Empire State Development Grant Funds	\$400,000	\$2,000,000	\$2,315,000.00	Black
Empire State Development Grant Funds	\$2,315,000	\$20,097,776	\$250,000.00	Blue
Empire State Development Grant Funds	\$500,000	\$550,000	\$-	Blue
Empire State Development Grant Funds	\$150,000	\$3,000,000	\$225,000.00	Black
Empire State Development Grant Funds	\$225,000	\$1,555,215	\$-	Blue
Empire State Development Grant Funds	\$350,000	\$3,400,000	\$4,000,000.00	Green

Round	CFA #	Applicant	Project	Agency
Round 4	40213	County of Oneida	Oneida County Radar Installation	ESD
Round 4	40747	Cazenovia Hospitality, LLC	Cazenovia Hospitality Capital	ESD
Round 4	40944	LeMoyne College	LeMoyne College Coyne Building Capital	ESD
Round 4	41162	Bauer Performance Lacrosse, Inc.	Bauer Performance Lacrosse Capital	ESD
Round 4	41216	Sunoco, Inc.	Sunoco Truck Scale and Entrance Capital	ESD
Round 4	41295	Onondaga Historical Association	Onondaga Historical Association - Iroquois Heritage Center Capital II	ESD
Round 4	41345	Hardwood Transformations, Inc.	Hardwood Transformations Engineered Flooring Capital	ESD
Round 4	41464	Onondaga County Department of Water Environment Protection	Inner Harbor/ North Side Sanitary Sewer Capital	ESD
Round 4	41709	EBAC, LLC	Owera Farm Winery II Capital	ESD
Round 4	41726	Town of Clay	Town of Clay- Three Rivers Point Improvements	ESD
Round 4	41908	Good Nature Brewing, Inc.	Good Nature New Farm Brewery Facility Capital	ESD
Round 4	41970	Empire Housing and Development Corporation	Inner Harbor Veteran's Housing & One-Stop Center Capital	ESD
Round 4	42074	Crouse Health Hospital	Crouse Hospital Emergency Department Capital	ESD
Round 4	42129	City of Auburn	City of Auburn- Smart Grid Implementation Capital	ESD
Round 4	42179	Infinity Armory, LLC	SKY Armory Phase II	ESD
Round 4	42277	The Brewster Inn	Banquet Hall and Inn Expansion	ESD
Round 4	42295	St. Joseph's Hospital Health Center	Northside Training and Entrepreneurship Center Capital	ESD
Round 4	42427	538 Erie Boulevard West, LLC	CG Meaker Redevelopment Capital	ESD
Round 4	42641	Syracuse Community Hotel, Inc., dba Marriott Downtown Syracuse	Syracuse Community Hotel Redevelopment Capital	ESD
Round 4	42685	The Cortland Companies	Cortland Company Capital	ESD
Round 4	43032	Oran Station Brewing Supplies, LLC	Oran Station Capital	ESD
Round 4	43271	Redhouse Arts Center, Inc.	Redhouse Arts and Culture Complex Capital	ESD
Round 4	41093	Central New York Enterprise Development Corp.	Selkirk Point Redevelopment Planning & Design Capital	ESD
Round 4	42704	COUNTY OF OSWEGO IDA	Oswego IDA Incubator Working Capital	ESD
Round 4	42946	Syracuse Economic Development Corporation	Shalimar Properties - Working Capital	ESD
Round 4	35685	Euphony Inc.	Euphony Audio and Speech Technology	ESD
Round 4	37541	Stonewell Bodies Machine, Inc.	Stonewell Bodies Machine Capital	ESD
Round 4	39512	US Intercorp, LLC	US Intercorp Excelsior	ESD
Round 4	39934	SBB Inc.	SBB Excelsior	ESD
Round 4	42685	The Cortland Companies	Cortland Company Capital	ESD
Round 4	43032	Oran Station Brewing Supplies, LLC	Oran Station Capital	ESD
Round 4	39358	CNY Arts, Inc. (fka Cultural Resources Council)	CNY Arts Economic Development Working Capital	ESD
Round 4	41295	Onondaga Historical Association	Onondaga Historical Association - Iroquois Heritage Center Capital I	ESD
Round 4	41908	Good Nature Brewing, Inc.	Good Nature New Farm Brewery Facility Capital	ESD
Round 4	42079	Oswego County Department of Community Development, Tourism & Planning	Lake Ontario Cross Regional Promotion Working Capital	ESD
Round 4	42488	Cortland Downtown Partnership	Ski Cortland Capital	ESD
Round 4	43279	CenterState Corporation for Economic Opportunity	Syracuse Destination Brand Marketing Working Capital	ESD

Program	CFA Award	Total Project Cost	Funds Disbursed to Date	Status
Empire State Development Grant Funds	\$2,000,000	\$18,920,000	\$1,280,000.00	Blue
Empire State Development Grant Funds	\$1,280,000	\$10,491,351	\$-	Blue
Empire State Development Grant Funds	\$1,500,000	\$8,750,000	\$-	Green
Empire State Development Grant Funds	\$20,000	\$150,000	\$200,000.00	Black
Empire State Development Grant Funds	\$200,000	\$1,000,000	\$77,432.00	Blue
Empire State Development Grant Funds	\$80,000	\$320,000	\$-	Green
Empire State Development Grant Funds	\$125,000	\$495,000	\$-	Green
Empire State Development Grant Funds	\$960,000	\$4,800,000	\$-	Green
Empire State Development Grant Funds	\$200,000	\$1,570,000	\$-	Green
Empire State Development Grant Funds	\$400,000	\$400,000	\$250,000.00	Black
Empire State Development Grant Funds	\$250,000	\$965,000	\$-	Blue
Empire State Development Grant Funds	\$750,000	\$750,000	\$-	Black
Empire State Development Grant Funds	\$2,000,000	\$34,845,678	\$-	Green
Empire State Development Grant Funds	\$1,200,000	\$6,202,531	\$-	Green
Empire State Development Grant Funds	\$400,000	\$1,100,000	\$-	Green
Empire State Development Grant Funds	\$300,000		\$-	Green
Empire State Development Grant Funds	\$360,000	\$4,129,320	\$1,000,000.00	Green
Empire State Development Grant Funds	\$1,000,000	\$5,936,519	\$-	Blue
Empire State Development Grant Funds	\$3,645,000	\$73,532,128	\$-	Green
Empire State Development Grant Funds	\$225,000	\$645,000	\$-	Black
Empire State Development Grant Funds	\$25,000	\$611,200	\$-	Black
Empire State Development Grant Funds	\$900,000	\$7,100,000	\$-	Green
ESD - Strategic Planning and Feasibility Studies	\$100,000	\$210,000	\$30,000.00	Green
ESD - Strategic Planning and Feasibility Studies	\$30,000	\$30,000	\$25,000.00	Blue
ESD - Strategic Planning and Feasibility Studies	\$25,000	\$50,000	\$-	Blue
Excelsior Jobs Program	\$150,000	\$534,650	\$-	Green
Excelsior Jobs Program	\$400,000	\$3,449,500	\$-	Black
Excelsior Jobs Program	\$750,000	\$750,000	\$96,003.00	Black
Excelsior Jobs Program	\$200,000	\$1,313,985	\$-	Black
Excelsior Jobs Program	\$100,000	\$520,000	\$-	Black
Excelsior Jobs Program	\$100,000	\$686,200	\$-	Black
Market New York	\$100,000	\$134,000	\$-	Blue
Market New York	\$80,000	\$320,000	\$100,000.00	Blue
Market New York	\$100,000	\$1,165,000	\$80,000.00	Blue
Market New York	\$190,440	\$255,000	\$100,000.00	Green
Market New York	\$840,000	\$1,450,000	\$-	Blue
Market New York	\$375,000	\$585,000	\$90,000.00	Blue

Round	CFA #	Applicant	Project	Agency
Round 4	42349	City of Cortland	City of Cortland Otter Creek Culvert Repairs	HCR
Round 4	41872	City of Cortland	Microenterprise Assistance Program	HCR
Round 4	38896	Village of Weedsport	Main Street Program Renovations	HCR
Round 4	39901	Onondaga County	Village of Jordan Main St Program	HCR
Round 4	40510	City of Auburn	Auburn Floors Anchor Project	HCR
Round 4	41392	Near West Side Initiative, Inc.	West Fayette Main Street Project	HCR
Round 4	40851	CNY Arts Center, Inc.	Case Lee House Feasibility Study	HCR
Round 4	42442	City of Oneida	City of Oneida Downtown Feasibility Studies	HCR
Round 4	39724	City of Cortland	Downtown Market Analysis	HCR
Round 4	39729	City of Cortland	City Wide Pedestrian and Bicycle Improvement Plan	NYSERDA
Round 4	40394	City of Oswego	Route 104 Complete Streets Plan	NYSERDA
Round 4	42070	Central New York Regional Planning & Development Board	Central New York Inland Port Wetlands Mitigation Bank Pilot Project	NYSERDA
Round 4	38740	Home Headquarters, Inc.	Syracuse Smart Regrowth Sustainable Corners	NYSERDA
Round 4	38834	George Rebecca Barnes Foundation	Facility Upgrades	Parks
Round 4	38968	Town of DeWitt	Willis Carrier Recreation Center	Parks
Round 4	42140	Finger Lakes Land Trust, Inc.	Skaneateles Highlands Acquisition and Enhancement Project	Parks
Round 5	50281	Symphoria	Sound Stops Musical Performances	Arts
Round 5	51185	CNY Arts	Regional Audience Engagement	Arts
Round 5	51988	Everson Museum of Art	Helen Levitt: In the Street	Arts
Round 5	53415	Onondaga Historical Association	Stickley House Planning	Arts
Round 5	53194	Stone Quarry Hill Art Park	Expanded Operational Capacity	Arts
Round 5	53654	Parents Promoting Dance	Expanded Programmatic Capacity	Arts
Round 5	54204	Canal Society of New York State	Expanded Operational Capacity	Arts
Round 5	57048	Open Hand Theater	Expanded Marketing Capacity	Arts
Round 5	57330	Syracuse Children's Theatre	Expanded Development and Operational Capacity	Arts
Round 5	57401	Children's Museum of Oswego	Expanded Organizational Capacity	Arts
Round 5	51848	Village of Cazenovia	Lakeland Park Hand Boat Launch	Canals
Round 5	55912	The Village of Baldwinsville	Baldwinsville Boat Launch	Canals
Round 5	51961	Town of Hamilton	Town of Hamilton Salt Storage Facility	DEC
Round 5	54500	Cayuga County Soil and Water Conservation District	Owasco Lake Watershed Road Ditch Stabilization	DEC
Round 5	54694	Town of DeWitt	Syracuse Urbanized Area Comprehensive Storm Sewer Mapping Project	DEC
Round 5	56262	Town of Cicero	Town of Cicero Oxbow Road Bank Stabilization	DEC
Round 5	56539	Cortland County Soil and Water Conservation District	Town of Lapeer Flint Road Culvert Replacement	DEC
Round 5	51892	Falso Industries, Inc.	Manufacturing Improvement Training	DOL
Round 5	52516	Pathfinder Industries, Inc.	Quality Training	DOL
Round 5	53896	Felix Schoeller North America Inc.	Machine Operator Training	DOL
Round 5	41990	Cayuga (V)	Zoning Revisions	DOS

