



# CENTERSTATE CORPORATION FOR ECONOMIC OPPORTUNITY

## AGRIBUSINESS BY THE NUMBERS

Agribusiness encompasses the entire agricultural value chain from farming to processing to distribution and has long been a staple industry cluster within CenterState CEO's 12 counties.\* Discover how the region's collaborative ecosystem is prime for business owners and exceptional talent.

**REGIONAL EMPLOYMENT: 15,923\*\***

**AVERAGE WAGE: \$58,176\*\***



**POSTSECONDARY AWARDS: 373\*\***

The number of graduates from postsecondary programs in the region identifies the pipeline of future workers as well as the current training capacity to support industry demand.

**795 CLUSTER ESTABLISHMENTS IN THE 12-COUNTY REGION\*\***

In 2024 (per covered employment establishment counts)

### AGRIBUSINESS COMPANIES IN THE REGION:

**BYRNE**  
SINCE 1933

A fourth generation, family-owned producer and distributor of dairy products.



*Anheuser-Busch*

A large brewery in Baldwinsville, New York, which serves as a key site for brewing and innovation within the company's network.

  
**Giovanni**  
FOODS™

A third-generation family-owned food and beverage manufacturer located in Baldwinsville, New York.



A well-known apple orchard and producer of apple products located in Lafayette, New York.



Dairy Farmers of America

A leading national milk marketing cooperative and dairy food processor.

  
**CAYUGA**

Cayuga Milk Ingredients (CMI) is a farmer-owned dairy processor in the Finger Lakes region of Central New York.

\* CenterState CEO Twelve-county region: Cayuga, Cortland, Herkimer, Jefferson, Lewis, Madison, Oneida, Onondaga, Oswego, Seneca, St. Lawrence and Tompkins counties

\*\* Source: JobsEQ

## INCENTIVES

### New York Business Advantage:

New York state, along with local agencies and municipalities, offer an **array of incentives** to encourage business investment and economic development. These incentives include the following: tax credits, deductions, or abatements, which can reduce a company's overall tax expenditures and support their success here.

**CenterState CEO works with a range of public and private sources to help businesses secure financing, support their workforce needs, and access the right resources to advance their growth and expansion plans.**

## A STRATEGIC LOCATION

Ideally situated at the center of New York state, and home to the city of Syracuse, the 12-county region is a prime location for business growth. Businesses choose to locate in the region for its market accessibility. It is an ideal location for firms - U.S. and abroad - that want to gain a competitive edge and grow.

- CenterState New York: 12 counties and 1.5 million people.\*
- Within reach of 50% of the U.S. and Canadian populations.
- Less than 300 miles from New York City, Boston, Philadelphia, Baltimore, Toronto and Montreal.



## RESILIENT CLIMATE, ABUNDANT RESOURCES

Without the climate extremes found in other areas of the country, and medium-to-low risk for all natural disasters, Central New York has been recognized as a **climate haven**, making this region an ideal location for business growth.

Syracuse and the 12-county region are also home to abundant natural resources, including access to the largest freshwater system on Earth - The Great Lakes.

**DID YOU KNOW?** The Great Lakes supply about 21% of the world's freshwater.

Source: NOAA Office for Coastal Management



**Scan here for more information!**

<https://centerstateceo.com/how-can-we-help/grow-your-business-cny/why-central-new-york>

\*Source: ESRI