Program	CFA Award	Total Project Cost	Funds Disbursed to Date	Status
HCR - Community Development Block Grant (CDBG) - Public Infrastructure	\$600,000	\$815,000	\$375,000.00	Blue
HCR - Community Development Block Grant (CDBG) Microenterprise	\$200,000	\$225,000	\$600,000.00	Blue
HCR - New York Main Street (NYMS)	\$250,000	\$447,600	\$200,000.00	Blue
HCR - New York Main Street (NYMS)	\$200,000	\$403,021	\$103,355.00	Blue
HCR - New York Main Street (NYMS)	\$250,000	\$4,070,788	\$172,398.00	Blue
HCR - New York Main Street (NYMS)	\$250,000	\$6,796,139	\$250,000.00	Blue
HCR - New York Main Street Technical Assistance (NYMS-TA)	\$20,000	\$21,000	\$152,393.00	Black
HCR - New York Main Street Technical Assistance (NYMS-TA)	\$20,000	\$21,000	\$-	Blue
HCR - Community Development Block Grant (CDBG) - Community Planning	\$50,000	\$53,000	\$20,000.00	Blue
Cleaner Greener Communities (CGC), Phase II Implementation Grants, Category 2: Planning & Technical Assistance - Round 2 (CFA Round 4)	\$39,000	\$52,000	\$48,587.00	Green
Cleaner Greener Communities (CGC), Phase II Implementation Grants, Category 2: Planning & Technical Assistance - Round 2 (CFA Round 4)	\$225,000	\$300,000	\$-	Blue
Cleaner Greener Communities (CGC), Phase II Implementation Grants, Category 2: Planning & Technical Assistance - Round 2 (CFA Round 4)	\$249,750	\$333,000	\$225,000.00	Green
Cleaner Greener Communities (CGC), Phase II Implementation Grants, Category 3: Sustainability Projects - Round 2 (CFA Round 4)	\$1,555,000	\$2,311,000	\$127,500.00	Green
Historic Property Acquisition, Development and Planning	\$300,000	\$400,000	\$27,498.00	Green
Park Acquisition, Development and Planning	\$500,000	\$7,014,235	\$-	Green
Park Acquisition, Development and Planning	\$306,525	\$613,050	\$-	Blue
Council on the Arts - Arts, Culture and Heritage New Initiatives - Implementation (Round 5)	\$40,500	\$95,000	\$267,746.94	Blue
Council on the Arts - Arts, Culture and Heritage New Initiatives - Implementation (Round 5)	\$63,000	\$375,000	\$40,500.00	Blue
Council on the Arts - Arts, Culture and Heritage New Initiatives - Implementation (Round 5)	\$31,500	\$106,000	\$63,000.00	Blue
Council on the Arts - Arts, Culture and Heritage New Initiatives - Planning (Round 5)	\$48,906	\$2,400,000	\$31,500.00	Blue
Council on the Arts - Workforce Investment (Round 5)	\$49,500	\$106,000	\$48,906.00	Blue
Council on the Arts - Workforce Investment (Round 5)	\$40,000	\$50,000	\$49,500.00	Blue
Council on the Arts - Workforce Investment (Round 5)	\$49,500	\$144,000	\$32,000.00	Blue
Council on the Arts - Workforce Investment (Round 5)	\$26,100	\$38,157	\$-	Blue
Council on the Arts - Workforce Investment (Round 5)	\$49,500	\$62,400	\$26,100.00	Blue
Council on the Arts - Workforce Investment (Round 5)	\$35,400	\$47,200	\$49,500.00	Blue
NYS Canalway Grant Program	\$70,000	\$71,225	\$35,400.00	Blue
NYS Canalway Grant Program	\$37,000	\$74,000	\$-	Blue
Water Quality Improvement Project (WQIP) Program	\$255,000	\$340,000	\$-	Blue
Water Quality Improvement Project (WQIP) Program	\$210,000	\$302,000	\$241,330.49	Green
Water Quality Improvement Project (WQIP) Program	\$168,000	\$224,000	\$50,000.00	Blue
Water Quality Improvement Project (WQIP) Program	\$75,000	\$100,000	\$168,000.00	Green
Water Quality Improvement Project (WQIP) Program	\$131,067	\$171,492	\$67,500.00	Green
Existing Employee Training Program	\$18,000	\$18,000	\$105,451.98	Black
Existing Employee Training Program	\$17,000	\$30,000	\$-	Blue
New Hire Training Program	\$50,000	\$8,500,000	\$17,000.00	Black
Local Waterfront Revitalization Program	\$25,000	\$50,000	\$-	Blue

Round	CFA #	Applicant	Project	Agency
Round 5	50368	Cayuga (Co)	Village of Union Springs and Town of Springport Waterfront Revitalization Plan	DOS
Round 5	53261	Cicero (T)	Bennett Street Installation of Streetscape Improvements	DOS
Round 5	53350	Madison (Co)	Old Erie Canal Waterfront Revitalization Plan	DOS
Round 5	54132	Cayuga (Co)	Owasco Lake Watershed Management Plan Implementation - Incorporation of the EPA Nine Key Elements	DOS
Round 5	56311	Syracuse (C)	Seneca Turnpike Corridor	DOS
Round 5	56389	Cleveland (V)	Dock Rehabilitation	DOS
Round 5	56924	Oswego (C)	Waterfront Feasibility Study	DOS
Round 5	53374	Onondaga Community College	OCC Green Gateway and Living Lab	EFC
Round 5	53879	Atlantic States Legal Foundation	Revitalizing Urban Vacant Properties for Green Stormwater Infrastructure	EFC
Round 5	56367	City of Cortland	Cortland Green Street Retrofit	EFC
Round 5	49727	400 West Division Street, LLC	Solar Street Mixed-Use	ESD
Round 5	50896	Crouse Health Hospital	Chemical Dependency Treatment Facility	ESD
Round 5	51126	Town of DeWitt	Town of DeWitt Multi-Sports Complex	ESD
Round 5	51292	Tony Baird Electronics, Inc.	Tony Baird Electronics Capital	ESD
Round 5	52423	Inns of Aurora, LLC	Inns of Aurora New Hotel Facilities	ESD
Round 5	52673	Giovanni Food Co., Inc.	Giovanni Food Consolidation and Upgrade	ESD
Round 5	52738	Near Westside Initiative, Inc.	Neighborhood Performance Infrastructure Facility	ESD
Round 5	52960	Visiting Nurse Association of Central New York, Inc.	VNA-Continuing Care Call Center	ESD
Round 5	53109	Sunoco, Inc.	Sunoco - Malted Barley Capital	ESD
Round 5	53428	Empire Farmstead Brewery, Inc.	Brewery Expansion Capital	ESD
Round 5	53471	Farm It Out Produce, Inc.	Farm It Out Produce	ESD
Round 5	53896	Felix Schoeller North America, Inc.	Felix Schoeller Silicone Coating Line	ESD
Round 5	54146	Ascension Gaming Network, Inc.	Ascension Gaming Network Facility and Equipment	ESD
Round 5	54394	SR Energy, LLC	SR Energy Integrated Biomass Processing Facility	ESD
Round 5	54781	900 East Fayette Group, LLC	900 East Fayette Group Capital	ESD
Round 5	54969	CEA Holdings, Inc., dba CEA Fresh Farms	CEA Fresh Farms Indoor Farm	ESD
Round 5	55153	Syracuse Lighting Company, LLC	Syracuse Lighting Company Brewery & Mixed-Use	ESD
Round 5	55232	Syracuse 727, LLC (formerly Varsity BLVD, LLC)	Syracuse 727, LLC (formerly Varsity BLVD South Crouse Avenue) Capital	ESD
Round 5	55272	Cortland Plastics International	Cortland Plastics Capital	ESD
Round 5	55282	Prima Terra Properties, LLC	Prima Terra - Crossroads New Hampton Inn and Out Parcels	ESD
Round 5	55627	The Kimberly at Grant Boulevard, LLC	Kimberly Enterprise Center	ESD
Round 5	55667	Morse Manufacturing Co., Inc.	Morse Manufacturing - Building and Equipment	ESD
Round 5	55760	Empire Housing and Development Corporation	The Inner Harbor One-Stop Veterans Center	ESD
Round 5	55787	Earned Visibility, Inc.	Earned Visibility- Terakeet Relocation	ESD
Round 5	55924	Housing Visions Consultants, Inc.	Crescent Commons Commercial Development Capital	ESD
Round 5	55932	Gelesis, Inc.	Gelesis Facilities and Equipment	ESD
Round 5	56255	COR Van Rensselaer Street Company, LLC	Van Rensselaer Street Mixed-Use Construction Capital	ESD

Program	CFA Award	Total Project Cost	Funds Disbursed to Date	Status
Local Waterfront Revitalization Program	\$58,000	\$116,000	\$10,075.91	Green
Local Waterfront Revitalization Program	\$121,500	\$243,000	\$52,200.01	Blue
Local Waterfront Revitalization Program	\$83,000	\$190,007	\$94,998.69	Green
Local Waterfront Revitalization Program	\$35,000	\$70,000	\$10,069.40	Green
Local Waterfront Revitalization Program	\$475,500	\$951,000	\$16,130.23	Green
Local Waterfront Revitalization Program	\$400,000	\$2,147,500	\$-	Orange
Local Waterfront Revitalization Program	\$132,250	\$265,411	\$-	Blue
Green Innovation Grant Program	\$711,000	\$780,000	\$-	Blue
Green Innovation Grant Program	\$1,100,000	\$2,492,453	\$711,000.00	Yellow
Green Innovation Grant Program	\$837,374	\$1,917,790	\$242,043.78	Yellow
Empire State Development Grant Funds	\$1,000,000	\$8,000,000	\$-	Green
Empire State Development Grant Funds	\$1,000,000	\$17,220,000	\$-	Green
Empire State Development Grant Funds	\$100,000	\$1,200,000	\$-	Green
Empire State Development Grant Funds	\$52,500	\$93,510	\$-	Green
Empire State Development Grant Funds	\$1,500,000	\$15,500,000	\$-	Green
Empire State Development Grant Funds	\$700,000	\$8,115,000	\$-	Green
Empire State Development Grant Funds	\$200,000	\$1,056,000	\$-	Green
Empire State Development Grant Funds	\$900,000	\$11,997,600	\$-	Blue
Empire State Development Grant Funds	\$700,000	\$14,844,072	\$900,000.00	Blue
Empire State Development Grant Funds	\$250,000	\$1,275,000	\$700,000.00	Black
Empire State Development Grant Funds	\$275,000	\$1,381,830	\$-	Black
Empire State Development Grant Funds	\$1,200,000	\$8,250,000	\$-	Black
Empire State Development Grant Funds	\$50,000	\$2,430,000	\$-	Green
Empire State Development Grant Funds	\$500,000	\$69,200,000	\$-	Black
Empire State Development Grant Funds	\$250,000	\$7,945,764	\$-	Green
Empire State Development Grant Funds	\$3,000,000	\$62,982,000	\$-	Black
Empire State Development Grant Funds	\$800,000	\$6,810,000	\$-	Yellow
Empire State Development Grant Funds	\$1,100,000	\$44,379,384	\$-	Green
Empire State Development Grant Funds	\$250,000	\$1,250,000	\$-	Green
Empire State Development Grant Funds	\$1,000,000	\$14,216,586	\$187,500.00	Blue
Empire State Development Grant Funds	\$1,100,000	\$23,216,224	\$1,000,000.00	Green
Empire State Development Grant Funds	\$500,000	\$4,500,000	\$-	Green
Empire State Development Grant Funds	\$1,200,000	\$6,530,000	\$-	Black
Empire State Development Grant Funds	\$600,000	\$3,600,000	\$-	Yellow
Empire State Development Grant Funds	\$750,000	\$12,727,701	\$-	Orange
Empire State Development Grant Funds	\$2,000,000	\$28,000,000	\$-	Black
Empire State Development Grant Funds	\$2,500,000	\$38,910,000	\$-	Black

Round	CFA #	Applicant	Project	Agency
Round 5	56313	Whitlock Partners Ltd	Whitlock- South Salina Street	ESD
Round 5	56317	McNeil Development Company, LLC	McNeil & Co. Insurance Office Campus	ESD
Round 5	56382	JPW Structural Contracting, Inc.	JPW Structural Contracting- Paint Bay	ESD
Round 5	56398	Lake View Manufacturing, LLC, dba Aurora Shoe Company	Aurora Shoe Company Capital	ESD
Round 5	56466	Triad Recycling and Energy, Corp.	Triad Recycling- Recycling Facility	ESD
Round 5	56926	COUNTY OF OSWEGO IDA	Oswego County IDA Incubator	ESD
Round 5	56983	Gear Motions, Inc.	Gear Motions, Nixon Gear Division Capital	ESD
Round 5	57225	Interface Performance Materials, Inc.	Interface Performance Materials Production Line	ESD
Round 5	57237	Community Memorial Hospital, Inc.	Community Memorial Hospital- Emergency Department	ESD
Round 5	57367	Life of Reilley Distilling Company	Life of Reilley Distilling Capital	ESD
Round 5	57502	Lake Ontario Water Park, Inc.	Lake Ontario Water Park Capital	ESD
Round 5	57662	Syracuse University	National Veterans Resource Complex Capital I	ESD
Round 5	57946	Power Guardian New York	Power Guardian Green Energy	ESD
Round 5	57955	Park Avenue Lantern Corporation	The Dietz at Leavenworth Park Capital	ESD
Round 5	53073	City of Cortland	City of Cortland Main Street Feasibility Study Working Capital	ESD
Round 5	55106	Syracuse Regional Airport Authority	Hancock Airport Planning Study	ESD
Round 5	56482	Village of Phoenix	Village of Phoenix Marina Capital	ESD
Round 5	43112	INFITEC INC	Infitec Training	ESD
Round 5	52673	Giovanni Food Co., Inc.	Giovanni Food Consolidation and Upgrade	ESD
Round 5	53896	Felix Schoeller North America, Inc.	Felix Schoeller Silicone Coating Line	ESD
Round 5	54146	TCGplayer, Inc.	TCGplayer Facility and Equipment	ESD
Round 5	54394	SR Energy, LLC	SR Energy Integrated Biomass Processing Facility	ESD
Round 5	54969	CEA Holdings, Inc., dba CEA Fresh Farms	CEA Fresh Farms Indoor Farm	ESD
Round 5	55787	Earned Visibility, Inc.	Earned Visibility- Terakeet Relocation	ESD
Round 5	55932	Gelesis, Inc.	Gelesis Facilities and Equipment	ESD
Round 5	56382	JPW Structural Contracting, Inc.	JPW Structural Contracting- Paint Bay	ESD
Round 5	57225	Interface Performance Materials, Inc.	Interface Performance Materials Production Line Excelsior	ESD
Round 5	51126	Town of DeWitt	Town of DeWitt Multi-Sports Complex	ESD
Round 5	53960	Erie Canalway Heritage Fund, Inc.	World Canals Conference 2017 Working Capital	ESD
Round 5	52520	Village of Hamilton	Village of Hamilton AirPark Project	HCR
Round 5	52797	Town of Albion	Town of Albion Water System Planning Project	HCR
Round 5	55256	Village of Homer	Village of Homer Microenterprise Program	HCR
Round 5	56931	City of Oswego	City of Oswego West Side Sanitary Sewer Rehabilitation	HCR
Round 5	52588	University Neighborhood Preservation Association	Stickley House Restoration	HCR
Round 5	54947	City of Cortland	Cortland New York Main Street Program	HCR
Round 5	52365	Village of Fair Haven	Downtown Building Redevelopment Analysis and Design	HCR
Round 5	57053	CNY RPDB	NYSCP Western NY	NYSERDA

Program	CFA Award	Total Project Cost	Funds Disbursed to Date	Status
Empire State Development Grant Funds	\$200,000	\$2,371,487	\$-	Green
Empire State Development Grant Funds	\$1,100,000	\$7,281,250	\$-	Green
Empire State Development Grant Funds	\$200,000	\$870,000	\$-	Green
Empire State Development Grant Funds	\$50,000	\$425,000	\$-	Green
Empire State Development Grant Funds	\$150,000	\$1,940,000	\$-	Black
Empire State Development Grant Funds	\$900,000	\$6,000,000	\$-	Green
Empire State Development Grant Funds	\$125,000	\$1,063,000	\$-	Blue
Empire State Development Grant Funds	\$200,000	\$2,500,000	\$125,000.00	Black
Empire State Development Grant Funds	\$500,000	\$6,000,000	\$-	Green
Empire State Development Grant Funds	\$50,000	\$357,000	\$-	Black
Empire State Development Grant Funds	\$400,000	\$5,215,000	\$-	Green
Empire State Development Grant Funds	\$2,000,000	\$50,000,000	\$-	Green
Empire State Development Grant Funds	\$247,500	\$247,500	\$-	Black
Empire State Development Grant Funds	\$900,000	\$24,432,958	\$-	Green
ESD - Strategic Planning and Feasibility Studies	\$35,000	\$70,000	\$900,000.00	Blue
ESD - Strategic Planning and Feasibility Studies	\$25,000	\$80,000	\$35,000.00	Green
ESD - Strategic Planning and Feasibility Studies	\$40,000	\$100,000	\$-	Green
Excelsior Jobs Program	\$100,000	\$100,000	\$-	Orange
Excelsior Jobs Program	\$385,000	\$7,800,000	\$-	Green
Excelsior Jobs Program	\$250,000	\$7,300,000	\$-	Black
Excelsior Jobs Program	\$2,400,000	\$2,714,300	\$-	Green
Excelsior Jobs Program	\$800,000	\$69,500,000	\$-	Black
Excelsior Jobs Program	\$6,500,000	\$66,482,000	\$-	Black
Excelsior Jobs Program	\$4,300,000	\$7,300,000	\$-	Yellow
Excelsior Jobs Program	\$2,000,000	\$28,000,000	\$-	Black
Excelsior Jobs Program	\$130,000	\$800,000	\$-	Green
Excelsior Jobs Program	\$200,000	\$2,500,000	\$-	Black
Market New York	\$250,000	\$1,200,000	\$-	Green
Market New York	\$273,350	\$479,695	\$273,350.00	Blue
HCR - Community Development Block Grant (CDBG) - Community Planning	\$50,000	\$53,000	\$50,000.00	Blue
HCR - Community Development Block Grant (CDBG) - Community Planning	\$47,500	\$50,000	\$35,500.00	Blue
HCR - Community Development Block Grant (CDBG) - Microenterprise	\$200,000	\$225,000	\$200,000.00	Blue
HCR - Community Development Block Grant (CDBG) - Public Infrastructure	\$600,000	\$5,808,000	\$-	Black
HCR - New York Main Street (NYMS)	\$200,000	\$575,000	\$200,000.00	Blue
HCR - New York Main Street (NYMS)	\$425,000	\$1,444,025	\$425,000.00	Blue
HCR - New York Main Street Technical Assistance (NYMS-TA)	\$20,000	\$24,250	\$20,000.00	Blue
Cleaner Greener Communities, Phase II Implementation Grants, Category 3: Community-Scale Sustainability Projects - Round 3 (CFA Round 5)	\$3,000,000	\$3,750,000	\$1,307,320.00	Green

Round	CFA #	Applicant	Project	Agency
Round 5	53762	Howland Stone Store Museum	Opendore Project - Phase 3	Parks
Round 5	54762	City of Cortland	Cortland Fire Station Roof and Masonry Restoration Project	Parks
Round 5	55722	National Abolition Hall of Fame and Museum	Smithfield Community Center Accessibility	Parks
Round 5	55828	Grace Episcopal Church	Exterior Masonry Restoration Project	Parks
Round 5	51123	Friends of Fulton Parks, Inc.	Recreation Park Restoration	Parks
Round 5	52924	Village of Homer	Route 11 Corridor Acquisition Project	Parks
Round 5	54336	Pulaski Boylston Snowmobile Club, Inc.	Pulaski Boylston Snowmobile Club Trail Groomer Acquisition	Parks
Round 6	65499	Erie Canal Museum	Reflections on Erie's Waters	Arts
Round 6	66577	Town of DeWitt	Elevating Erie Towpath Road Corridor Design	Arts
Round 6	67751	Everson Museum of Art	Seen and Heard	Arts
Round 6	68169	Society for New Music	Suffragette Matilda Joslyn Gage	Arts
Round 6	68389	Musical Associates of Central New York	Canal Concerts	Arts
Round 6	65280	CNY Arts, Inc.	2017 Arts Entertainment Districting Planning	Arts
Round 6	68144	City of Oswego	City of Oswego Public Art Master Plan	Arts
Round 6	64450	CNY Jazz Arts Foundation, Inc.	Administrative Workforce Expansion	Arts
Round 6	65741	H. Lee White Maritime Museum at Oswego	Artistic Workforce Expansion	Arts
Round 6	65959	Madison County	Signage Plan for the Old Erie Canal State Historic Park	Canals
Round 6	66760	Canal Society of New York State	Erie Canal Bicentennial Exhibition Collaboration	Canals
Round 6	66208	City of Auburn	Auburn Public Safety Complex Relocation	DEC
Round 6	66388	Town of Owasco	Walkable Owasco: Construction of Sidewalks and Walking Trail	DEC
Round 6	66720	City of Cortland	Construction and Pilot Operation of a Food Waste Vermicomposting Facility	DEC
Round 6	67108	Madison County	Right-Sizing the Madison County Vehicle Fleet	DEC
Round 6	67434	City of Oswego	Installation of the Seneca Street Neighborhood Bikeway	DEC
Round 6	65878	City of Syracuse	Engineering Planning Grant Program	DEC
Round 6	66398	Port Byron, Village of	Village of Port Byron	DEC
Round 6	67328	City of Oneida	City of Oneida Long Term Improvement Plan	DEC
Round 6	67463	Town of DeWitt	Repurposing the Bristol-Myers Squibb Industrial Pretreatment Facility to Serve the Thompson Road Ind	DEC
Round 6	68229	Village of Liverpool	Village of Liverpool Preliminary Engineering Report	DEC
Round 6	63579	Town of Brookfield	Town of Brookfield Salt Storage Facility	DEC
Round 6	66794	Cayuga County Soil and Water Conservation District	Critical Area Stabilization—Hydro-seeder	DEC
Round 6	68388	Learning Disabilities Association of Central New York, Inc.	Career Solutions Academy	DOL
Round 6	68638	Onondaga Community College	CNY Career Pathways	DOL
Round 6	65285	City of Cortland	Cortland, Cortlandville, and Homer Joint Water Meter Project	DOS
Round 6	66608	Cayuga County Water and Sewer Authority	Cayuga County Water and Sewer Service Regional Efficiency Plan	DOS
Round 6	65102	Fulton (C)	Multi-Use Trail Feasibility Study and Draft Local Waterfront Revitalization Program Update	DOS
Round 6	66248	Auburn (C)	Owasco River Redevelopment Design	DOS
Round 6	66577	DeWitt (T)	Elevating Erie Towpath Road Corridor Design	DOS

Program	CFA Award	Total Project Cost	Funds Disbursed to Date	Status
Historic Property Acquisition, Development and Planning	\$150,000	\$400,000	\$78,272.00	Green
Historic Property Acquisition, Development and Planning	\$235,400	\$313,956	\$235,400.00	Blue
Historic Property Acquisition, Development and Planning	\$79,035	\$105,380	\$71,541.00	Blue
Historic Property Acquisition, Development and Planning	\$275,886	\$367,847	\$248,297.00	Green
Park Acquisition, Development and Planning	\$292,409	\$389,879	\$193,501.00	Green
Park Acquisition, Development and Planning	\$311,403	\$415,205	\$-	Orange
Recreational Trails Program	\$168,032	\$210,040	\$168,032.00	Blue
Council on the Arts - Arts, Culture and Heritage New Initiatives - Implementation (Round 6)	\$36,500	\$73,000	\$36,500.00	Blue
Council on the Arts - Arts, Culture and Heritage New Initiatives - Implementation (Round 6)	\$75,000	\$570,823	\$18,750.00	Blue
Council on the Arts - Arts, Culture and Heritage New Initiatives - Implementation (Round 6)	\$66,000	\$132,046	\$16,500.00	Blue
Council on the Arts - Arts, Culture and Heritage New Initiatives - Implementation (Round 6)	\$29,500	\$59,500	\$29,500.00	Blue
Council on the Arts - Arts, Culture and Heritage New Initiatives - Implementation (Round 6)	\$45,000	\$120,000	\$45,000.00	Blue
Council on the Arts - Arts, Culture and Heritage New Initiatives - Planning (Round 6)	\$49,500	\$49,500	\$49,500.00	Blue
Council on the Arts - Arts, Culture and Heritage New Initiatives - Planning (Round 6)	\$40,000	\$49,500	\$40,000.00	Blue
Council on the Arts - Workforce Investment (Round 6)	\$28,500	\$38,500	\$28,500.00	Blue
Council on the Arts - Workforce Investment (Round 6)	\$29,000	\$39,077	\$29,000.00	Blue
NYS Canalway Grant Program	\$30,000	\$61,500	\$-	Green
NYS Canalway Grant Program	\$39,000	\$78,000	\$-	Green
Climate Smart Communities Grants	\$2,000,000	\$9,000,000	\$-	Yellow
Climate Smart Communities Grants	\$263,700	\$527,400	\$35,488.90	Green
Climate Smart Communities Grants	\$152,450	\$309,450	\$-	Green
Climate Smart Communities Grants	\$15,000	\$31,500	\$-	Green
Climate Smart Communities Grants	\$245,077	\$490,154	\$-	Orange
Engineering Planning Grant Program	\$24,786	\$29,743	\$12,392.75	Green
Engineering Planning Grant Program	\$24,000	\$30,000	\$-	Black
Engineering Planning Grant Program	\$19,900	\$24,910	\$9,950.00	Green
Engineering Planning Grant Program	\$96,995	\$129,300	\$48,497.50	Green
Engineering Planning Grant Program	\$30,000	\$36,000	\$15,000.00	Green
Water Quality Improvement Project (WQIP) Program	\$456,375	\$608,500	\$-	Blue
Water Quality Improvement Project (WQIP) Program	\$125,075	\$169,824	\$81,979.55	Green
Special Populations Training Program	\$100,000	\$113,320	\$81,991.88	Blue
Unemployed Worker Training Program	\$100,000	\$446,180	\$3,000.00	Green
Local Government Efficiency Program	\$400,000	\$720,000	\$-	Blue
Local Government Efficiency Program	\$100,000	\$200,000	\$-	Green
Local Waterfront Revitalization Program	\$61,500	\$123,000	\$-	Green
Local Waterfront Revitalization Program	\$289,750	\$579,500	\$589,750.00	Blue
Local Waterfront Revitalization Program	\$229,000	\$458,000	\$-	Green

Round	CFA #	Applicant	Project	Agency
Round 6	66719	Cicero (T)	Riverfront Park Parking and Walnut Street Streetscape Improvements	DOS
Round 6	66773	Oswego (Co)	Central New York Regional Recreation and Heritage Plan - Phase II	DOS
Round 6	67166	Cortland (C)	Alternative Transportation Initiative	DOS
Round 6	67794	Oswego (C)	Oswego West Side Waterfront Enhancement	DOS
Round 6	68560	Oswego (Co)	Oswego River Public Access Area	DOS
Round 6	67440	Town of Sullivan	Bridgeport Green Streetscape	EFC
Round 6	51982	Clear Path for Veterans, Inc.	Clear Path for Veterans Capital	ESD
Round 6	61899	Beak & Skiff Holding Company, LLC	Beak & Skiff Holding Company Capital	ESD
Round 6	63438	Crouse Health Hospital	Prompt Care Capital RC6	ESD
Round 6	63681	Onondaga Historical Association	Onondaga Historical Association "Brewseum" 127,416	ESD
Round 6	64381	United Cerebral Palsy Assoc. Cayuga County, Inc.	E. John Gavras Center Capital	ESD
Round 6	65217	Owasco Lake Hotel, LLC	Owasco Lake Hotel Capital	ESD
Round 6	65632	Cayuga Economic Development Agency, Inc.	Cayuga Innovation Business Accelerator Capital	ESD
Round 6	66379	Northeast Information Discovery, Inc.	Northeast Information Discovery Capital	ESD
Round 6	66412	JD Farms	Biomass Processing Facility Capital RC6	ESD
Round 6	66698	Half in the Bag Brewery, LLC	Willow Rock Brewing Company Capital	ESD
Round 6	66739	Oneida Air Systems Incorporated	Oneida Air Systems Capital	ESD
Round 6	66955	55 Main Street Holdings, LLC	55 Main Street Revitalization Capital RC6	ESD
Round 6	67454	LeMoyné College	LeMoyné College Quantitative Reasoning Center Capital	ESD
Round 6	68303	Steri-Pharma, LLC	Steri-Pharma Line 7 Capital	ESD
Round 6	68318	OPERATION OSWEGO COUNTY, INC	Mitchell Street Capital	ESD
Round 6	68430	CIDEC, LLC	CIDEC Capital	ESD
Round 6	68519	Cortland Downtown Partnership	"38 Arts" Actor's Hostel and Performance Venue Capital	ESD
Round 6	68697	Weaver Machine	Weaver Machine Capital	ESD
Round 6	67315	Town of Oswego	Route 104 Sewer Study Working Capital	ESD
Round 6	67639	City of Oswego	Oswego Multi-Purpose Athletic Community Facility Feasibility Study RC6	ESD
Round 6	67713	Town of Cortlandville	Guchess Athletic Complex Working Capital	ESD
Round 6	61899	Beak & Skiff Holding Company, LLC	Beak & Skiff Holding Company Capital	ESD
Round 6	66379	Northeast Information Discovery, Inc.	Northeast Information Discovery Capital	ESD
Round 6	68303	Steri-Pharma, LLC	Steri-Pharma Line 7 Capital	ESD
Round 6	65531	Cortland Downtown Partnership	Ski 2 Cortland Working Capital	ESD
Round 6	68446	New York State Rhythm and Blues Festival, Inc.	25th New York State Blues Festival Working Capital	ESD
Round 6	68610	County of Onondaga	Oncenter Convention Center Capital	ESD
Round 6	64245	CenterState CEO HS	Tech Garden Innovation Hot Spot	ESD
Round 6	64792	Upstate Medical University	CNY Biotech Accelerator	ESD
Round 6	66503	City of Cortland	City of Cortland Microenterprise Program	HCR
Round 6	66543	Madison County	Madison County Microenterprise Program	HCR

Program	CFA Award	Total Project Cost	Funds Disbursed to Date	Status
Local Waterfront Revitalization Program	\$137,500	\$275,000	\$-	Green
Local Waterfront Revitalization Program	\$300,000	\$600,000	\$125,167.50	Green
Local Waterfront Revitalization Program	\$500,000	\$1,000,000	\$-	Green
Local Waterfront Revitalization Program	\$590,000	\$1,180,000	\$-	Green
Local Waterfront Revitalization Program	\$103,500	\$207,000	\$-	Green
Green Innovation Grant Program	\$800,000	\$800,000	\$323,485.97	Green
Empire State Development Grant Funds	\$364,000	\$1,836,000	\$-	Green
Empire State Development Grant Funds	\$598,000	\$4,291,637	\$598,000.00	Blue
Empire State Development Grant Funds	\$1,000,000	\$9,401,133	\$-	Green
Empire State Development Grant Funds	\$25,000	\$200,000	\$-	Green
Empire State Development Grant Funds	\$176,000	\$1,596,890	\$-	Green
Empire State Development Grant Funds	\$1,191,000	\$8,716,615	\$-	Green
Empire State Development Grant Funds	\$500,000	\$1,465,000	\$-	Green
Empire State Development Grant Funds	\$200,000	\$1,000,000	\$-	Green
Empire State Development Grant Funds	\$200,000	\$200,000	\$-	Black
Empire State Development Grant Funds	\$85,000	\$428,921	\$-	Green
Empire State Development Grant Funds	\$341,000	\$1,705,000	\$-	Green
Empire State Development Grant Funds	\$200,000	\$1,450,000	\$-	Green
Empire State Development Grant Funds	\$1,200,000	\$6,000,000	\$-	Green
Empire State Development Grant Funds	\$3,000,000	\$41,000,000	\$-	Green
Empire State Development Grant Funds	\$120,000	\$600,000	\$-	Green
Empire State Development Grant Funds	\$240,000	\$1,100,000	\$-	Green
Empire State Development Grant Funds	\$360,000	\$1,800,000	\$-	Green
Empire State Development Grant Funds	\$200,000	\$1,027,500	\$-	Green
ESD - Strategic Planning and Feasibility Studies	\$25,000	\$50,000	\$25,000.00	Blue
ESD - Strategic Planning and Feasibility Studies	\$68,000	\$137,900	\$-	Green
ESD - Strategic Planning and Feasibility Studies	\$75,000	\$182,500	\$-	Green
Excelsior Jobs Program	\$100,000	\$3,793,637	\$11,111.00	Blue
Excelsior Jobs Program	\$90,000	\$890,000	\$-	Green
Excelsior Jobs Program	\$1,000,000	\$39,000,000	\$-	Green
Market New York	\$60,000	\$80,000	\$-	Green
Market New York	\$30,000	\$130,000	\$30,000.00	Blue
Market New York	\$975,000	\$3,900,000	\$-	Green
New York State Business Incubator and Innovation Hot Spot Support Program	\$250,000	\$750,000	\$-	Green
New York State Business Incubator and Innovation Hot Spot Support Program	\$125,000	\$570,289	\$98,385.00	Green
HCR - Community Development Block Grant (CDBG) - Microenterprise	\$200,000	\$225,000	\$200,000.00	Blue
HCR - Community Development Block Grant (CDBG) - Microenterprise	\$200,000	\$220,000	\$200,000.00	Blue

Round	CFA #	Applicant	Project	Agency
Round 6	63366	Village of DeRuyter	Village of DeRuyter Water Improvement	HCR
Round 6	66681	City of Cortland	City of Cortland Clinton Avenue Water Project	HCR
Round 6	66903	Village of Phoenix	Village of Phoenix Water and Sewer Improvements	HCR
Round 6	65382	City of Oneida Department of Planning Development	Oneida City Center Revitalization Building Improvement Program	HCR
Round 6	66134	Village of Homer	Barber Block Redevelopment Project	HCR
Round 6	63156	Seward House Museum	Seward House Museum Woodshed Revitalization	Parks
Round 6	64091	The Research Foundation for SUNY (Oswego)	Fitzhugh Park Renovation and Renewal Project	Parks
Round 6	64471	Town of Richland	Haldane Center Improvement Project	Parks
Round 6	64940	Community Preservation Committee, Inc.	Willard Memorial Chapel Restoration Project	Parks
Round 6	66202	Open Space Institute	Green Lakes State Park Environmental Education Center	Parks
Round 6	66299	City of Cortland	City of Cortland Pool House	Parks
Round 7	73188	Central New York Enterprise Development Corporation	Central New York - New York Grown Certified	Ag_and_Markets
Round 7	76780	Musical Associates of Central New York	Celebrating the Centennial of the Suffrage Movement	Arts
Round 7	72439	Schweinfurth Memorial Art Center	Administrative Workforce Expansion	Arts
Round 7	73730	Auburn Public Theater, Inc.	Administrative Workforce Expansion	Arts
Round 7	74006	Arts at the Palace, Inc.	Administrative Workforce Expansion	Arts
Round 7	75811	Syracuse City Ballet	Administrative Workforce Expansion	Arts
Round 7	72189	CNY Arts, Inc.	Workforce Training and Development Expansion	Arts
Round 7	76421	Central New York Jazz Arts Foundation, Inc.	Workforce Training and Development Expansion	Arts
Round 7	73190	Village of Moravia	Moravia Climate Smart Communities Certification and Comprehensive Planning	DEC
Round 7	73697	City of Cortland	Construction of Pedestrian/Bicycle Connections - SUNY Cortland to Yaman Park	DEC
Round 7	75859	Onondaga County	Installation of Cogeneration Units at Metropolitan WWTP	DEC
Round 7	73202	Onondaga County	Meadowbrook Limestone Inflow and Infiltration Reduction Facility Plan	DEC
Round 7	74394	Village of Marathon	Wastewater Treatment Plant Improvements	DEC
Round 7	74577	Village of Pulaski	Wastewater Treatment System Improvements	DEC
Round 7	74865	Village of Canastota	Wastewater Treatment Plant Effluent Disinfection Study	DEC
Round 7	75391	Town of Fleming	Sanitary Sewer Inflow and Infiltration Investigation	DEC
Round 7	76039	Town of Sandy Creek	Town of Sandy Creek Sewer Project/Feasibility Study	DEC
Round 7	76689	Town of Hastings	Town of Hastings Infiltration and Inflow Study	DEC
Round 7	72261	Onondaga County Soil and Water Conservation District	Onondaga County Hydroseeding Projects	DEC
Round 7	72799	Cayuga County Soil and Water Conservation District	Owasco Lake Streambank and Riparian Buffer Restoration Project	DEC
Round 7	73516	Cayuga County Soil and Water Conservation District	Owasco Lake Watershed Streambank and Shoreline Repair Project	DEC
Round 7	74391	Town of DeWitt	Advanced Syracuse Urban Area Comprehensive Storm Sewer Mapping Project	DEC
Round 7	74469	Village of Hamilton	Wastewater Treatment Plant Improvement Project	DEC
Round 7	74802	Village of Marcellus	Wastewater Treatment Plant Facility Upgrades	DEC
Round 7	74819	Finger Lakes Land Trust, Inc.	Skaneateles Lake Watershed Conservation Partnership Land Acquisition	DEC
Round 7	74909	Village of Union Springs	Land Acquisition for Source Water Protection	DEC

Program	CFA Award	Total Project Cost	Funds Disbursed to Date	Status
HCR - Community Development Block Grant (CDBG) - Public Infrastructure & Public Facilities	\$489,900	\$489,900	\$450,011.00	Green
HCR - Community Development Block Grant (CDBG) - Public Infrastructure & Public Facilities	\$750,000	\$2,017,935	\$-	Green
HCR - Community Development Block Grant (CDBG) - Public Infrastructure & Public Facilities	\$529,216	\$679,216	\$428,308.00	Yellow
HCR - New York Main Street (NYMS)	\$365,000	\$1,447,750	\$-	Green
HCR - New York Main Street (NYMS)	\$493,000	\$801,857	\$-	Yellow
Environmental Protection Fund: Parks, Preservation and Heritage Grants	\$99,772	\$133,030	\$-	Green
Environmental Protection Fund: Parks, Preservation and Heritage Grants	\$250,000	\$666,730	\$-	Orange
Environmental Protection Fund: Parks, Preservation and Heritage Grants	\$280,061	\$373,415	\$187,443.00	Green
Environmental Protection Fund: Parks, Preservation and Heritage Grants	\$250,000	\$671,000	\$-	Green
Environmental Protection Fund: Parks, Preservation and Heritage Grants	\$500,000	\$2,215,120	\$-	Orange
Environmental Protection Fund: Parks, Preservation and Heritage Grants	\$407,586	\$5,434,480	\$-	Green
NY Grown & Certified Agricultural Producer's Grant Program	\$500,000	\$500,000	\$-	Green
Council on the Arts - Arts and Cultural Impact Programming (Round 7)	\$65,000	\$180,500	\$-	Green
Council on the Arts - Workforce Investment (Round 7)	\$43,000	\$54,264	\$-	Green
Council on the Arts - Workforce Investment (Round 7)	\$49,500	\$1,262,000	\$-	Green
Council on the Arts - Workforce Investment (Round 7)	\$25,000	\$52,800	\$-	Green
Council on the Arts - Workforce Investment (Round 7)	\$25,000	\$39,000	\$-	Green
Council on the Arts - Workforce Readiness (Round 7)	\$75,000	\$124,100	\$-	Green
Council on the Arts - Workforce Readiness (Round 7)	\$52,500	\$69,500	\$-	Green
2017 Climate Smart Communities Grants	\$17,278	\$43,195	\$-	Green
2017 Climate Smart Communities Grants	\$2,000,000	\$5,400,000	\$156,143.55	Orange
2017 Climate Smart Communities Grants	\$1,300,000	\$2,605,896	\$-	Green
Engineering Planning Grant Program	\$50,000	\$65,184	\$50,000.00	Blue
Engineering Planning Grant Program	\$25,250	\$30,300	\$12,625.00	Green
Engineering Planning Grant Program	\$30,000	\$36,000	\$15,000.00	Green
Engineering Planning Grant Program	\$25,360	\$30,432	\$12,680.00	Green
Engineering Planning Grant Program	\$30,000	\$36,000	\$15,000.00	Green
Engineering Planning Grant Program	\$30,000	\$36,000	\$15,000.00	Green
Engineering Planning Grant Program	\$30,000	\$36,000	\$15,000.00	Green
Water Quality Improvement Project (WQIP) Program	\$171,890	\$229,187	\$-	Green
Water Quality Improvement Project (WQIP) Program	\$280,000	\$350,000	\$-	Green
Water Quality Improvement Project (WQIP) Program	\$467,770	\$539,087	\$-	Green
Water Quality Improvement Project (WQIP) Program	\$86,250	\$115,000	\$-	Green
Water Quality Improvement Project (WQIP) Program	\$1,000,000	\$13,500,000	\$-	Green
Water Quality Improvement Project (WQIP) Program	\$1,000,000	\$5,716,000	\$-	Green
Water Quality Improvement Project (WQIP) Program	\$1,410,050	\$1,883,701	\$-	Green
Water Quality Improvement Project (WQIP) Program	\$259,600	\$519,200	\$-	Green

Round	CFA #	Applicant	Project	Agency
Round 7	76174	The Nature Conservancy	Owasco Lake Source Water Protection Program	DEC
Round 7	76214	Cayuga County Soil and Water Conservation District	Cayuga County Erosion Control	DEC
Round 7	73637	Cayuga Home for Children	Direct Support Professional Training	DOL
Round 7	72773	United Cerebral Palsy Association of Cayuga County, Inc.	Tourism Travel Skills Training	DOL
Round 7	73151	Onondaga Community College	Pathways to Employment	DOL
Round 7	73965	Catholic Charities of the Roman Catholic Diocese of Syracuse	Kitchen Works	DOL
Round 7	73968	Clear Path for Veterans, Inc.	Culinary Corps	DOL
Round 7	75355	Learning Disabilities Association of Central New York, Inc.	Career Solutions Academy	DOL
Round 7	76633	Responsive to Our Community, Inc.	Construction Skills Training Program	DOL
Round 7	74573	Town of Brutus	Shared Municipal Building Feasibility Study	DOS
Round 7	76260	City of Cortland	Cortland/Homer Joint Water Meter Project Phase 3	DOS
Round 7	71799	Union Springs (V)	Streetscape and Infrastructure Improvements Feasibility Study	DOS
Round 7	72508	Onondaga (Co)	Onondaga Lake Waterfront Planning	DOS
Round 7	73655	Madison (Co)	Oneida Lake Nine Element Watershed Management Plan	DOS
Round 7	75072	Cicero (T)	Brewerton Streetscape Improvements Phase III Design and Construction	DOS
Round 7	75263	Union Springs (V)	Frontenac Park Boat Launch Design and Construction	DOS
Round 7	75756	Cicero (T)	Local Waterfront Revitalization Program	DOS
Round 7	71098	Green Lakes State Park	Green Infrastructure Improvements	EFC
Round 7	73644	Cayuga County	Owasco Flats Floodplain Reconnection	EFC
Round 7	75279	Onondaga County	South Salina Street Green Corridor	EFC
Round 7	71372	Contento's Recycling, LLC	Contento's Recycling Capital	ESD
Round 7	72494	321 South Salina Street, LLC	321 South Salina Street Capital	ESD
Round 7	72657	Brockway Bedding Inc.	Brockway Bedding Capital	ESD
Round 7	72677	MARQUARDT SWITCHES, INC.	Marquardt Switches Capital	ESD
Round 7	73507	CURRIER PLASTICS, INC.	Currier Plastics Capital	ESD
Round 7	73530	Copper John Corporation	Copper John Capital	ESD
Round 7	73800	Douglas Outdoors, LLC	Douglas Outdoors Capital	ESD
Round 7	74060	Apple Acres, LLC	Apple Acres Capital	ESD
Round 7	74384	Home HeadQuarters, Inc.	Home HeadQuarters Capital	ESD
Round 7	74461	D. Yaman Properties, LLC	Ames Building Capital	ESD
Round 7	74553	Hudson Dairy, Inc.	Hudsons Dairy Capital	ESD
Round 7	74564	Loretto Independent Living Services, Inc. dba PACE CNY	PACE CNY Capital	ESD
Round 7	74587	Clear Path for Veterans, Inc.	Clear Path for Veterans Capital	ESD
Round 7	74723	La Roasteria, Inc. dba Cafe Kubal	Cafe Kubal Capital	ESD
Round 7	74852	Town of Cortlandville	Cortlandville Gutches Athletic Complex Capital	ESD
Round 7	75001	D. Yaman Properties, LLC	Cortland Plaza Capital	ESD
Round 7	75111	CAYUGA COUNTY IDA	Cayuga County IDA Pump Station Capital	ESD

Program	CFA Award	Total Project Cost	Funds Disbursed to Date	Status
Water Quality Improvement Project (WQIP) Program	\$1,124,069	\$1,500,000	\$-	Green
Water Quality Improvement Project (WQIP) Program	\$300,000	\$400,000	\$-	Green
Existing Employee Training Program	\$52,992	\$72,432	\$-	Green
Unemployed Worker Training Program	\$97,025	\$227,725	\$-	Black
Unemployed Worker Training Program	\$99,957	\$102,647	\$-	Green
Unemployed Worker Training Program	\$100,000	\$100,000	\$25,000.00	Green
Unemployed Worker Training Program	\$89,348	\$117,948	\$-	Green
Unemployed Worker Training Program	\$100,000	\$117,460	\$43,344.07	Green
Unemployed Worker Training Program	\$12,878	\$513,012	\$-	Green
Local Government Efficiency Program	\$8,500	\$17,000	\$-	Green
Local Government Efficiency Program	\$400,000	\$480,000	\$-	Orange
Local Waterfront Revitalization Program	\$150,000	\$200,000	\$-	Green
Local Waterfront Revitalization Program	\$330,000	\$441,476	\$-	Orange
Local Waterfront Revitalization Program	\$336,000	\$448,000	\$-	Orange
Local Waterfront Revitalization Program	\$393,750	\$525,000	\$-	Green
Local Waterfront Revitalization Program	\$154,350	\$308,700	\$32,026.63	Green
Local Waterfront Revitalization Program	\$56,250	\$75,000	\$33,715.10	Green
Green Innovation Grant Program	\$1,000,000	\$1,111,111	\$1,000,000.00	Blue
Green Innovation Grant Program	\$600,000	\$666,700	\$106,567.96	Green
Green Innovation Grant Program	\$1,310,000	\$2,088,800	\$-	Green
Empire State Development Grant Funds	\$145,000	\$729,068	\$-	Green
Empire State Development Grant Funds	\$320,000	\$3,267,238	\$-	Green
Empire State Development Grant Funds	\$325,000	\$2,000,000	\$-	Green
Empire State Development Grant Funds	\$600,000	\$3,100,000	\$-	Green
Empire State Development Grant Funds	\$1,800,000	\$9,900,000	\$-	Green
Empire State Development Grant Funds	\$280,000	\$1,442,648	\$-	Green
Empire State Development Grant Funds	\$683,500	\$683,500	\$-	Green
Empire State Development Grant Funds	\$550,000	\$5,637,500	\$-	Green
Empire State Development Grant Funds	\$314,000	\$3,140,000	\$-	Green
Empire State Development Grant Funds	\$240,000	\$2,055,615	\$-	Green
Empire State Development Grant Funds	\$220,000	\$1,150,000	\$-	Green
Empire State Development Grant Funds	\$965,000	\$3,870,042	\$-	Green
Empire State Development Grant Funds	\$483,000	\$5,217,750	\$-	Green
Empire State Development Grant Funds	\$110,000	\$552,000	\$-	Green
Empire State Development Grant Funds	\$862,000	\$4,312,000	\$-	Green
Empire State Development Grant Funds	\$925,000	\$5,228,071	\$-	Green
Empire State Development Grant Funds	\$283,000	\$1,418,125	\$-	Green

Round	CFA #	Applicant	Project	Agency
Round 7	75115	Dupli Associates, LLC	Dupli Associates -POWER Engineers Capital	ESD
Round 7	75167	Central Association of the Blind, Inc.	Central Association for the Blind Capital	ESD
Round 7	75222	Du Mond Grain, LLC	Du Mond Grain Capital	ESD
Round 7	75372	North Ridge Dairy	North Ridge Dairy Capital	ESD
Round 7	75545	YMCA of Oswego, Inc.	YMCA of Oswego Capital	ESD
Round 7	75678	CIDC-Schines Theater, LLC	CIDC-Schines Theater Capital	ESD
Round 7	75851	BTCNY, LLC	BTCNY Capital	ESD
Round 7	75857	101 North Salina Street, LLC	101 North Salina Street Capital	ESD
Round 7	76203	Matt Industries, Inc.	Dupli Envelope and Graphics Capital	ESD
Round 7	76555	Fulton Group NA, Inc.	Fulton Group NA Capital	ESD
Round 7	76760	Camelot Lodge, LLC	Camelot Lodge Capital	ESD
Round 7	76777	R.O.D.E South Ave, LLC	R.O.D.E South Ave Capital	ESD
Round 7	76834	Prison City Brewing, LLC	Prison City Brewing Capital	ESD
Round 7	76842	Siano, Pinckney, Hugo Advertising, LLC	Pinckney Hugo Group Capital	ESD
Round 7	76977	Hill Country Farm Brewery, LLC dba Heritage Hill Brewhouse & Kitchen	Hill Country Farm Brewery Capital	ESD
Round 7	77034	Virgilio's Event Centre, LLC	Virgilio's Event Centre Capital	ESD
Round 7	77174	The Research Foundation of SUNY	Morrisville State College Capital	ESD
Round 7	77216	Martens Companies, LLC	Martens Companies Capital	ESD
Round 7	76366	Sankofa NEST, Inc.	Sankofa NEST Working Capital	ESD
Round 7	73507	CURRIER PLASTICS, INC.	Currier Plastics Excelsior	ESD
Round 7	73530	Copper John Corporation	Copper John Excelsior	ESD
Round 7	73800	Douglas Outdoors, LLC	Douglas Outdoors Excelsior	ESD
Round 7	75222	Du Mond Grain, LLC	Du Mond Grain Excelsior	ESD
Round 7	75372	North Ridge Dairy	North Ridge Dairy Excelsior	ESD
Round 7	76555	Fulton Group NA, Inc.	Fulton Group NA Capital	ESD
Round 7	77216	Martens Companies, LLC	Martens Companies Excelsior	ESD
Round 7	71740	Midstate Youth Hockey Association	Midstate Youth Hockey Capital	ESD
Round 7	74541	CNY Arts, Inc. (fka Cultural Resources Council)	CNY Arts Lifestyle Marketing Working Capital	ESD
Round 7	76648	CenterState CEO	CenterState CEO International Trails Symposium Working Capital	ESD
Round 7	76977	Hill Country Farm Brewery, LLC dba Heritage Hill Brewhouse & Kitchen	Hill Country Farm Brewery Working Capital	ESD
Round 7	73730	Auburn Public Theater, Inc.	Auburn Public Theater Facilities Improvement	ESD-Arts
Round 7	74426	Everson Museum of Art	Hosmer Auditorium Renovations	ESD-Arts
Round 7	74443	Village of Homer	Village of Homer Microenterprise Program	HCR
Round 7	75718	Cortland County	Cortland County Microenterprise Program	HCR
Round 7	74622	Village of Fair Haven	Fair Haven New York Main Street Renovations	HCR
Round 7	74740	Downtown Syracuse Committee, Inc.	Salina-Warren Main Street Project	HCR
Round 7	75290	Madison County	Downtown Canastota Main Street	HCR

Program	CFA Award	Total Project Cost	Funds Disbursed to Date	Status
Empire State Development Grant Funds	\$500,000	\$3,200,000	\$-	Green
Empire State Development Grant Funds	\$232,000	\$1,161,258	\$-	Green
Empire State Development Grant Funds	\$655,000	\$3,277,132	\$-	Green
Empire State Development Grant Funds	\$267,500	\$1,785,500	\$-	Green
Empire State Development Grant Funds	\$150,000	\$750,000	\$-	Green
Empire State Development Grant Funds	\$1,200,000	\$5,900,000	\$-	Green
Empire State Development Grant Funds	\$860,000	\$8,650,000	\$-	Green
Empire State Development Grant Funds	\$1,500,000	\$24,097,136	\$-	Green
Empire State Development Grant Funds	\$175,000	\$1,294,240	\$175,000.00	Blue
Empire State Development Grant Funds	\$1,500,000	\$11,250,000	\$-	Green
Empire State Development Grant Funds	\$165,000	\$1,614,000	\$-	Green
Empire State Development Grant Funds	\$235,000	\$5,021,960	\$-	Green
Empire State Development Grant Funds	\$900,000	\$4,500,000	\$-	Green
Empire State Development Grant Funds	\$100,000	\$522,500	\$-	Green
Empire State Development Grant Funds	\$115,000	\$598,350	\$-	Green
Empire State Development Grant Funds	\$200,000	\$1,200,000	\$-	Green
Empire State Development Grant Funds	\$1,200,000	\$2,580,000	\$-	Green
Empire State Development Grant Funds	\$940,000	\$4,700,000	\$-	Green
ESD - Strategic Planning and Feasibility Studies	\$50,000	\$250,000	\$-	Green
Excelsior Jobs Program	\$180,000	\$9,900,000	\$-	Green
Excelsior Jobs Program	\$100,000	\$1,442,648	\$-	Green
Excelsior Jobs Program	\$200,000	\$200,000	\$-	Green
Excelsior Jobs Program	\$224,000	\$3,277,132	\$-	Green
Excelsior Jobs Program	\$212,000	\$1,785,500	\$-	Green
Excelsior Jobs Program	\$1,000,000	\$1,000,000	\$-	Green
Excelsior Jobs Program	\$240,000	\$4,700,000	\$-	Green
Market New York	\$690,000	\$5,460,016	\$-	Green
Market New York	\$150,000	\$300,000	\$98,841.11	Green
Market New York	\$150,000	\$240,000	\$-	Green
Market New York	\$53,000	\$78,000	\$-	Green
Arts & Cultural Facilities Improvement Program	\$600,000	\$1,262,000	\$-	Green
Arts & Cultural Facilities Improvement Program	\$634,000	\$1,268,479	\$-	Green
HCR - Community Development Block Grant (CDBG) - Microenterprise	\$200,000	\$250,000	\$17,260.00	Green
HCR - Community Development Block Grant (CDBG) - Microenterprise	\$200,000	\$225,000	\$87,487.00	Green
HCR - New York Main Street (NYMS)	\$275,000	\$354,793	\$8,250.00	Green
HCR - New York Main Street (NYMS)	\$500,000	\$1,690,241	\$150,000.00	Green
HCR - New York Main Street (NYMS)	\$300,000	\$773,600	\$-	Green

Round	CFA #	Applicant	Project	Agency
Round 7	72083	Village of Port Byron	Erie Canal Rewatering and Trail Connections Project	Parks
Round 7	72300	Town of Brutus	Aqueduct Park Pier and Spillway Reconstruction Project	Parks
Round 7	72346	Onondaga Historical Association	Onondaga Historical Association Lobby Restoration	Parks
Round 7	72807	Town Of Lenox	Lenox Canastota Wampsville Rail Trail (LCWRT)	Parks
Round 7	73363	Cayuga County	Emerson Park Improvements	Parks
Round 7	73538	City of Syracuse	Onondaga Park Wall Restoration	Parks
Round 7	74462	City of Cortland	Fire Station Window Project	Parks
Round 7	74648	Village of East Syracuse	North Center Street Neighborhood Park	Parks
Round 7	77004	City of Oswego	Oswego City Hall Preservation	Parks
Round 7	71886	Redfield Snowmobile Association, Inc.	Trail Grooming Equipment	Parks
Round 7	72070	Square Valley Trail Blazers, Inc.	Snowmobile Trail Groomer	Parks
Round 7	72384	Chenango Canal Association, Inc.	Chenango Canal Towpath Trail	Parks
Round 8	83150	CNY Arts, Inc.	CNY Arts & Artists in Public Spaces 2019	Arts
Round 8	84100	Everson Museum of Art	TEMPO: Public Art on the Everson Community Plaza	Arts
Round 8	84498	Musical Associates of Central New York, Inc.	Rachmaninoff in Syracuse	Arts
Round 8	84540	Syracuse Society for New Music	Libba Cotten Project	Arts
Round 8	81999	City of Fulton	Fulton Canal Corridor Multi-Use Trail	Canals
Round 8	80751	Town of DeWitt	Rethinking Rain Water in the Franklin Park Community	DEC
Round 8	81888	Town of Moravia	Town of Moravia CSC Comprehensive Plan	DEC
Round 8	82139	Village of Pulaski	Village of Pulaski Sidewalks	DEC
Round 8	83057	Village of Homer	Walkable Homer	DEC
Round 8	82049	Village of Moravia	Village of Moravia Wastewater Treatment Plant Study	DEC
Round 8	82397	Village of Central Square	Village of Central Square Wastewater Treatment Plant Disinfection Study	DEC
Round 8	82522	Town of Brutus	Town of Brutus Sewer Extension and Wastewater Treatment Plant Consolidation Study	DEC
Round 8	82532	Village of Groton	Village of Groton Wastewater Treatment Plant and Collection System Study	DEC
Round 8	82618	Village of Union Springs	Village of Union Springs Wastewater Treatment Plant Study	DEC
Round 8	82765	City of Auburn	City of Auburn Combined Sewer Overflow Study	DEC
Round 8	80415	Cayuga County Soil and Water Conservation District	Cayuga County Stream Corridor Enhancement and Restoration	DEC
Round 8	80524	Town of Williamstown	Town of Williamstown Salt Storage	DEC
Round 8	82523	Village of Fayetteville	Village of Fayetteville Limestone Creek and Bishop Brook Bank Stabilization & Riparian Buffer Improvements	DEC
Round 8	82762	Finger Lakes Land Trust, Inc.	Skaneateles Lake Watershed Conservation Partnership Land Acquisition for Source Water Protection Project Phase II	DEC
Round 8	82764	City of Auburn	City of Auburn Owasco Flats Land Acquisition for Source Water Protection Project	DEC
Round 8	83319	Town of Sandy Creek	Town of Sandy Creek North Sandy Pond Shoreline Restoration	DEC
Round 8	83959	Cortland County Soil and Water Conservation District	Cayuga Lake Watershed Stream Corridor and Culvert Rehabilitation	DEC
Round 8	84210	Finger Lakes Land Trust, Inc.	Otisco Lake Shoreline and Wetlands Protection Land Acquisition for Source Water Protection Project	DEC
Round 8	84447	Cortland County Soil and Water Conservation District	Skaneateles Lake Watershed Stream Corridor and Culvert Rehabilitation	DEC
Round 8	84505	Cortland County Soil and Water Conservation District	Chesapeake Bay Watershed Stream Corridor and Culvert Rehabilitation Program	DEC

Program	CFA Award	Total Project Cost	Funds Disbursed to Date	Status
Environmental Protection Fund: Parks, Preservation and Heritage Grants	\$418,300	\$556,300	\$-	Green
Environmental Protection Fund: Parks, Preservation and Heritage Grants	\$352,000	\$470,000	\$-	Green
Environmental Protection Fund: Parks, Preservation and Heritage Grants	\$22,160	\$29,550	\$-	Green
Environmental Protection Fund: Parks, Preservation and Heritage Grants	\$200,000	\$1,000,000	\$-	Green
Environmental Protection Fund: Parks, Preservation and Heritage Grants	\$482,188	\$964,376	\$-	Green
Environmental Protection Fund: Parks, Preservation and Heritage Grants	\$411,330	\$518,955	\$-	Green
Environmental Protection Fund: Parks, Preservation and Heritage Grants	\$178,305	\$237,740	\$-	Green
Environmental Protection Fund: Parks, Preservation and Heritage Grants	\$139,500	\$186,000	\$-	Green
Environmental Protection Fund: Parks, Preservation and Heritage Grants	\$500,000	\$1,512,573	\$-	Green
Recreational Trails Program	\$200,000	\$263,240	\$200,000.00	Blue
Recreational Trails Program	\$185,000	\$231,274	\$185,000.00	Blue
Recreational Trails Program	\$54,704	\$91,511	\$-	Green
Council on the Arts - Arts and Cultural Impact Programming (Round 8)	\$49,500	\$100,000	\$-	Green
Council on the Arts - Arts and Cultural Impact Programming (Round 8)	\$49,500	\$133,600	\$-	Green
Council on the Arts - Arts and Cultural Impact Programming (Round 8)	\$48,000	\$168,000	\$-	Green
Council on the Arts - Arts and Cultural Impact Programming (Round 8)	\$29,000	\$113,750	\$-	Green
NYS Canalway Grant Program	\$150,000	\$1,037,000	\$-	Green
2018 Climate Smart Communities Grants	\$100,435	\$524,870	\$-	Orange
2018 Climate Smart Communities Grants	\$24,118	\$48,236	\$-	Orange
2018 Climate Smart Communities Grants	\$653,500	\$1,307,000	\$-	Orange
2018 Climate Smart Communities Grants	\$200,000	\$400,000	\$-	Orange
Engineering Planning Grant Program	\$30,000	\$36,000	\$-	Green
Engineering Planning Grant Program	\$18,800	\$23,500	\$-	Green
Engineering Planning Grant Program	\$30,000	\$37,500	\$-	Green
Engineering Planning Grant Program	\$30,000	\$40,000	\$-	Green
Engineering Planning Grant Program	\$30,000	\$36,000	\$-	Green
Engineering Planning Grant Program	\$30,000	\$36,000	\$-	Green
Water Quality Improvement Project (WQIP) Program	\$380,000	\$570,000	\$-	Green
Water Quality Improvement Project (WQIP) Program	\$214,600	\$446,233	\$-	Green
Water Quality Improvement Project (WQIP) Program	\$522,000	\$699,000	\$-	Green
Water Quality Improvement Project (WQIP) Program	\$1,690,575	\$2,267,612	\$-	Green
Water Quality Improvement Project (WQIP) Program	\$75,000	\$100,000	\$-	Green
Water Quality Improvement Project (WQIP) Program	\$320,000	\$460,000	\$-	Green
Water Quality Improvement Project (WQIP) Program	\$382,500	\$510,000	\$-	Green
Water Quality Improvement Project (WQIP) Program	\$407,500	\$548,000	\$-	Green
Water Quality Improvement Project (WQIP) Program	\$375,000	\$500,000	\$-	Green
Water Quality Improvement Project (WQIP) Program	\$382,500	\$510,000	\$-	Green

Round	CFA #	Applicant	Project	Agency
Round 8	84683	Village of East Syracuse	Village of East Syracuse Ley Creek Streambank Restoration	DEC
Round 8	84709	Cortland County Soil and Water Conservation District	Cortland County Critical Area Road Ditch Stabilization and Seeding	DEC
Round 8	82719	Crouse Health Hospital, Inc.	Emergency Department and NICU Training Academies	DOL
Round 8	83443	Allred & Associates, Inc.	Quality Workforce Development Training	DOL
Round 8	83678	Currier Plastics, Inc.	Medical Market Training	DOL
Round 8	81548	Learning Disabilities Association of Central New York, Inc.	Career Solutions Academy	DOL
Round 8	82812	Mohawk Valley Community College	Heavy Equipment Operator Training	DOL
Round 8	83423	Catholic Charities of the Roman Catholic Diocese of Syracuse, NY	Joseph Works	DOL
Round 8	82109	City of Syracuse	Centralized Payment Office Study	DOS
Round 8	80709	Skaneateles (T)	Skaneateles Watershed Nine Element Plan	DOS
Round 8	81303	Cazenovia (V)	Cazenovia Component Local Waterfront Revitalization Program	DOS
Round 8	81999	Fulton (C)	Pathfinder and Canalview Trail Construction Phase 1	DOS
Round 8	82003	Cortland (C)	Tioughnioga River Waterfront Revitalization Program	DOS
Round 8	83687	Oswego (C)	Wrights Landing Marina Boater Services Improvements	DOS
Round 8	84066	Cicero (T)	Final Town of Cicero Local Waterfront Revitalization Program	DOS
Round 8	84634	Syracuse (C)	City of Syracuse Local Waterfront Revitalization Program	DOS
Round 8	81784	Onondaga County	NBT Bank Stadium Green Infrastructure Project	EFC
Round 8	80049	Immediate Mailing Services, Inc.	Immediate Mailing Services, Inc. Expansion	ESD
Round 8	80171	Syracuse Urban Partnership, Inc.	Syracuse Urban Partnership	ESD
Round 8	80644	Sutton Real Estate Companies	East Lake Commons Mixed-use Redevelopment	ESD
Round 8	80743	YMCA of Greater Syracuse	Downtown YMCA Revitalization	ESD
Round 8	80939	Knowles Cazenovia, Inc.	Knowles Cazenovia Thin Film Commercial Expansion 2019	ESD
Round 8	81492	All Seasonings Ingredients, Inc.	All Seasons Ingredients, Inc. Expansion	ESD
Round 8	81916	Syracuse Label Co. Inc.	Syracuse Label Co. Inc. - Addition	ESD
Round 8	82026	Northeastern Electronics Co., Inc.	Northeastern Electronics Expansion	ESD
Round 8	82066	CNY Hemp Processing	CNY Hemp Processing-Expansion	ESD
Round 8	82490	Salina 1st, LLC	Salina 1st Redevelopment	ESD
Round 8	82721	Cueva Contract Inc	Cueva Contract Relocation and Expansion	ESD
Round 8	82867	LOOP Recycled Products of New York	Paint Recycling Plant for New York and Northeastern United States	ESD
Round 8	82942	Volpi Manufacturing USA, Inc.	Volpi Manufacturing Cleanroom Construction	ESD
Round 8	83046	SAF-GLAS, LLC	NYS EnergyGlass	ESD
Round 8	83374	Syracuse Bioanalytical, LLC	Syracuse Bioanalytical, LLC Food Quality Testing Laboratory	ESD
Round 8	83398	NYS Craft Beverage Services Inc	NYS Craft Beer Collaborative	ESD
Round 8	83480	Keith Titus Corporation	Keith Titus Corporation Driver Training, Health and Wellness Center	ESD
Round 8	83488	Strathmore Community Development Group	Trinity Place	ESD
Round 8	83501	Willet Hop and Grain, LLC	Expansion of Hops Farm	ESD
Round 8	83652	Acropolis Center, LLC	Acropolis Center Redevelopment	ESD

Program	CFA Award	Total Project Cost	Funds Disbursed to Date	Status
Water Quality Improvement Project (WQIP) Program	\$150,000	\$200,000	\$-	Green
Water Quality Improvement Project (WQIP) Program	\$100,000	\$133,335	\$-	Green
Existing Employee Training Program	\$42,800	\$85,600	\$-	Green
Existing Employee Training Program	\$21,860	\$24,046	\$-	Green
Existing Employee Training Program	\$65,400	\$65,400	\$-	Green
Unemployed Worker Training Program	\$100,000	\$105,487	\$-	Green
Unemployed Worker Training Program	\$96,900	\$193,800	\$-	Green
Unemployed Worker Training Program	\$100,000	\$100,000	\$-	Green
Local Government Efficiency Program	\$12,492	\$24,965	\$-	Green
Local Waterfront Revitalization Program	\$235,650	\$314,200	\$-	Green
Local Waterfront Revitalization Program	\$31,125	\$41,500	\$-	Green
Local Waterfront Revitalization Program	\$750,000	\$1,037,000	\$-	Green
Local Waterfront Revitalization Program	\$48,750	\$65,000	\$-	Green
Local Waterfront Revitalization Program	\$934,200	\$1,245,600	\$-	Green
Local Waterfront Revitalization Program	\$22,500	\$30,000	\$-	Green
Local Waterfront Revitalization Program	\$187,500	\$250,000	\$-	Green
Green Innovation Grant Program	\$2,270,000	\$3,447,000	\$-	Green
Empire State Development Grant Funds	\$450,000	\$4,400,000	\$-	Green
Empire State Development Grant Funds	\$1,000,000	\$19,226,000	\$-	Green
Empire State Development Grant Funds	\$800,000	\$800,000	\$-	Green
Empire State Development Grant Funds	\$731,000	\$8,458,926	\$-	Green
Empire State Development Grant Funds	\$1,800,000	\$9,000,000	\$-	Green
Empire State Development Grant Funds	\$430,000	\$2,150,000	\$-	Green
Empire State Development Grant Funds	\$500,000	\$6,746,000	\$-	Green
Empire State Development Grant Funds	\$350,000	\$3,200,000	\$-	Green
Empire State Development Grant Funds	\$55,000	\$275,000	\$-	Green
Empire State Development Grant Funds	\$1,300,000	\$6,642,500	\$-	Green
Empire State Development Grant Funds	\$97,000	\$492,532	\$-	Green
Empire State Development Grant Funds	\$60,000	\$60,000	\$-	Green
Empire State Development Grant Funds	\$320,000	\$1,900,000	\$-	Green
Empire State Development Grant Funds	\$3,000,000	\$53,896,000	\$-	Green
Empire State Development Grant Funds	\$123,000	\$615,000	\$-	Green
Empire State Development Grant Funds	\$178,000	\$178,000	\$-	Green
Empire State Development Grant Funds	\$1,200,000	\$10,820,528	\$-	Green
Empire State Development Grant Funds	\$505,000	\$2,620,968	\$-	Green
Empire State Development Grant Funds	\$100,000	\$500,000	\$-	Green
Empire State Development Grant Funds	\$800,000	\$5,963,769	\$-	Green

Round	CFA #	Applicant	Project	Agency
Round 8	83970	Kelsey Moody & Associates, LLC	LaFayette Square Redevelopment Ichor Therapeutics	ESD
Round 8	84250	Cayuga Community College	Cayuga Comm College Collaborate Workforce Dev Center	ESD
Round 8	84411	Lindsey Aggregates, Inc.	Lindsey Aggregates Capital	ESD
Round 8	84430	301 Belle Isle Road, LLC	Regional Organic Waste to Energy	ESD
Round 8	84559	PPC Broadband Inc	Project Excellence	ESD
Round 8	84562	Maple Hollow Farm	New York Grown and Certified Dairy Processing Farm	ESD
Round 8	84857	Good Life Philanthropic Youth Foundation	Good Life Hip-Hop Center For Youth Entrepreneurship	ESD
Round 8	83168	City of Syracuse	Le Moyne College Neighborhood Plan	ESD
Round 8	80049	Immediate Mailing Services, Inc.	Immediate Mailing Services, Inc. Expansion	ESD
Round 8	82026	Northeastern Electronics Co., Inc.	Northeastern Electronics Expansion	ESD
Round 8	82867	LOOP Recycled Products of New York	Paint Recycling Plant for New York and Northeastern United States	ESD
Round 8	83046	SAF-GLAS, LLC	NYS EnergyGlass	ESD
Round 8	84559	PPC Broadband Inc	Project Excellence	ESD
Round 8	82744	City of Auburn	City of Auburn NYS Equal Rights Heritage Center Working Capital	ESD
Round 8	82876	CNY Arts, Inc. (fka Cultural Resources Council)	CNY Arts 2019 Working Capital	ESD
Round 8	83692	New York State Rhythm and Blues Festival, Inc.	27th New York State Blues Festival	ESD
Round 8	80133	Partnership for Community Development, LTD	Hamilton Entrepreneurship Center	ESD
Round 8	80295	City of Cortland	City of Cortland Microenterprise Assistance	HCR
Round 8	80978	Village of Hamilton	Village of Hamilton Microenterprise Assistance	HCR
Round 8	82313	City of Cortland	City of Cortland Clinton Avenue Between Pomeroy and Pendleton Streets Water Main Replacement	HCR
Round 8	81942	City of Cortland	83-85 Main Street Redevelopment	HCR
Round 8	82688	Village of Pulaski	Pulaski Main Street Revitalization	HCR
Round 8	84022	Onondaga County Community Development	2018 Village of Liverpool NY Main Street Program	HCR
Round 8	80690	WoodBAyr Farm	New Composting Bedding Pack Energy Net Zero Smart Dairy Barn	NYSERDA2
Round 8	80221	Cayuga Museum of History and Art	Cayuga Museum Case Laboratory Comprehensive Rehabilitation	Parks
Round 8	80673	Madison County	Delphi Falls County Park	Parks
Round 8	81062	Village of Cazenovia	Burton Street Park Enhancement	Parks
Round 8	84197	Town of Montezuma	Montezuma Heritage Park Improvement Project	Parks
Round 8	84409	Aurora Masonic Center	Aurora Masonic Center Preservation	Parks

Program	CFA Award	Total Project Cost	Funds Disbursed to Date	Status
Empire State Development Grant Funds	\$79,000	\$1,982,700	\$-	Green
Empire State Development Grant Funds	\$1,000,000	\$6,000,000	\$-	Green
Empire State Development Grant Funds	\$140,000	\$700,000	\$-	Green
Empire State Development Grant Funds	\$900,000	\$900,000	\$-	Green
Empire State Development Grant Funds	\$3,350,000	\$3,350,000	\$-	Green
Empire State Development Grant Funds	\$32,000	\$161,000	\$-	Green
Empire State Development Grant Funds	\$700,000	\$5,336,400	\$-	Green
ESD - Strategic Planning and Feasibility Studies	\$100,000	\$200,000	\$-	Green
Excelsior Jobs Program	\$100,000	\$4,050,000	\$-	Green
Excelsior Jobs Program	\$350,000	\$3,200,000	\$-	Green
Excelsior Jobs Program	\$90,000	\$90,000	\$-	Green
Excelsior Jobs Program	\$5,000,000	\$55,896,000	\$-	Green
Excelsior Jobs Program	\$8,000,000	\$8,000,000	\$-	Green
Market New York	\$150,000	\$200,000	\$-	Green
Market New York	\$150,000	\$210,000	\$-	Green
Market New York	\$50,000	\$184,000	\$-	Green
New York State Business Incubator Program	\$625,000	\$1,500,000	\$-	Green
HCR - Community Development Block Grant (CDBG) - Microenterprise	\$200,000	\$225,000	\$-	Green
HCR - Community Development Block Grant (CDBG) - Microenterprise	\$100,000	\$110,000	\$-	Green
HCR - Community Development Block Grant (CDBG) - Public Infrastructure & Public Facilities	\$750,000	\$822,500	\$-	Green
HCR - New York Main Street (NYMS)	\$500,000	\$2,266,400	\$-	Green
HCR - New York Main Street (NYMS)	\$302,438	\$470,838	\$-	Green
HCR - New York Main Street (NYMS)	\$294,500	\$1,027,243	\$-	Green
Net Zero Energy for Economic Development	\$1,000,000	\$2,590,000	\$-	Green
Environmental Protection Fund: Parks, Preservation and Heritage Grants	\$53,700	\$71,600	\$-	Green
Environmental Protection Fund: Parks, Preservation and Heritage Grants	\$500,000	\$1,054,400	\$-	Green
Environmental Protection Fund: Parks, Preservation and Heritage Grants	\$132,000	\$264,000	\$-	Green
Environmental Protection Fund: Parks, Preservation and Heritage Grants	\$147,425	\$203,570	\$-	Green
Environmental Protection Fund: Parks, Preservation and Heritage Grants	\$168,525	\$253,275	\$-	Green



**Regional Economic
Development Councils**

CENTRAL NEW YORK
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